

Filters P & L

By Fiscal Year

All values in USD

region All division All

Note: 21 vs 20 is not part of Pivc

#### Fiscal Years

Customer	2019	2020	2021	21 VS 20
Net Sales				
Australia	3.9M	10.7M	21.0M	96.22%
Austria		0.1M	2.8M	2301.31%
Bangladesh	0.5M	2.3M	7.0M	207.70%
Canada	4.8M	12.2M	35.1M	188.06%
China	1.4M	5.4M	22.9M	321.98%
France	4.0M	7.5M	25.9M	247.23%
Germany	2.6M	4.7M	12.0M	156.22%
India	30.8M	49.8M	161.3M	224.02%
Indonesia	2.5M	6.2M	18.4M	196.69%
Italy	2.9M	4.5M	11.7M	162.53%
Japan		1.9M	7.9M	321.11%
Netherlands	0.2M	3.4M	8.0M	137.91%
Newzealand		2.0M	11.4M	474.29%
Norway		2.5M	13.7M	451.83%
Pakistan	0.6M	4.7M	5.7M	20.51%
Philiphines	5.7M	13.4M	31.9M	138.36%
Poland	0.4M	2.8M	5.2M	85.81%
Portugal	0.7M	3.6M	11.8M	229.81%
South Korea	12.8M	17.3M	49.0M	183.31%
Spain		1.8M	12.6M	611.42%
Sweden	0.1M	0.2M	1.8M	681.92%
United Kingdom	2.0M	8.1M	34.2M	322.73%
USA	11.5M	31.9M	87.8M	174.99%
COGS				•
Australia	51.2M	123.4M	380.7M	208.59%
Austria	51.2M	123.4M	380.7M	208.59%
Bangladesh	51.2M	123.4M	380.7M	208.59%
Canada	51.2M	123.4M	380.7M	208.59%
China	51.2M	123.4M	380.7M	208.59%
France	51.2M	123.4M	380.7M	208.59%
Germany	51.2M	123.4M	380.7M	208.59%
India	51.2M	123.4M	380.7M	208.59%
Indonesia	51.2M	123.4M	380.7M	208.59%



Italy	51.2M	123.4M	380.7M	208.59%
Japan	51.2M	123.4M	380.7M	208.59%
Netherlands	51.2M	123.4M	380.7M	208.59%
Newzealand	51.2M	123.4M	380.7M	208.59%
Norway	51.2M	123.4M	380.7M	208.59%
Pakistan	51.2M	123.4M	380.7M	208.59%
Philiphines	51.2M	123.4M	380.7M	208.59%
Poland	51.2M	123.4M	380.7M	208.59%
Portugal	51.2M	123.4M	380.7M	208.59%
South Korea	51.2M	123.4M	380.7M	208.59%
Spain	51.2M	123.4M	380.7M	208.59%
Sweden	51.2M	123.4M	380.7M	208.59%
<b>United Kingdom</b>	51.2M	123.4M	380.7M	208.59%
USA	51.2M	123.4M	380.7M	208.59%
Gross Margin				
Australia	-47.4M	-112.7M	-359.7M	219.26%
Austria	-51.2M	-123.3M	-377.9M	206.58%
Bangladesh	-50.8M	-121.1M	-373.8M	208.61%
Canada	-46.5M	-111.2M	-345.7M	210.84%
China	-49.8M	-117.9M	-357.8M	203.38%
France	-47.2M	-115.9M	-354.8M	206.10%
Germany	-48.7M	-118.7M	-368.7M	210.66%
India	-20.4M	-73.6M	-219.5M	198.16%
Indonesia	-48.7M	-117.2M	-362.3M	
Italy	-48.3M	-118.9M	-369.0M	210.32%
Japan	-51.2M	-121.5M	-372.8M	
Netherlands	-51.0M	-120.0M	-372.7M	210.57%
Newzealand	-51.2M	-121.4M	-369.3M	204.25%
Norway	-51.2M	-120.9M	-367.0M	203.60%
Pakistan	-50.6M	-118.7M	-375.1M	216.03%
Philiphines	-45.5M	-110.0M	-348.9M	217.12%
Poland	-50.8M	-120.6M	-375.5M	211.44%
Portugal	-50.5M	-119.8M	-368.9M	
South Korea	-38.4M	-106.1M	-331.7M	212.71%
Spain	-51.2M	-121.6M	-368.1M	202.72%
Sweden	-51.2M	-123.1M	-378.9M	
United Kingdom	-49.2M	-115.3M	-346.6M	200.59%
USA	-39.7M	-91.5M	-292.9M	
GM %				
Australia	-1221.71%	-1053.22%	-1713.67%	62.71%
Austria	0.00%	-104203.70%	-13304.02%	-87.23%
Bangladesh	-10575.07%	-5361.71%	-5377.51%	0.29%
Canada	-975.45%	-913.67%	-985.93%	7.91%
China	-3493.89%	-2174.73%	-1563.50%	-28.11%
France	-1169.39%	-1551.17%	-1367.44%	-11.84%
Germany	-1899.08%	-2532.83%	-3070.96%	21.25%
India	-66.26%	-147.88%	-136.08%	-7.98%



Indonesia	-1929.74%	-1887.70%	-1967.46%	4.23%
Italy	-1664.38%	-2664.03%	-3149.02%	18.21%
Japan	0.00%	-6457.84%	-4705.67%	-27.13%
Netherlands	-22638.10%	-3576.13%	-4668.32%	30.54%
Newzealand	0.00%	-6113.82%	-3238.97%	-47.02%
Norway	0.00%	-4877.50%	-2683.51%	-44.98%
Pakistan	-8104.60%	-2528.27%	-6630.28%	162.25%
Philiphines	-799.81%	-823.08%	-1095.06%	33.04%
Poland	-12434.82%	-4317.35%	-7236.31%	67.61%
Portugal	-6752.28%	-3339.67%	-3118.33%	-6.63%
South Korea	-300.15%	-613.81%	-677.52%	10.38%
Spain	0.00%	-6855.27%	-2916.99%	-57.45%
Sweden	-95947.69%	-54468.18%	-21435.79%	-60.65%
United Kingdom	-2464.29%	-1427.07%	-1014.76%	-28.89%
USA	-344.48%	-286.49%	-333.71%	16.48%
Total Net Sales	87.5M	196.7M	598.9M	204.48%
Total COGS	51.2M	123.4M	380.7M	208.59%
Total Gross Margin	36.2M	73.3M	218.2M	197.55%
Total GM %	41.43%	37.28%	36.43%	-2.27%









ot table