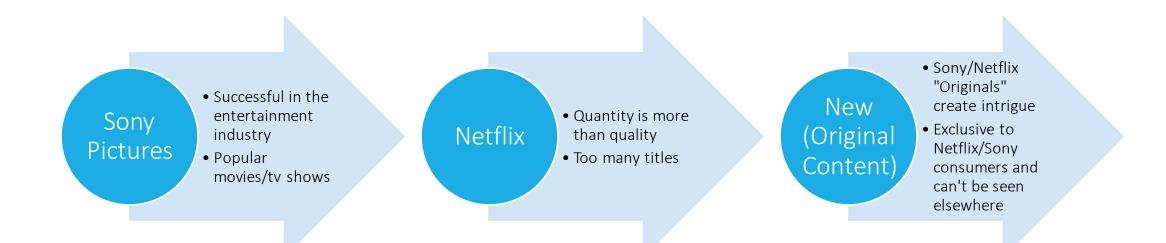
#### GROUP GAMMA

By: Chandler, Christian, Irma and Ragavi

### Content

## Acquiring Sony Pictures will assist Netflix in creating more quality original content and will bring more intrigue to the platform



### Acquiring rights to Sony Pictures will allow Netflix to release more exclusive content

• Original Films Mitigating Piracy Netflix Operations Subsidiaries • Content Rights Sony Pictures Advantage • Single Platform • Combined Content Less Competition

# Increased Economic Gain

### Consumers are happier with limited streaming platforms at lower costs



- Multiple Streaming Platforms
- High Prices

Consumers

#### Netflix and Sony Pictures

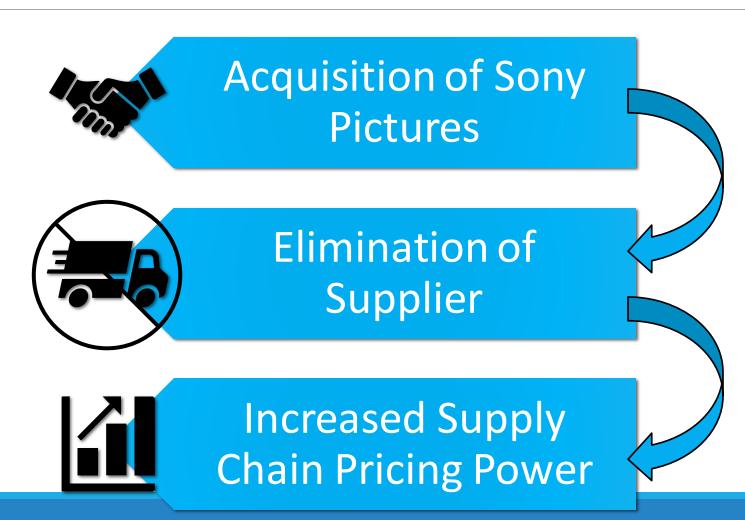
- New Content
- One Original Price

- One Streaming Platform
- Subscribers

**Lower Costs** 

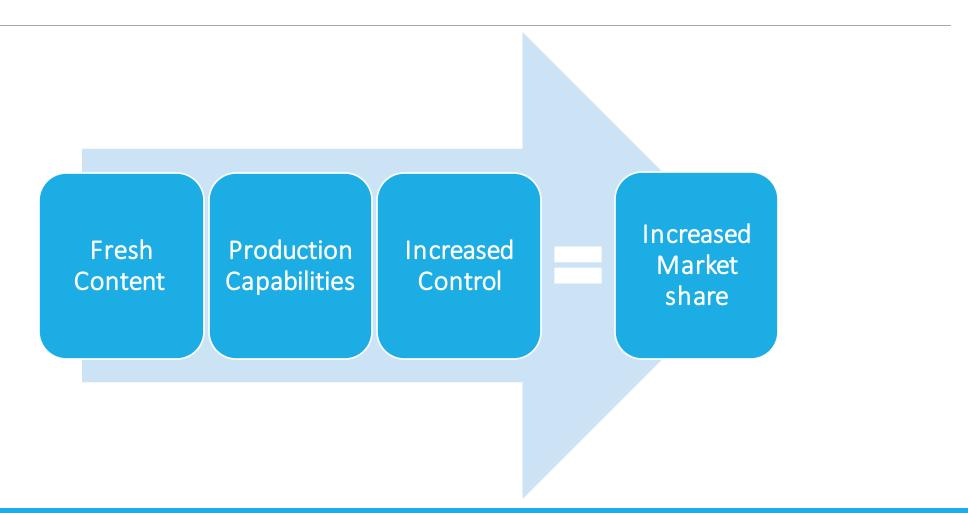


### Eliminating a supplier like Sony Pictures will increase Netflix's supply chain pricing power

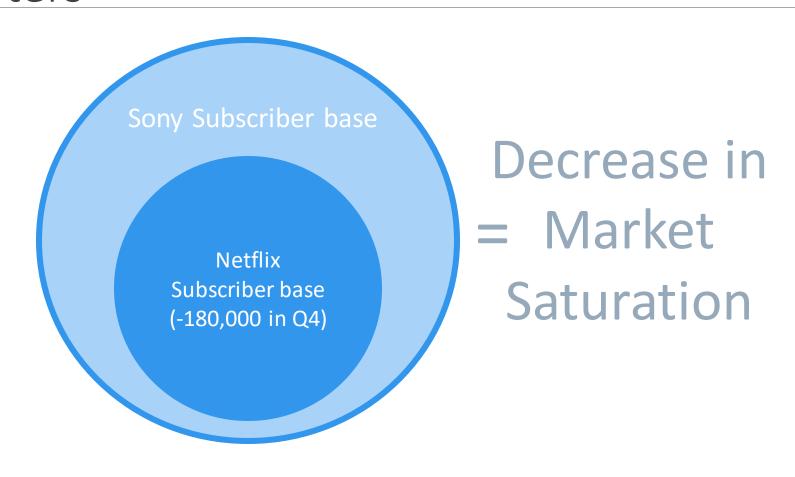


### Market

### Sony Pictures will increase Netflix market share and generate more revenue

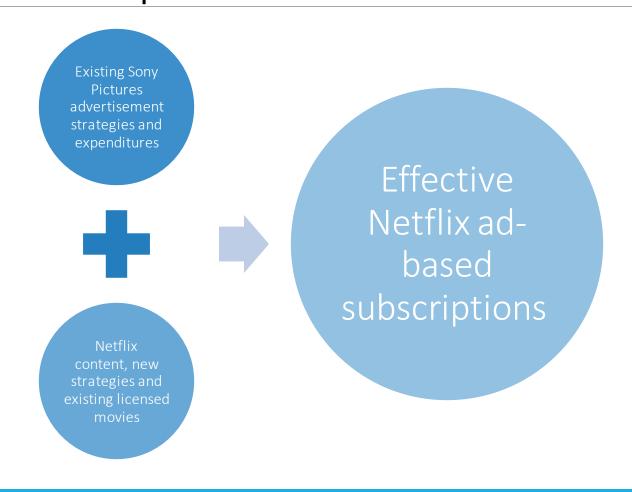


Implementing Sony Pictures in Netflix operations will Increase the small loss in subscribers in recent Quarters

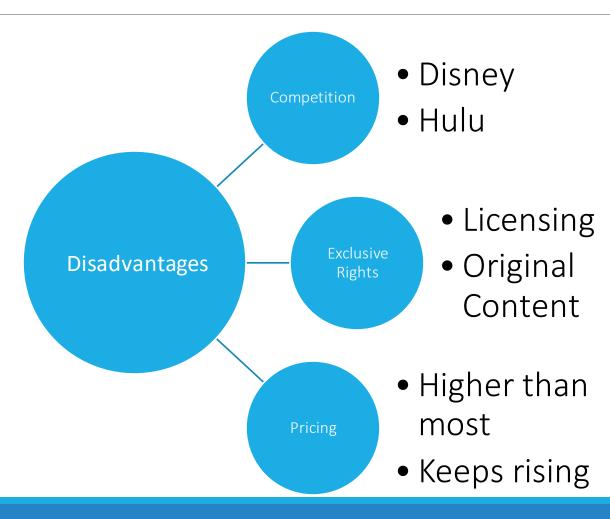


### External Relations

With newly incorporated Ad based subscriptions, Netflix will adopt Sony pictures advertising strategies and expenditures



### Acquiring Sony Pictures decreases the risk of Netflix being taken over by a new/current streaming company



#### Conclusion

- Acquiring Sony Pictures will help Netflix retain its standing as one of the top entertainment companies in the world.
- •Both Netflix and Sony Pictures have had success with mergers and acquisitions in the past aiding in all aspects of production.
- Netflix acquiring Sony Pictures will be beneficial for both the consumers and Netflix as a company
- •Overall, the positives outweigh the negatives if Netflix were to acquire Sony Pictures

