

MAYUR MANKAR

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PROFESSIONAL SUMMARY

SAP SD Consultant with over 3 years of experience in configuring and implementing SAP Sales & Distribution modules, optimizing end-to-end sales processes, and improving customer data accuracy. Adept at streamlining order-to-cash cycles, pricing strategies, and data management for enhanced business operations. Strong analytical and problem-solving skills with expertise in cross-functional collaboration to drive business transformation and process automation, and quality assurance with HPQC ALM.

CORE COMPETENCIES & TECHNICAL SKILLS

- SAP SD Implementation & Customization
 - Order-to-Cash (O2C) Optimization
 - Pricing Strategy & Configuration
 - Data Migration & Master Data Management
 - Cross-Functional Team Collaboration
 - End-User Training & Support
 - HPQC ALM for Quality Assurance
 - Generative AI for Business Process Automation
 - Organizational & Leadership Skills
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PROFESSIONAL EXPERIENCE

❖ Project Engineer | Wipro Technologies, Pune

November 2021 – September 2024

- Led SAP SD module implementation, streamlining and automating sales workflows, reducing manual errors.
- Configured complex pricing procedures, improving revenue accuracy through dynamic pricing strategies.
- Optimized customer master data, enhancing data integrity and consistency, increasing data accuracy.
- Conducted end-user training and post-implementation support, boosting system adoption.
- Collaborated with cross-functional teams (Finance, Logistics, and IT) to refine order-to-cash cycles, reducing processing time.

❖ Assistant Manager | Kotak Mahindra Bank, Nashik

December 2020 – July 2021

- Supervised daily branch operations, leading a team of 10 employees, enhancing operational efficiency.
- Designed and implemented sales strategies, achieving a growth in regional sales revenue.
- Delivered exceptional customer service, resolving issues within 24 hour

EDUCATION

- **Master of Business Administration (Finance)** | Dr. Moonje Institute, Nashik | First Class
- **Bachelor of Business Administration (Finance)** | C.M.C.S College, Nashik | First Class
- **Higher Secondary Certificate (Science)** | SCS Jr. College, Nashik | Second Class

CERTIFICATIONS

- **SAP Sales & Distribution ERP 6.0 EhP7** | Certification ID: S2004387691

LANGUAGES

- Marathi: Native
- English: Fluent
- Hindi: Fluent

ADDITIONAL INFORMATION

- Open to new opportunities in SAP SD consulting, project implementation, and process automation.
- Actively expanding expertise in SAP S/4HANA and AI-driven business process automation.