

CONFERENCE CALL

Financial results for 2012



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7 February 2013

Agenda

Key messages	3
Financial results	4
Capital, funding and liquidity	13
Future reporting and financial targets	18
Outlook for 2013	21
Q&A session	22
Appendix: Trends in focus areas & business units	23

Key messages on 2012

- ✓ Income improved by 10%
- ✓ Impairments down by 5% - Q4 12 lowest level since 2008
- ✓ Net profit improved by DKK 3 bn to DKK 4.7 bn
- ✓ Strong capital and liquidity levels – CT1 of 14.5% and LCR of 121%
- ✓ Outlook for net profit in 2013 of DKK 7.5-10 bn

Financial results: Net profit improved by DKK 3 bn in 2012 mainly because of higher income

Income statement & key figures (DKK m)

	2012	2011	Index	Q4 2012	Q3 2012	Index
Net interest income	24,788	23,537	105	6,200	6,198	100
Net fee income	8,782	8,298	106	2,653	2,116	125
Net trading income	8,901	7,325	122	1,432	1,785	80
Other income	2,951	3,648	81	628	689	91
Net income from insurance business	2,263	569	-	953	427	223
Total income	47,685	43,377	110	11,866	11,215	106
Expenses	26,588	25,987	102	6,990	6,116	114
Profit bef. loan imp. charges	21,097	17,390	121	4,876	5,099	96
Loan impairment charges	12,529	13,185	95	2,619	2,879	91
Profit before tax	8,568	4,205	204	2,257	2,220	102
Tax	3,819	2,482	154	1,111	903	123
Net profit	4,749	1,723	276	1,146	1,317	87
Net profit ex non-core Ireland	9,508	-	-	2,292	2,645	87
Return on avg. shareholders' equity (%)	3.7	1.4	264	3.5	4.1	86
C/I ratio (%)	55.8	59.9	93	58.9	54.5	108
Core tier 1 capital ratio (%)	14.5	11.8	123	14.5	12.7	114
Risk-weighted assets (bn)	819	906	90	819	851	96
Total loans ex repos (bn)	1,674	1,698	99	1,674	1,700	98
Deposits (ex repos) & RD bonds (bn)	1,525	1,520	100	1,525	1,471	104
Total assets (bn)	3,485	3,424	102	3,485	3,599	97
Loan loss ratio (bp)	65	68	96	52	56	92
FTE (end of period)	20,308	21,320	95	20,308	20,651	98

Key points for full-year 2012

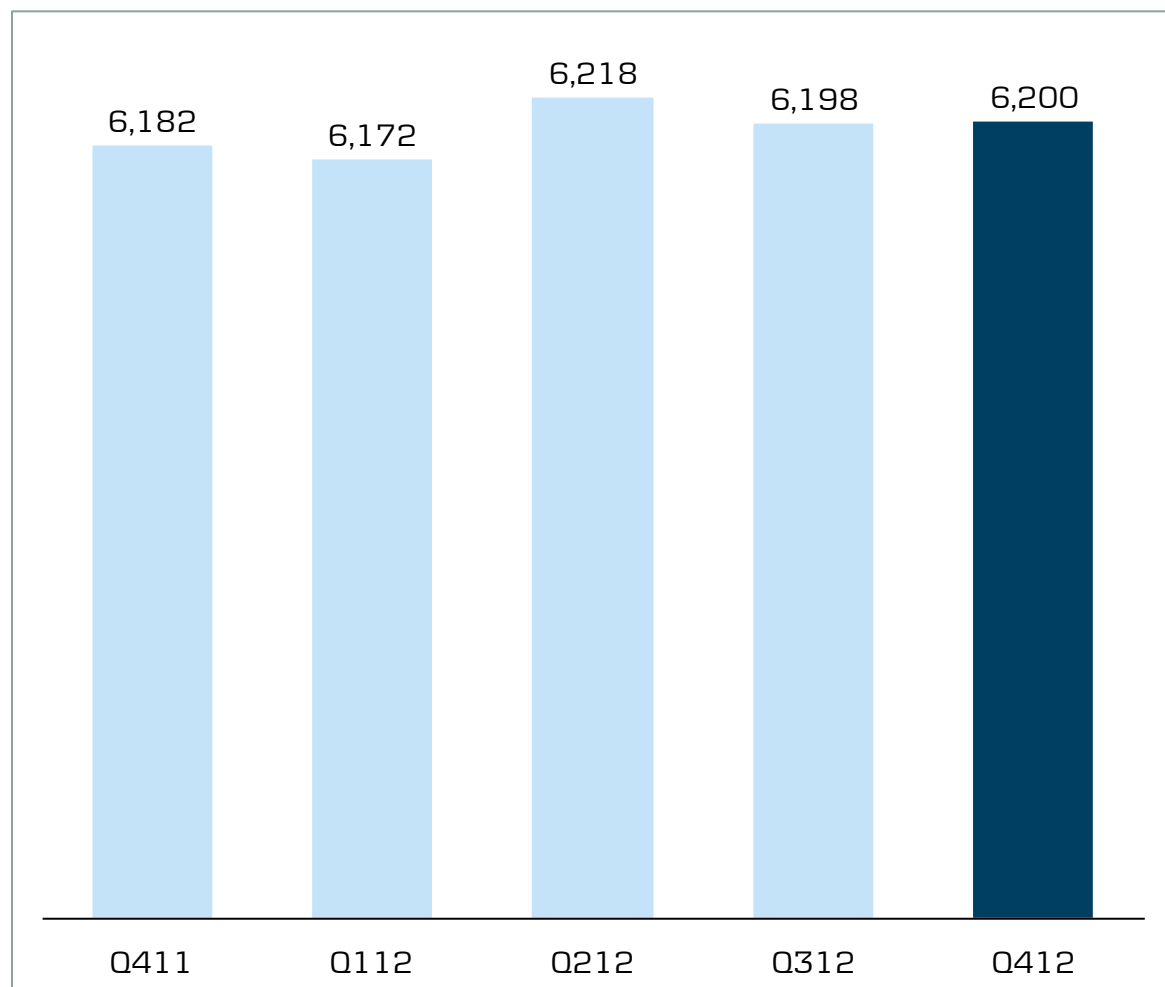
- Strong improvement in net profit
- Improvement driven by income growth and lower impairments
- Higher expenses due to a number of one-offs, but DKK 0.4 bn below full-year guidance
- Declining impairments due to Denmark and Northern Ireland
- FTE reduction of 1,000 achieved

Key points Q4 2012

- Flat net interest income despite lower S-T interest rates
- Solid fee and insurance income, but lower trading income
- Increasing expenses due to one-offs
- Lower impairments caused by drop at CIB and Non-core Ireland; charges in Denmark rose somewhat
- Higher CT1 ratio, driven primarily by lower RWA and new equity

Net interest income: Higher lending margins at RD offset by higher funding costs and lower deposit margins

Quarterly net interest income (DKK m)



Net interest income drivers

Positive

- Higher lending margins at RD
- Full-quarter effect of higher margins in Denmark since 15 August
- New equity issued end-October

Negative

- Lower lending volumes, mainly in Sweden and CIB
- Pressure on deposit margins from low central bank rates, primarily in Sweden and Norway
- Cost of tier 2 capital issued end-Q3

Sensitivity

Short-term interest rate sensitivity

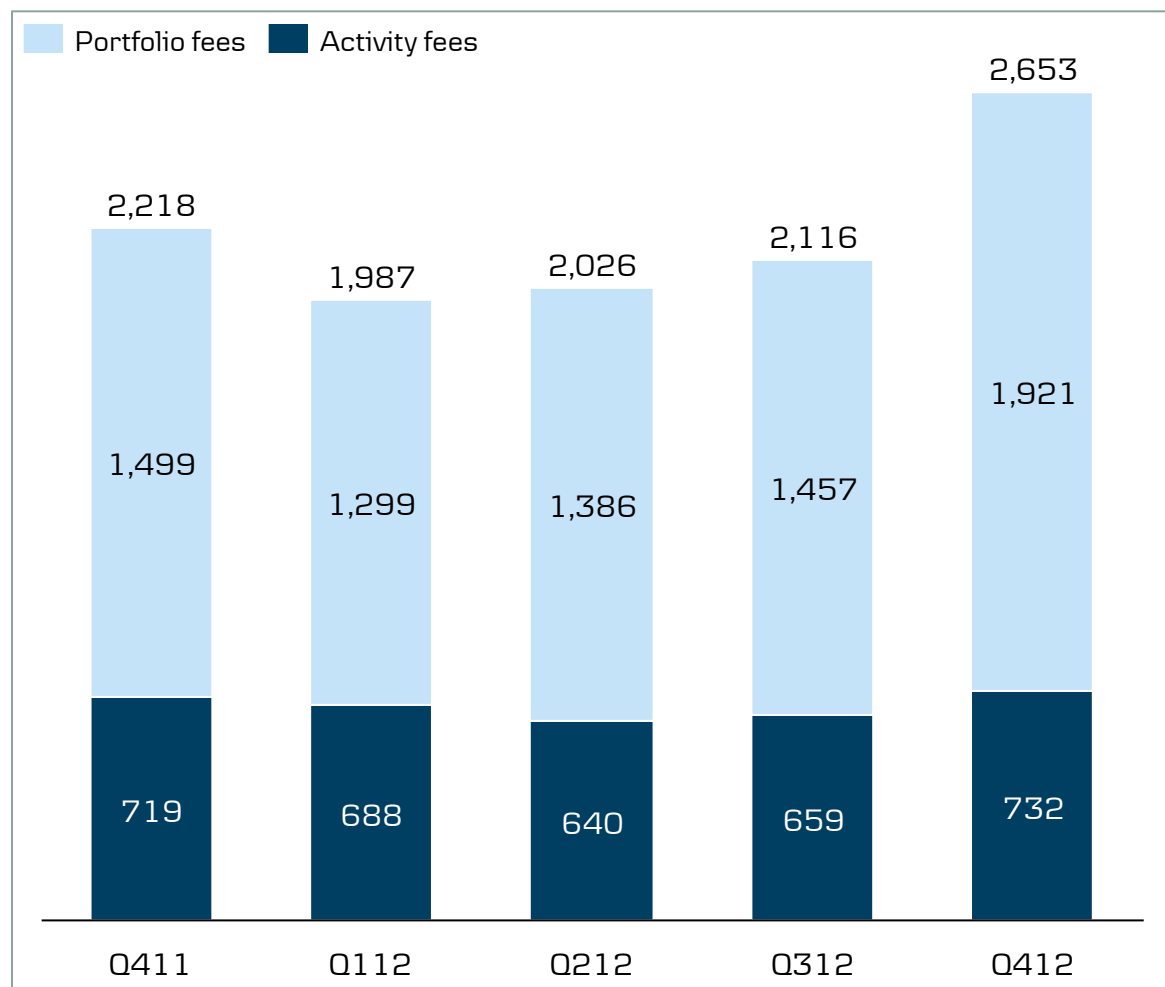
across all currencies:

+ 25 bp = DKK +800 m

- 25 bp = DKK - 800 m

Net fee income: Strong fee income due to record-high performance fee at Danske Capital

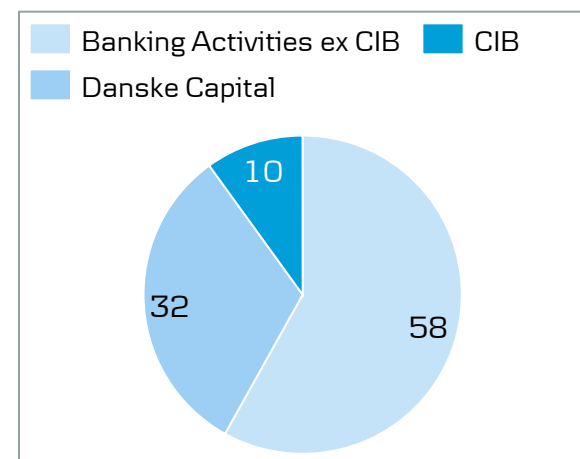
Quarterly net fee income (DKK m)



Fee income drivers

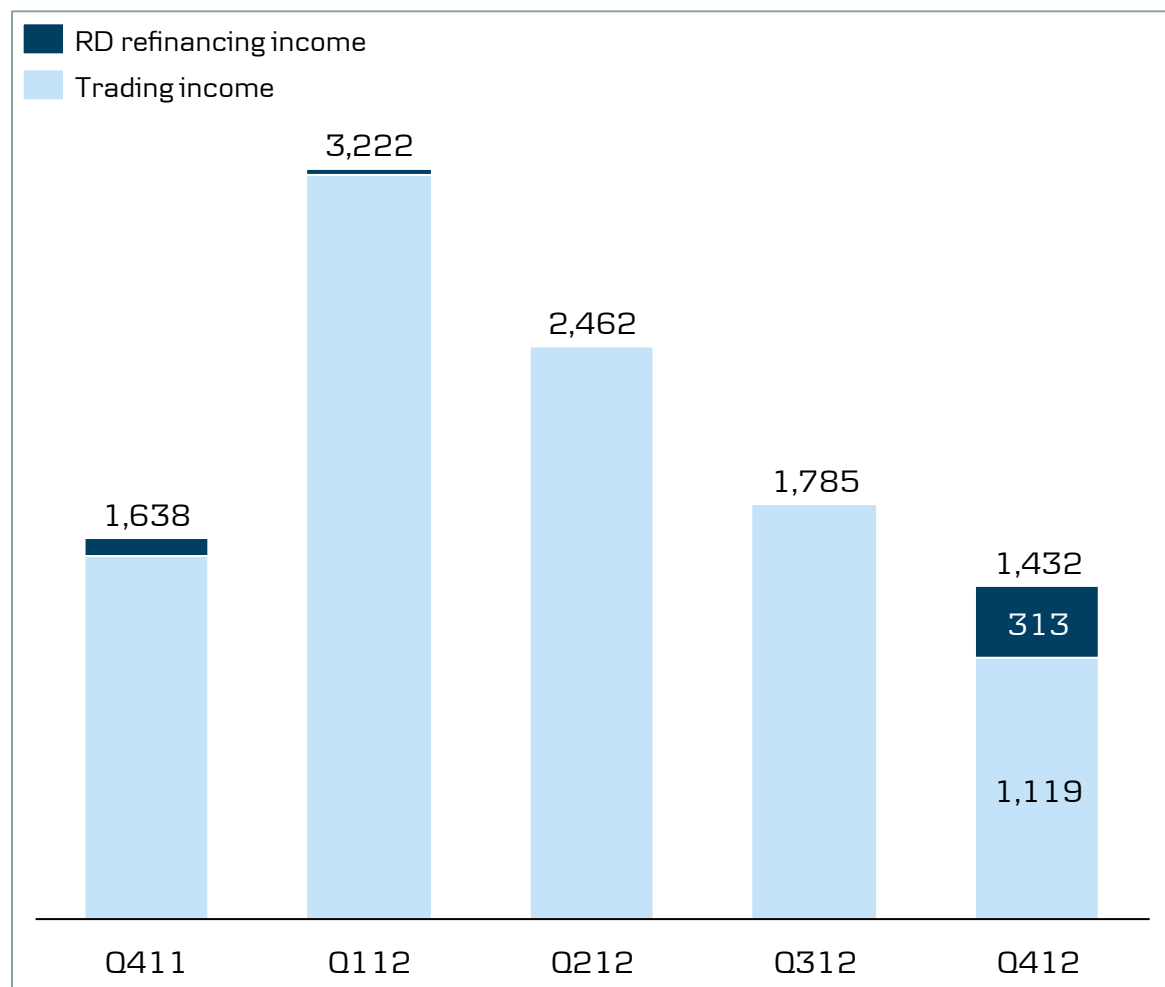
- Strong fee income in Q4 12 due to performance fee of DKK 416 m at Danske Capital, up DKK 214 m from Q4 11
- Increase in portfolio-based fees in the second half of 2012 driven by repayment of bonds issued with state guarantee (quarterly effect of DKK 70 m)
- Activity levels remained stable

Fee income split, Q4 12 (%)



Trading income: Q4 below expectations due to low activity, mainly within derivatives

Quarterly trading income (DKK m)



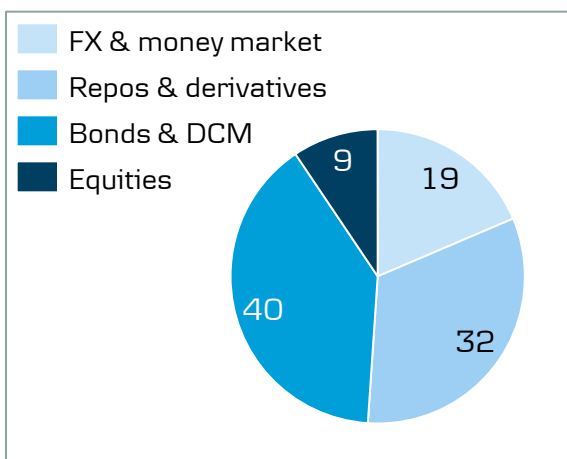
Trading income drivers

- Lower trading income due to slow market activity towards the end of the year
- Trading income included DKK 313 m in refinancing income on floaters at RD

Interest rate sensitivity (Group)

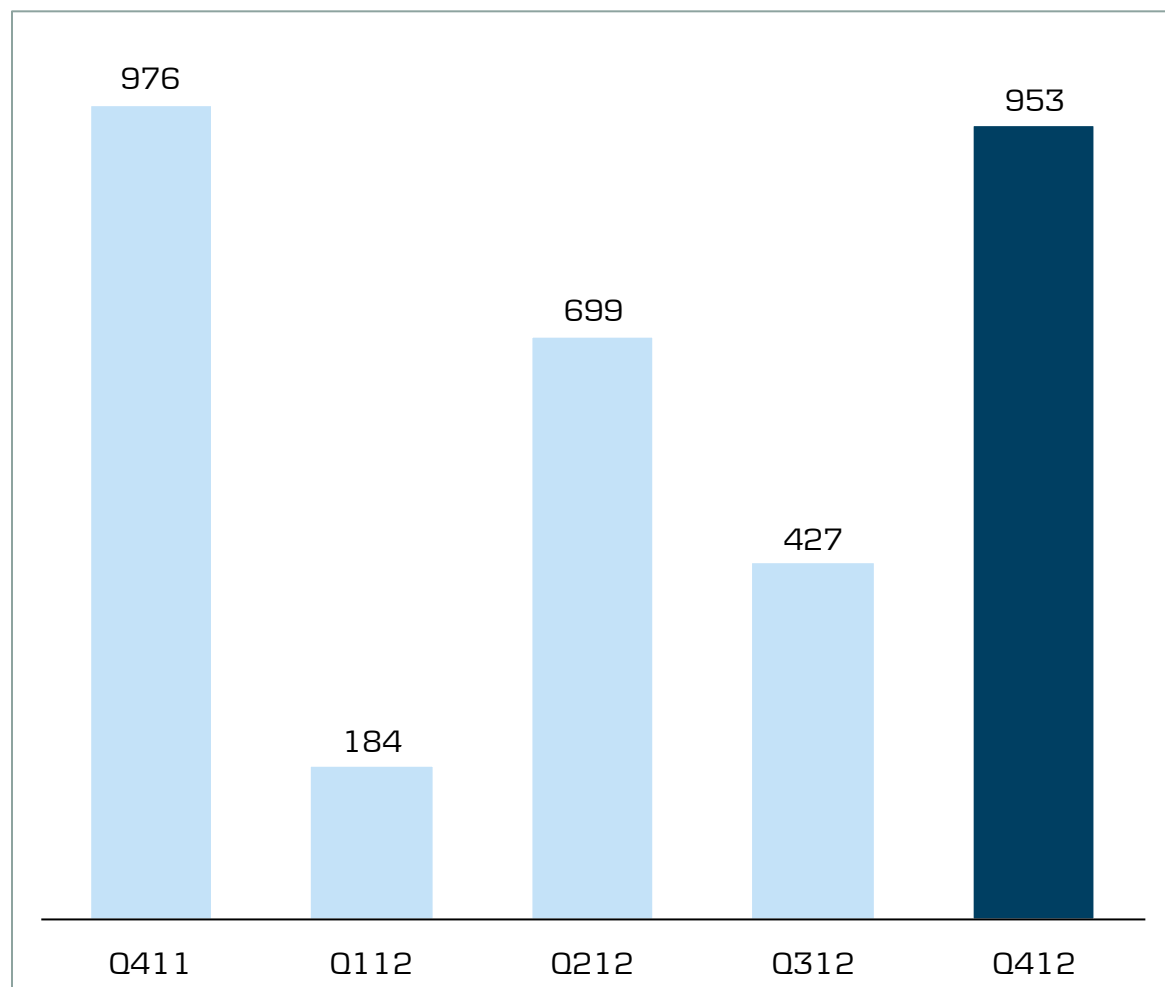
- 1 % point increase in yield curve: DKK -386 m

Trading income split, Q4 12 (%)



Insurance: Strong performance in 2012 as shadow account partly booked

Quarterly insurance income (DKK m)

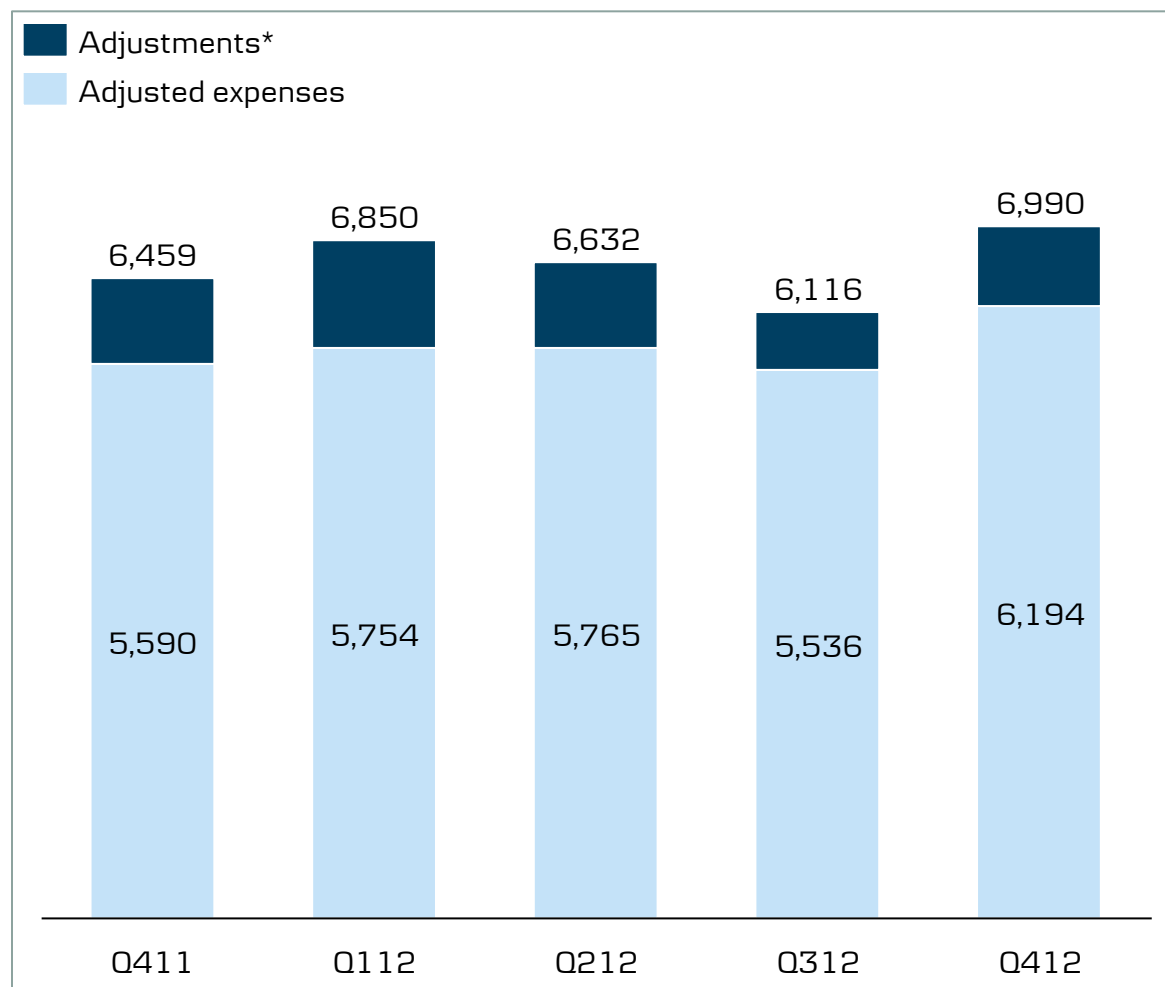


Key points

- Strong insurance income in 2012 of DKK 2.3 bn against DKK 0.6 bn in 2011
- Risk allowance booked for three out of four groups
- No risk allowance for group with low guarantees due to need to re-establish bonus potential of paid-up policies
- DKK 408 m net amount of postponed risk allowance in Q4
- Shadow account at end-2012 of DKK 750 m
- Strong result for unit-linked products
- Total premiums lower due to intensified price competition

Expenses: Elevated by seasonality and one-offs, but cost-saving programme on track

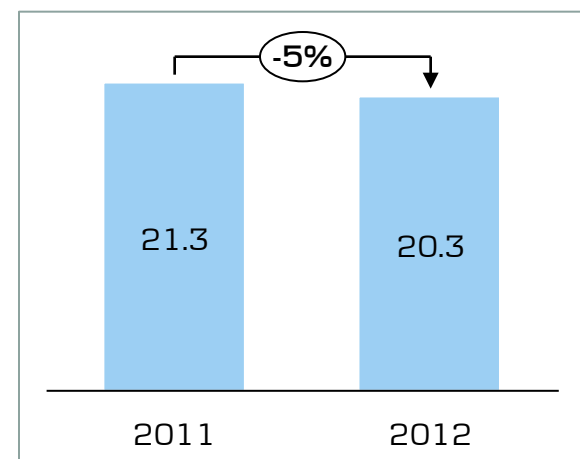
Total expenses (DKK m)



Expense drivers

- Adjustments related mainly to rebranding in Finland, Norway, Baltics and the Irish units and severance payments
- Branch closures totalled 59 in Q4 and 145 for the year
- 2012 FTE reductions of 1,000 completed

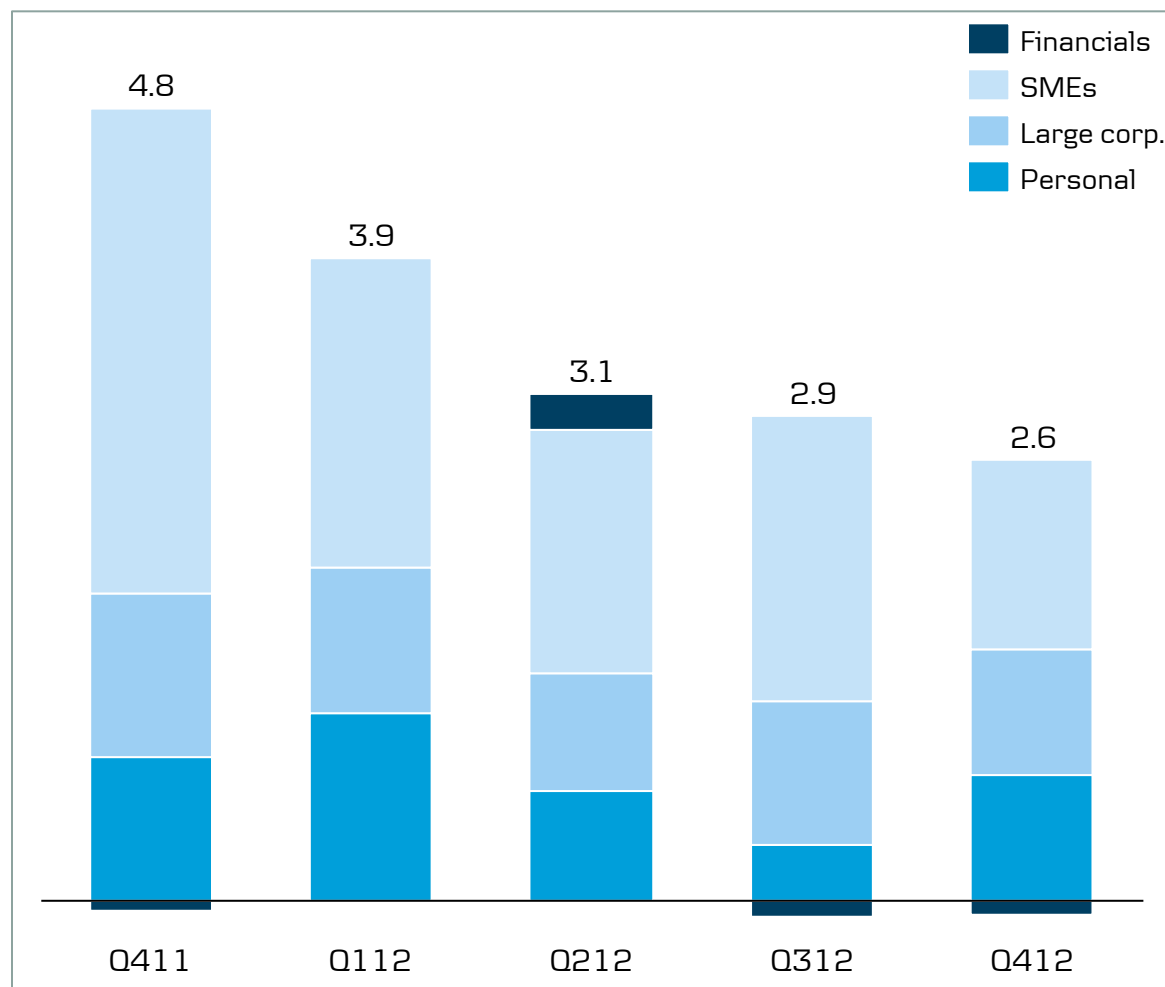
FTEs, end of period (000s)



* Revaluation of domicile property, performance-based compensation, severance payment, rebranding, depreciation, impairment, goodwill and rights to names

Impairments: Declining for four consecutive quarters

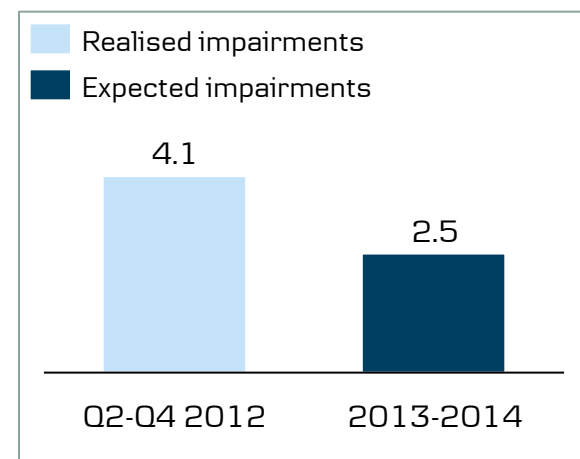
Impairments by customer segment (DKK bn)



Impairment drivers

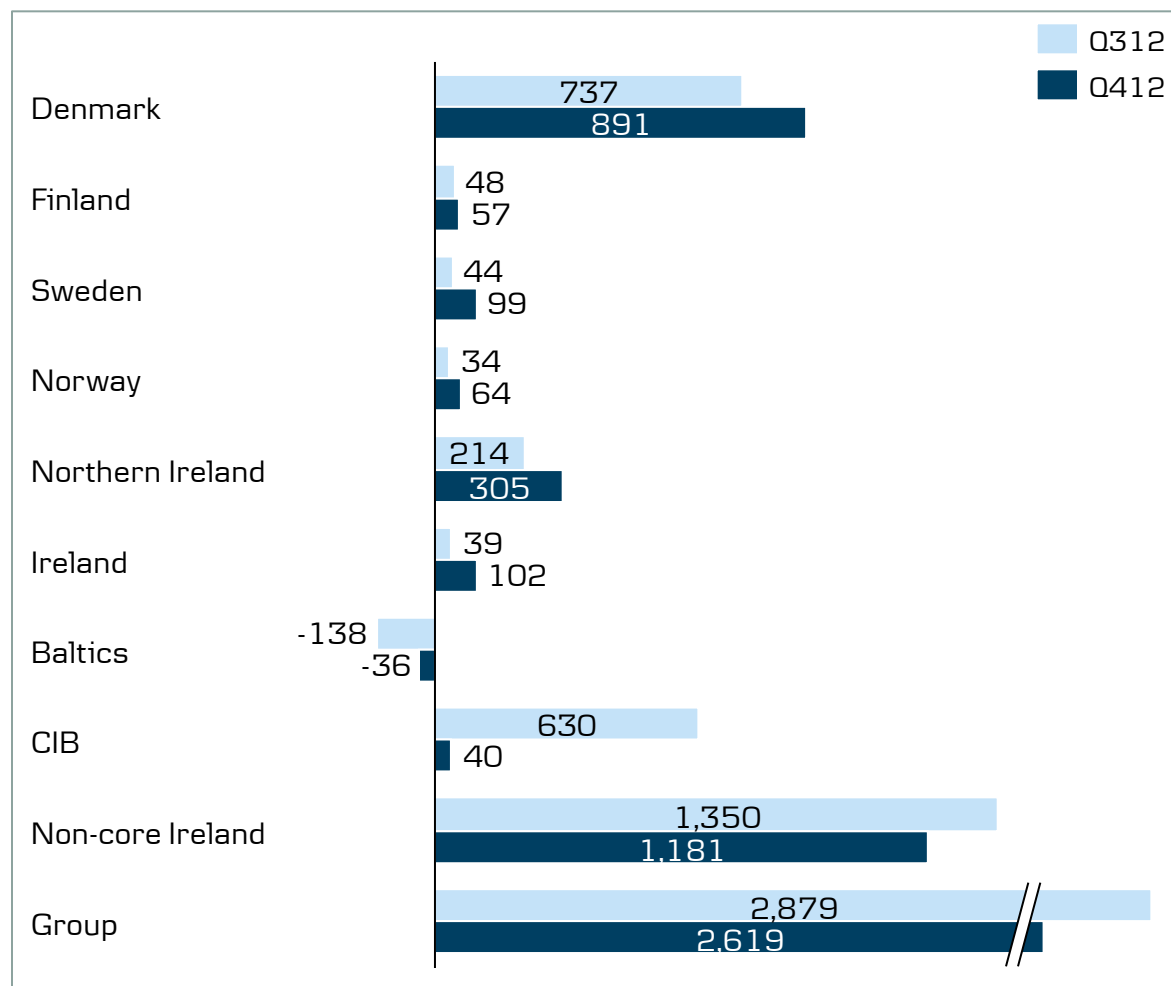
- Decline in quarterly impairments of DKK 300 m driven by lower impairments at CIB and Non-core Ireland; increase in Denmark
- Lower impairments for SMEs, but higher for personal customers in Q4
- Impairments in Ireland within guidance, with around DKK 2.5 bn expected for 2013-14

Ireland, core & Non-core (DKK bn)

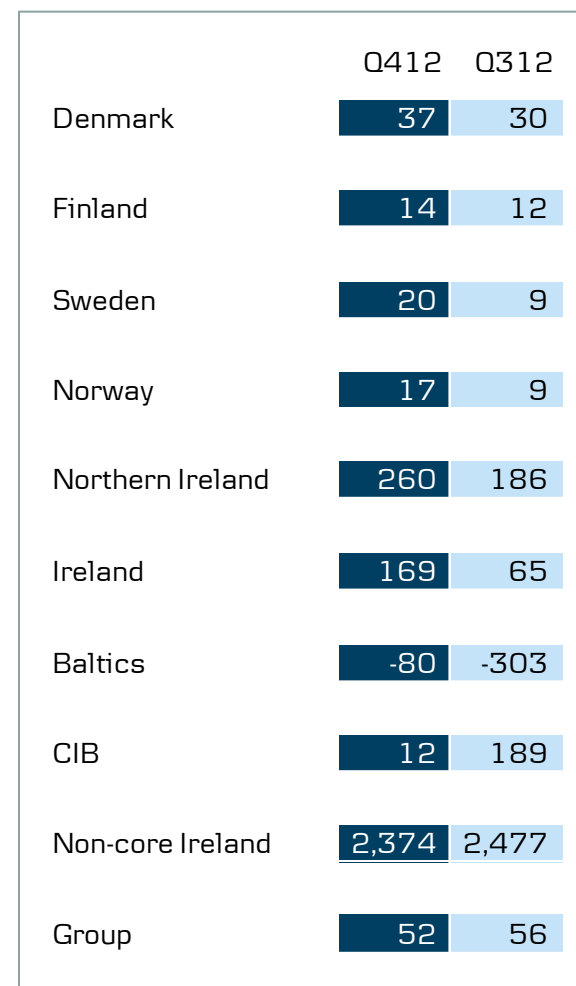


Impairments: Quarterly drop at CIB and Non-core Ireland, but increase in Denmark

Impairments (DKK m)



Loan-loss ratio (bp, annualised)



New strategy: Two new initiatives taken under New Standards

Personal Banking

New customer programme

- Almost 250,000 customers have registered
- Net outflow of personal customers since 1 January: below 3,800
- Daily inflow of new business volume rose 25% since the launch
- The programme has advantages for all types of customers - the benefits depend on the customer's business volume with the Bank
- The new prices in the programme will be take effect on 1 September 2013

New customer groups

					
Basic Business vol. DKK <60,000	Extra Business vol. DKK >60,000	Exclusive Business vol. DKK >0.75 m	Exclusive+ Business vol. DKK > 2 m	Student Student identifica- tion card	Young Aged 18-27

Business Banking

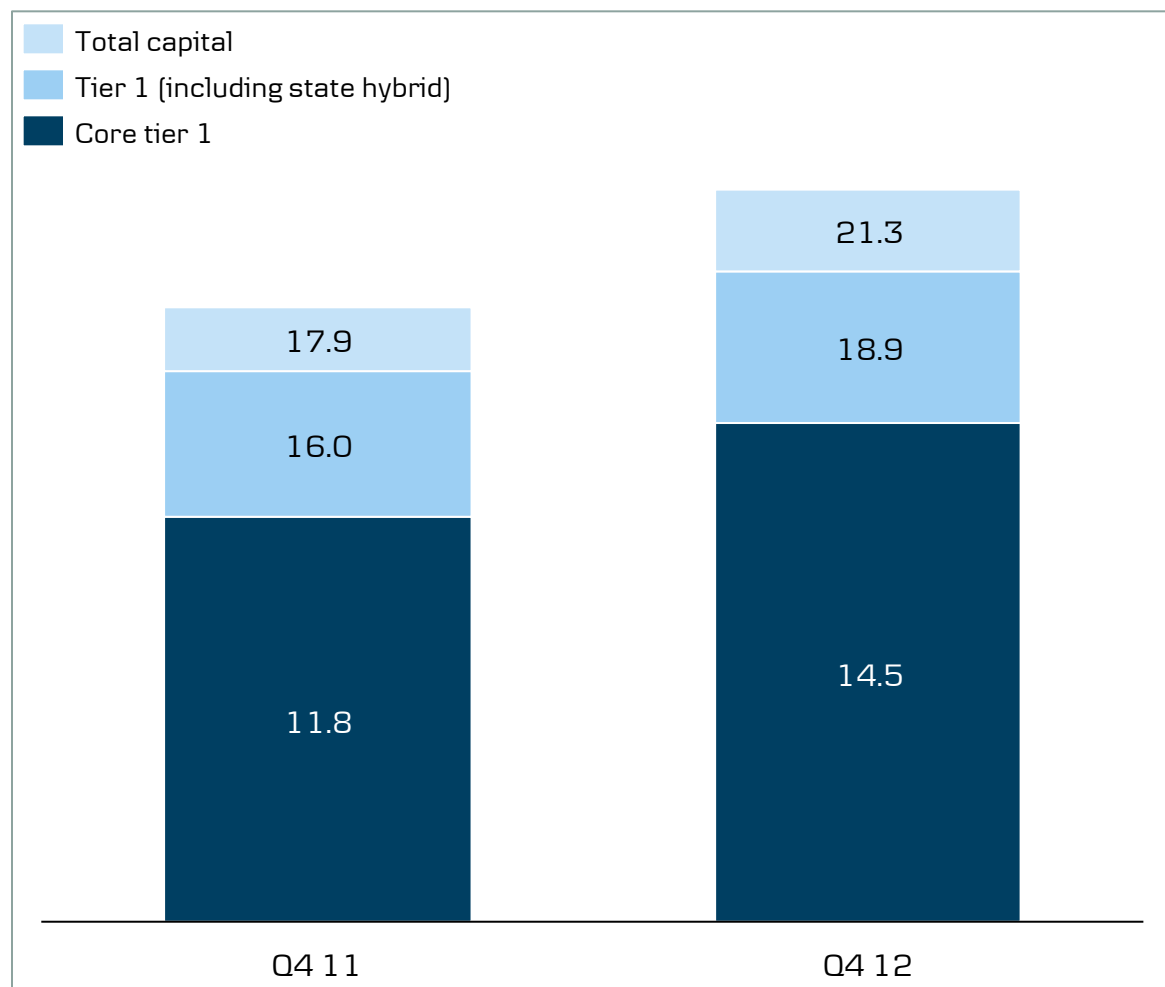
New financing

- New financial options for businesses
- Up to DKK 25 bn in corporate bonds in Denmark
- Danske Bank is already strong in this field in Sweden in Norway



Capital: Strong core tier 1 ratio, exceeding target of 13%

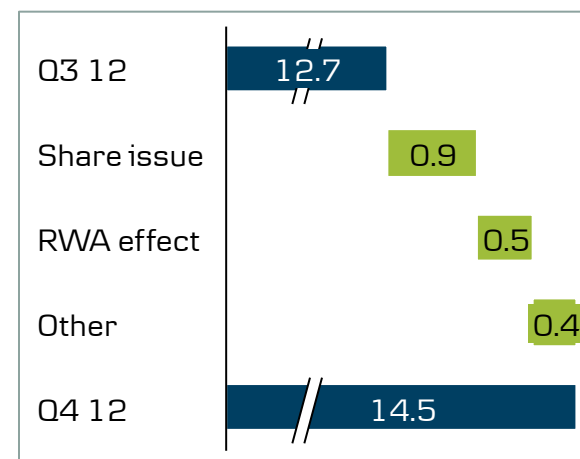
Capital ratios, under CRD/Basel II (%)



Capital drivers

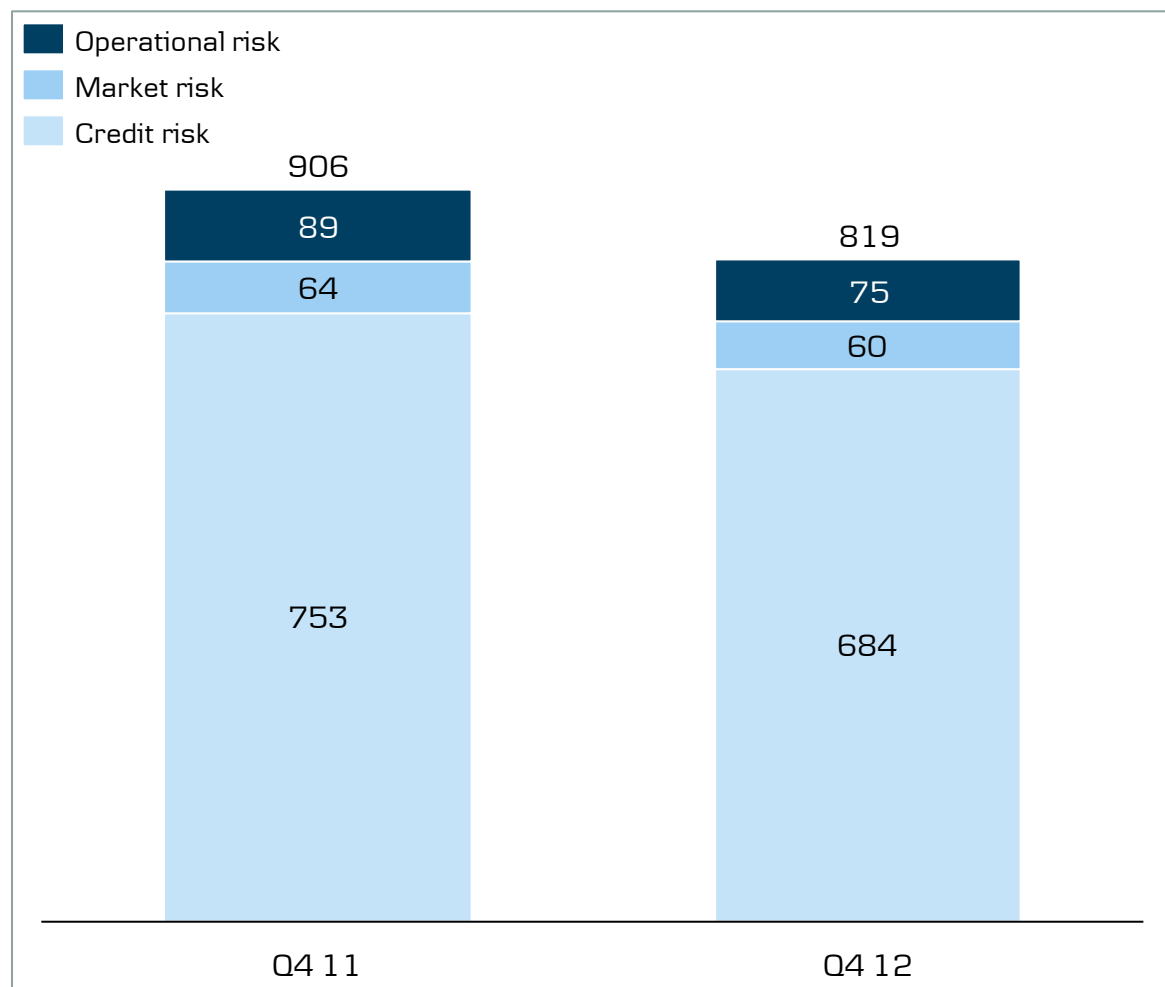
- New equity of DKK 7.1 bn issued in October accounts for 0.9 % point of CT1 ratio
- Inclusion of DKK 1.2 bn in expected dividends from the capital base and net profit for the quarter increased CT1
- Lower RWA effect also significant
- State hybrid represents 2.9 % points of tier 1 ratio and total capital ratio

Core tier 1 change (%)



Risk-weighted assets: Decline of DKK 87 bn in full year and DKK 32 bn in the quarter

RWA (DKK bn)







RWA drivers

- Significant RWA reduction in 2012 related primarily to sale of several securitisation positions and capital efficiency programme
- Lower volumes - primarily at CIB and Sweden - and capital efficiency programme lowered credit risk in Q4
- Operational risk lower due to lower earnings in the years used in the calculation

RWA (DKK bn)



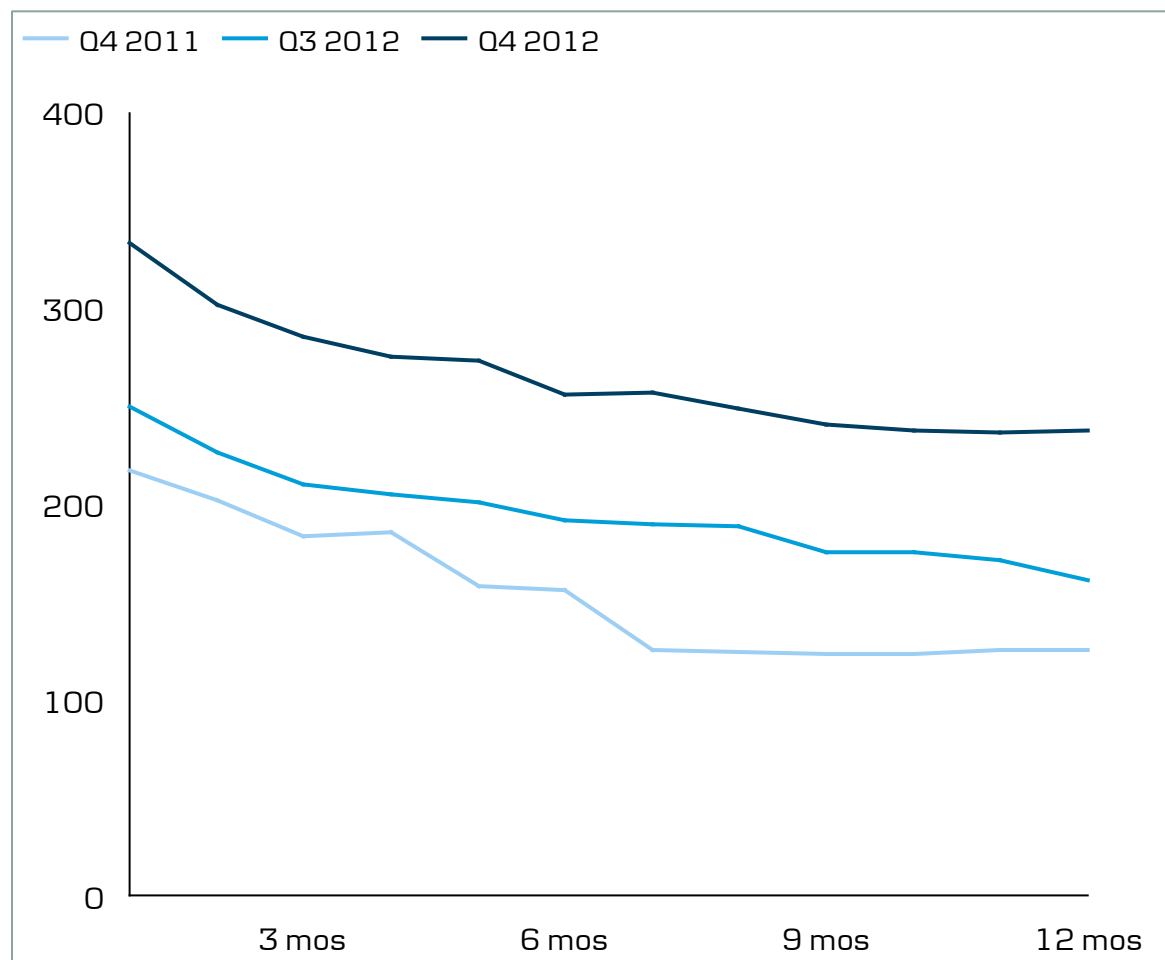
Statements from Danish FSA regarding liquidity: All three requirements fulfilled ahead of time

Measure	Requirement	Status, end-2012	Future policy
1. LCR*	100% by end-2012 110% by 1 January 2014	121% 	At least 110%
2. Funding	A suitable balance between funding of at least 1 month and 3 months	Fulfilled 	Continue to be suitable
3. Deposit deficit	Reduction of DKK 75 bn by end-2013	Reduced by DKK 85 bn 	No further requirement
Funding ratio [Supervisory diamond, adjusted for lower weights on wholesale deposits]	Below 1 based on Group excl. RD	Solid margin to the threshold of 1 	Solid margin to the threshold of 1

* LCR buffer includes holdings of covered bonds and Danish mortgage bonds, incl. own issued bonds.

Liquidity: Continues to improve; more than DKK 230 bn in 12-month liquidity

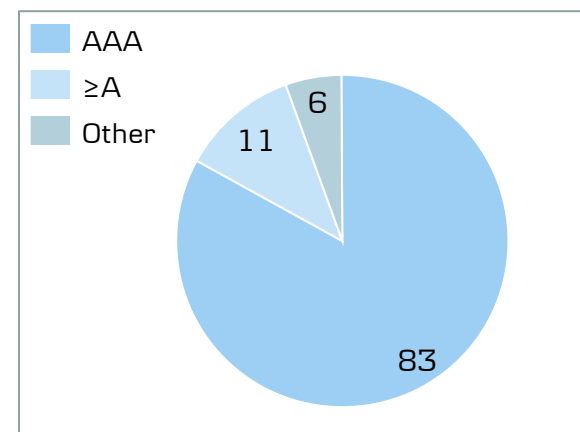
12-month liquidity,* end of period (DKK bn)



Key points

- 12-month liquidity of more than DKK 230 bn, up more than DKK 70 bn since Q3 and positive for more than five years
- Liquidity buffer of DKK 425 bn of which most of the bonds are central bank-eligible

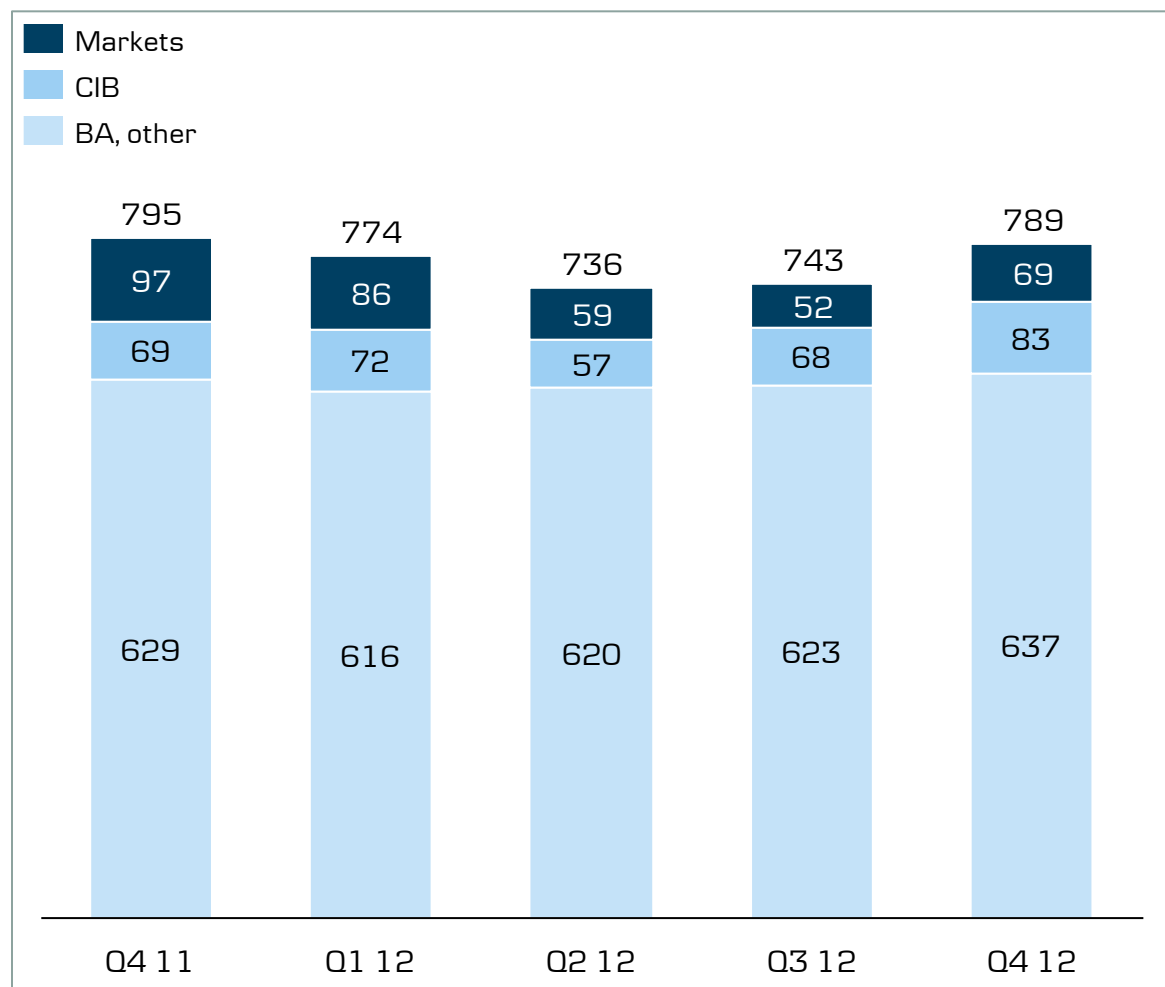
Rating of DKK 508 bn bond portfolio (%)



* Moody's Financial Strength. Main assumptions: No access to capital markets; no refinancing of debt to credit institutions, issued bonds or subordinated capital; moderate reduction of business activities.

Deposits and funding: Year-end increase in deposit base after downgrade in Q2

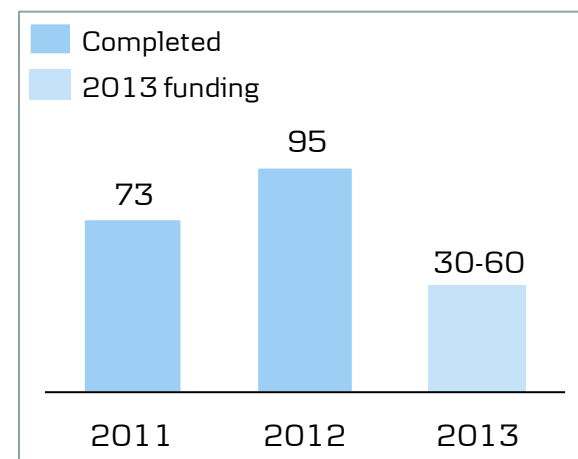
Deposits, end of period (DKK bn)



Long term funding

- Funding raised in 2012:
 - 42% covered bonds
 - 49% senior debt
 - 9% tier 2 capital
- Deposits increased by DKK 53 bn since Q2
- Funding for 2013 reflects large redemptions in 2014

Long-term funding (DKK bn)



Financial highlights adjusted for funds transfer pricing, Non-core activities and leasing

Adjusted financial highlights (DKK m)

	2012	2012 Adjusted	2013 Guidance	2015 targets
Net interest income	24,788	22,681	Flat	
Net fee income	8,782	8,850	Increasing	
Net trading income	8,901	10,494	Below 2012	
Other income	2,951	1,286	Flat	
Net income from insurance business	2,263	2,263	Below 2012	
Total income	47,685	45,574		
Expenses	26,588	24,648	Flat	Below DKK 24 bn
Profit bef. loan imp. charges	21,097	20,926		
Loan impairment charges	12,529	7,680	Decreasing	
Profit before tax, core	8,568	13,246		
Profit before tax, Non-core		-4,678		
Profit before tax		8,568		
Tax	3,819	3,819	Above 25%	
Net profit	4,749	4,749	DKK 7.5-10 bn	
Return on average shareholders' equity (%)	3.7	3.7	5.5-7.0	Above 12%
Cost/income ratio (%)	55.8	54.1		Below 46%

Drivers for new financial highlights

Funds transfer pricing

- New internal funds transfer pricing model will reduce NII and increase trading income

Non-core activities

- In the future, Non-core activities will appear on a separate line
- Non-core activities consists of Irish property exposures and securitisation transactions

Operational leasing

- Leasing will be reported on a net basis under Other income
- The change will reduce both Other income and Other expenses
- 2015 target for Expenses and C/I ratio have therefore been reduced to below DKK 24 bn and 46%, respectively

Future reporting will be based on the three business units and our strategic business units

Income statement & key figures (DKK m)

	Personal Banking	Business Banking	C&I	Danske Capital	Danica Pension	Other Activities	Non-core	Highlights (adjusted)
Net interest income	11,172	9,497	1,975	8		29		22,681
Net fee income	3,715	2,155	1,115	1,945		-80		8,850
Net trading income	815	489	8,439	-3		754		10,494
Other income	608	483	17			178		1,286
Net income from insurance business					2,263			2,263
Total income	16,310	12,624	11,546	1,950	2,263	881		45,574
Expenses	11,864	6,030	4,307	982		1,465		24,648
Profit bef. loan imp. charges	4,446	6,594	7,239	968	2,263	-584		20,926
Loan impairment charges	2,748	3,830	1,154			-52		7,680
Profit before tax, core	1,698	2,764	6,085	968	2,263	-532		13,246
Profit before tax, non-core							-4,678	-4,678
Profit before tax	1,698	2,764	6,085	968	2,263	-532	-4,678	8,568
Cost/income ratio (%)	73	48	37	50		166		54
FTE (end of year)	7,958	3,776	1,496	481	799	5,705	93	20,308
Loans and advances, end of year (bn)	873	642	161	0.2		-47	45	1,674
Deposits, end of year (bn)	374	253	162	0.1		-5	5	789

Financial targets: Four targets already reached

Financial target	End-2012 (adj.)	Ambitions	Status
ROE	3.7%	Above 12%	In progress
Rating	S&P/Moody's/Fitch A-/Baa1/A Pos./Stable/Neg.	Improve ratings by at least one notch	In progress Pos. outlook from S&P
Core tier 1	14.5%	Min. 13% by end of 2013	Above ✓
Total capital	21.3%	Min. 17% by end of 2013	Above ✓
LCR compliance	121%	Meet EU '15 requirement end-2012	Above ✓
Nominal costs	DKK 24.6 bn	Below DKK 24 bn in 2015	In progress
C/I ratio	54.1%	Below 46% in 2015	In progress
FTE target 2012	20,308	Reduced by 1,000 in 2012	Reached ✓
FTE target 2015		Reduced by 2,000 in 2013-2015	In progress
Dividend payment	None	About 40% of annual profit, lower until capital and rating targets are reached	In progress

Outlook for 2013: Net profit of DKK 7.5-10 bn, another step towards target

Macro	Economic growth to remain low in most markets
Income	NII flat at 2012 level (DKK 22.7 bn) Increasing net fee income (2012: DKK 8.9 bn) Trading income and insurance income below 2012 levels (DKK 10.5 bn and DKK 2.3 bn)
Expenses	Flat because cost-saving initiatives will offset inflation (2012: DKK 24.6 bn)
Loan losses	Core activities: Slightly below 2012 level (DKK 7.7 bn) Non-core activities: Significantly below 2012 level (DKK 4.9 bn)
Net profit*	Net profit in the range of DKK 7.5-10 bn, corresponding to a ROE of 5.5-7%

* The profit guidance is subject to uncertainty and depends on normalised trading income and insurance income.

Q&A session



Press 1 to ask a question
Press “#” to cancel



Press “Ask a question”
in your webcast player



Appendix

Tax	24
NII and margin developments	25
Expenses	28
Credit	29
Funding and rating	41
Business units	45

Adjusted tax rate at 25%, but actual tax rate remains high owing to Ireland

Actual and adjusted tax rates (DKK m)

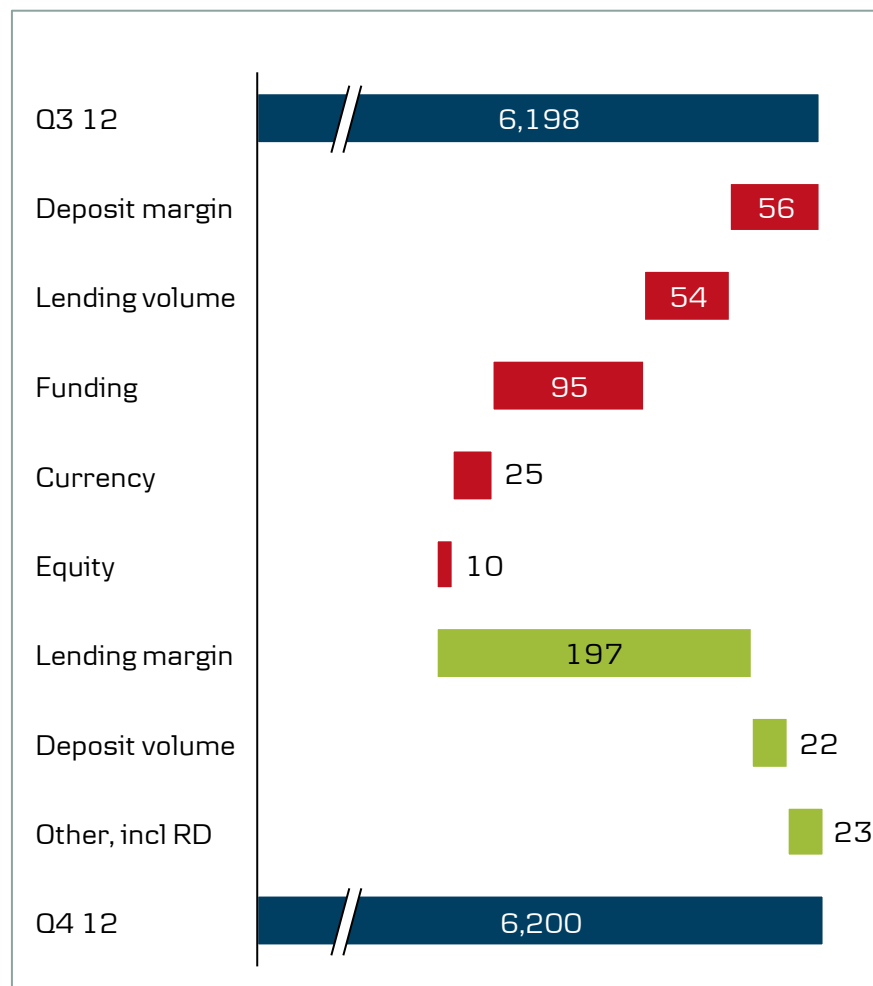
	2012	Q4 12	Q3 12	Q2 12	Q1 12
Pre-tax profit	8,568	2,257	2,220	2,510	1,581
Pre-tax loss, BA Ireland	5,595	1,234	1,374	1,616	1,371
Permanent non-taxable adjustments	-232	-148	-25	-93	34
Adjusted pre-tax profit, Group	13,931	3,343	3,569	4,034	2,986
Tax according to P&L	3,819	1,111	903	1,007	798
Taxes from previous years	-384	-267	-10	-22	-85
Adjusted tax	3,435	844	894	984	713
Adjusted tax rate	24.7%	25.2%	25.0%	24.4%	23.9%
Actual tax rate	44.6%	49.2%	40.7%	40.1%	50.5%

Tax drivers

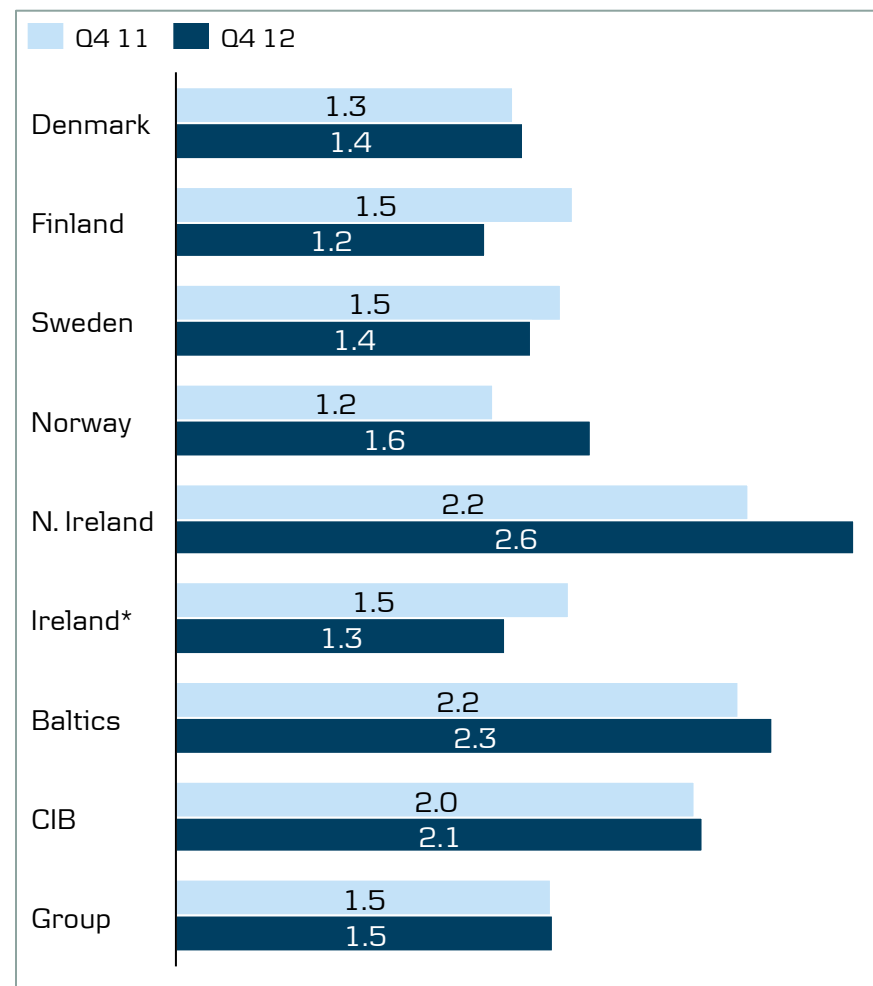
- High actual tax rate in 2012 because the tax value of losses in Ireland was not booked
- Permanent non-taxable adjustments are due primarily to value adjustments and the dividend from Nets
- Taxes from previous years are owing mainly to a decline in the value of tax assets in Ireland in Q4

Net interest income: Margin improvement visible in most markets

Quarterly change in net interest income (DKK m)



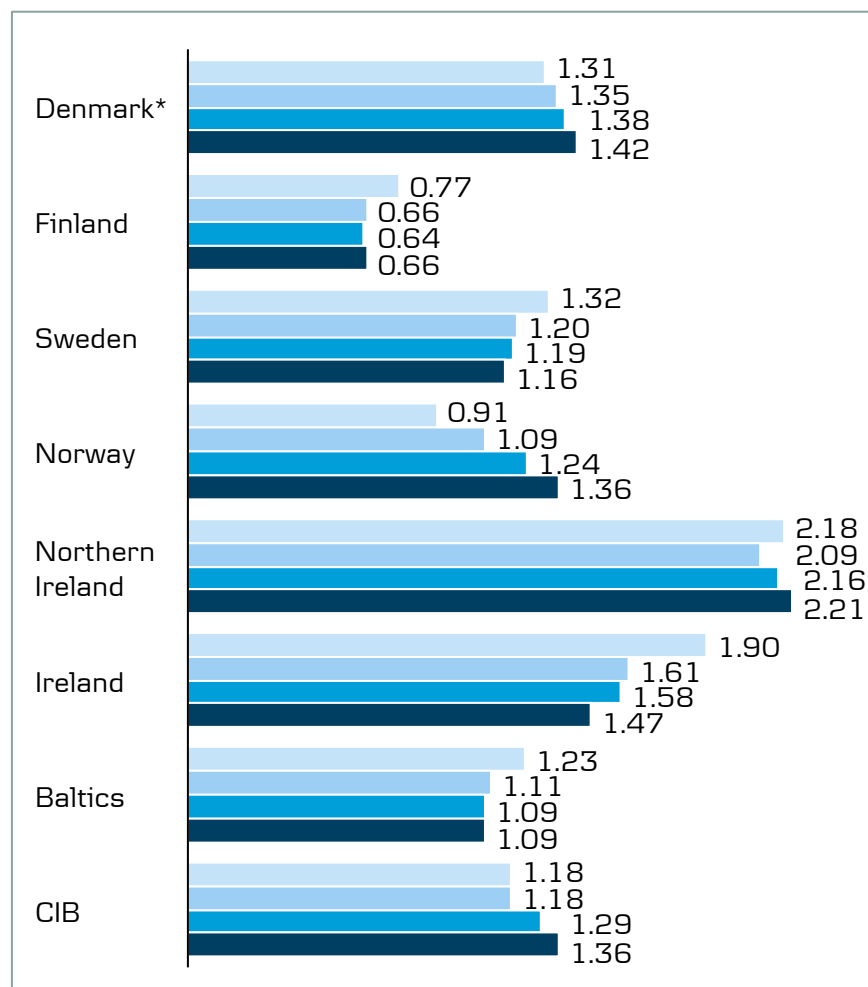
Net interest margins, NII/loan stock (%)



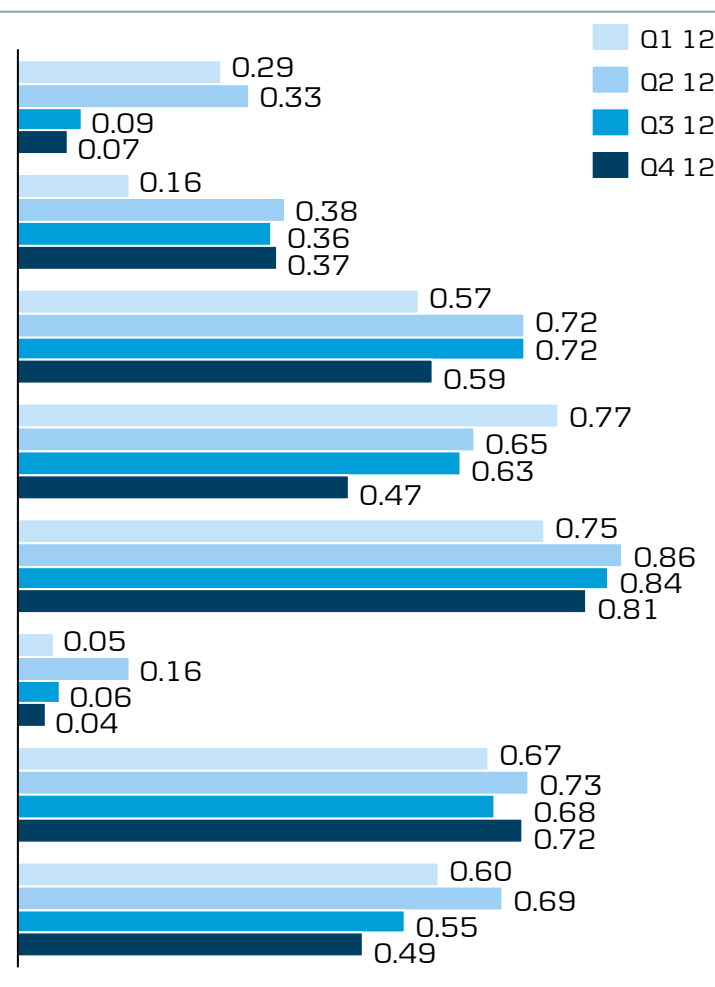
* Margins for Ireland include Non-core Ireland.

Increasing lending margins are levelling off

Quarterly lending margins (%)



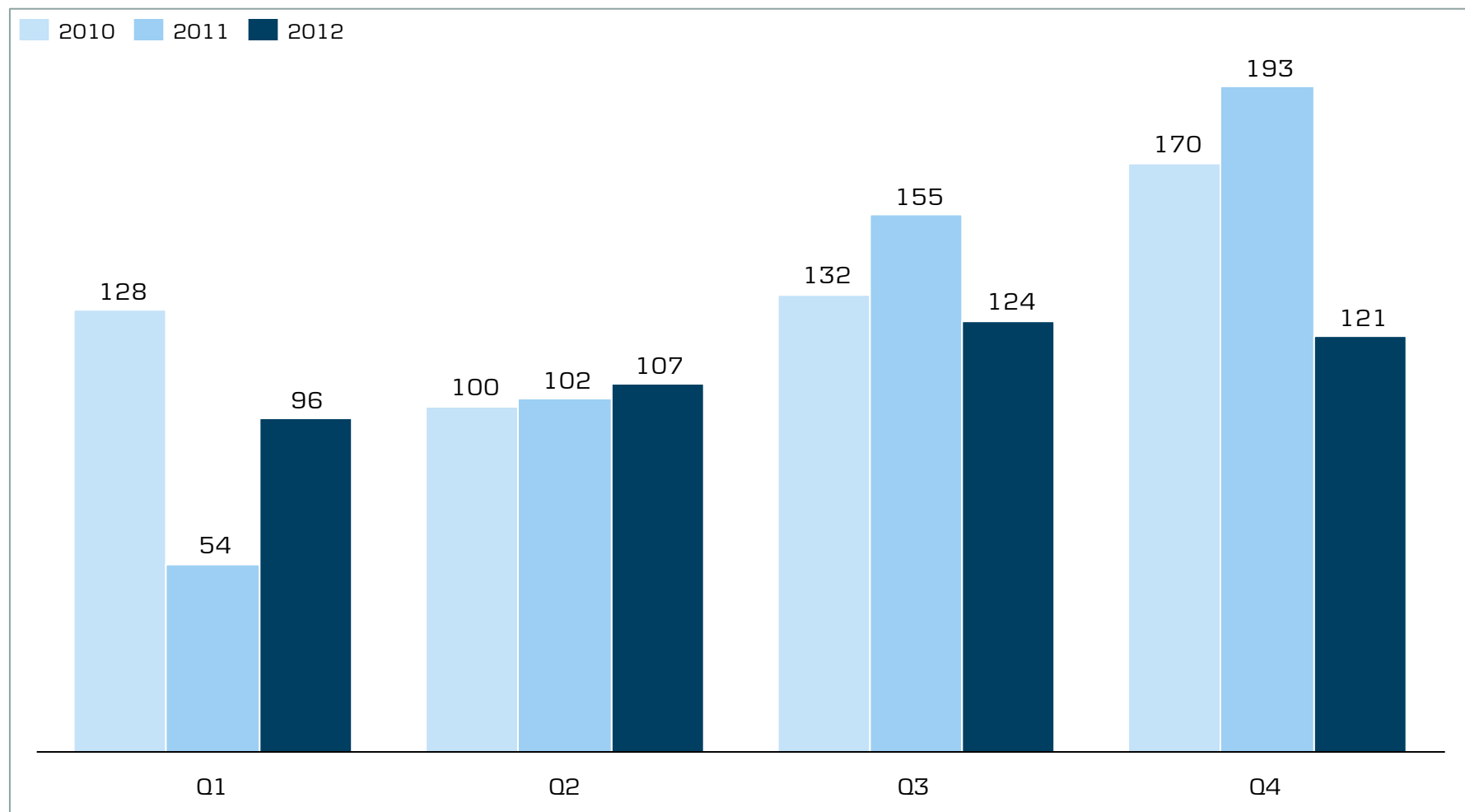
Quarterly deposit margins (%)



* Includes Realkredit Danmark.

Net interest income: Trend at Realkredit Danmark

Net interest income at Realkredit Danmark, excluding lending margins (DKK m)

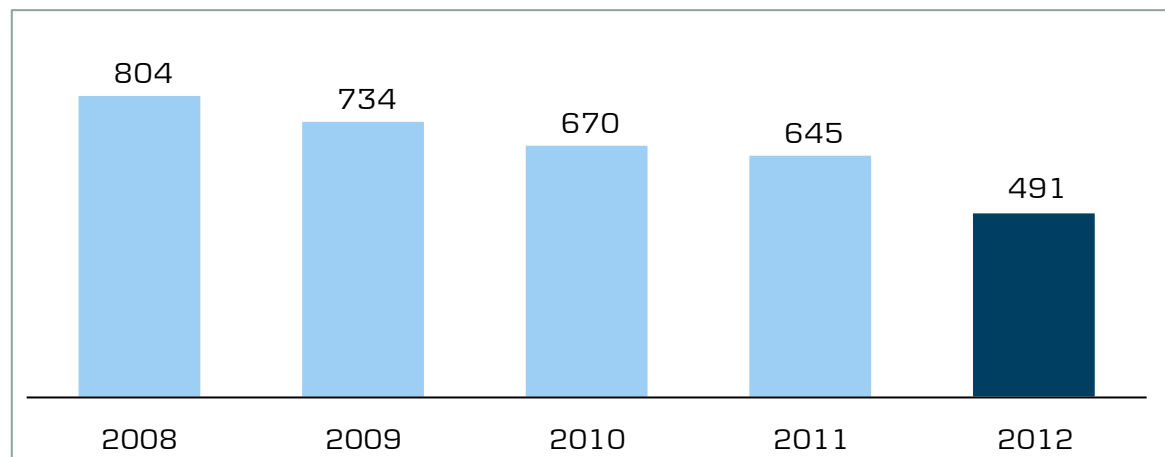


Expenses: Underlying expenses down from 2011 to 2012, but up from Q3, primarily because of seasonality

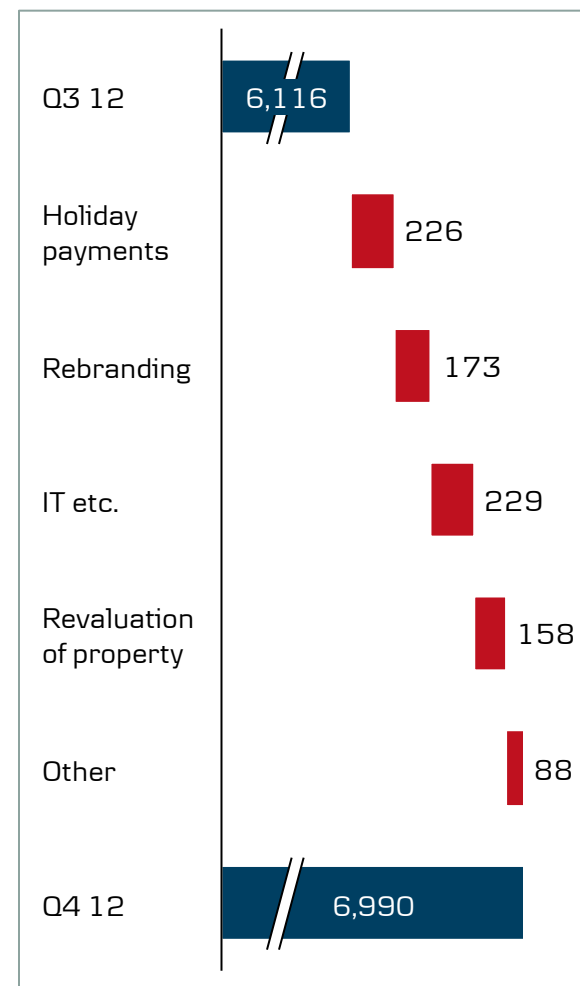
Expenses (DKK bn)

	2012	2011	Index	Q4 2012	Q3 2012	Index
Expenses	26.6	26.0	102	7.0	6.1	114
Revaluation of domicile prop.	0.2	0.1	-	0.2	0.0	-
Perf. based compensation	0.9	0.5	161	0.2	0.2	125
Severance payments etc.	0.7	0.5	125	0.1	0.2	45
Rebranding	0.2	0.0	-	0.2	0.0	-
Depreciation, lease assets	0.9	1.1	79	0.1	0.2	74
Asset write-down	0.5	0.2	-	0.0	0.0	-
Adjusted expenses	23.2	23.6	99	6.2	5.5	112

Branches (number of branches)

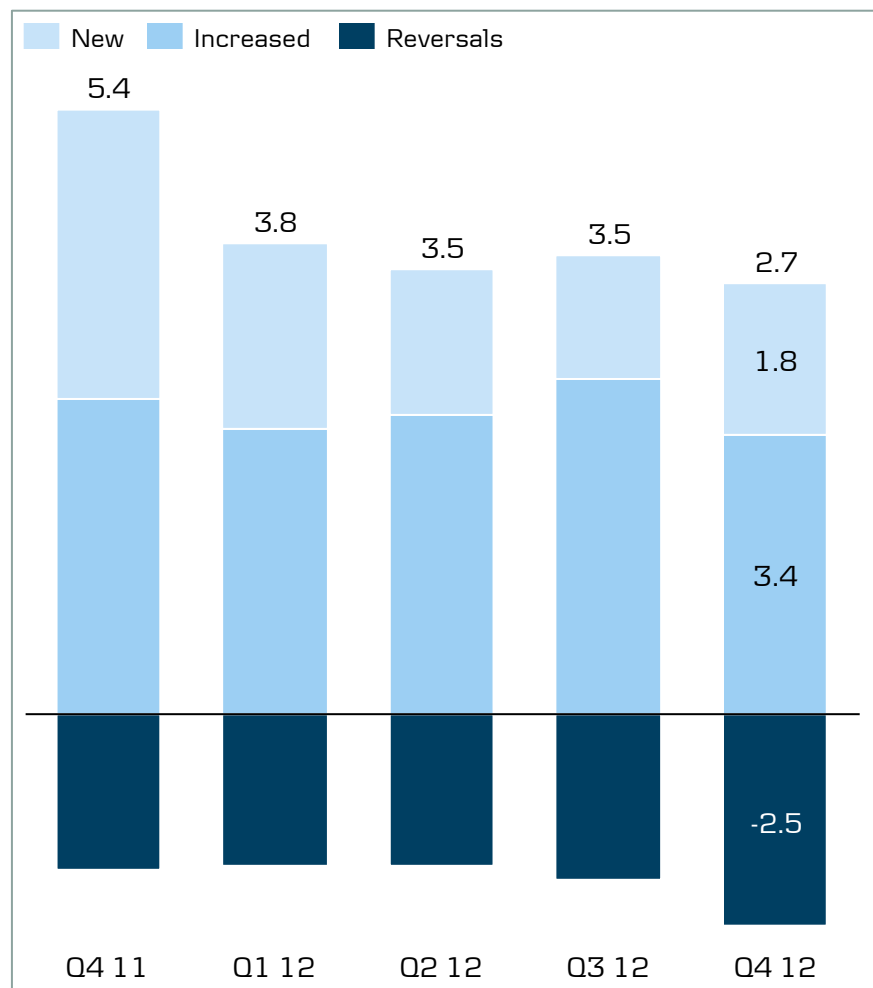


Quarterly change in expenses (DKK m)

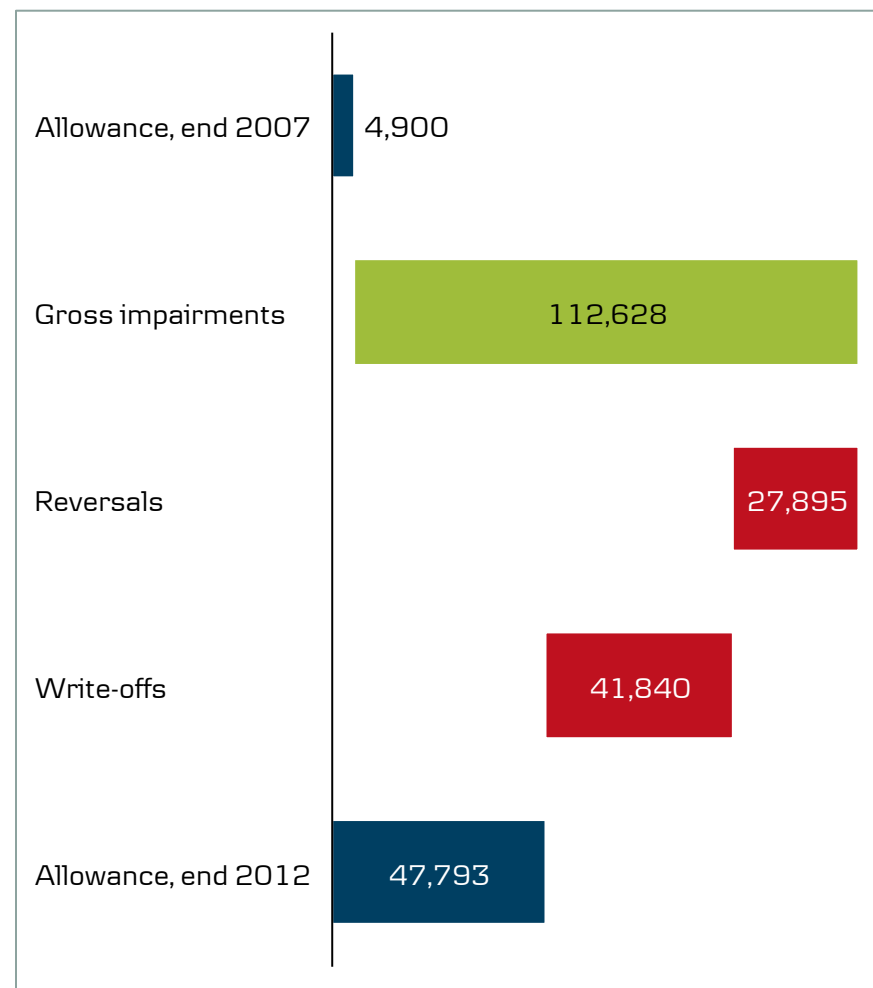


Impairment dynamics

Individual loan impairment charges, ex Baltics (DKK bn)

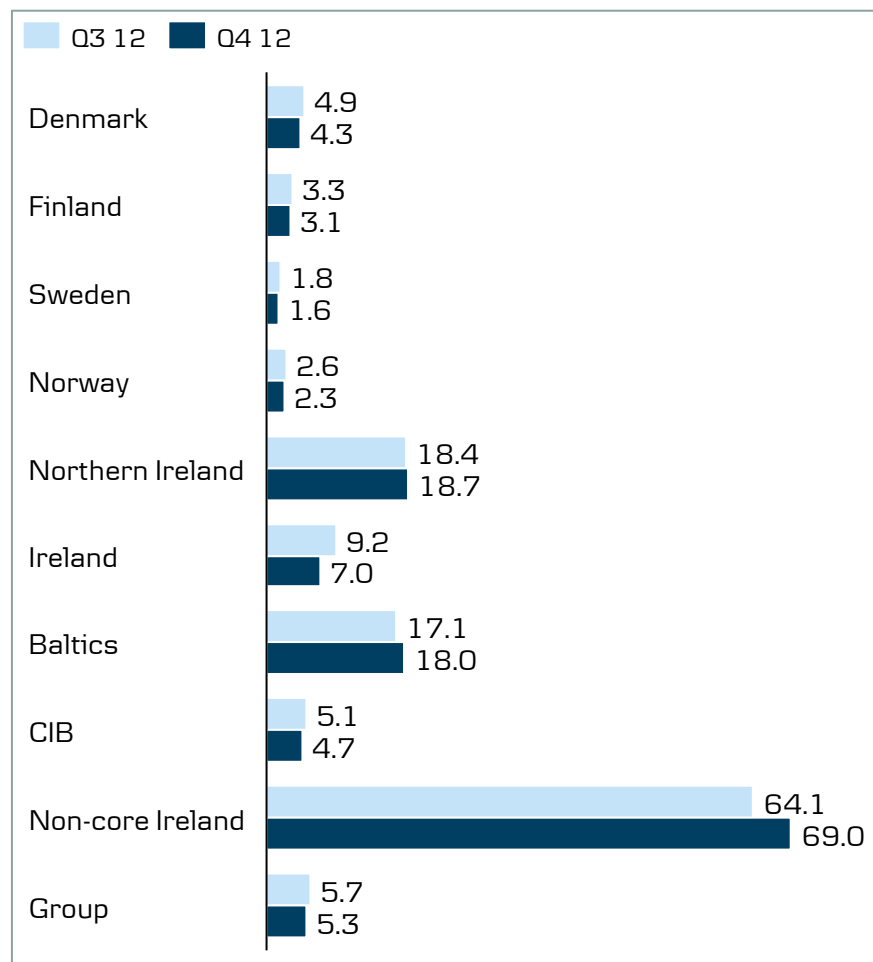


Change in allowance account (DKK m)

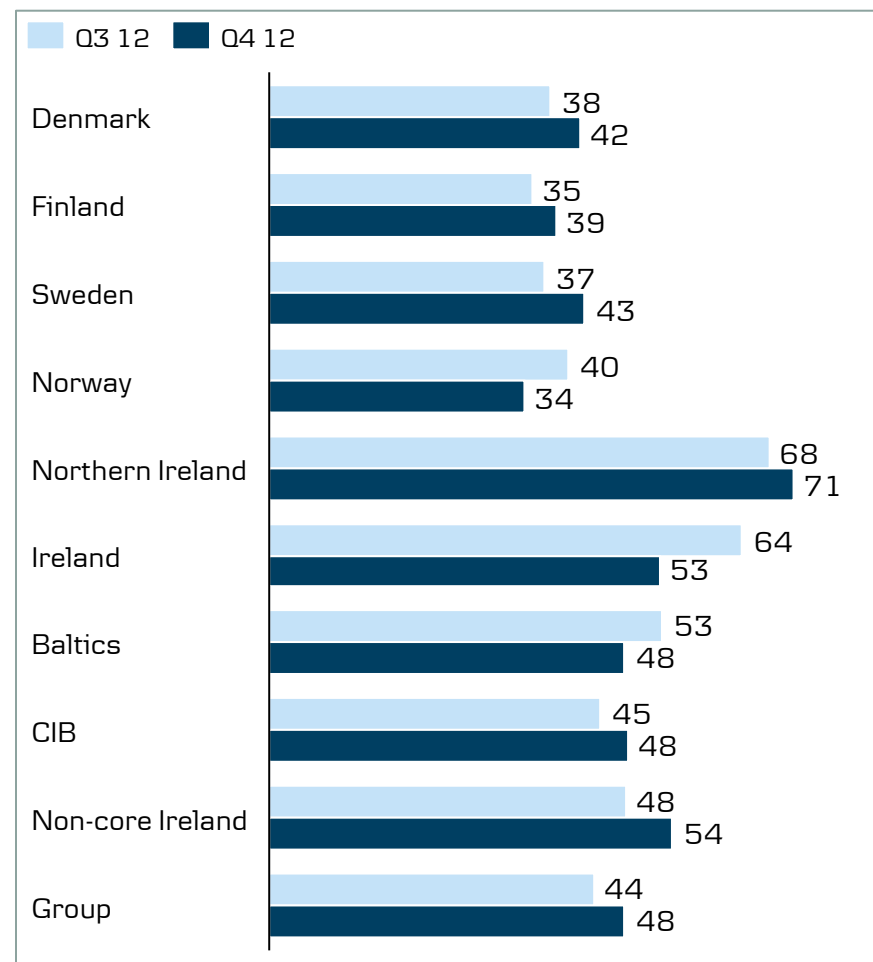


Loan quality

Impaired loans/gross lending (%)

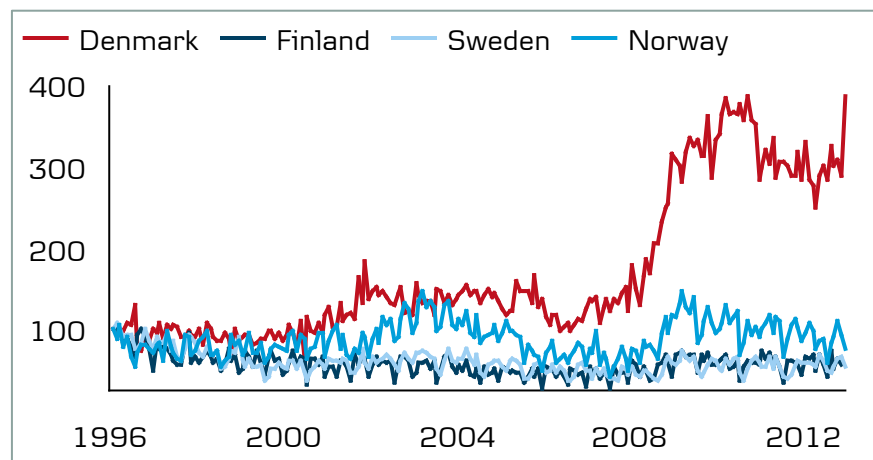


Coverage, individual allowance/impaired loans (%)

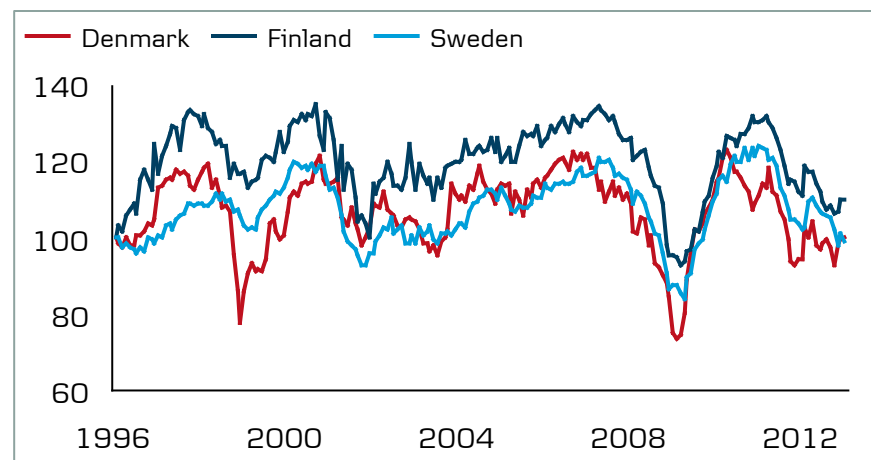


Macro trends

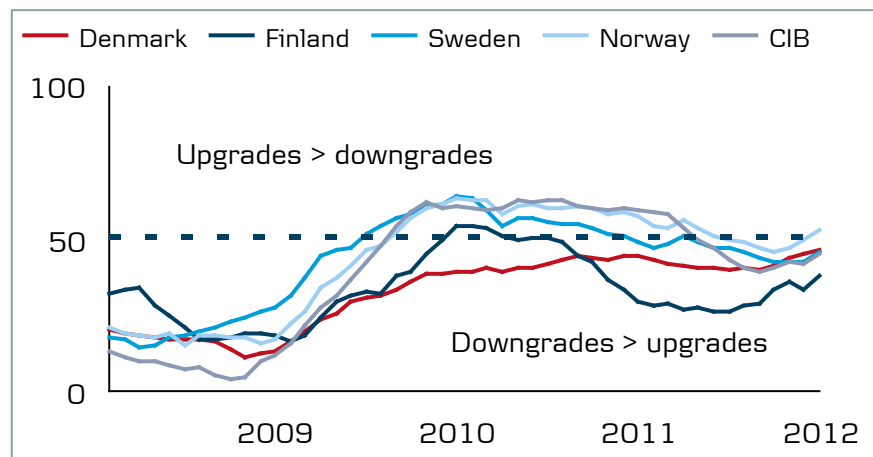
Bankruptcies (index 1996 = 100)



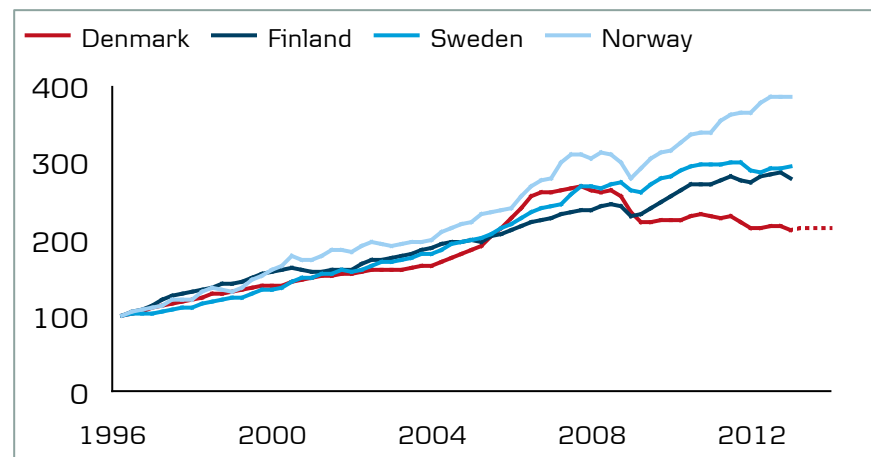
Business confidence indicator (index 1996 = 100)



Rating upgrades,* corporates, 12-month moving average (%)



Property prices, Nordic countries (index 1996 = 100)



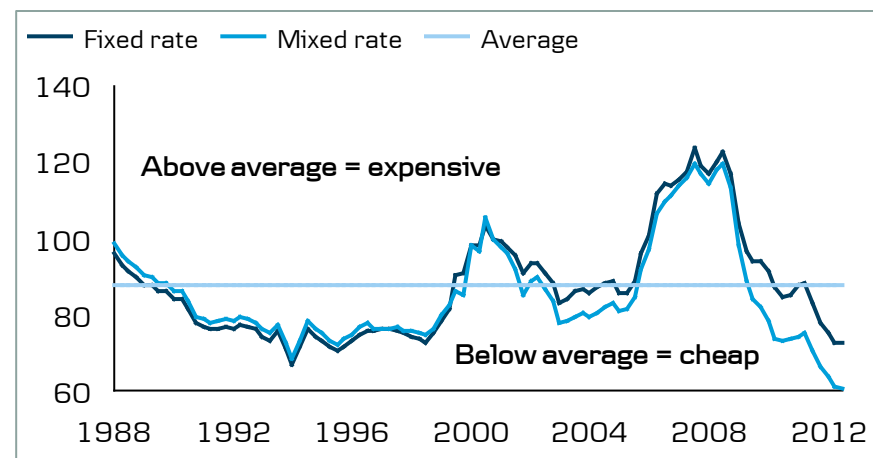
* The relation between upgrades and total rating changes. Ratings since Q4 11 reflect recalibration.

Denmark: A small decline in house prices

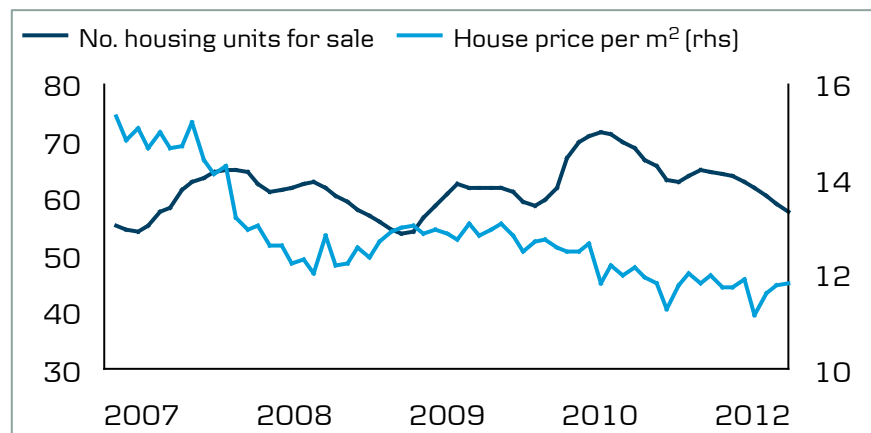
Danish house prices by region (%)

Region	Prices peaked	Change since peak	Change in Q3 12	Preview* Q4 12
Copenhagen	Q3 2006	-27.1	-0.3	
Zealand	Q2 2007	-29.8	-1.6	
South Denmark	Q2 2008	-17.9	1.0	
Central Jutland	Q2 2008	-14.3	0.4	
Northern Jutland	Q1 2008	-12.8	-1.0	
Nationwide	Q3 2007	-19.6	-0.1	-0.7

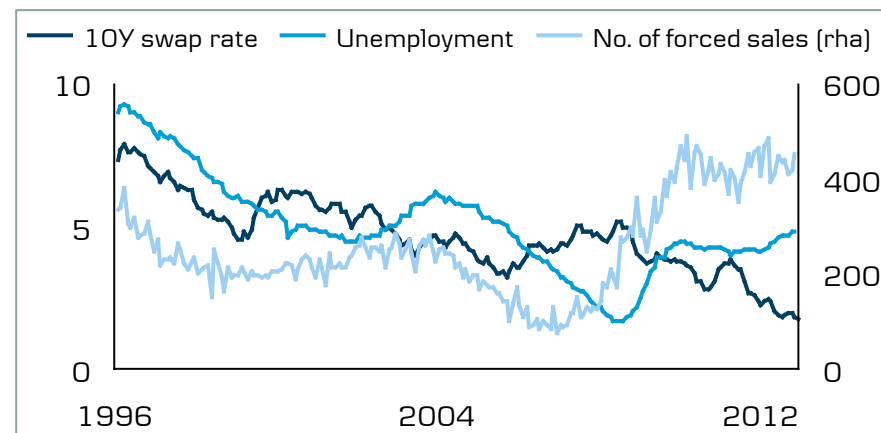
Affordability index, quarterly data from 1988-2012



Danish housing market (000s)



Unemployment and foreclosures (%)



* Leading indicator, based on monthly statistics from "home" (Danske Bank's real estate agency) that cover about one-third of the market.

Sources: Danske Research, Statistics Denmark, Association of Danish Mortgage Banks, "home", Adam, Danish Central Bank, SKAT and own calculations.

Retail Banking Denmark, including Realkredit Danmark

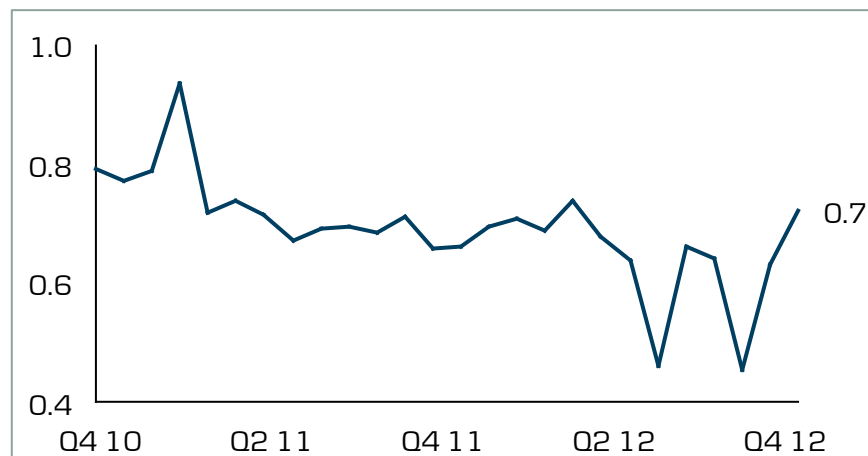
Impairments at Retail Banking Denmark, Q4 12 (DKK m)

		Individual	Collective	Total
Bank	Personal customers	196	199	395
	Agriculture	17	0	17
	Commercial property	83	98	181
	Other	12	-13	-1
	Total	309	283	592
RD	Personal customers	90	-62	28
	Commercial	236	33	270
	Total	327	-29	297
Retail Banking Denmark		635	254	891

Loans by LTV and rating, Realkredit Danmark, end-Q4 12 (%)

Rating	1-3	4-7	8-11	Total	Public guarantee
LTV ratio					
0-20	7.2	23.2	3.8	34.3	0.4
20-40	5.0	19.3	3.3	27.6	0.4
40-60	3.3	13.9	2.6	19.8	0.4
60-80	1.8	8.5	1.7	11.9	0.4
80-100	0.7	3.0	0.8	4.5	0.4
>100	0.5	1.1	0.4	2.1	0.4
Total (DKK bn)	137	509	93	738	18

1-month arrears, Realkredit Danmark (% of stock)



Portfolio facts, Realkredit Danmark, end-Q4 12

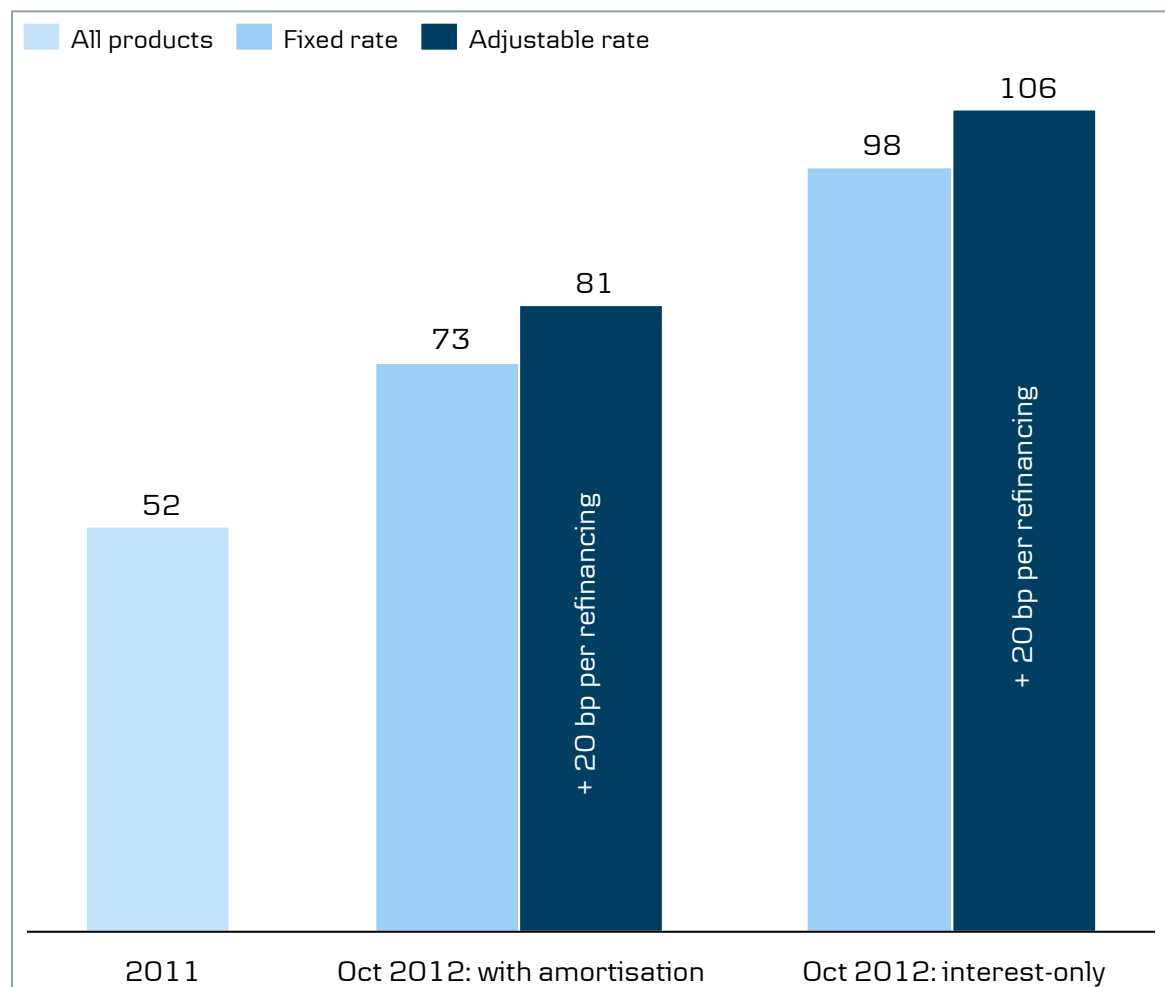
- 396,229 loans (residential and commercial)
- 2,964 loans in 3- and 6-month arrears (0.7%)
- 156 repossessed properties
- DKK 15 bn of loans with LTV > 100%, including DKK 3bn with public guarantee
- Average LTV ratio of 73%

LTV ratio on origination (legal requirement)

- Residential: max. 80%
- Commercial: max. 60%

Mortgages: Pricing has been made more risk-sensitive

Denmark, mortgage margins, 80% LTV, owner-occupied, (bp)



Margin increases

2011-2012

- Margin increase on personal customers (Q1 12)
- Refinancing fee of 5 bp at each refinancing (introduced in Q4 11, booked as trading income)

July 2012

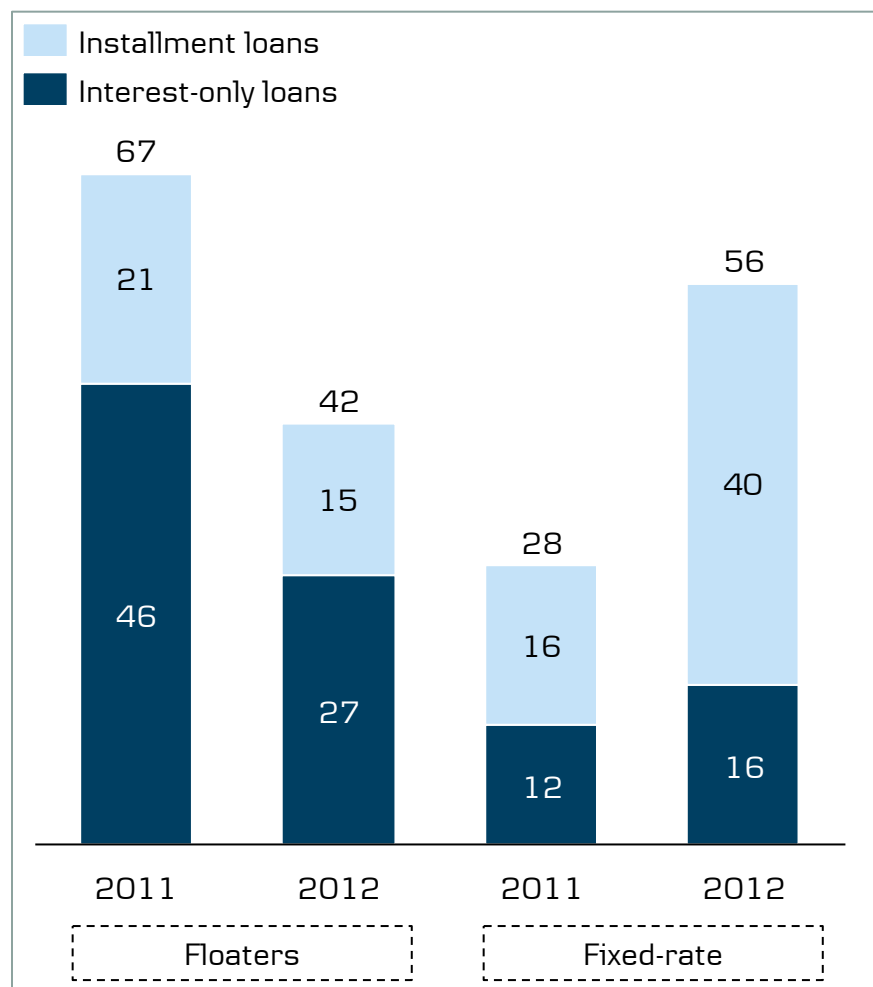
- Margin increase on loans with LTV > 60%
- Refinancing fee increased to 10 bp at each refinancing

October 2012

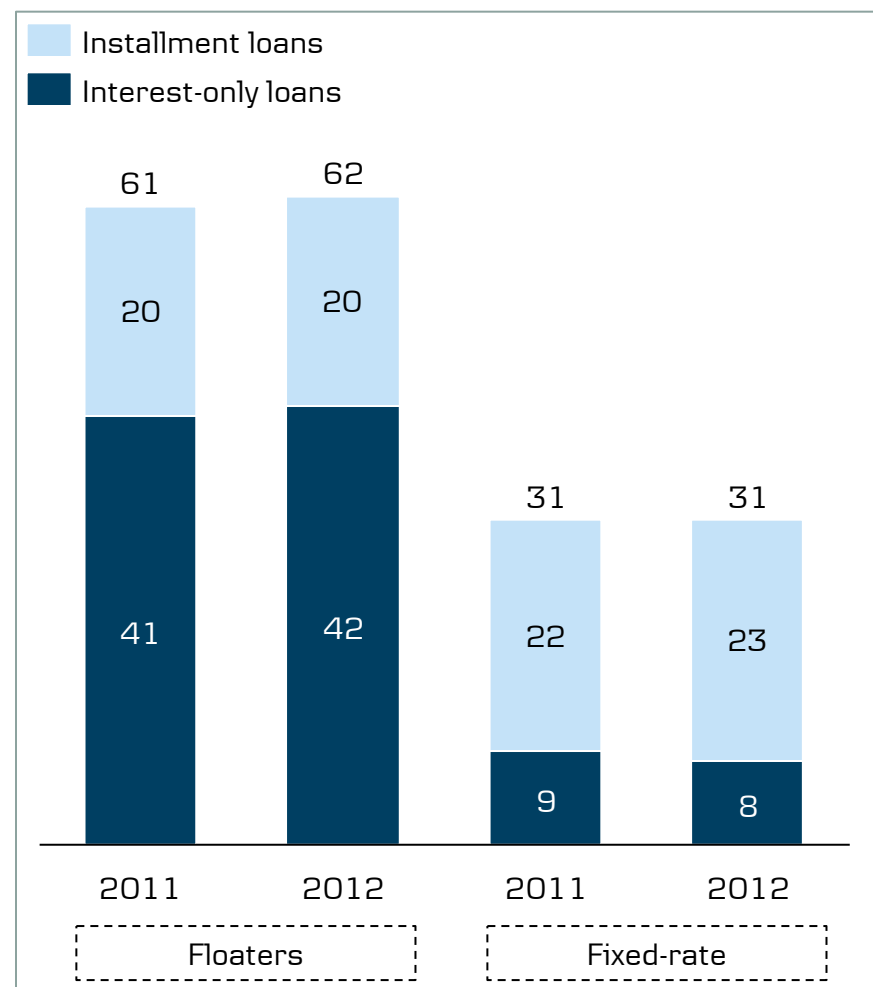
- Margin increase on loans with LTV > 60%
- Margin increase on interest-only loans with LTV > 60%
- Refinancing fee increased to 20 bp at each refinancing

Realkredit Danmark: Gross lending in 2012 shows a clear change from floaters to fixed-rate loans

Gross lending – Retail (%)

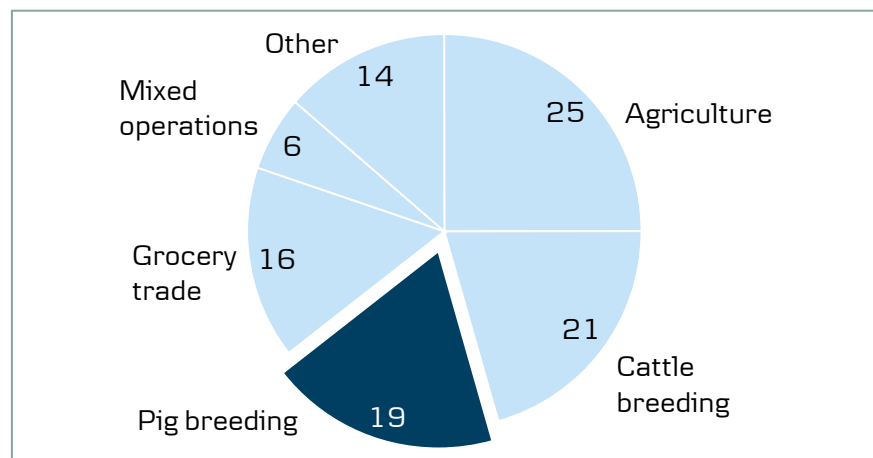


Total stock of loans – Retail (%)

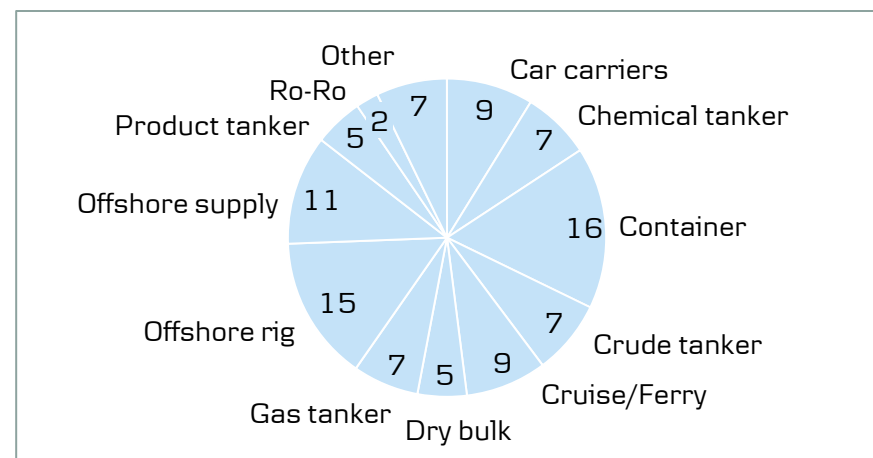


Limited exposure to agriculture and shipping

Agriculture: breakdown of loan portfolio, Q4 12 (%)



Shipping: breakdown of loan portfolio, Q4 12 (%)



Agricultural exposure and allowance, Q4 12 (DKK bn)

Business unit	Gross exposure	Allowance	Coverage
Realkredit Danmark	45.8	0.4	0.8%
Retail Banking Denmark	10.0	2.4	24.1%
- portion from pig breeders	2.7	1.0	39.0%
Other business units	15.9	0.4	2.8%
Total exposure	71.6	3.2	4.5%

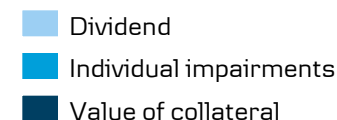
Impaired loans: DKK 7.6 bn (10.6%)

Shipping exposure and allowance, Q4 12 (DKK bn)

Business unit	Gross exposure	Allowance	Coverage
CIB	43.2	1.5	3.5%
-portion from Danish customers	11.1	1.0	8.6%
-portion from Norwegian customers	13.0	0.2	1.3%
-portion from other customers	19.1	0.4	1.9%
Other business units	2.4	0.5	18.9%
Total exposure	45.6	2.0	4.3%

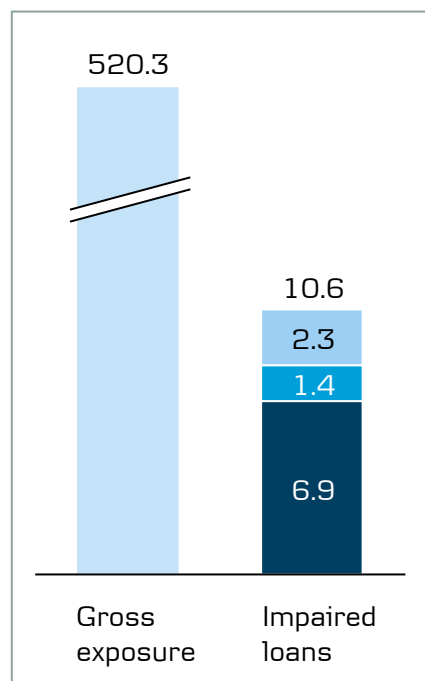
Impaired loans: DKK 4.3 bn (9.4%)

Denmark and Northern Ireland: Loan portfolio

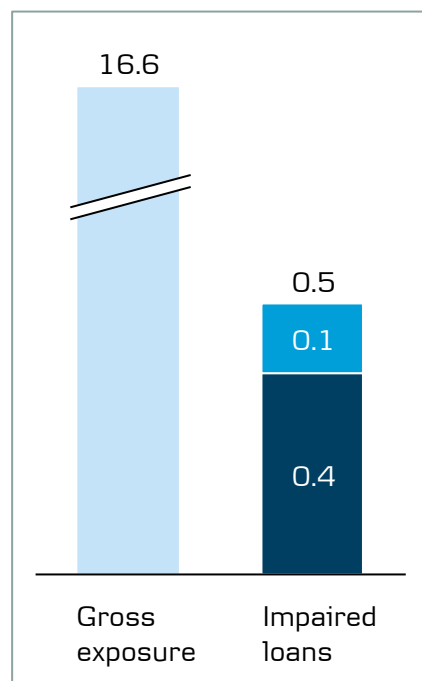


Residential mortgage exposure

Denmark (DKK bn)



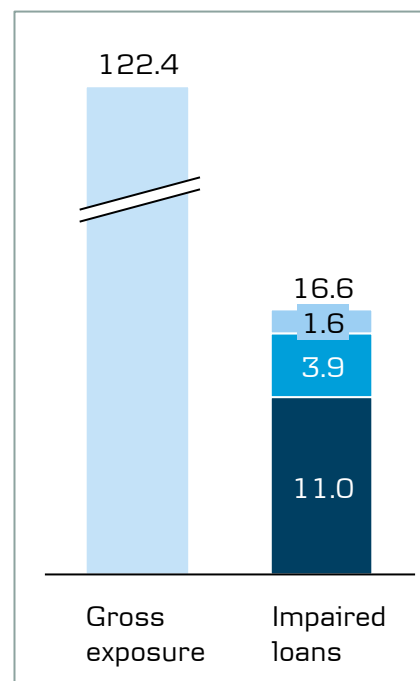
Northern Ireland (DKK bn)



Collective
 impairments (DKK bn) 0.8
 Impaired 2%

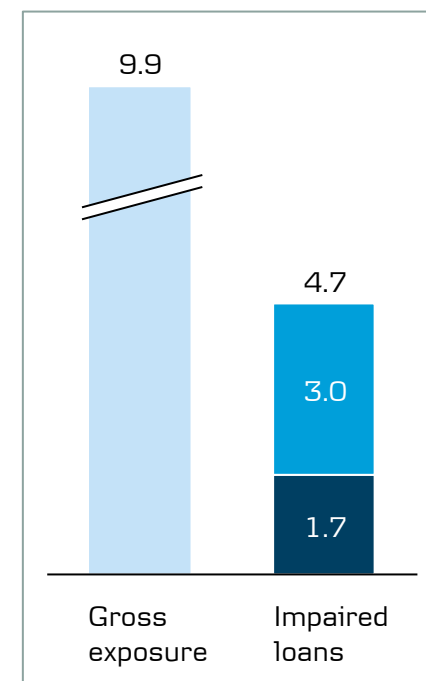
Commercial property exposure

Denmark (DKK bn)



Collective
 impairments (DKK bn) 0.3
 Impaired 14%

Northern Ireland (DKK bn)



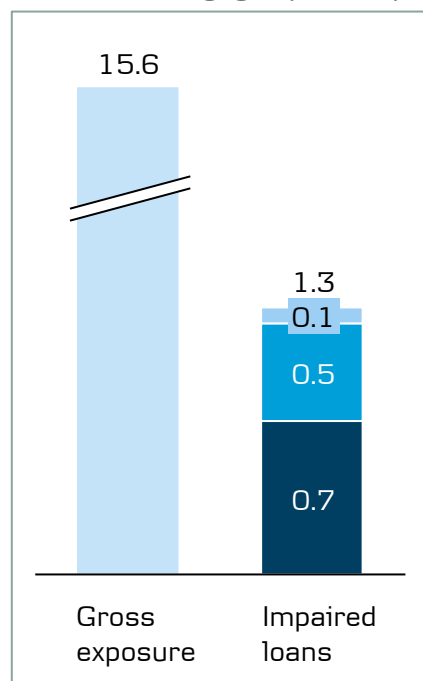
Collective
 impairments (DKK bn) 0.2
 Impaired 44%

Note: Value of collateral is capped by size of loan and reflects a haircut of at least 20%. Impaired loans are individually impairment-tested loans in rating categories 10 and 11.

Ireland: Breakdown of loan portfolio

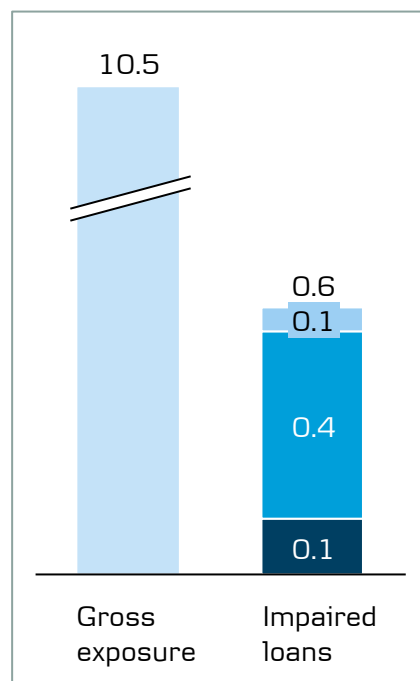
■ Dividend
■ Individual impairments
■ Value of collateral

Personal mortgages (DKK bn)



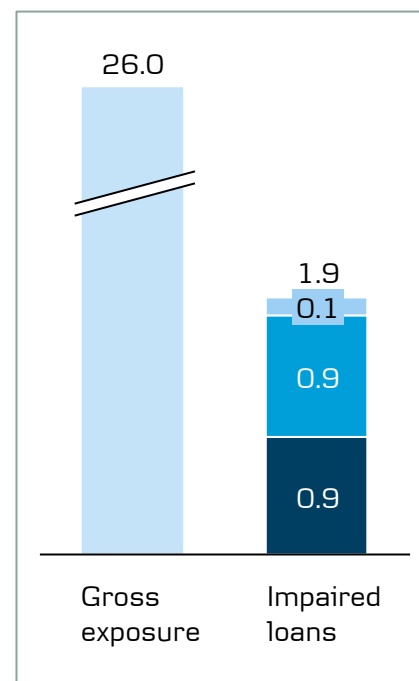
Collective impairments (DKK bn) 0.4
 Impaired 8%

Other (DKK bn)



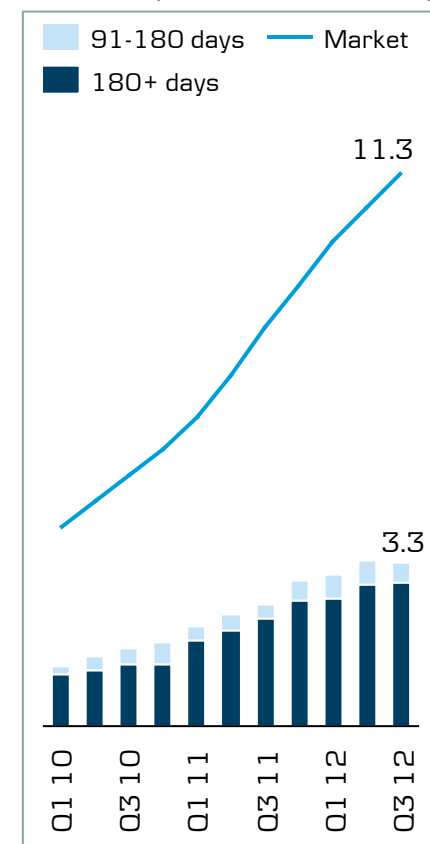
Collective impairments (DKK bn) 0
 Impaired 6%

Total (DKK bn)



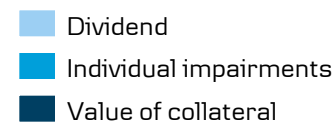
Collective impairments (DKK bn) 0.4
 Impaired 7%

Arrears,* personal customers (%)

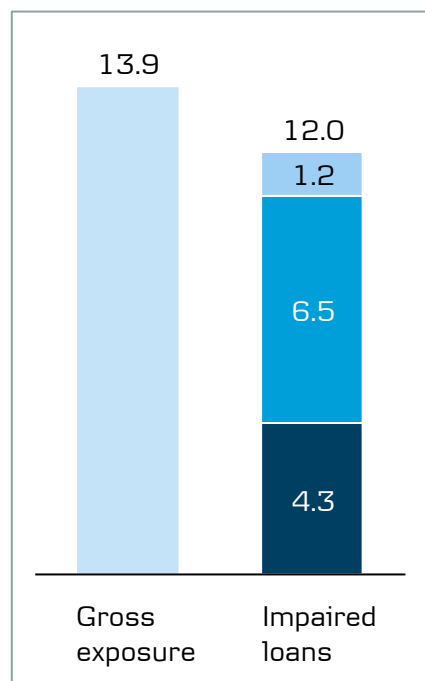


Note: Value of collateral is capped by size of loan and reflects a haircut of at least 20%. Impaired loans are individually impairment-tested loans in rating categories 10 and 11. * Number of arrears, excluding buy-to-let financing.

Non-core Ireland: Breakdown of loan portfolio

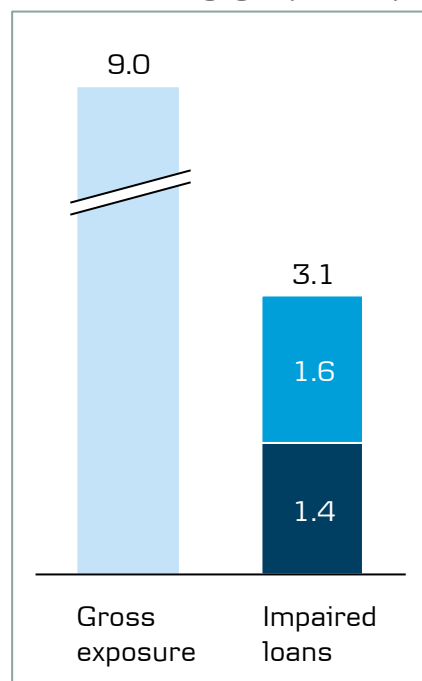


CRE (DKK bn)



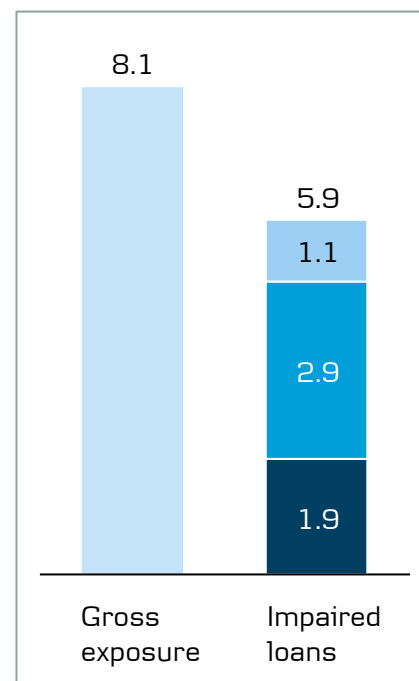
Collective impairments (DKK bn) 0.1
Impaired 86%

Personal mortgages (DKK bn)



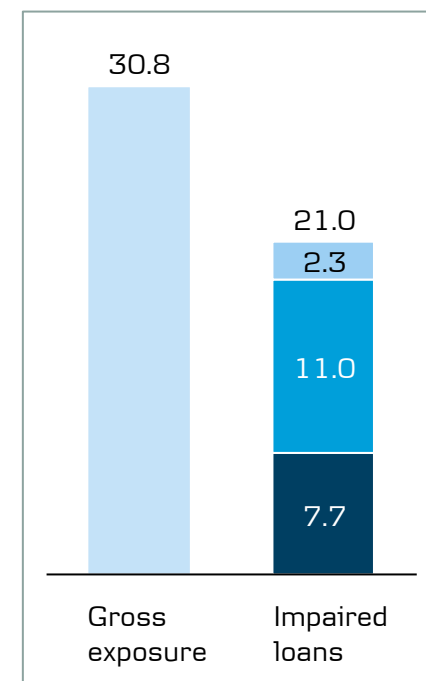
Collective impairments (DKK bn) 0.2
Impaired 34%

Other* (DKK bn)



Collective impairments (DKK bn) 0
Impaired 74%

Total (DKK bn)

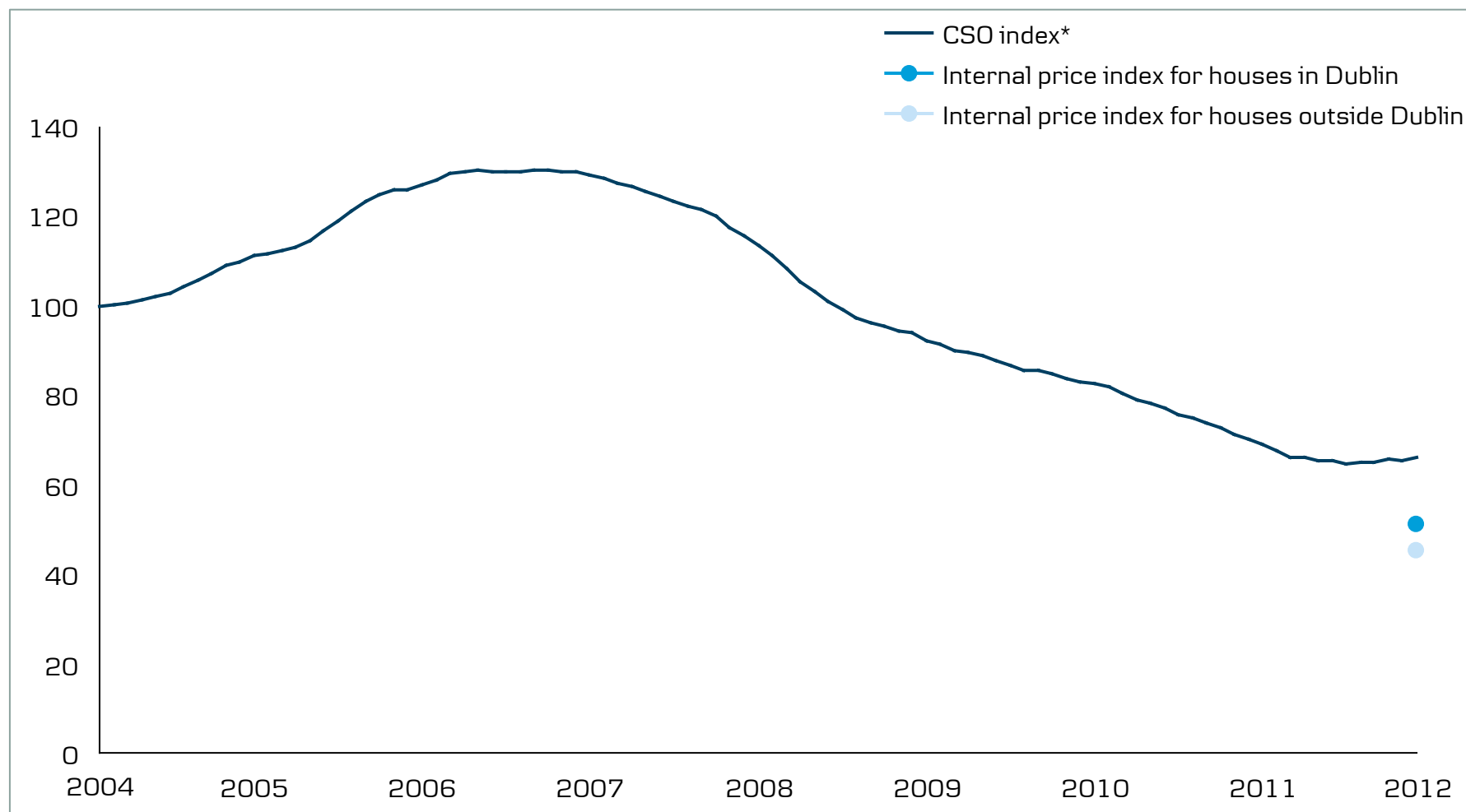


Collective impairments (DKK bn) 0.4
Impaired 68%

Note: Value of collateral is capped by size of loan and reflects a haircut of at least 20%. Impaired loans are individually impairment-tested loans in rating categories 10 and 11. * Consists primarily of consumer-related industries.

Valuations of Irish properties are based on internal house price indices instead of the CSO index

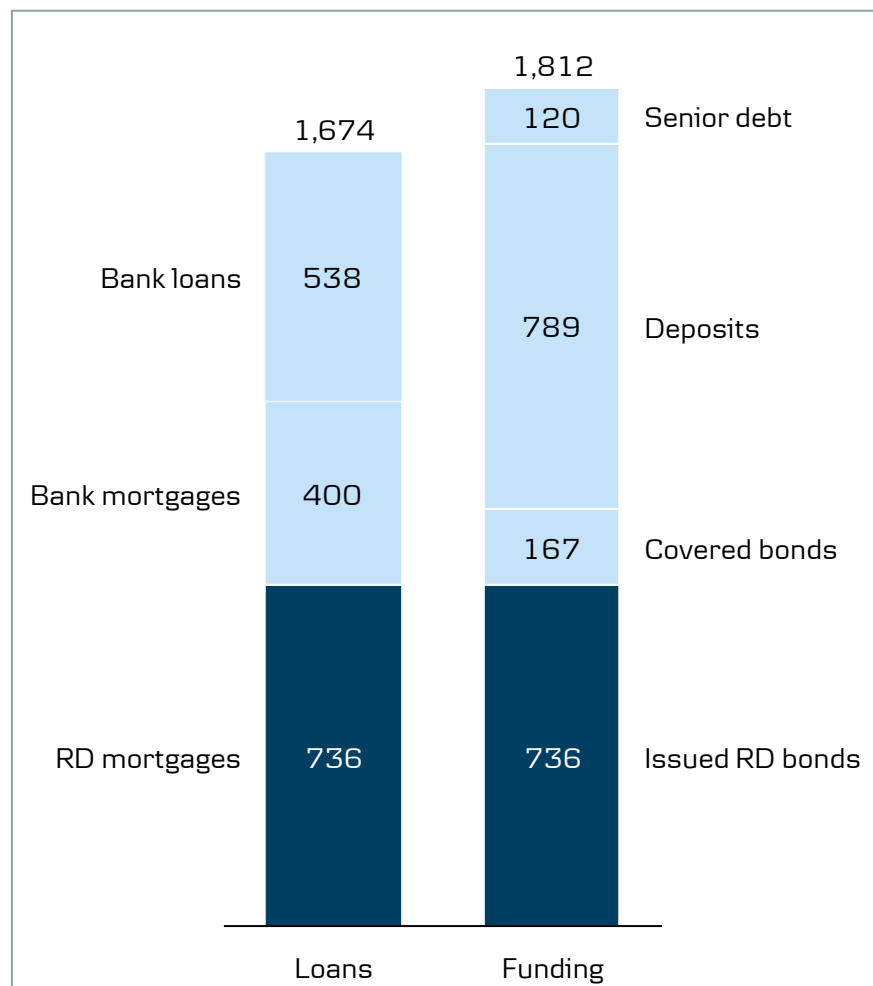
Irish house price indices (index 100 = January 2005)



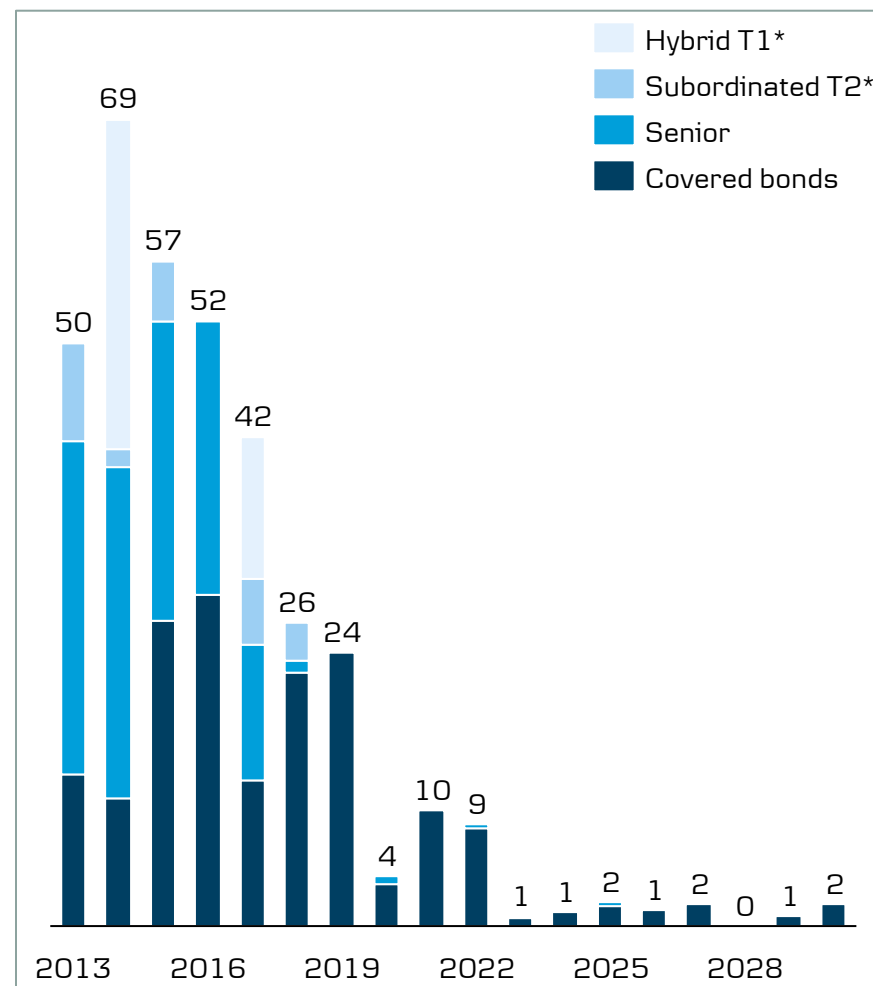
* The general Irish price index.

Solid funding structure and liquidity position

Loan portfolio and long-term funding, Q4 12 (DKK bn)



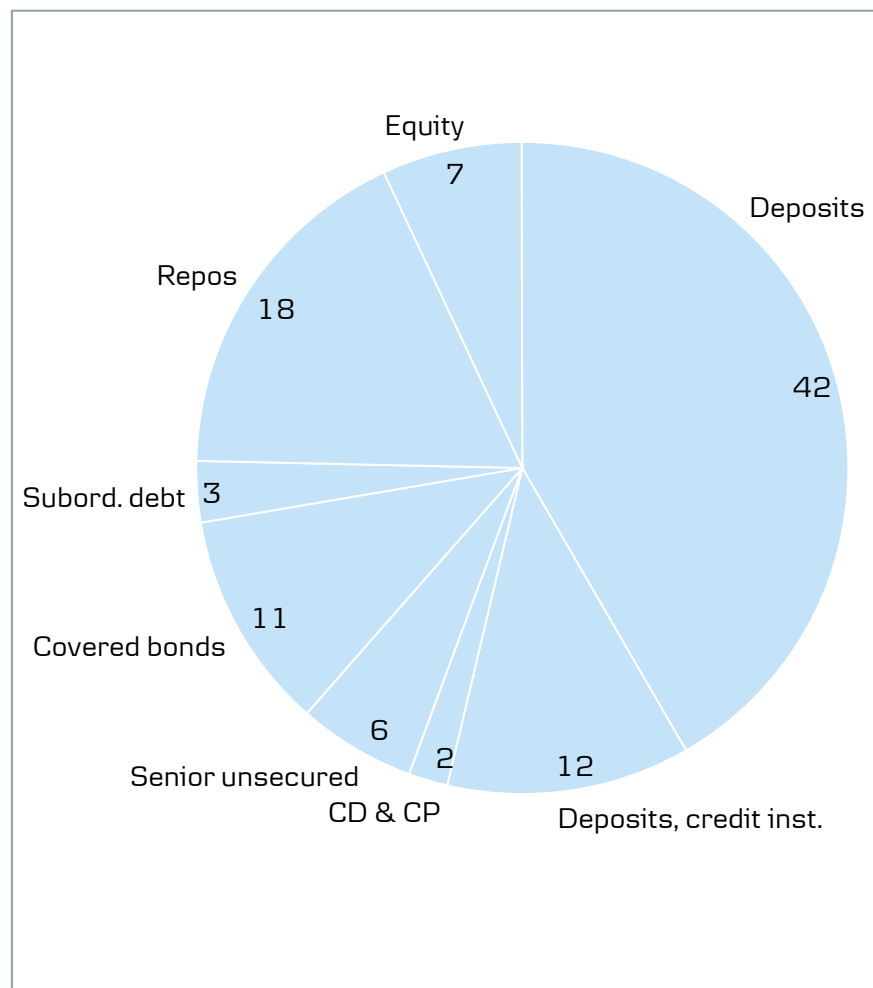
Maturing funding (DKK bn)



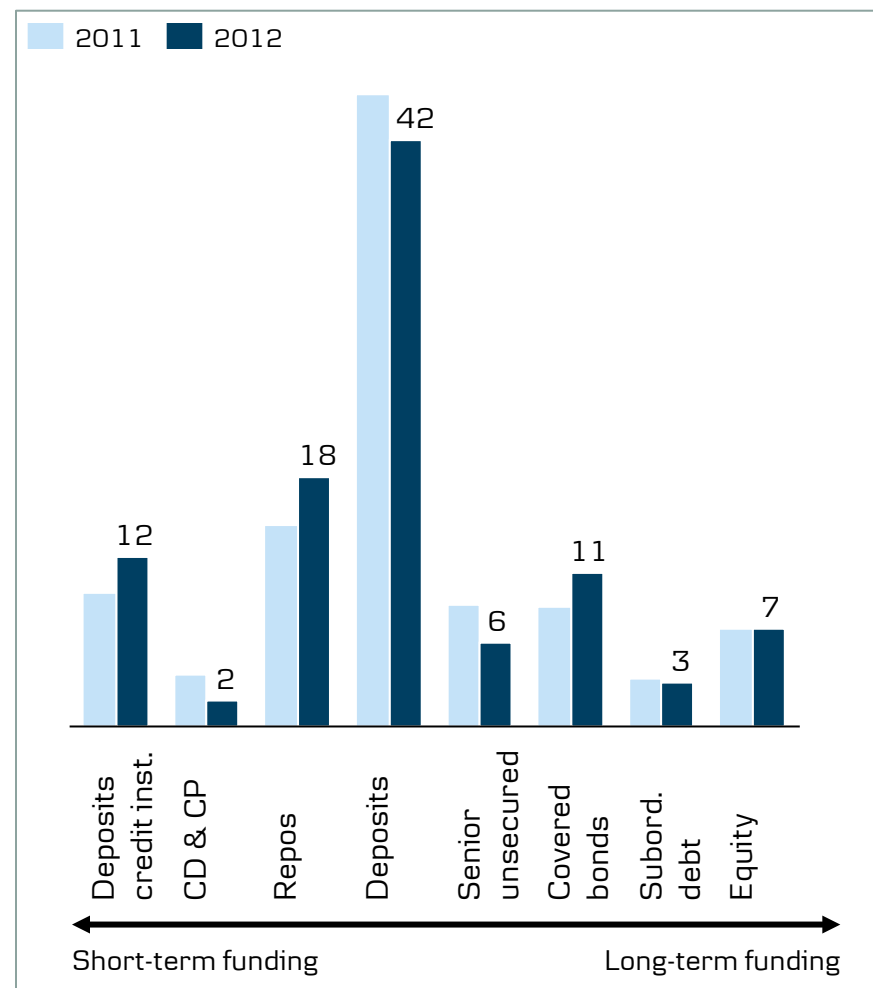
* Maturity calculated as earliest possible call.

Well-diversified funding position

Funding position ex RD and Danica, Q4 12 (%)



Funding sources (%)



Danske Bank's ratings

Danske Bank's long-term issuer rating and outlook

Moody's Stable	S&P Positive	Fitch Negative
Aaa	AAA	AAA
Aa1	AA+	AA+
Aa2	AA	AA
Aa3	AA-	AA-
A1	A+	A+
A2	A	A
A3	A-	A-
Baa1	BBB+	BBB+
Baa2	BBB	BBB
Baa3	BBB-	BBB-
...
Ca	D	D

Rating agency issues

General focus

- **Profitability:** A sustainable improvement in net profit will be positive
- **Asset quality:** A significant decrease in non-performing loans, impairments and actual losses will be positive
- **Macroeconomic environment:** An improvement of the economic conditions in Denmark and Ireland will be positive

Standard & Poor's

- **Capital & earning:** Quality and level of current capital are good after the equity issue in October 2012. Higher and sustainable earnings are expected to have a positive effect on the rating

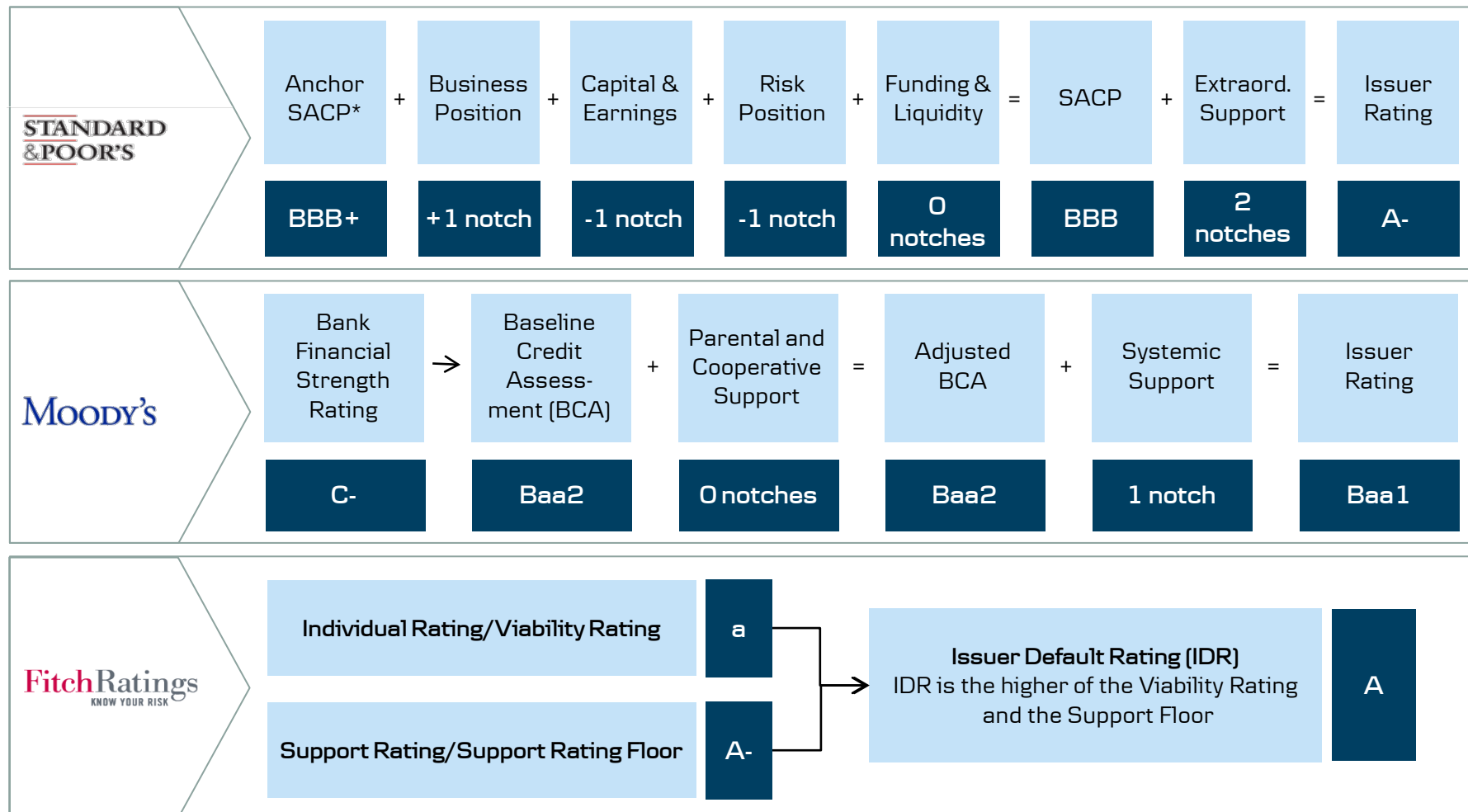
Moody's

- **Liquidity:** Refinancing risks in the Danish mortgage system create instability in the Danish housing market
- **Systemic support:** Only 1 notch uplift for Danske Bank vs 3 notches of uplift for Swedish peers

Three different methods of rating banks

Rating methodology

Danske Bank's rating



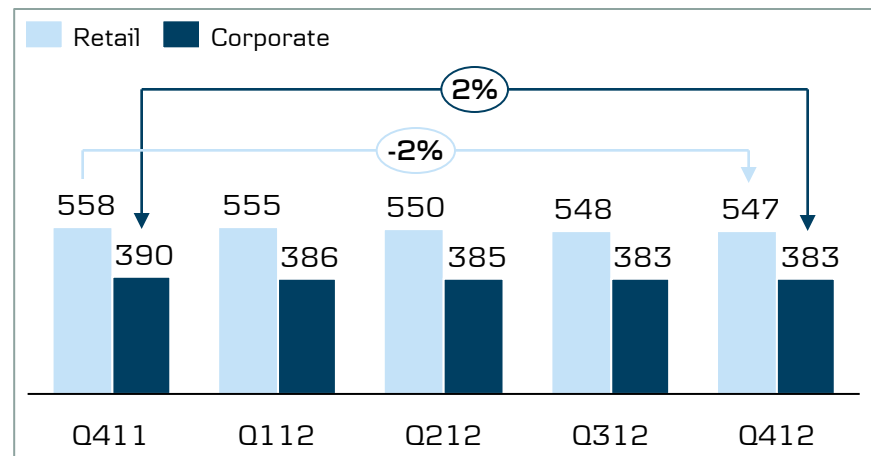
* Stand-alone credit profile (SACP).

Retail Banking Denmark: Profit before tax up 12% owing mainly to lower impairments

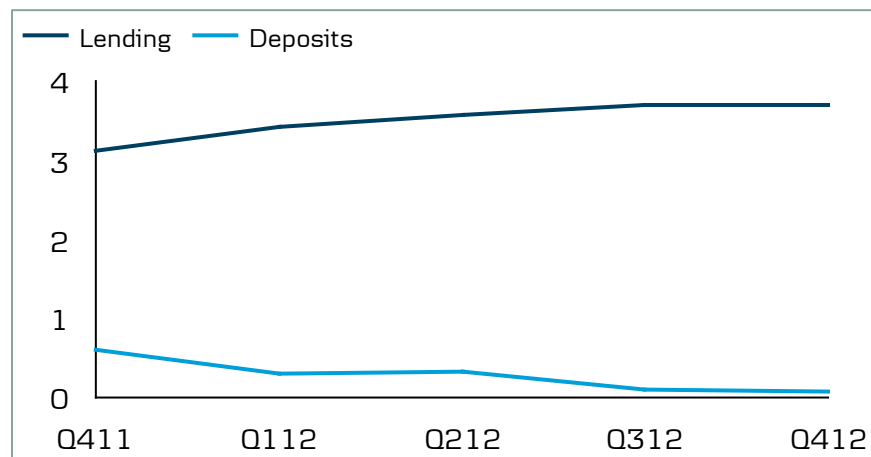
Income statement (DKK m)

	2012	2011	Index
Net interest income	12,605	12,269	103
Net fee income	3,254	3,214	101
Other income	1,138	1,093	104
Total income	16,997	16,576	103
Total expenses	9,246	8,841	105
Profit bef. loan imp. charges	7,751	7,735	100
Loan impairment charges	3,918	4,316	91
Profit before tax	3,833	3,419	112
ROE before loan imp. charges	17.3	18.0	

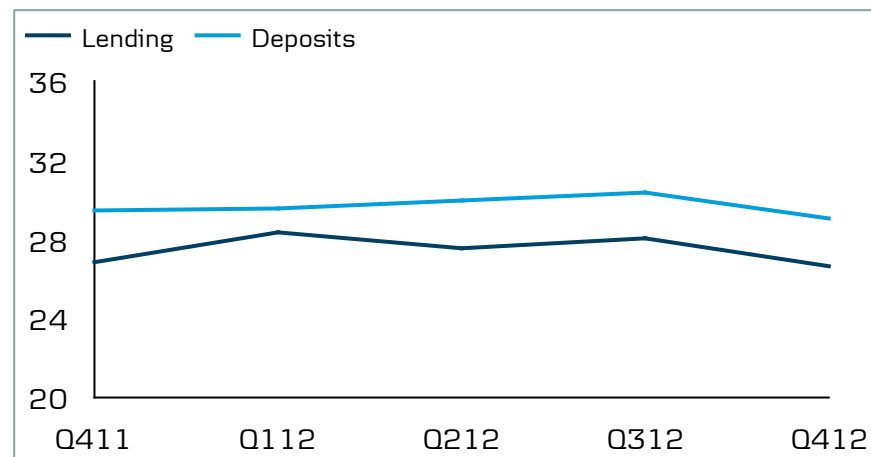
Trend in lending volume, average (DKK bn)



Margin trends, ex RD (%)



Market shares, incl. CIB and repo lending,* ex RD (%)

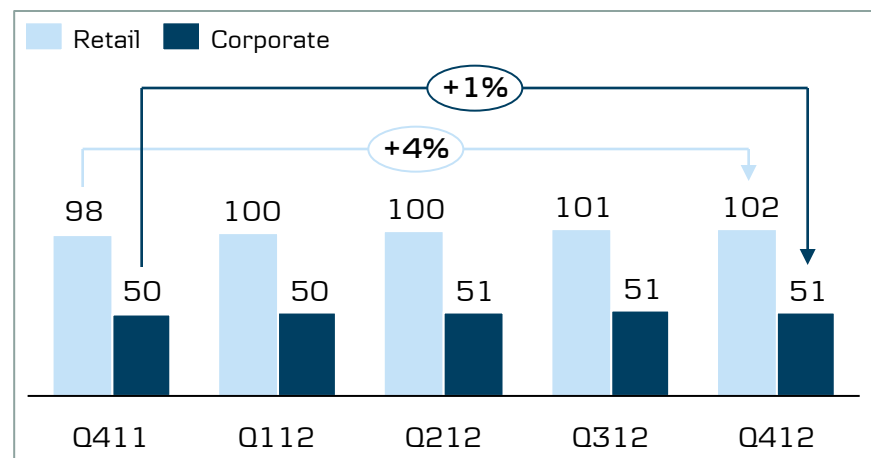


Retail Banking Finland: Lower result due to higher impairments

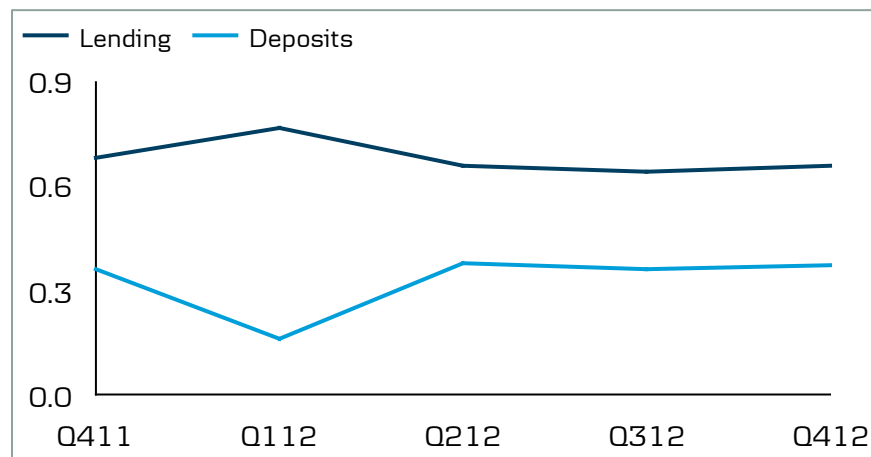
Income statement (DKK m)

	2012	2011	Index
Net interest income	2,113	2,108	100
Net fee income	1,111	993	112
Other income	292	480	61
Total income	3,516	3,581	98
Total integration expenses	418	565	74
Expenses ex total intgr. exp.	2,589	2,663	97
Profit bef. loan imp. charges	509	353	144
Loan impairment charges	366	187	196
Profit before tax	143	166	86
ROE before loan imp. charges	7.2	5.5	

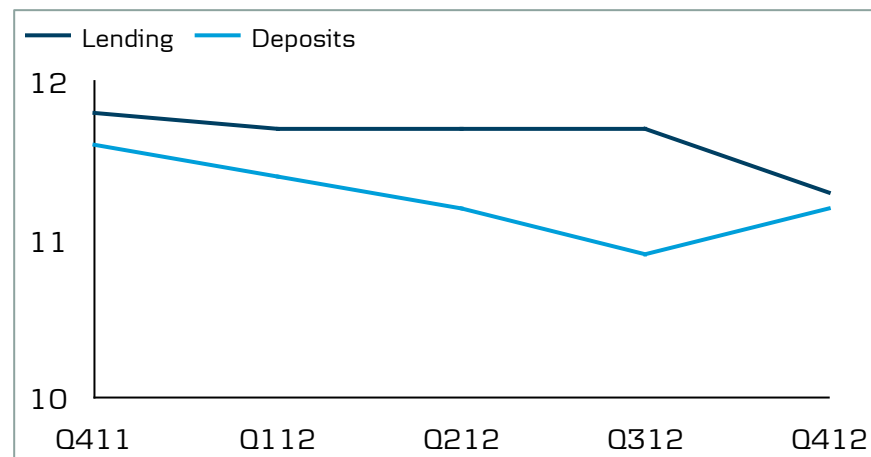
Trend in lending volume, average (DKK bn)



Margin trends (%)



Market shares, incl. CIB (%)

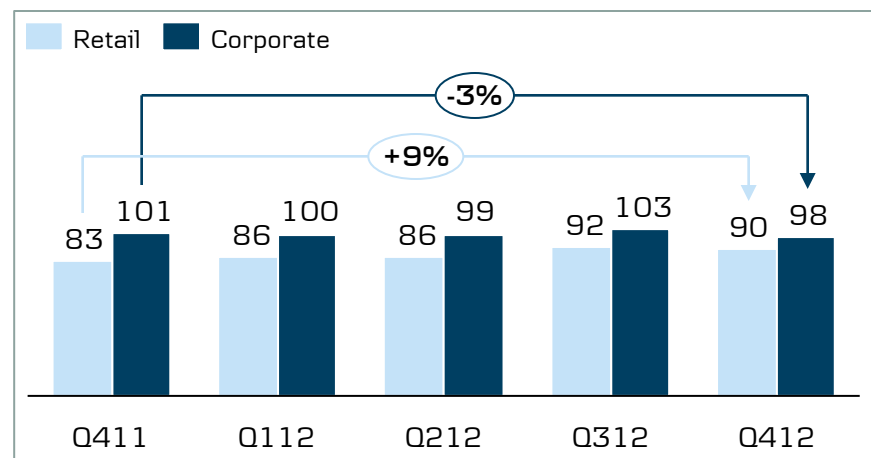


Retail Banking Sweden: NII up 12% y/y owing to higher lending margins

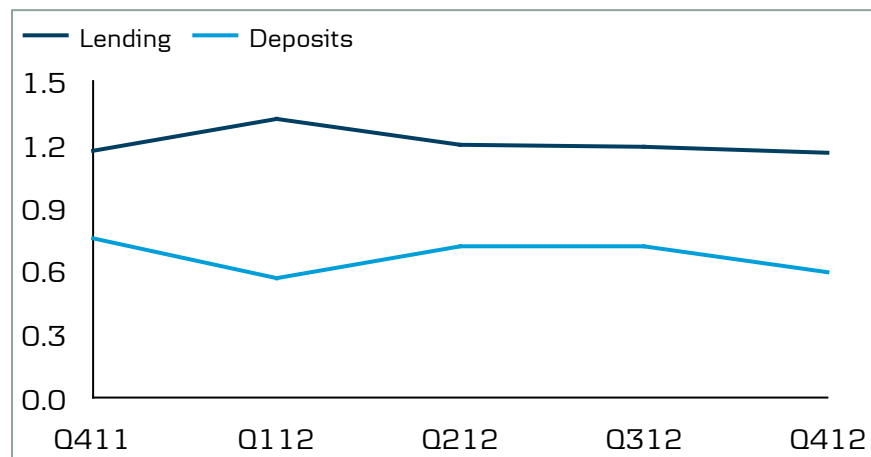
Income statement (DKK m)

	2012	2011	Index
Net interest income	2,733	2,440	112
Net fee income	562	577	97
Other income	183	208	88
Total income	3,478	3,225	108
Expenses	1,722	1,716	100
Profit bef. loan imp. charges	1,756	1,509	116
Loan impairment charges	414	202	-
Profit before tax	1,342	1,307	103
ROE before loan imp. charges	16.3	15.1	

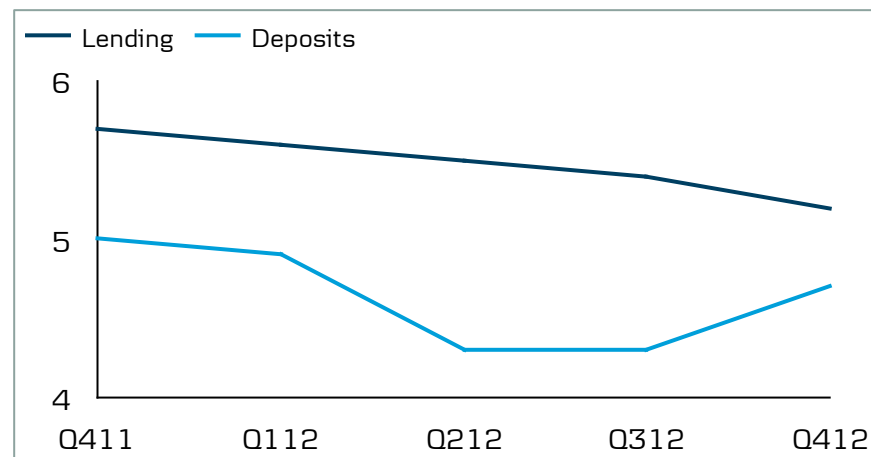
Trend in lending volume, average (DKK bn)



Margin trends (%)



Market shares, incl. CIB (%)

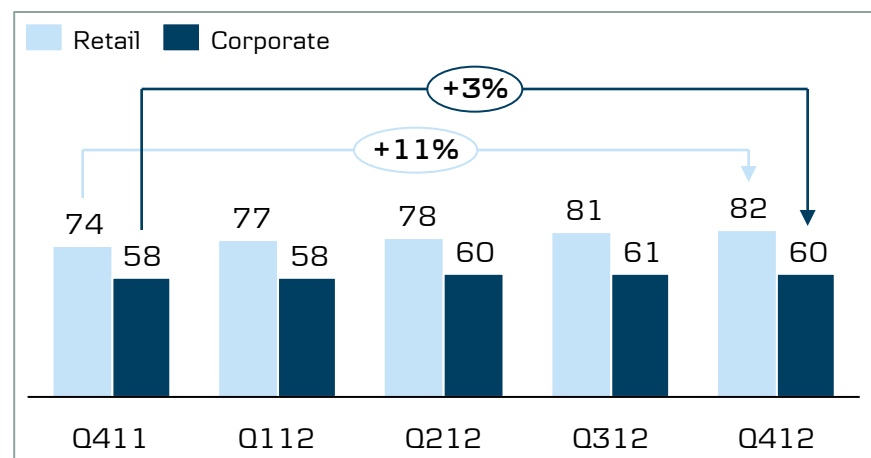


Retail Banking Norway: Significantly higher NII and fee income owing to repricing

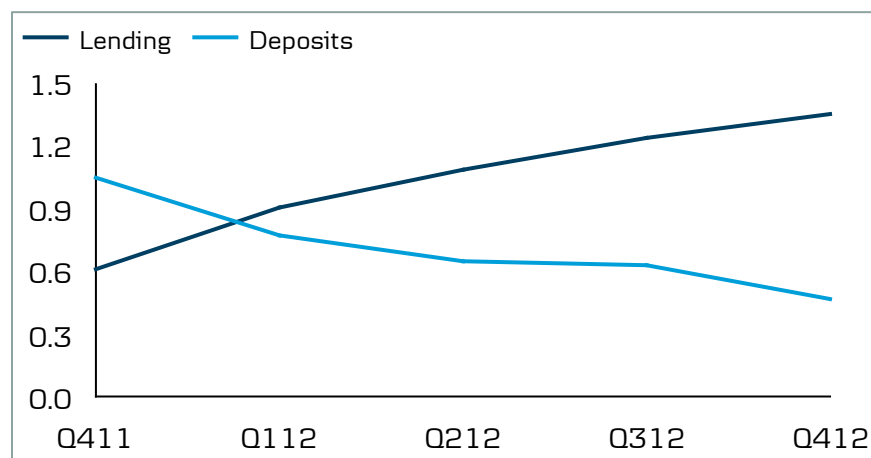
Income statement (DKK m)

	2012	2011	Index
Net interest income	2,120	1,553	137
Net fee income	314	255	123
Other income	677	756	90
Total income	3,111	2,564	121
Expenses	1,850	1,848	100
Profit bef. loan imp. charges	1,261	716	176
Loan impairment charges	219	380	58
Profit before tax	1,042	336	310
ROE before loan imp. charges	16.0	10.2	

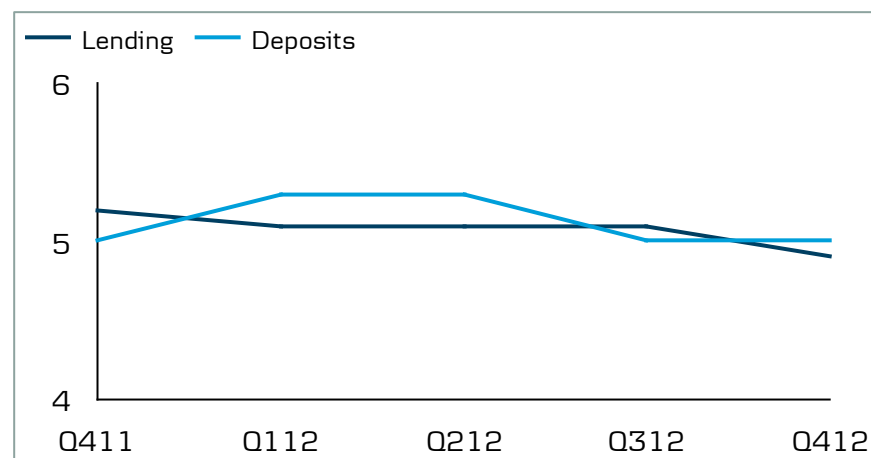
Trend in lending volume, average (DKK bn)



Margin trends (%)



Market shares, incl. CIB (%)

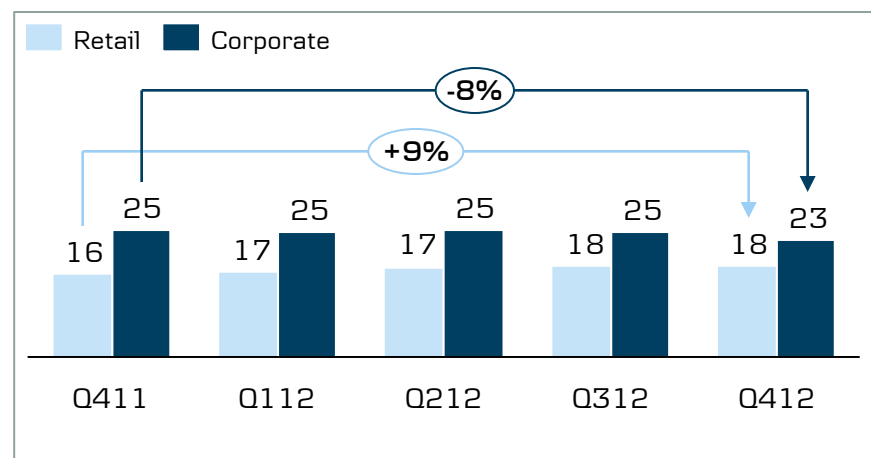


Banking Activities Northern Ireland: Decline in pre-tax losses driven by improved income, expenses and impairments

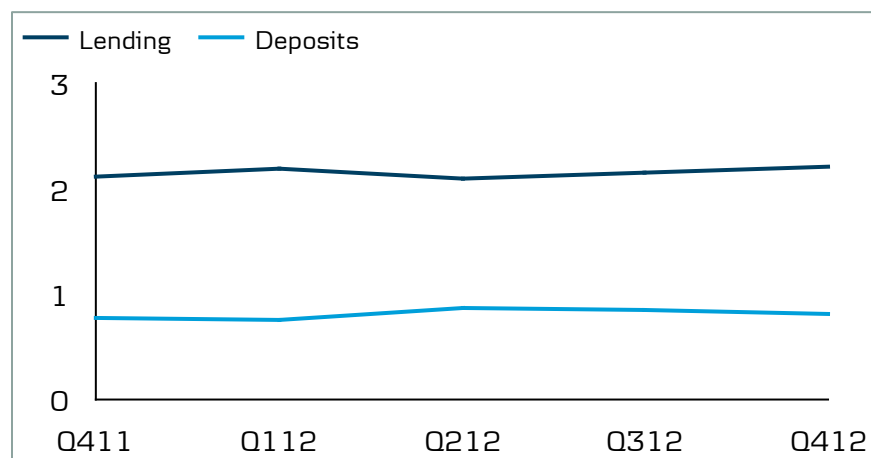
Income statement (DKK m)

	2012	2011	Index
Net interest income	1,226	1,141	107
Net fee income	368	316	116
Other income	118	130	91
Total income	1,712	1,587	108
Expenses	1,117	1,267	88
Profit bef. loan imp. charges	595	320	186
Loan impairment charges	1,425	2,178	65
Profit before tax	-830	-1,858	-
ROE before loan imp. charges	29.3	15.2	

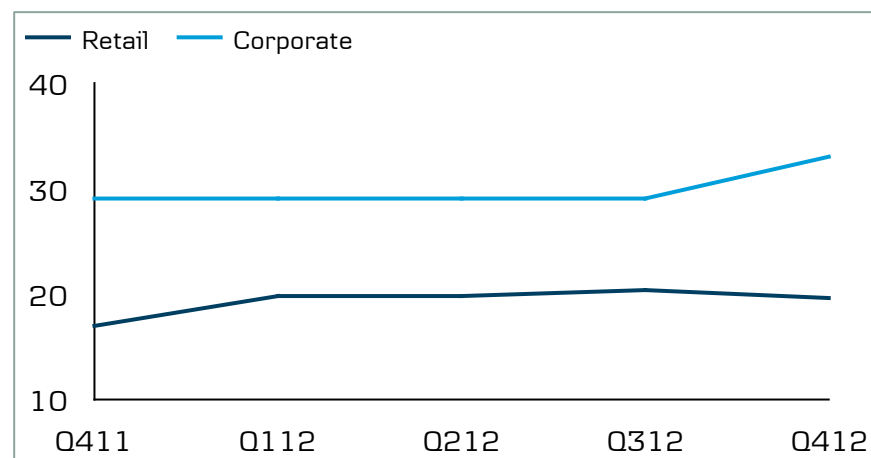
Trend in lending volume*, average (DKK bn)



Margin trends (%)



Market shares (%)



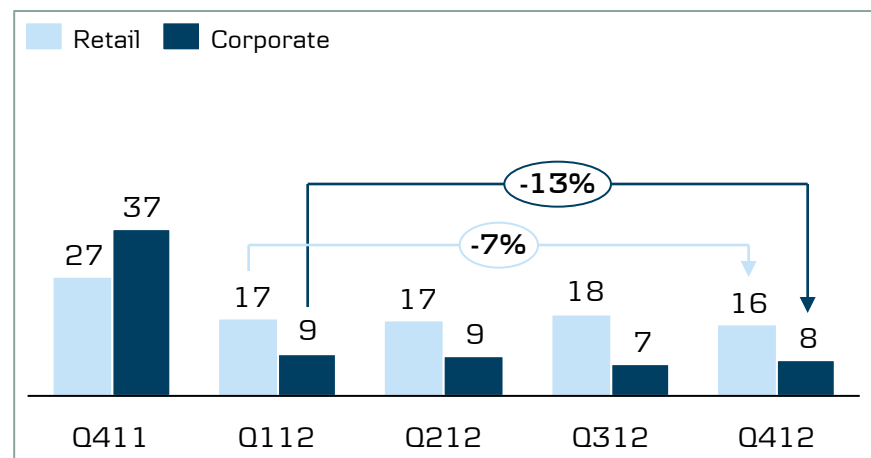
*Corporate lending volume excludes lending to public sector. Volume was positively affected by the exchange rate.

Banking Activities Ireland: Significant drop in pre-tax losses and lending because of the separation of the Non-core portfolio

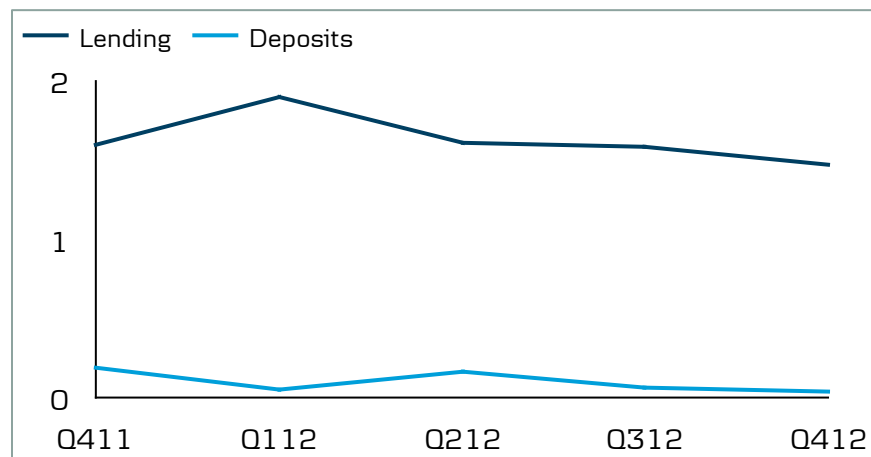
Income statement (DKK m)

	2012	2011	Index
Net interest income	379	936	-
Net fee income	84	66	-
Other income	44	52	-
Total income	507	1,054	-
Expenses	682	718	-
Profit bef. loan imp. charges	-175	336	-
Loan impairment charges	661	6,334	-
Profit before tax	-836	-5,998	-
ROE before loan imp. charges	-12.0	10.6	-

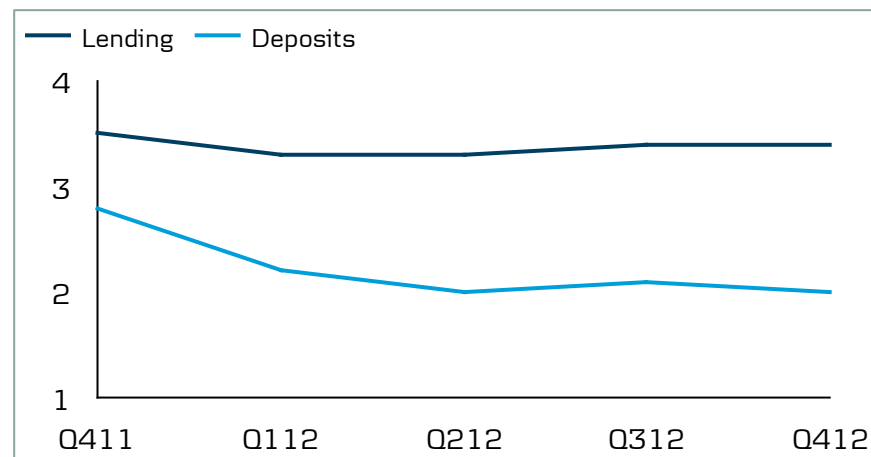
Trend in lending volume, end of period (DKK bn)



Margin trends (%)



Market shares (%)



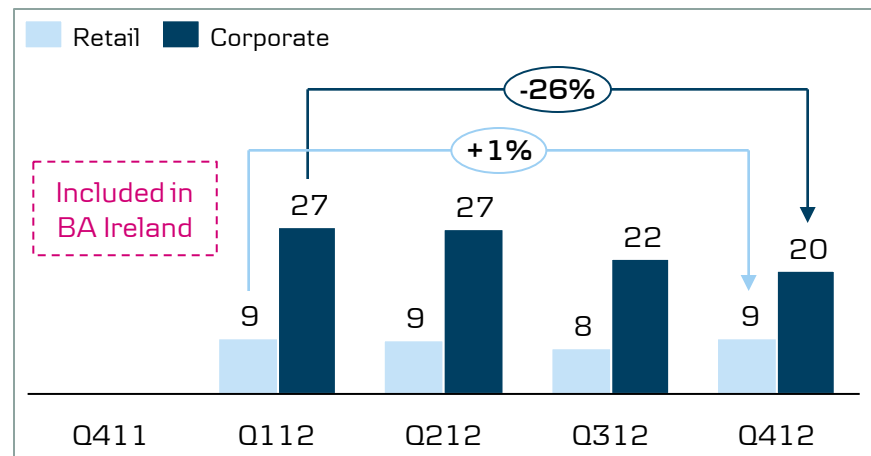
Note: Figures from Q4 11 and before have not been restated since the Non-core portfolio was split off from Banking Activities Ireland.

Non-core Ireland: Still dominated by high impairments, but declining trend throughout the year

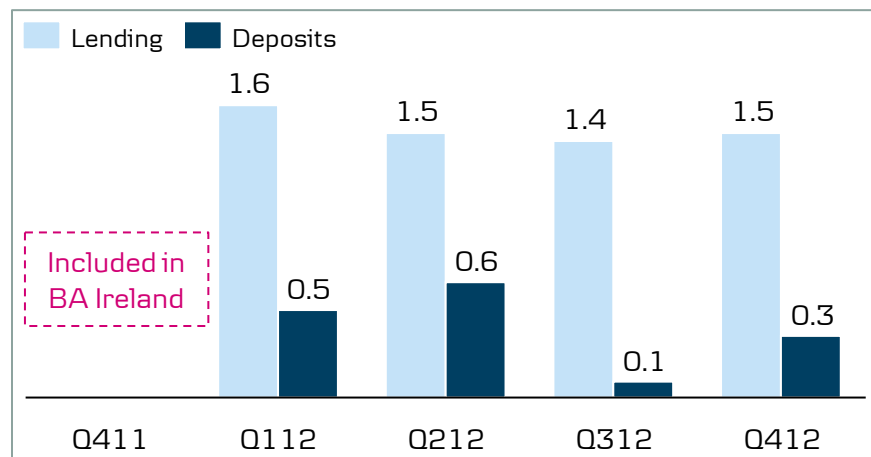
Income statement (DKK m)

	2012	2011	Index
Net interest income	393	-	-
Net fee income	4	-	-
Other income	5	-	-
Total income	402	-	-
Expenses	240	-	-
Profit bef. loan imp. charges	162	-	-
Loan impairment charges	4,921	-	-
Profit before tax	-4,759	-	-

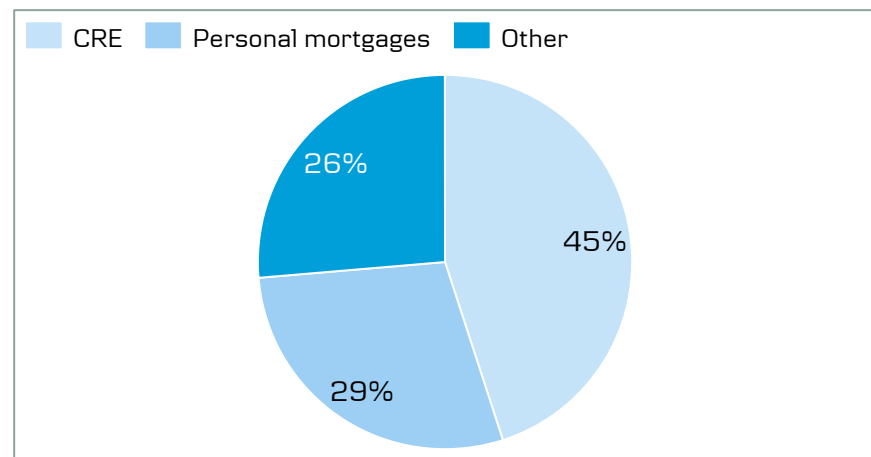
Trend in lending volume, end of period (DKK bn)



Margin trends (%)



Portfolio breakdown, Q4 12 (%)



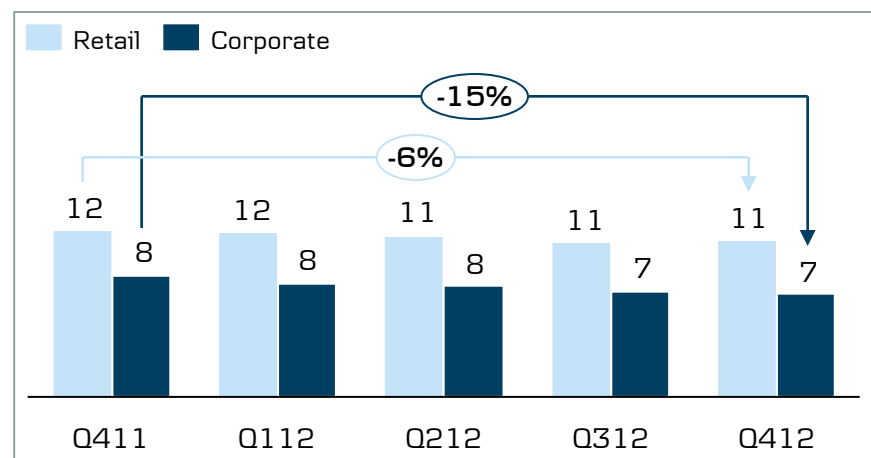
Note: Figures from Q4 11 and before have not been restated since the Non-core portfolio was split off from Banking Activities Ireland.

Banking Activities Baltics: Increased result due to improved profitability and substantial reversal of loan losses

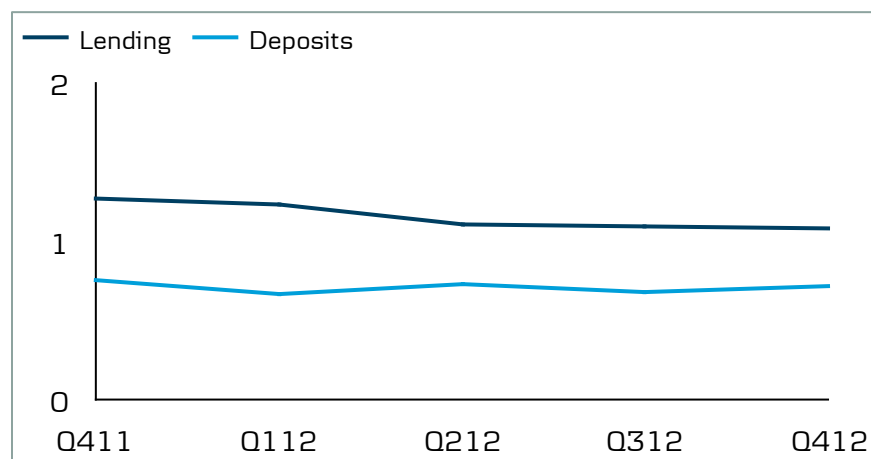
Income statement (DKK m)

	2012	2011	Index
Net interest income	467	478	98
Net fee income	158	151	105
Other income	136	103	132
Total income	761	732	104
Expenses	377	366	103
Profit bef. loan imp. charges	384	366	105
Loan impairment charges	-431	-255	-
Profit before tax	815	621	131
ROE before loan imp. charges	30.1	27.9	

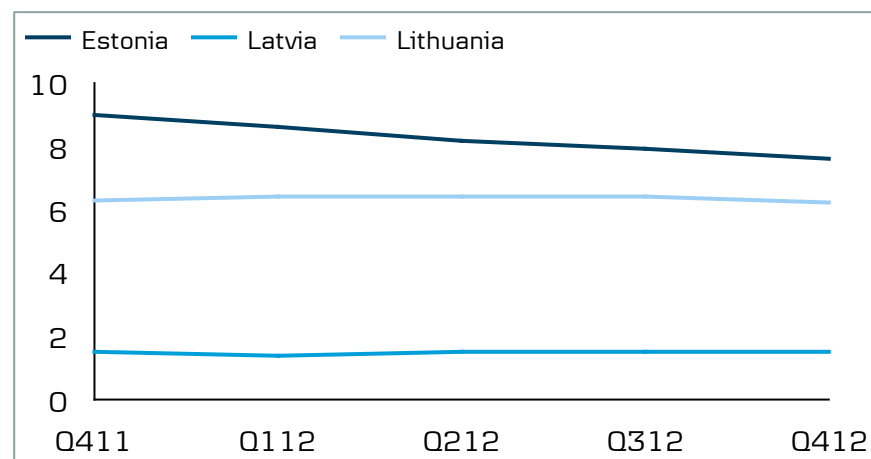
Trend in lending volume, average (DKK bn)



Margin trends (%)



Market shares, lending (%)

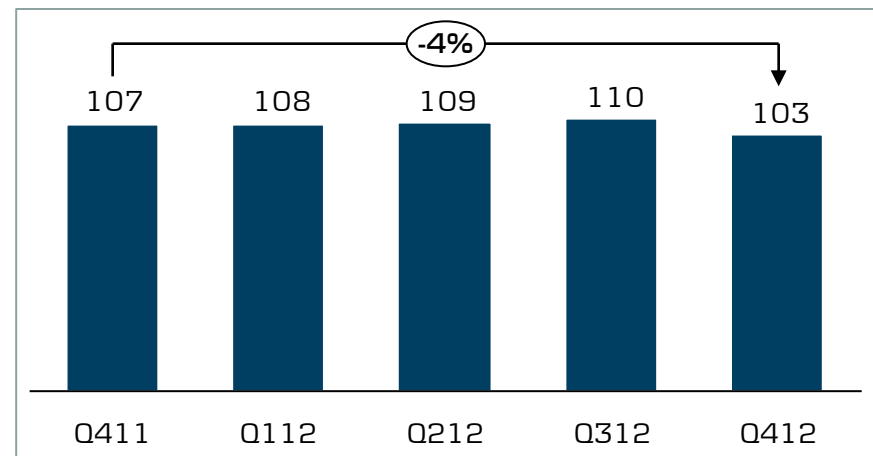


CIB: Lower result owing to higher impairments, mainly from shipping

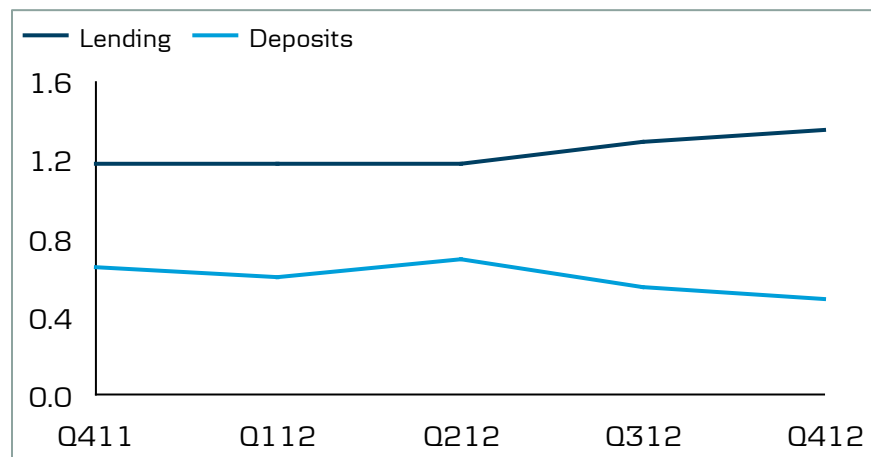
Income statement (DKK m)

	2012	2011	Index
Net interest income	2,120	2,031	104
Net fee income	839	850	99
Other income	104	148	70
Total income	3,063	3,029	101
Total integration expenses	23	46	50
Expenses ex total intgr. exp.	1,076	1,010	107
Profit bef. loan imp. charges	1,964	1,973	100
Loan impairment charges	1,094	744	147
Profit before tax	870	1,229	71
ROE before loan imp. charges	15.7	17.3	

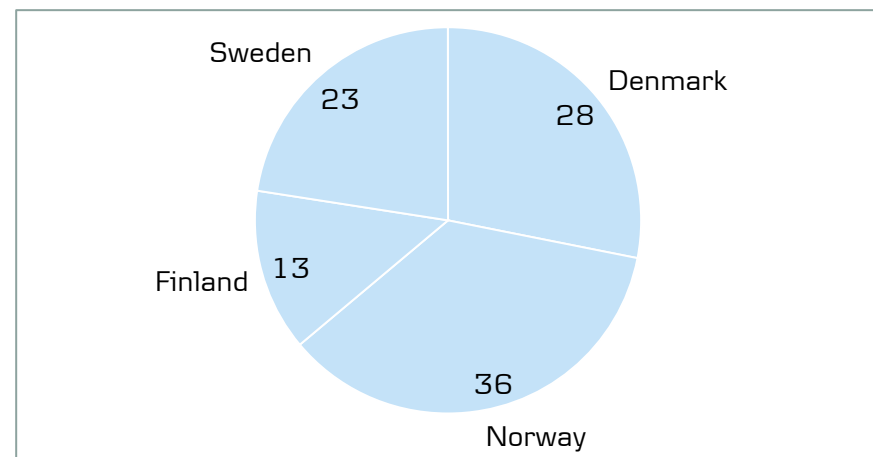
Trend in lending volume, average (DKK bn)



Margin trends (%)



Geographical breakdown of lending, Q4 12 (%)

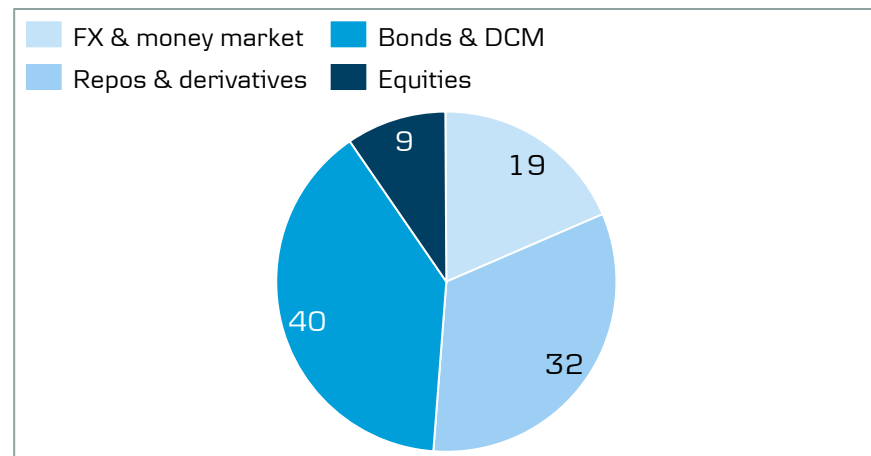


Danske Markets & Treasury: Strong performance at Danske Markets

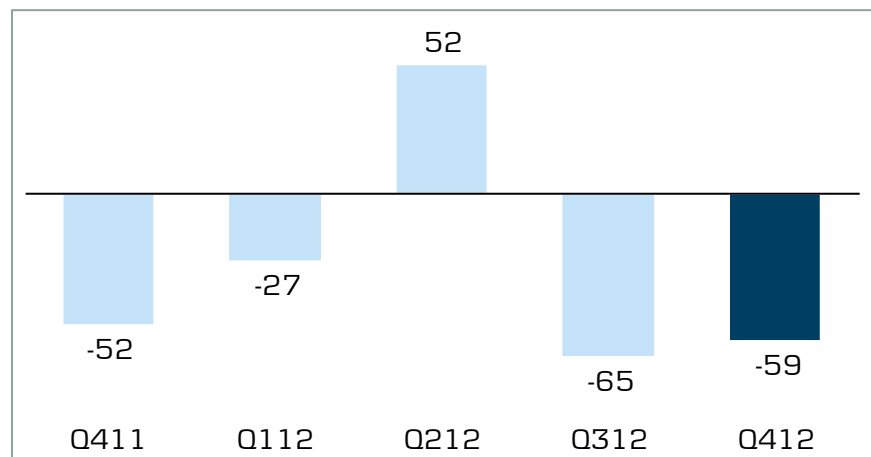
Income statement (DKK m)

	2012	2011	Index
Danske Markets	7,999	5,305	151
Group Treasury	-543	411	-
Total income	7,456	5,716	130
Expenses	3,068	2,652	116
Profit bef. loan imp. charges	4,388	3,064	143
Loan impairment charges	-99	-1,033	-
Profit before tax	4,487	4,097	110
ROE before loan imp. charges	34.6	34.5	

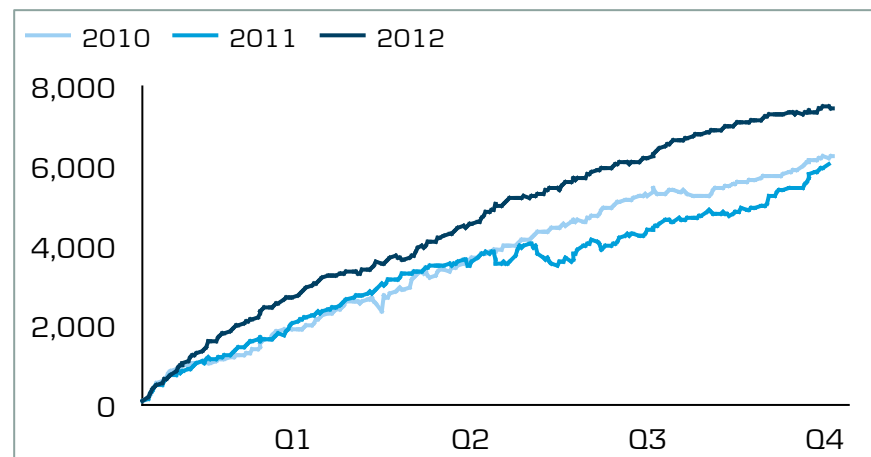
Trading income split, Q4 12 (%)



Impairments (DKK m)



Trading activities, accumulated income (DKK bn)

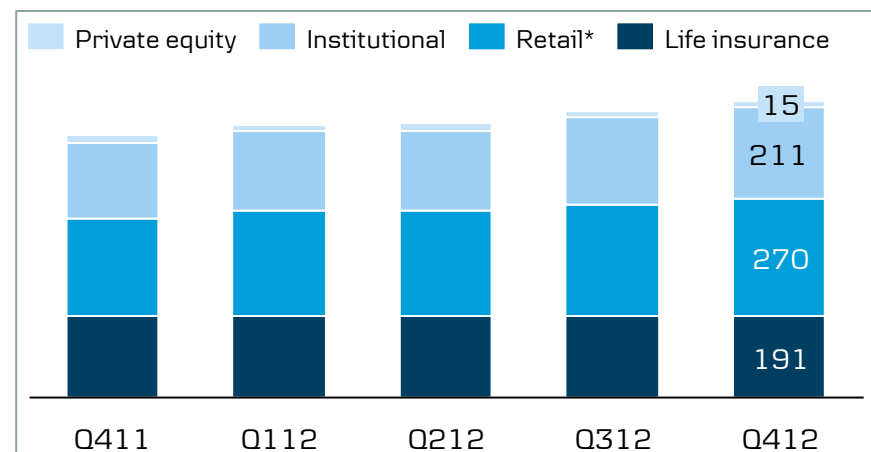


Danske Capital: Pre-tax profit up 20% owing to high performance fees

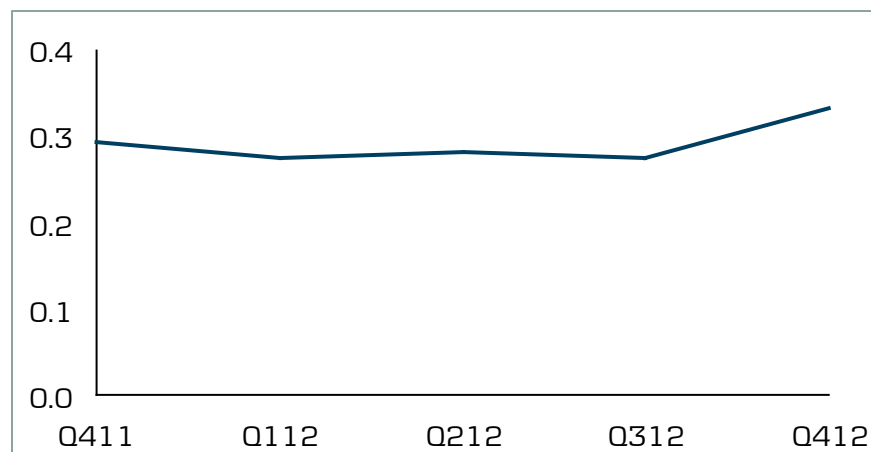
Income statement (DKK m)

	2012	2011	Index
Net interest income	114	119	96
Net fee income	2,057	1,795	115
- portion from performance fees	426	219	195
Other income	30	66	45
Total income	2,201	1,980	111
Expenses	1,130	1,093	103
Profit bef. loan imp. charges	1,071	887	121
Loan impairment charges	-23	-23	-
Profit before tax	1,094	910	120

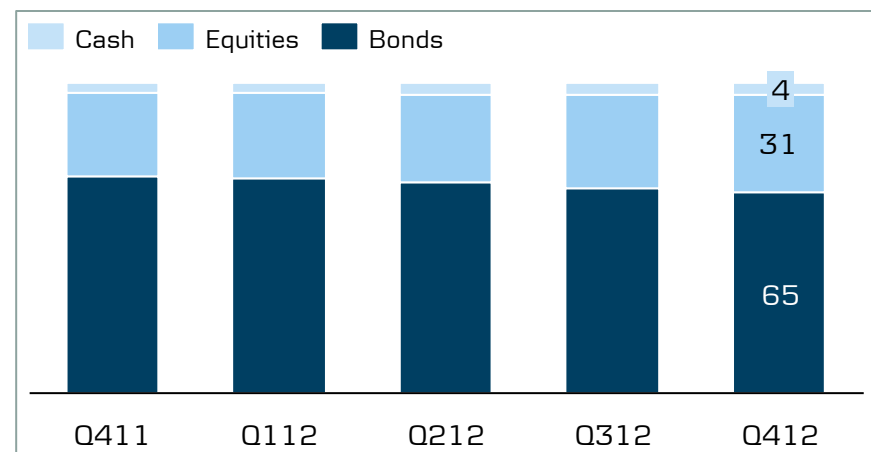
AuM – customer breakdown (DKK bn)



Margin trends** [%]



AuM – asset breakdown [%]



* Retail includes Danske Invest.

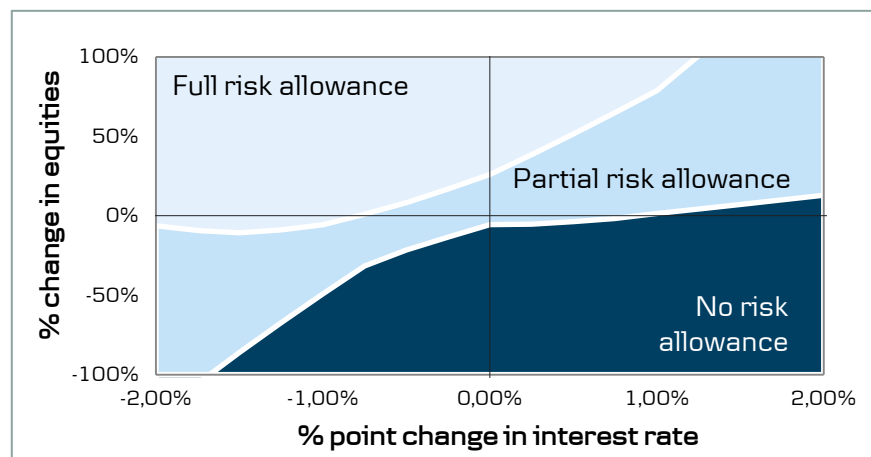
** Margin for asset management is adjusted income, including performance fees, divided by business volume, end of period.

Danica Pension: Very strong income due to partly booked risk allowance and postponed risk allowance

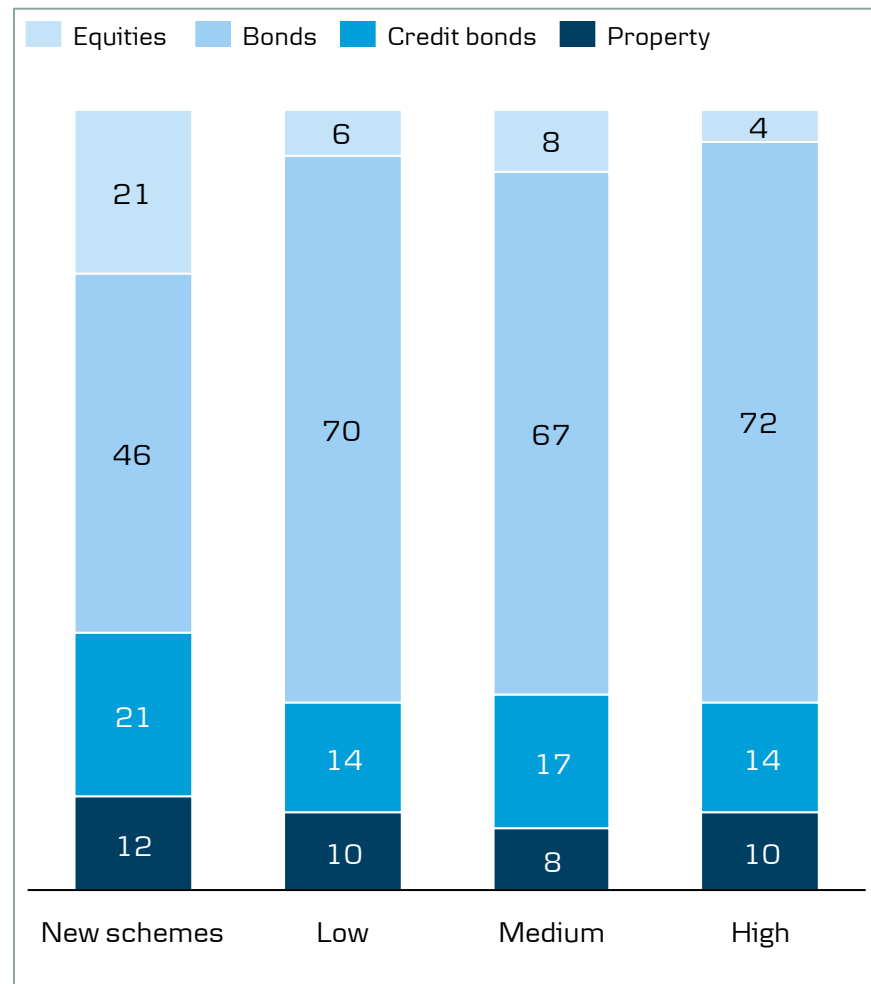
Income statement (DKK m)

	2012	2011	Index
Premiums (bn)	24.6	27.3	90
Danica Traditionel (insurance result)	1,232	1,120	110
Unit-linked (insurance result)	367	269	136
Health and accident (ins. result)	-146	10	-
Investment result	521	585	89
Financing result	-102	-163	-
Special allotments	-17	-94	-
Net income bef. postp. risk allow.	1,855	1,727	107
Change in shadow account	408	-1,158	-
Net income	2,263	569	398

Possibility of booking risk allowance in 2013 (%)



Investment allocation for Danica Traditionel, end-Q4 12 (%)



Danica Pension's profit model

	Profit model	Condition/ sensitivity	Q1-Q4 2012	DKK m
1	Danica Traditional. Mainly risk allowance 77 bp of technical provisions (DKK 177 bn)	Can be booked only if investment return is high enough and if no use of bonus potential of paid-up policies	Risk allowance Other	1,336 -104
+				
2	Unit-linked business. Long-term: approximately 0.4% of AuM	Prices and volume	Solid income base but also price competition	367
+				
3	Health and accident business	Combined ratio	Price competition	-146
+				
4	Return on investment portfolio at shareholders' risk	Equity markets, interest rates	Investment return: 2.6 %	521
+				
5	Financing result	S-T interest rate (equity – allocated capital)	Low short-term interest rate	-102
+				
6	Special allotments, depending on profit and business volume			-17
+				
7	Shadow account		Booked DKK553m from shadow account and transferred DKK145m to shadow account	408
=				
Σ	Total			2,263

Disclaimer



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