Fariz Ihsan Yazid

fariz@gaharu85.com|+628118072598| Jl. Gaharu VIII no 5, Jakarta Selatan, Jakarta, 12430

Working Experiences

Freelance IT Engineer • Self-Employed

August 2024 - Present | Jakarta, Indonesia

Proactive and highly skilled IT Engineer ready to bring expertise in technical consultancies, system and network administration, and technical support. Eager to apply a strong foundation in IT to deliver effective solutions, optimize systems, and provide top-tier support in dynamic environments.

Presales Technical Engineer • PT Westcon Solutions

March 2023 - August 2024 | Jakarta, Indonesia

As a **Presales Technical Engineer** for F5 network and security solutions, I am responsible for supporting the sales process with in-depth technical expertise and These points highlight how my technical expertise and presentation skills directly support the sales process. as for my key responsibilities include:

- Perform product presentation to potential customer and partner
- Conduct solutions proof of concept to potential customer
- Conduct technical demo, consultancy, and transfer knowledge to customers
- Conduct an assessment and technical consultation on customer
- Proposal preparation for potential customer

Technical Engineer Internship • PT Westcon Solutions

March 2022 - March 2023 | Jakarta, Indonesia

During my internship, I gained hands-on experience in the following areas:

- Presenting products to potential customers and partners

- Conducting proof of concepts for customers

- Demonstrating solutions and sharing knowledge with customers and partners

- Assessing customer infrastructure

- Preparing proposals for customers

These experiences highlight my ability to handle technical tasks and support the sales process.

Education

Bina Nusantara University

Computer Science • September 2017 - December 2021

Graduate with **Final GPA 3.16**

Soft Skills

- Customer Support
- Sales and Business analysis
- Technical Consultancy

Technical skills

- Google Workspace
- Microsoft Office
- Linux OS

Languages

- Bahasa Indonesia - Native level
- English - Professional level

- Problem-solving aptitude
- Amazon Web Services