

# ANDINI RACHMA EFENDI

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## EDUCATION

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### INDRAPRASTA PGRI OF UNIVERSITY

Bachelor of Informatics Engineering

Major in Engineering and Computer Science

Cumulative GPA: 3.64/4.0

Relevant Coursework: Information security, Software Engineering; Programming; Algorithms; Artificial Intelligence

Pasar Rebo, East Jakarta

Sept 2020 - Aug 2024

### SENIOR HIGH SCHOOL 1 MARGASARI

Major in Natural Sciences

Margasari, Tegal

Jul 2016 - Jul 2019

## WORK EXPERIENCE

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### PT DANAMON INDONESIA Tbk

Telemarketing

South Jakarta, Jakarta

Nov 2019 – Jan 2021

- Make outbound calls to prospective clients to promote bank products and services.
- Follow up on leads generated from marketing campaigns.
- Meet or exceed monthly sales targets and objectives.
- Continuously update knowledge of industry trends and competitor offerings.

### PT DANAMAS INSAN KREASI ANDALAN

Admin Sales

Central Jakarta, Jakarta

Mar 2021 – Sep 2021

- Prepare sales reports, forecasts, and presentations for the sales team.
- Handle various administrative tasks, including filing, data entry, and correspondence.
- Manage data sales clearly documented.

### PT LALAMOVE LOGISTIK INDONESIA

Call Operation Support

South Jakarta, Jakarta

Sep 2021 – Present

- Make outbound calls to drivers regarding sticker installation services and provide accurate information about location installation, installation processes, and benefit installation sticker.
- Assist in scheduling sticker installation appointments and coordinating with installation teams.
- Maintain the drivers to keep sticker install properly in their vehicle in order for always get the benefit.

## UNIVERSITY PROJECTS

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### INDIVIDU

Aug 2024

- Designed and implemented a web-based expert system serves as a digital tool to assist healthcare providers in determining appropriate treatment options for patients.

### TEAM

Jul 2024

- Develop a comprehensive laundry management application that streamlines operations as a team.

## ADDITIONAL

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**Technical Skills:** Elementary SQL, PHP, Java, HTML/CSS

**Languages:** Ability in English