

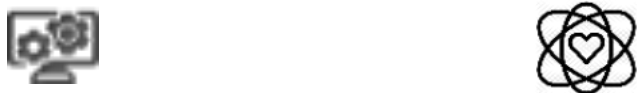
Collaboration
Stakeholder
Resolution
Problem
Mentoring
Training &



Soft Skills



Core Value



from MDU, Rohtak in 2010

Bachelor of Engineering (Electronics & Instr.)

from MDU, Rohtak in 2018

Master of Business Administration (IT & Marketing)

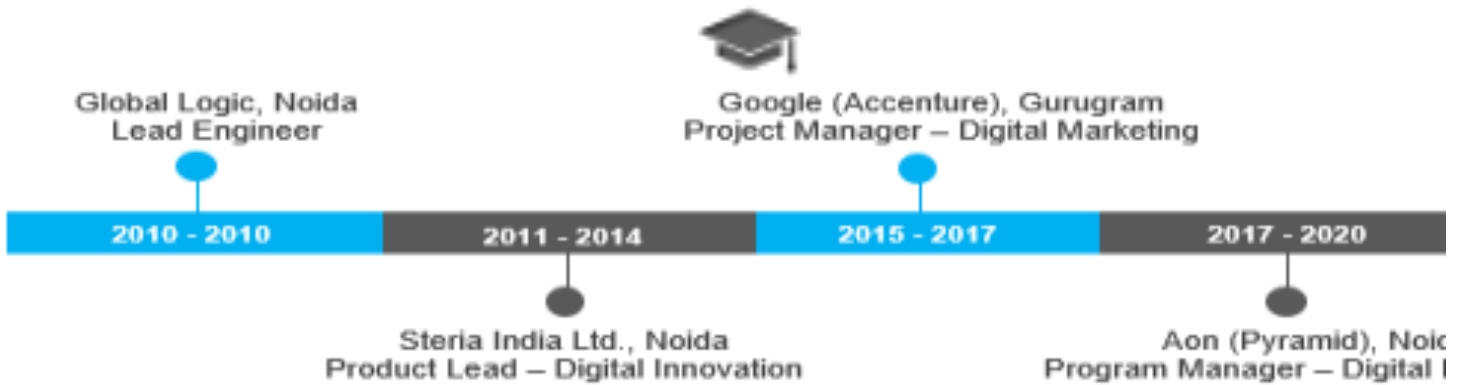
Ex. Project Management from IIM, Rohtak in 2016



Key Clients Served

Education





Career Timeline



relationship building and presentation skills

exceptional communication, negotiation,

An effective leader with

□

channel plans to drive implementation with team.

executable

into

strategies

implement business

,

planning, roadmap development

Formulate

□

growth.

sales and margin

to increase the

plans & program

centric

service

customer

to understand customer insights and executed

key
stakeholders
other
marketing,
,
pre-sales
,
managers
, business
leaders
Leading practice
□
.
agile mindset
with
KRA
to achieve organization's
standards & processes
,
business strategies
Building quality KPI's for self & team and to implement
□
, E-commerce & New age technology companies.
Automotive
clients across
partnerships and relationships with corporate organization including key
Driven to manage quality and establish strategic mutually beneficial
□
of TOS (Total Outsourcing) deal (~30Mn USD).
Middle East & Africa
sector Client for
Energy
, of Biggest
IoT
AI/ML with
Also, headed Transformation of entire IT landscape implementing
□
180+ engineers (APAC & CEE)
, a team of
Automotive Program
Headed
□
digital transformation as growth driver for business model.
by exploring the full potential of digital innovation &
expanding business
and
managing teams
,
center of excellence
and to help clients in building
projects
fulltime/contract
looking for

Freelancer with Upwork;
At present
□
in dynamic & changing technology.
profitable growth
&
sustained revenue
of the company having experience in achieving
Senior Executive
a key
total experience in Product Engineering, IT Software Industry as
13.3+ years

P & L Management



Digital Innovation & Transformation



Key Account Management



Business Strategy & Execution



Planning and Roadmap Development



Digital Marketing



Strategic Alliances & Partnership



New Business Development



Networking , Sales and Marketing



Team Building & Leadership



Highly accomplished, result-oriented with consistent success of over
□

Core Competencies

Certifications



7838379000



PAIRM, Sec 88, Faridabad

saachin.mehta2390@gmail.com



Strategic Planning IT & Marketing Digital Transformation
ensure attainment of revenue and profitable sell-through.

ensure attainment of revenue and profitable sell-through.

Proficiency in formulating, developing and implementing yearly business strategies to

Proficiency in formulating, developing and implementing yearly

MBA (IT and Marketing) with expertise in IT & Marketing and Business Development



MBA (IT and Marketing) with expertise in IT & Marketing and Business Development



DIGITAL TRANSFORMATION

—

PROGRAM/DELIVERY MANAGER

—

TOP MANAGEMENT PROFESSIONAL

Evaluation Warning : The document was created with Spire.PDF for .NET.

SACHIN MEHTA

TOP MANAGEMENT PROFESSIONAL—PROGRAM/DELIVERY MANAGER—DIGITAL TRANSFORMATION

Page:1

Agile project management skills.

-

million

million

million

Technical project management skills.

-

US\$ 30

US\$ 10

US\$ 5

2020

effectively.

Ability to produce process infographics to communicate project progress

-

efficiently.

Proficient in time management to ensure all tasks are completed

•

2021

2021

Excellent team alignment skills.

•

Ability to manage project schedules and timelines.

•

2022

Experience in project risk management.

•

2022

Experience in managing project financials and resources.

•

Strong Scrum skills and experience managing projects.

•

2023

2023

Skills and Expertise:

met and that the project is delivered successfully.

Collaborate with stakeholders to ensure that project requirements are

•

2024

stakeholders are updated regularly.

Use Jira to manage and track project progress, ensuring that all

•

APAC and CEE Region

manage the project effectively.

Revenue Growth in

Utilize Agile project management methodologies, including Scrum, to

•

project progress and ensure transparency.

Produce process infographics to help stakeholders better understand

•

of resources.

(2006-2010)

12th, 16th, 14th in different semesters

Assist with project financials and resourcing to ensure optimal allocation

•

6th ,7th,

-

University Rank (B.E)

•

(2016-2018)

different semesters

effective communication and collaboration.

-

7th, 9th in

University Rank (M.B.A)

•

Keep the team aligned and focused on project goals, facilitating

•

" (2017)

Rainbow Power of India

—

A Journey Towards Platinum Era

"

on

International Conference

Hosted,

-

mitigate and resolve them.

in Research - Digital Marketing (2016)

Identify and manage project risks and issues, working with the team to

-

-

State Level Competition

3rd Positions

-

Nation Conference (2018)

on track.

Presented Paper on E -Commerce in

-

Yearly STAR AWARD 2014

-

Manage project schedules, budgets, and timelines to keep the project

-

Exceptional Contribution AWARD 2015

-

Quaterly EXCELLENCE AWARD 2019

-

- Excellent Client Relationship Award 2022

- Quaterly LEADERSHIP AWARD 2021

- Quaterly TEAM AWARD 2020

- Quaterly EXCELLENCE AWARD 2019

- Exceptional Contribution AWARD 2015

- Yearly STAR AWARD 2014

- Presented Paper on E -Commerce in
Nation Conference (2018)

- 3rd Positions** - State Level Competition
in Research - Digital Marketing (2016)

- Hosted, **International Conference** on
"A Journey Towards Platinum Era –
Rainbow Power of India" (2017)

- University Rank (M.B.A)** - 7th, 9th in
different semesters (2016-2018)

- University Rank (B.E)** - 6th ,7th,
12th, 16th, 14th in different semesters
(2006-2010)

are confident in our ability to manage the project effectively.



that all project deliverables are completed on time and within budget.

Quaterly TEAM AWARD 2020

-

Oversee the development process of e-commerce applications, ensuring

-

Quaterly LEADERSHIP AWARD 2021

•

Excellent Client Relationship Award 2022

•

Significant Achievements:

the position. We have experience working on e-commerce applications, and we resources, as well as our excellent Scrum skills, make us an ideal candidate for commerce applications. Our experience in managing project financials and Project Manager cum Scrum Master to manage the development process of e-GlobalLogic Technology, Noida as Program Manager

2023

–

2020





Contribution Journey





Page:2

flexible enough to follow hybrid project management approach as well
Tuned to all aspects of Agile Project Management practices as well as

▶ Guided team in goal settings and performance review

▶ feedback, conflict resolution and mentoring
ERR activities - 1:1 session with team members, providing constructive

▶ ramp-down effectively

–
Planned & executed hiring activities / ramp-up

▶ reports)
Managing Stakeholders and communication(project weekly/monthly

▶ Risk register

□
nted
Impleme

Project Quality Matrices

□
Boats

20
Project Schedule and Cost Sheet

□
Project Charter and Project Plans

□
proposal / RFP response)
Project SOW (Dealing directly with customers on technical

□
Reduced
Creating/Reviewing/Updating/Maintaining project artifacts :

▶ Cost
engaged the client appropriately to solicit feedback at every stage

40%
Maintained the SoW/SLA/MSA compliance across the projects and

▶ meet projects' objectives and helped refining engagement drivers
Presented alternative approaches for estimates and sc
ope decisions that

▶ escalation, etc.)

Members
Managed peer-level client relationships (expectations, communications,

Team
▶

90
lower defect ratio
implemented strong QA measures in terms of knowledge capture &

Prepared release/project plan and exit criteria for each project phase and



Prepared and tracked project schedule and cost



Focus Area

Owned end to end delivery for planning, budgeting & reporting



Facilitated trainings to build inhouse expertise & product awareness



outcome achievements or slowdowns

to mitigation risk are implemented and ensure transparency into

Monitor and Measure progress of program, risk/issue and ensure action



implementing them with the DevOps Team

Defined and setup DevOps and CI/CD practices for the department and



months

Reduced 40% of operation cost by implementing 20 complex bots in



With Solution Design document proposed solution for automation



Performed feasibility study, Cost Benefit and ROI Analysis



Prepared Ramp up plan and project schedule and tracked them till closer



Prepared and Presented Proposals to client Management & got approvals



to various US based client

Implemented Web based Portal solutions (cross browser, cross device)



and Scope of Project

Communicating with U.K counterparts to understand client requirements



project and program consists of architects, leads and managers

Proven track record of building, transforming and managing large scale



of fixed price, T&M & Staff augmentation model

Build and managed the small/mid-sized offshore project cluster in a mix



Waterfall models

projects in multi-vendor environment in a mix of Agile (scrum) &

Efficaciously solutioned and managed USA and Europe based client's



Significant Achievements:

Visual Studio, Jira, Git, Emulator, Browser Stack with Agile practices.

implementation with platform Azure DevOps, SharePoint using tools UiPath,

DPR

portunities f

or G

each a

nd created op

accounts, expanded b

usiness r

winning n

ew

ustained growth, f

ocused on
Drove business a
nd ensured s
Digital Innovation
–
Aon (Pyramid IT), Noida as Program Manager



2017 - 2020





Page:3

Producing reports on team performance for senior management

based on resources & risk

Coordinate the execution of Project Plan across project & prioritize

quality are quickly identified and addressed

Performing Gap analysis to Make sure that any gaps in performance or

Monitor the progress of the project by conducting periodic meetings.

solution for challenge.

Scrum meeting with Team to explore new ways on develop innovative

Project kick-off meeting and review meetings with onshore counterpart.

& ensuring compliance

Managed \$10M budget by monitoring expenditure, calculating forecast

Estimation required for performing the complete Campaign cycle

to improve results

\$ 10M

Designing Digital marketing Strategy and value strategy for Campaign

90

in automation, project cost saving & productivity increase

tracker, Device tracking system & Automated Daily Login Status, helped

Suggested and Implemented Ideas: Automated Internal work effort

manner

Address client concerns and ensure the resolution of issues in a timely

are clearly understood

Analyze campaign requirements per SOW & make sure the requirements

and delivery as per agreement

requirements and Managing end to end 1022 International Campaigns

1022

Communicating with U.S counterparts to understand campaign

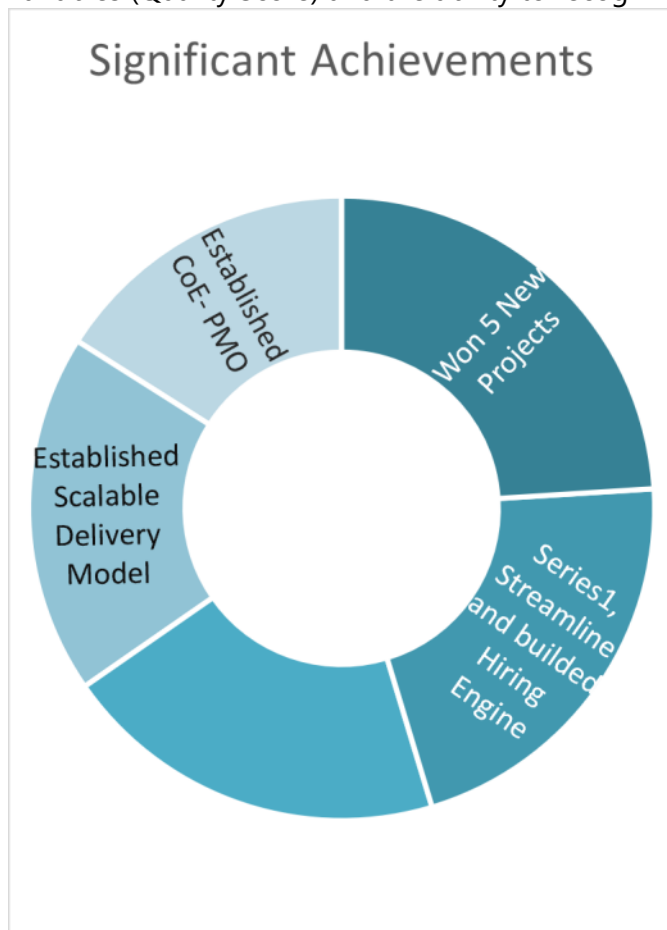
and followed Best strategy Practices accordance to business strategy

90

Responsible for End-to-End project delivery of campaign management

3

▶ conversion rate optimization (CRO) and affiliate marketing
 rich media and video, mobile, social, search engine optimization (SEO),
 Understanding of deployment of campaigns like paid search, display,
 ▶ impact the business
 variables (Quality Score) and the ability to recognize how they might



Understanding of key industry metrics (CTR, CPC, CVR, etc.) and
 ▶ languages)
 Deployed Campaign globally in different languages (around 90
 ▶ marketing strategies
 with clients, with a goal of possible implementations of them into new
 Review and evaluate new technologies and techniques, and discuss
 ▶ which led to an increase in team size from 20 to 90
 expansion Conceptualized and developed new business strategies
 Developed strategy and roadmap for organization's International
 ▶ root cause analysis
 Monitoring and Managing team activities, test results, leaked defects,
 (SCRUM)
 Method
 ▶ Practices
 stakeholder/partner groups
 Waterfall
 Agile
 analyzed high risk area and provide inputs and present reports to

Waterfall
Method

Agile
Practices
(SCRUM)

Ensure progress of work is on track as per schedules delivery dates,



their issues, challenges opportunity

(PMBOK)

Augmen.

Manag.

relationships with business groups and their leaders and understand

Staff

Project

Analyzing and understanding client requirements and Build strong

Processes



Staff
Augmen.

Project
Manag.
(PMBOK)

strategic client of IT Industry



Processes

Tech as Project Manager and as part of central PMO team for a



(SDLC)



Standard

Develop.

Significant Achievements:

ITIL

Software

ITIL
Standard

Software
Develop.
(SDLC)

Standard

AdWords Ad preview Tool, AdWords Editor with Agile practices.



CMMI

AdWords, Google Analytics using tools Google Trends, Google Ads Keyword Tool,

CMMI
Standard

well understood and executed by the team with platform Android, iOS, Google



ss development division’s strategy, ensured the strategic objectives were
busine

Developed, reviewed and reported on the Google’s AdWords digital marketing
Digital Marketing

–

Google (Accenture), Gurugram as Project Manager
2015 - 2017





▶ Perform Capacity Planning for Non-functional requirement

▶ Getting approval from sponsor/client

▶ Developing project High and Low-Level Estimation. Negotiating and
down in Phases/Modules/Tasks

▶ Analyzing and Evaluating system specification requirements; Breaking
Report of the impact analysis performed for each release

▶ leaders, sales heads and channel partners
audience of various stakeholders, associates,
product managers, group
a excellent synchronization with Globally distributed worldwide
Excellent project management and communications skills, able to build
tracking testing, global deployment , training and support.
evaluation , system development , security implementation , project
including requirements definition, design, architecture, technology
Hands-on experience leading all stages of system development efforts,
technologies at various levels for all projects .
REST , JWT , Docker Containers, .NET and other associated
using current Web Technologies like Node JS , HTML5 , Web APIs ,
Participating in Products sprints with hands on software development
development projects
Good hands on doing quantitative RISK ASSESMENT for various
Preparation and presentation of Project Status Report.
Raise the Tickets of Oracle ERP Applications
Monitor all Defect are fixed and prepare and present report.
d as per client requirements.
To make sure all CR's are deployed
Track the progress of work and present the report to stakeholders.

Significant Achievements

Won 5 New Projects

Streamline and build Hiring Engine

Established Governance Process

Established Scalable Delivery Model

Established CoE- PMO

Prepare road map of the project and ensure scope is clear and defined.



To give estimation required for performing the complete cycle.



clearly understood.

Analyzing client requirements and making sure the requirements are



requirements.

Communicating with U.K counterparts to understand client



Producing reports on team performance for senior management.



based on resources & risk

Coordinate the execution of Project Plan across project & prioritize



identified and addressed

Making sure that any gaps in performance or quality are quickly



Monitor the progress of the project by conducting periodic meetings.



solution for challenge

Scrum meeting with Team to explore new ways on develop innovative



Project kick-off meeting and review meetings with onshore counterpart

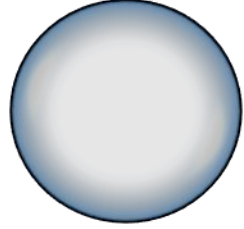
Reinsurance



Established Governance processes for Project and Employee Insurance &

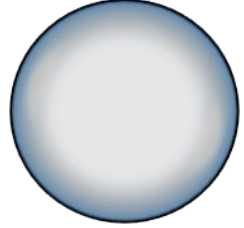
Established CoE-PMO to follow the Project Management practices

just in time hiring & hiring for specific projects & practice development

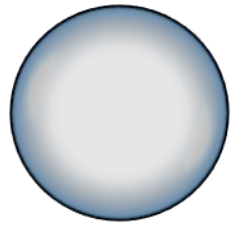


Utility
Streamlining & building a hiring engine which caters to strategic hiring, Banking

leaders to develop and grow their respective teams
structures which foster & allow rapid growth & chance for next level

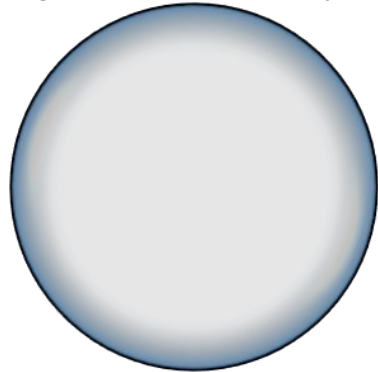


Domains

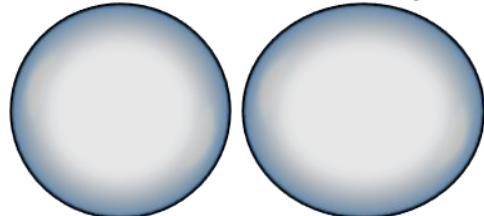


Establishing a scalable delivery model which allows growth & leadership

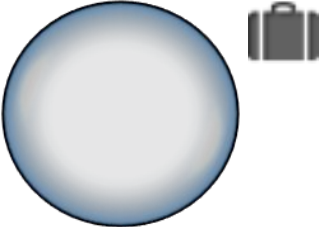
Media
Commodity
Significant Achievements:
Digital
Retail &
organizations profitability through winning 5 new project.



Emulator, Browser Stack with Agile Practices. Successful deliveries impacted



Ecommerce
ira, GIT,
erver 2000
with tools J
RM, S
QL S
latform S
AP C
team u
sing p
d achieved b
y the
nderstood, e
xecuted an
ere w
ell u
strategic ob
jectives w
Hot Water Control digital innovation business development and ensured the



Remote Heating &
—
Developed, reviewed and reported on the Smart Home
Digital Innovation
—
Steria India Ltd., Noida as Product Lead
2011 - 2014





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regarding the most appropriate applicants
recommendations to human resource (HR) or management authority
Evaluating candidates during the interviews and make

Producing accurate reports on team performance for senior managers.

Creating and providing QA Signoff to clients

Work with Client on Go / No Go Decision

Estimation required for performing the complete cycle

Maintaining contact with clients - giving them regular updates

quality necessary for any project

Review testing results to ensure, testing sign-off meets the standard of

Oct-10

Sep-10

May-10

Jan-10

the monthly status report to manager

5
Track the progress of work against scheduled delivery dates and share

requirements, coding) and verify actual versus expected test results

Review unexpected results for origination of the issue (test data,

test execution based on priority, resources and risk

10

10

Executed the test plan and test cases across the project and prioritize

test, integration testing and finding bugs & application related issue

Participated in User Acceptance Testing, performing regression, smoke

Preparing Project Strategy, Roadmap, Test plans and Test Cases

15

15

15

Verification & Validation of Products and sharing the results

Assigning the tasks in to team members

Testing, Defects finding is the main function of this module

Presentation of Project weekly Report and sending it to onshore

20

20

20

Keep track of defects and mapping the same with the requirements

retesting after the fixe

s

Tracking Defects on QC, preparing the defect report and performing



24

Ensuring Knowledge Transfer / Sharing among team members

25



Involved in onshore and offshore co-ordination for the various activities



Estimation for each activity and performing the complete cycle



latest version of the requirement design

30

Updating the test cases periodically according to the changes in



Getting the approval of feature/design documents

8 months (in 2010)



Bottom-line responsibility for design, development & maintenance



over period of

though part of vendor team

Only person to hold position of Nortel Architect for Maps even

Doubled Team Size



Sustenance Activities

Design, Feature Development, System Software architecture and



Leading teams for NA for Maps Processing & Quality Management



Doubled team size over a period of 8 month & kept team motivated



Total project strength of over 23+ designers and quality analyst



Prepared and shared status report, RTM with Project Manager



Execution of project plan and assigning task to team



Preparation & uploading of Data, Scripts and User cases in QC



Preparation of Project Plan and Tracking User Stories in QC



CRM / ISU

Monitor the progress of the project by conducting periodic meetings



SAP

Project kick-off meeting and review meetings with onshore counterpart



Ensure that issues arising during testing are resolved in a timely manner



Discuss the project requirement internally with team and BA

AI & ML

Dotnet



clearly understood

Analyzing client requirements and making sure the requirements are



Technology

Communicating with U.K counterparts to understand client requirements



Technology

Cloud

Significant Achievements:

Java

AWS

Azure,

(Manual Testing) with Waterfall methodology.

UI

with t

ools Jira, G

n java, al

ong w

APGPS, GMAP ap

plications developed o

MongoDB

cars u

sing platforms

tomated n

avigation in

support future b

usiness of au

DevOps /

GMAP t

o

he w

orking of

eviwed and r

eported on t

Supported, man

aged, r

Global Logic, Noida as Lead Engineer

2010 - 2010





