

# RAGHAV SHRIVASTAV

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## SKILLS

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**LANGUAGES:** Javascript, Ruby on Rails, HTML, CSS

**TECHNOLOGIES:** Node.js, Express, React, React Native, Redux, JQuery, Socket.io, Flow, RESTful API, AJAX

**SPOKEN LANGUAGES:** English - native proficiency, Hindi - native proficiency, French- elementary proficiency

## PROJECTS

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### Scheduler

**This is a single-page app built on React.js that allows users to book, edit or cancel interviews for each day of the week (Monday to Friday).**

Scheduler uses: Front-End: React, Storybook

BackEnd- PostGres, Node, Express

Test: Jest, Cypress

### Tweeter

**Tweeter is a simple, single-page Twitter clone.**

Tweeter is built using HTML, CSS, JS, JQuery and AJAX for the front-end, and Node, Express and MongoDB for the back-end.

### TinyApp

**TinyApp Application built using Node.js and Express. Tinyapp allows users to shorten URLs.**

Features: Shorten a URL (similar to bit.ly) Edit and delete URLs if you have any typos

SAE Baja Inter-Collegiate Design Series at Tennessee Technological University 2013.

Nov. 2012 - Apr. 2013

- Society of Automotive Engineers' (SAE) Baja Inter-Collegiate Design Series requires teams to design, build and test an off-road vehicle from scratch. BITS Pilani's 2013 team was the first ever team to represent the region in an international SAE event.
- As Head of the sponsorship team, designed and prepared a marketing strategy to pitch the business model to perspective sponsors, which in turn ensured participation.
- Primary driver for all competition events, including four- hour endurance race.
- As a member of the technical team, designed the braking system of the vehicle using Solidworks.

## EMPLOYMENT

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**Red Oak Succession Capital, Private Equity Analyst, Toronto, ON**

Aug. 2019 - Jan. 2020, Aug. 2019 - Jan. 2020

- Worked on deal sourcing, due diligence, financial and valuation analysis, and deal flow management for the potential acquisition of mid-market Healthcare SaaS company and a financial & accounting services outsourcing firm.
- Improved deal acquisition funnel by 15% in two months.
- Worked on deal sourcing, financial and tax analysis valuation, company valuation reports, and deal flow management for mid-tier fin-tech and health-tech companies in US & Canada
- Leveraged my engineering background to assess investment opportunity in Ontario based Geo-Mapping firm

**RDM Test Equipment USA, Engineering Manager (U.S Accounts), Dallas, TX**

Feb. 2017 - Dec. 2018

- Business Development- Led client engagement initiative, consulting medical device R&D divisions regarding Q&A of their supply chains
- Operations- Fine tuned internal operations to reduce RDM product delivery lead time by up to 20% for three projects
- Marketing- Led digital marketing campaign to reintroduce the RDM brand to North American divisions of RDM's legacy European clients, resulting in uniform implementation of RDM products in the client's global supply chain.

**Okaya Power Ltd., Summer Intern, Delhi, India**

June 2012 - Sept. 2012

- As summer intern, developed an online portal for Okaya Power's distributors to register product complaints which facilitated a faster way to identify faulty product batches.
- Conducted marketing survey across Okaya Power vendors in Delhi NCR, in order to recognise KPIs affecting sales trends across Okaya product verticals.

## EDUCATION

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**BITS Pilani, India**

B.E Mechanical Engineering 2014

Aug. 2010 - June 2014

**University of Texas**

M.S Mechanical Engineering 2016

Sept. 2014 - Dec. 2016