Airline Passenger Satisfaction

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PROBLEM STATEMENT

AGENDA

FINDINGS

TAKEAWAYS

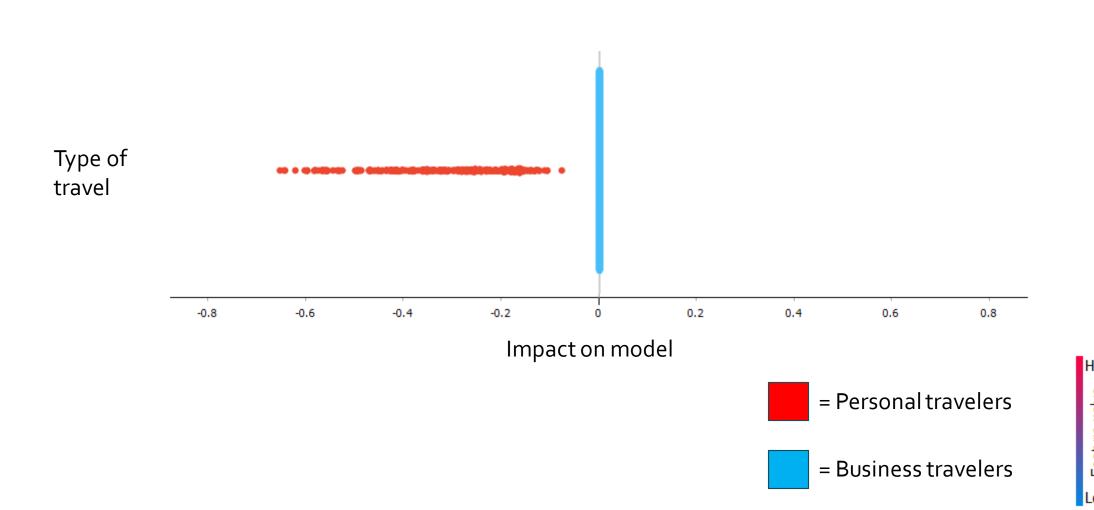
Problem Statement

- Business Problem: Passenger complaints of low satisfaction when flying with Delta Airlines.
- Data Mining Problem: Determine relationships between dependent variables and customer satisfaction rating.
- Passenger's Perspective: Passengers expressed more satisfaction with certain amenities provided by the airline.

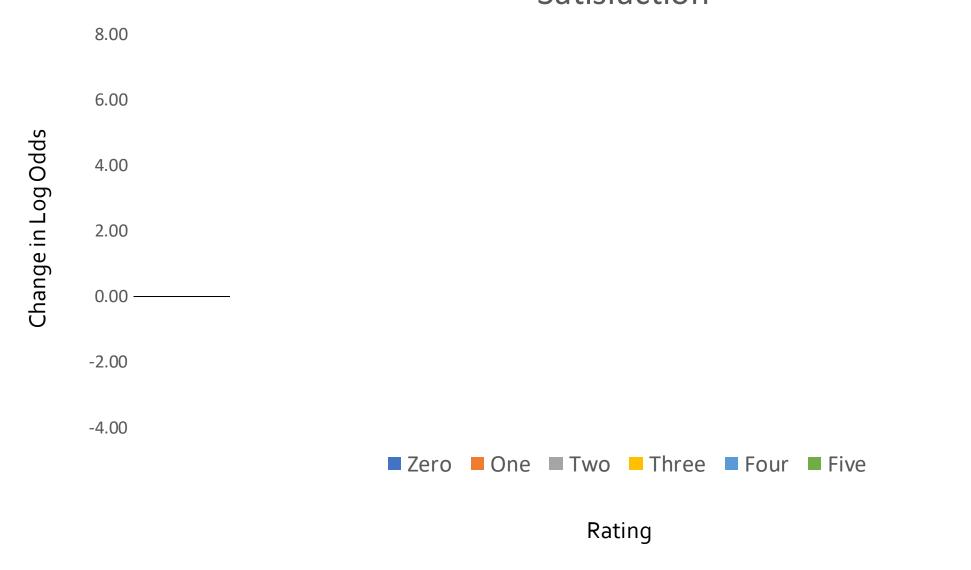
Top Factors Influencing Customer Satisfaction

Findings

Personal travelers have significant effect on satisfaction, while business travelers do not.



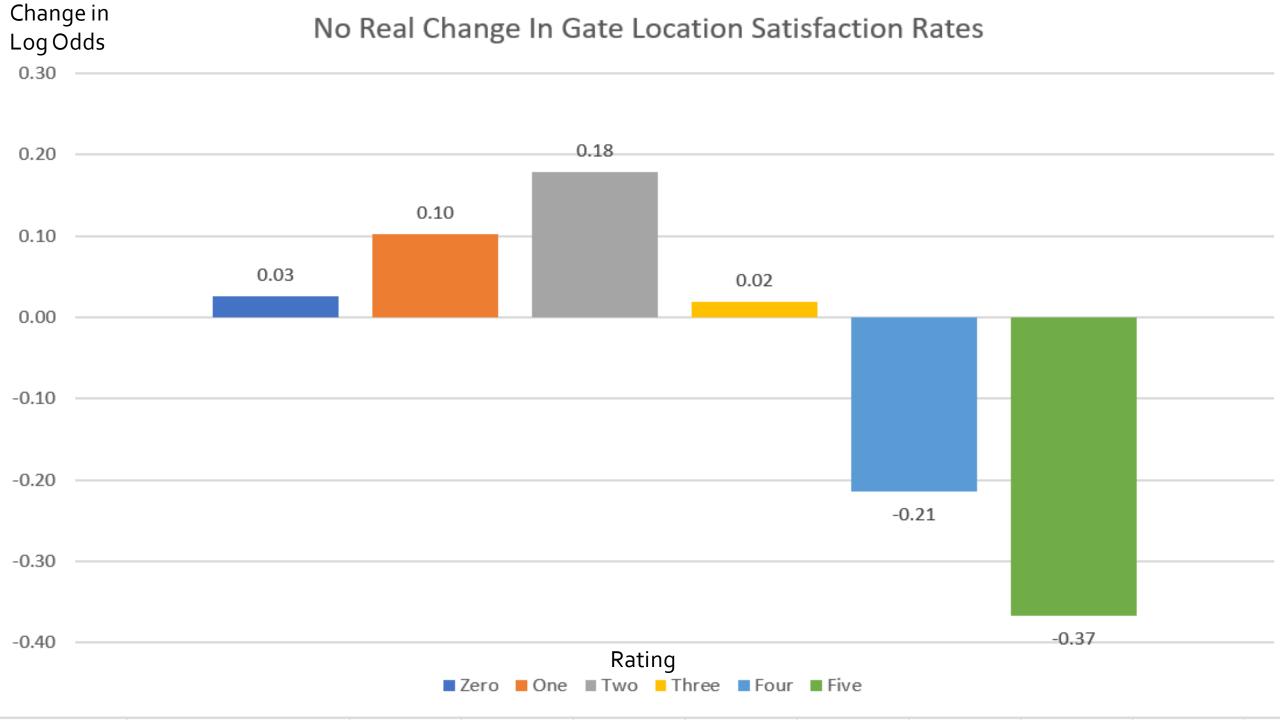
Poor Inflight WiFi-Service Decreases Customer Satisfaction



Findings

Factors With No Effect On Customer Satisfaction

- 1. Flight Distance
- 2. Food and Drink
- 3. Gate Location



Takeaways and Recommendations

In-Flight WiFi Service

Customers don't settle on average, mid-tier quality
Ensure high quality, Free WiFi

Online Boarding

Emphasize on the online boarding experience so customers have a quick, straight forward step towards their next flight



Target Travelers

Personal Travel has some of the lowest satisfaction rates

Emphasize on targeting personal travel customers

