

RAFAEL



My journey at Avantor

After investing a significant amount of time and efforts at Avantor during the last 9 years, I feel proud of my achievements improving operational performance, analytical maturity and financial results.

Going forward, I will take a break to focus on continue my life-long learning efforts while getting industry certifications in Business Analytics & Statistical Analysis, BI Visualization tools. (My passion!)

I'm grateful for the opportunities that Avantor has provided me in advancing my career and my personal growth. I had the good fortune to work with great leaders and the privilege of mentoring and coaching wonderful people with the talent potential to fulfill their own professional and personal ambitions.

As I depart, I'm looking forward to staying in contact and to celebrate (on the sidelines) all the new achievements my former peers and direct report realize going forward.

Cheers to all and best wishes for the time to come!



OCT 2014)....

Dir. Global Export Ops

Miami Lakes, FL & Arlington Heights, IL

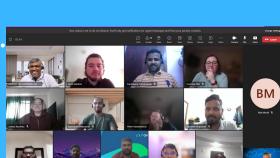
- KPI's Scorecard Implementation covering Customer Service, FP&A and **Distibution Ops** SAP Transportation Module implementation reducing lead times by 25%
- Formalized HAZMAT Trainding & Compliance Processes
- Implemented SOP 100 Government Agency/FDA Inspections Policies
 Developed a new Policy to manage Returns & Cancelation Policies aligned with
- Sales Terms & Conditions agreements.
 - Reduced Excess Inventory by 38% YoY
- Improved <u>Total Cycle Time by 31%</u> from 35 to 24 days.
- Customer Service Process Improvements resulting in NPS improvement by

JUN 2017)

Dir. LATAM Supply Chain Ops

Remote - 80% traveling

- GEx Distribution Center transition to Bridgeport improving EBITDA.
- Brazil DC phase-out and implementation of the reseller business model
- Planning & Procurement process improvements reducing Backorder by 30% in <u>Mexico</u>
- Laredo Cross-Border import process improvements reducing lead times by 50% Cross-Regional international Stock Transfer process to mitigate E&O (AMEA &
- DC Expansion in Costa Rica
- PowerBI KPI's Scorecard Implementation covering Planning, Master-Data, Procurement and Distibution Ops in Mexico.
- Local Suppliers Scorecard implementation in Mexico.
- SAP EWM implementation in Puerto Rico
- DEA Audit and correcting actions successfully mitigated in Puerto Rico.
- SAP ECC implementation in Puerto Rico.
- All LATAM Sites were certified under ISO9001-2015
- LATAM Re-Organization to align resources to Corporate Functional Teams.



DEC 2019)------

Dir. NA Supply Chain Analytics

Remote 100%

- NA Analytics & Insight transformation from Excel to TEAMS & PowerBI
- e-Packing List project definition
- NA TDM in PowerBI
- Canada CapEx improvements
- New Hire Approval Workflow in Power Automate.
- COVID-19 Order Management Visibility Report in PowerBI with alert notification.
- ABS Implemented in NA DC's.



Sr. Dir. Global Supply Chain Analytics & Insight

Remote 100%

- PowerBI Adoption as the preferred BI Tool for Global Supply Chain Ops and trained personnel.
- Global Standard Definition of Backorder (OCCD) SCRUM/JIRA Adopted and implemented in GSCA&I Team
- Added Analytical support for NA MFG Sites.
- Adopted Snowflake and trained personnel (T-SQL) 1st Global PBI Report using Snowflake data with multiple data sources.
- BI Hub development Cross-Functional Report repository. Global Analytics Transformation Project SAR approved.
- GSCA&I Intranet Page with Documentation and Training Library.
- 54 new PBI Reports developed and posted in BI Hub with 90%+ adoption.
- GSCA&I OpEx Bowler with KPI's toward improving performance.
- i-Nexus Bowlers development and updates

MAR 2024

Thank you & Goodbye Avantor Volunteered for Separation agreement.

- Completion of Business Analytics Certification HBS-Online
- Will take a brief break before deciding what is next.



