# RAGHAV KHEMKA

**DATA SCIENTIST** 

#### **DETAILS**

#### **ADDRESS**

Pune India

#### PHONE

+91 77353 45180

#### **EMAIL**

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#### LINKS

www.linkedin.com/in/raghav14/

#### SKILLS

Microsoft Excel

VBA

Data Analysis

Power BI

Forecasting

Python

Salesforce

Pandas, Numpy

Scikit-learn

Machine Learning

SQL

Web Development

Amazon S3

Stakeholder Management

Business Process Optimisation

#### LANGUAGES

English

Hindi

#### PROFILE

Dynamic and results-oriented professional with **3 years of experience** excelling in the roles of **Data Analyst**, **Data Scientist**, and **Business Analyst**. Demonstrated expertise in leveraging data-driven insights to inform strategic decision-making, optimise operational processes, and **drive business growth**. Proficient in a wide range of analytical tools with a proven track record of delivering high impact solutions across multiple domains.

#### **EMPLOYMENT HISTORY**

#### **DATA SCIENTIST II, Wolters Kluwer**

Pune

Apr 2021 — Jan 2024

#### Strategic Data Analysis & Modelling:

- Developed a **Pricing Simulator** tool that assisted in determining pricing strategies for existing and new clients, predicting revenue based on various **pricing scenarios** to support strategic decision-making.
- Led month-end, quarter-end, and year-end reporting and closing activities from the CIOx part in ELM, WK, to update monthly outlook.

#### **Cross-Functional Collaboration & Stakeholder Management:**

- Collaborated closely with cross-functional teams to align analytical findings with organizational objectives.
- Functioned as an integral part of the team, **building positive relationships** and credibility within other areas of the organization like financial planning team, Sales Ops, Account Management, Product Development.

#### **Business Process Optimisation & Visualisation:**

 Identified opportunities for process optimisation through data analysis and automation, enhancing productivity. Designed visually compelling dashboards and reports using tools like Tableau, Power BI, Einstein Analytics to effectively communicate insights to stakeholders.

### Mentorship and Team Leadership:

- Played a pivotal role in mentoring junior team members and interns, providing guidance and support throughout their projects. By fostering a collaborative learning environment.
- Participated in the annual budgeting process and supported strategic and tactical planning, ensuring alignment with organizational objectives and accurate financial forecasting.

#### EDUCATION

# Bachelor of Technology, Vellore Institute of Technology

Vellore

Jan 2016 — Jan 2020

Graduated with a degree in Mechanical Engineering.

# **CBSE INTERMIDIATE, Chaitanya Vidya Niketan**

Visakhapatnam

Jan 2013 — Jan 2015

#### INTERNSHIPS

# Global Volunteer, AIESEC Organization, Poland

Wrocław

May 2018 — Jun 2018

Conducted cultural sharing activities and organised workshops.

Developed skills in event coordination, intercultural communication, and community engagement.

# **Summer Intern, Knorr-Bremse**

Pune

May 2019 — Jun 2019

Collaborated closely with the production team to ensure the efficient and accurate assembly of components,

#### **ACHIEVEMENTS**

- · Received a 4 Rating ("Constistently Exceeding Expectation") in both the Annual Reviews in WK.
- · Winner of Standing Ovation Award three times in my tenure in WK.
- · Appreciation mail for helping in ELM's Budgeting passed on from the CEO.