# Join the Movement Rebuild Malabar



## Perpex

Practical B-School

Where You Learn, Build, and Lead



### Journey to Perpex The Perpetual Excellence

### What You Learn:

- Find your purpose and business basics
- Spot market needs and customer problems

### What you do:

- Map your vision and explore market gaps
- Study examples of successful startups

### **BYOB Activities:**

- Vision Mapping WorkshopCustomer Persona Workshop



#### What You Learn:

Build your business model and understand customers & Learn marketing and sales basics

#### What you do:

- Create your business plan and marketing approach
- Study marketing Case studies

#### **BYOB Activities:**

- Marketing Strategy BlueprintSales Funnel Development



**TRANSITION** 

#### What You Learn:

- How to register and legally set up your business
- Manage money, budgeting, and risks
- Improve negotiation and leadership skills

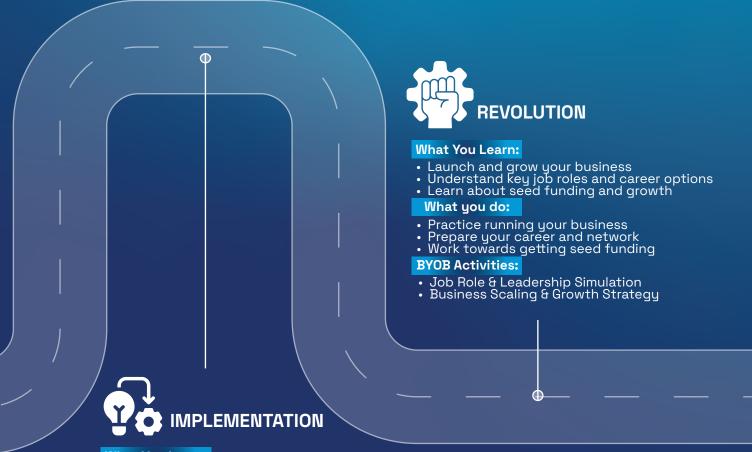
### What you do:

- Complete business registration
- Work on budgeting and risk plans
  Practice negotiation exercises

#### **BYOB Activities:**

- Business Registration & Incorporation
- Budgeting and Risk Management Workshops





### What You Learn:

- Prepare and deliver strong investor pitches
  Develop sales skills and close deals
  Improve based on feedback

### What you do:

- Build and present your pitchPractice sales techniques
- Get feedback and improve

#### **BYOB Activities:**

- Pitch Practice & Investor Simulation
- Digital Marketing Campaigns



# What Makes Perpex B-School Different?



2 Years of B2B Insight, Now in a Classroom. We spent two years working directly with businesses before launching this course. That experience shaped a program where:

- 100+ CEOs have validated our curriculum
- Every class includes action: tasks, presentations, projects, and feedback
- Students learn how to solve real business problems, not just exam.

Every class includes action: tasks, presentations, projects, and feedback



## 100+ CEOs



Approved

Learn from the Builders. And the Breakers.



"Lessons from boardrooms, not blackboards."

- Mentorship from 100+ CEOs, founders & CXOs
- Learn from real failures, pivots & comebacks
- Weekly sessions with top business minds
- Unfiltered insights you won't find in textbooks

# BYOB Build Your Own Business

Start your venture.
While you're still learning.



- Launch your own business in 4 months
- Go from idea to MVP inside the classroom
- Get real-time mentorship & team support
- Pitch live at our startup demo day

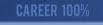


### Career Credit Score

No Exams
Just Execution.



"We don't test with papers. We test with problems."





- No theory-based exams—only task-based evaluation
- Earn career credits through real challenges
- Unlock badge levels (Bronze to Platinum)
- Show your score on your CV & LinkedIn
- Trusted by recruiters. Built for the real world



# Capex The Startup Fund

Fuel for Founders Capital for Creators



"Great ideas deserve more than applause— they deserve funding."

- Compete for a ₹3 Cr seed fund
- Win grants & backing for your BYOB startup
- Get mentored by investors, not just teachers
- Equity-free support for high-potential teams
- CapeX funds execution, not just pitches



# PerpeX B-School: Built for the Bold



If you're dreaming of building a startup or just tired of textbook learning, you're not alone. Thousands of graduates are left with degrees but no direction.

At Perpex B-School, we bridge the gap between ambition and action.

We exist for the doers. The ones who want to earn, build, and grow through real-world experience, not just lectures

### Reviving Malabar Through Entrepreneurship



Learn directly from industry leaders through CEO approved curriculum



Build your own startup with our BYOB challenge



Lead confidently with CRT + OJT (Classroom + On-the job Training)



Earn while you learn.



# What You'll Gain: Skills That Matter





- Sales Psychology
- Business Communication
- Startup Building
- Team & Leadership Skill
- Go-To-Market Strategies
- Digital Tools & Financial Planning
- Network building



### Your Entrepreneurial Launchpad



**=** 

Kozhikode, Kerala. Offline + Practical Hands-on sessions Learn from founders, C-Suites, marketers, industry Experts and investors



Build & pitch your own business idea to Investor



Peer network, industry exposure, and funding access



## Is This Program Right for You?



Final-year students and fresher

Aspiring entrepreneurs and freelancer

Job seekers who want real-world business experience

Dreamers with ideas but no clarity where to begin

### Outcomes That Speak for Themselves



By the end of the program, you'll leave with:

- Proof-of-Work Portfolio
- 110% Placement Assistance
- Interview & Job Readines
- Seed Funding Access (for top ideas)
- Strong business mindset & confidence





### **B2B** Collaboration Network







































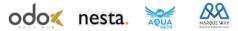


























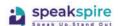






























































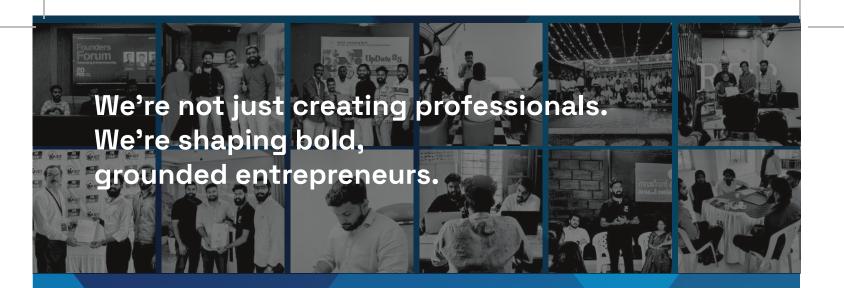












### **Grow X times with PerpeX**



Al Rahaba Arcade Pushpa Junction Calicut 6th Floor - T1, Hilite Business Park Calicut