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# Salesforce Platform Developer I – Practice Test #3

## Results

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Given a complex business scenario where a Salesforce Platform Developer needs to automate a series of conditional actions including record updates, email notifications, and task creations based on a variety of triggers from an Opportunity record, which declarative automation tool best supports these requirements while also allowing for future enhancements and complexity?

Workflow Rules

Approval Processes



## Process Builder

## Validation Rules

**Incorrect**

Process Builder -> Correct. Process Builder supports a wide range of actions, including updating records, sending emails, and creating tasks based on complex criteria and multiple conditions. It also allows for future enhancements and can trigger flows for even more complex scenarios.

Workflow Rules -> Incorrect. Workflow Rules are relatively limited in handling complex, multi-condition logic and cannot directly create tasks or send emails based on multiple criteria or complex logic sequences.

Approval Processes -> Incorrect. Approval Processes are specifically designed for record approval scenarios and are not flexible enough to handle general automation requirements like sending emails or creating tasks based on various triggers.

Validation Rules -> Incorrect. Validation Rules are used to enforce data integrity and do not automate actions such as updates, emails, or task creation.

A Salesforce implementation requires a custom lead scoring mechanism. For each Lead, a score must be calculated based on various fields like industry, company size, and geographical region. The score then determines if a lead is automatically converted. The process should first evaluate the lead's details declaratively and, if certain conditions are met, execute an Apex class to calculate the final score and convert the lead if it meets the predefined threshold. How should this requirement be implemented to utilize both declarative functionality and Apex together?

Configure a Process Builder to evaluate the lead's details and use an Immediate Action to call an Apex class for scoring and conversion.

Correct answer

Use an Apex Trigger on the Lead object to handle both the evaluation of lead details and the scoring and conversion process.

Develop a Lightning Web Component that allows users to manually trigger the scoring and conversion process, invoking an Apex class for the backend logic.

Create a Workflow Rule to evaluate the lead's details and trigger an Apex class via Outbound Message for scoring and conversion.

### Incorrect

Configure a Process Builder to evaluate the lead's details and use an Immediate Action to call an Apex class for scoring and conversion. -> Correct. This method leverages Process Builder for initial condition checks and uses Apex for complex calculations and lead conversion, effectively combining declarative and programmatic approaches.

Use an Apex Trigger on the Lead object to handle both the evaluation of lead details and the scoring and conversion process. -> Incorrect. This solution does not use declarative functionality and relies solely on Apex, contrary to the requirement.

Create a Workflow Rule to evaluate the lead's details and trigger an Apex class via Outbound Message for scoring and conversion. -> Incorrect. Workflow Rules cannot directly trigger Apex classes through Outbound Messages; they are intended for integrating with external systems.

Develop a Lightning Web Component that allows users to manually trigger the scoring and conversion process, invoking an Apex class for the backend logic. -> Incorrect. This approach requires manual intervention for what should be an automated process, and does not leverage declarative automation for the initial evaluation.

A Salesforce developer needs to import a large set of test data into a sandbox environment for testing purposes. The data set includes complex relationships between multiple custom objects. Which method should the developer choose to ensure the data is imported correctly with all relationships intact?

Use the Salesforce Data Import Wizard for importing all the data and relationships in a single operation.

Import data directly into production and then use the sandbox refresh feature to copy it into the sandbox.

Utilize the Salesforce Data Loader, using upsert operations and external IDs to maintain relationships between records. **Correct answer**

Manually create records in the sandbox to ensure accuracy and integrity of data relationships.

### Incorrect

Utilize the Salesforce Data Loader, using upsert operations and external IDs to maintain relationships between records. -> Correct. The Salesforce Data Loader allows for more complex data imports, including large volumes of records and maintaining relationships through upsert operations and external IDs, which is ideal for this scenario.

Use the Salesforce Data Import Wizard for importing all the data and relationships in a single operation. -> Incorrect. The Data Import Wizard is user-friendly and good for simpler imports, but it has limitations on the number of records and complexity of relationships it can handle in a single import.

Import data directly into production and then use the sandbox refresh feature to copy it into the sandbox. -> Incorrect. Importing test data directly into production is not a recommended practice due to the potential impact on live operations and data integrity.

Manually create records in the sandbox to ensure accuracy and integrity of data relationships. -> Incorrect. Manually creating a large set of test data with complex



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relationships is time-consuming and prone to human error, making it an inefficient method for this purpose.

A Salesforce developer is tasked with implementing a solution to track the total value of all closed opportunities for each account, which must be displayed on the account page. The solution needs to consider Salesforce best practices, governor limits, and the appropriate use of declarative versus programmatic customizations. Which of the following approaches is most suitable?

Utilize a roll-up summary field on the Account object to automatically calculate the total value of closed opportunities. Correct answer

Create a trigger on the Opportunity object that updates a custom field on the related Account record every time an Opportunity is closed.

Use a Process Builder to update a custom field on the Account object every time an Opportunity is closed.

Develop an Apex batch class that periodically calculates and updates the total value of closed opportunities for all accounts.

### Incorrect

Utilize a roll-up summary field on the Account object to automatically calculate the total value of closed opportunities. -> Correct. Roll-up summary fields are designed for exactly this type of use case, allowing for the declarative calculation of sums, averages, and other aggregates of child record fields without the need for custom code, thus adhering to Salesforce best practices and avoiding governor limits.

Create a trigger on the Opportunity object that updates a custom field on the related Account record every time an Opportunity is closed. -> Incorrect. This programmatic approach is more complex and prone to hitting governor limits compared to declarative options that can achieve the same result without code.



Use a Process Builder to update a custom field on the Account object every time an Opportunity is closed. -> Incorrect. While Process Builder is a powerful tool for automating business processes, it is not the most efficient way to aggregate data from related records, especially when declarative roll-up summary features are available.

Develop an Apex batch class that periodically calculates and updates the total value of closed opportunities for all accounts. -> Incorrect. This approach is unnecessarily complex and resource-intensive, especially for a requirement that can be met with built-in declarative features.

In a Salesforce application, a developer needs to ensure that a custom object stores the date and time when a record was approved. This information should not be editable by any user post the initial set-up. Which field type should the developer use to meet this requirement?

Read-Only Datetime Field

Correct answer

Date Field

Formula Field

Audit Field

### Incorrect

Read-Only Datetime Field -> Correct. Setting a datetime field to be read-only ensures that the date and time of record approval can be recorded and then remains uneditable, meeting the requirement for non-editability post initial set-up.

Date Field -> Incorrect. A date field allows users to enter a date but does not include time, and it can typically be edited by users with the appropriate permissions.

Formula Field -> Incorrect. A formula field can display calculated values based on other fields and conditions but cannot store data entered or calculated at a specific moment



time as it dynamically updates based on its formula.

Audit Field -> Incorrect. Audit fields automatically track certain record changes such as Created Date and Last Modified Date but do not allow for custom use cases such as tracking approval times specifically set by a developer or user.

In the Salesforce platform, when considering the capabilities of declarative process automation features, which two of the following options accurately describe these capabilities?

☐ Provide real-time chat support to website visitors.

☐ Create and update Salesforce records automatically.

Correct answer

☐ Generate dynamic Visualforce pages based on user inputs.

☐ Send outbound messages without code.

Correct answer

☐ Execute Apex code based on complex logic conditions.

### Incorrect

Create and update Salesforce records automatically. -> Correct. This is a core function of declarative process automation tools like Process Builder and Flow Builder, allowing users to automate the creation and updating of records without writing code.

Send outbound messages without code. -> Correct. Declarative process automation features, such as Workflow Rules, can send outbound messages to external systems without the need for custom code.

Execute Apex code based on complex logic conditions. -> Incorrect. While declarative automation can trigger Apex code, the execution of Apex based on complex logic conditions is not a declarative capability but rather requires writing Apex code.



Generate dynamic Visualforce pages based on user inputs. -> Incorrect. Generating dynamic Visualforce pages based on user inputs requires Apex and Visualforce coding, not declarative process automation.

Provide real-time chat support to website visitors. -> Incorrect. Providing real-time chat support to website visitors is a feature of Salesforce Service Cloud's Live Agent, not a capability of declarative process automation features.

Tech Innovations wants to ensure that a project manager is notified a week before a project's deadline if the project status is still set to "In Progress." To achieve this, a custom date field named "Deadline" is used to track the project's due date on the Project object, and a picklist field named "Status" tracks the project's current state. What workflow configuration is necessary to automate this notification?

Field Update Workflow Action

Immediate Workflow Action

Time-Dependent Workflow Action

Correct answer

Rule-Triggered Workflow Action

### Incorrect

Time-Dependent Workflow Action -> Correct. This action allows for the setup of a trigger that waits until a certain time criteria is met (e.g., one week before the "Deadline" date) before sending a notification, provided the "Status" is still "In Progress."

Immediate Workflow Action -> Incorrect. Immediate actions occur as soon as the criteria are met, without waiting for a specific time before the deadline.

Field Update Workflow Action -> Incorrect. A field update action changes the value of field based on specified criteria, but does not schedule notifications based on time.



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Rule-Triggered Workflow Action -> Incorrect. While workflow rules trigger actions based on criteria being met, the term "Rule-Triggered" does not specify the time-based nature required for this scenario.

A Salesforce developer is tasked with enhancing the user experience by integrating custom user interface components into an existing Salesforce application. The goal is to provide a seamless and interactive user interface that combines the capabilities of Lightning Components, Salesforce Flow, and Visualforce. Which approach best achieves this integration while maintaining optimal performance and user experience?

Create custom UI components using only JavaScript within Lightning Components, avoiding the use of Salesforce Flow and Visualforce to streamline performance.

Develop all custom UI components as Visualforce pages, embedding them within Lightning Components via iframes to achieve integration.

Embed a Salesforce Flow within a Lightning Web Component (LWC) to automate a specific business process, allowing the LWC to handle user interactions and data display while leveraging the Flow for backend logic.

Correct answer

Use Visualforce pages exclusively for the entire application UI to ensure consistency and avoid the complexity of integrating multiple technologies.

### Incorrect

Embed a Salesforce Flow within a Lightning Web Component (LWC) to automate a specific business process, allowing the LWC to handle user interactions and data display while leveraging the Flow for backend logic. -> Correct. This method effectively combines the interactive and dynamic capabilities of Lightning Web Components with the powerful automation features of Salesforce Flow, providing a seamless user experience and efficient process automation within the custom UI.



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Use Visualforce pages exclusively for the entire application UI to ensure consistency and avoid the complexity of integrating multiple technologies. -> Incorrect. Relying solely on Visualforce pages might ensure consistency but fails to leverage the advanced capabilities and improved performance of Lightning Components and the automation benefits of Salesforce Flow, leading to a potentially outdated and less interactive user experience.

Develop all custom UI components as Visualforce pages, embedding them within Lightning Components via iframes to achieve integration. -> Incorrect. While this approach technically integrates Visualforce within Lightning Components, it can lead to performance issues and a disjointed user experience due to the use of iframes, which also limits the seamless interaction between Visualforce and Lightning Components.

Create custom UI components using only JavaScript within Lightning Components, avoiding the use of Salesforce Flow and Visualforce to streamline performance. -> Incorrect. While focusing on JavaScript within Lightning Components might streamline certain aspects of performance, it neglects the benefits of integrating Salesforce Flow for process automation and Visualforce for specific scenarios where it might be advantageous, potentially limiting the application's functionality and flexibility.

You are tasked with writing a dynamic Apex method that searches for Leads with the last name "Smith" and then updates these Leads to mark them as "Contacted" in the Status field. Which combination of SOSL, SOQL, and DML statements should be used to accomplish this task?

Use SOSL to find Leads; Use a For loop to iterate and update Status; Use DML outside the loop.

Use SOSL to find Leads; Use SOQL to read the Status field; Use DML to update Status.

Use SOQL to find Leads; Directly use DML to update Status without reading it. **Correct answer**

Use DML to search for Leads with the last name "Smith"; Use SOQL to update Status.



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**Incorrect**

Use SOQL to find Leads; Directly use DML to update Status without reading it. -> Correct. SOQL can be used to find all Leads with the last name "Smith", and then DML can be used directly to update the Status field of those records without the need to explicitly read it first.

Use SOSL to find Leads; Use SOQL to read the Status field; Use DML to update Status. -> Incorrect. While SOSL is used for searching, there's no need to use SOQL to read the Status field before updating it with DML. A single DML operation after retrieval with SOSL or SOQL is sufficient.

Use SOSL to find Leads; Use a For loop to iterate and update Status; Use DML outside the loop. -> Incorrect. While you can use SOSL to find Leads and a for loop to iterate over them, using DML outside the loop would not apply the updates. DML should be used inside the loop or with a bulk update after collecting the records.

Use DML to search for Leads with the last name "Smith"; Use SOQL to update Status. -> Incorrect. DML cannot be used to search for records; it's used for insert, update, delete, and undelete operations. SOQL, not DML, should be used to query records.

In an Apex class, you are required to implement exception handling to manage errors that might occur during the execution of a block of code that connects to an external API. Additionally, there is a need to throw a custom exception if the external API returns a specific error code. Which of the following approaches correctly implements this requirement?

Try-catch block only

Try-catch block with throw statement inside catch

Custom exception class without try-catch

Correct ai



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## Try-catch block with custom exception class for specific error code

### Incorrect

Try-catch block with custom exception class for specific error code -> Correct. This method correctly implements both aspects of the requirement. The try-catch block handles any exceptions from the API call, and within the catch block or after the try-catch, you check the error code. If it matches the specific condition, you throw a custom exception. This approach ensures proper exception handling and the use of custom exceptions when necessary.

Try-catch block only -> Incorrect. Utilizing a try-catch block allows you to handle exceptions that occur within the try block. However, this approach alone does not fulfill the requirement to throw a custom exception based on a specific error code from the external API.

Custom exception class without try-catch -> Incorrect. Creating a custom exception class is essential for throwing specific exceptions, but without a try-catch block, you cannot catch and handle exceptions that occur during the API call.

Try-catch block with throw statement inside catch -> Incorrect. This approach allows for catching exceptions from the API call. However, throwing a new exception inside the catch block without checking for a specific error code does not meet the requirement to throw custom exceptions conditionally.

In the context of developing secure user interfaces and data access strategies in Salesforce, which action effectively prevents security vulnerabilities?

Always use GET requests to fetch sensitive data, as this method is widely supported and ensures compatibility across different browsers.

Store session identifiers and sensitive information in cookies without secure flags to simplify session management and enhance user experience.



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Encode and validate all user inputs on the server-side before processing them to prevent cross-site scripting (XSS) and SOQL injection attacks. Correct answer

Disable all client-side validations to force all data integrity checks to occur on the server-side, minimizing the risk of malicious client-side manipulations.

### Incorrect

Encode and validate all user inputs on the server-side before processing them to prevent cross-site scripting (XSS) and SOQL injection attacks. -> Correct. Encoding and validating all user inputs on the server-side is a critical security practice. This approach helps in mitigating a wide range of vulnerabilities, including cross-site scripting (XSS), which can occur when untrusted data is sent to a web browser without proper validation or escaping, and SOQL injection, which can happen when user inputs are directly used in database queries without sanitization. This measure ensures that malicious scripts or query manipulations are blocked, safeguarding both the user interface and data access layers against unauthorized access or alterations.

Always use GET requests to fetch sensitive data, as this method is widely supported and ensures compatibility across different browsers. -> Incorrect. Using GET requests for sensitive data can expose information in URLs, potentially leaking data through browser history, logs, or referrer headers.

Disable all client-side validations to force all data integrity checks to occur on the server-side, minimizing the risk of malicious client-side manipulations. -> Incorrect. Disabling client-side validations removes a layer of user experience and immediate feedback, though data integrity checks must still occur server-side for security.

Store session identifiers and sensitive information in cookies without secure flags to simplify session management and enhance user experience. -> Incorrect. Storing sensitive information in cookies without secure flags makes them susceptible to interception, especially over unencrypted connections.



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In the Salesforce Lightning Component framework, which option correctly identifies the standard event handling mechanism?

Model: Lightning Components; View: JavaScript Controllers; Controller: Aura Events Correct answer

Model: JavaScript Controllers; View: Aura Components; Controller: Lightning Events

Model: Aura Methods; View: Lightning Components; Controller: JavaScript Controllers

Model: Lightning Components; View: Aura Events; Controller: JavaScript Handlers

### Incorrect

Model: Lightning Components; View: JavaScript Controllers; Controller: Aura Events ->

Correct. In the Salesforce Lightning Component framework, the model can be represented by the data structure within the Lightning Components, the view is managed through the templates and rendering of Lightning Components, and the controller's logic is implemented in JavaScript controllers. Aura Events are used for communication and event handling between components, fitting the MVC architecture's principles.

Model: Aura Methods; View: Lightning Components; Controller: JavaScript Controllers ->

Incorrect. Aura Methods are used to call Apex methods or to communicate between components, not for standard event handling.

Model: JavaScript Controllers; View: Aura Components; Controller: Lightning Events ->

Incorrect. JavaScript Controllers are indeed crucial for handling events in Lightning Components, but this description confuses the roles of the MVC components.

Model: Lightning Components; View: Aura Events; Controller: JavaScript Handlers ->

Incorrect. While Lightning Components can emit events and have JavaScript handlers, this choice misrepresents the relationship between views and controllers in the MVC paradigm.



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When debugging system issues in Salesforce, especially for monitoring flows, processes, asynchronous, and batch jobs, which of the following approaches are effective? Select two.

☐ Check the System Overview Page for Limits

☐ Utilize the Developer Console's Debug Log

Correct answer

☐ Implement Apex Test Methods with `System.debug()`

Correct answer

☐ Use the Email Log Files

☐ Monitor the Apex Job Queue

### Incorrect

Utilize the Developer Console's Debug Log -> Correct. The Developer Console provides real-time debugging capabilities, including viewing logs that capture the execution of code, workflow rules, and processes. This tool is essential for identifying issues in flows, batch jobs, and asynchronous processes by analyzing the log details to pinpoint errors.

Implement Apex Test Methods with `System.debug()` -> Correct. Writing Apex test methods that include `System.debug()` statements allows developers to output values to the debug logs. This can be invaluable for tracing the execution flow and identifying where in the code the process may be failing.

Check the System Overview Page for Limits -> Incorrect. While the System Overview page provides information on org-wide limits and usage, it's more useful for monitoring resources rather than debugging specific process or flow issues.

Use the Email Log Files -> Incorrect. Email log files are used to track email delivery and performance, not for debugging processes or monitoring asynchronous jobs in Salesforce.

Monitor the Apex Job Queue -> Incorrect. Although monitoring the Apex Job Queue can provide insights into the status of batch and asynchronous jobs, it does not offer detail



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debugging information necessary for identifying specific issues within those jobs.

In the context of Salesforce's multi-tenant architecture, how does the Model-View-Controller (MVC) design pattern apply?

The Controller handles the application logic, including user input and interaction. **Correct answer**

The Model represents the user interface, allowing users to interact with the application data.

The View is responsible for data storage and management.

The Model is designed to send messages directly to the View to trigger user interface updates.

### Incorrect

The Controller handles the application logic, including user input and interaction. -> Correct. The Controller in MVC architecture serves as the intermediary between the Model (data) and the View (presentation layer), handling user input, processing commands, and making calls to model objects.

The Model represents the user interface, allowing users to interact with the application data. -> Incorrect. The Model in MVC represents the application's data structure, not the user interface.

The View is responsible for data storage and management. -> Incorrect. The View is responsible for the presentation layer, displaying the data to the user, not for data storage.

The Model is designed to send messages directly to the View to trigger user interface updates. -> Incorrect. In MVC, the Model communicates with the Controller, which then updates the View; direct Model to View communication is not typical.



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When deploying code and associated configurations in Salesforce, which of the following accurately describes the environments, requirements, and process for successful deployment?

Developer Pro sandboxes are the only environment where full testing is possible before deployment.

Use of Change Sets requires both source and target orgs to be in the same Salesforce instance.

Direct deployment to production is recommended for urgent changes.

Apex code must have at least 75% code coverage to be deployed to a production environment. Correct answer

### Incorrect

Apex code must have at least 75% code coverage to be deployed to a production environment. -> Correct. Salesforce requires a minimum of 75% code coverage for deploying Apex code to production environments to ensure quality and functionality.

Use of Change Sets requires both source and target orgs to be in the same Salesforce instance. -> Incorrect. Change Sets can be used between any orgs that are connected, not necessarily in the same Salesforce instance.

Direct deployment to production is recommended for urgent changes. -> Incorrect. Direct deployment to production is not recommended; changes should go through a testing environment to ensure stability.

Developer Pro sandboxes are the only environment where full testing is possible before deployment. -> Incorrect. Full testing can be performed in various sandbox environments, not just Developer Pro sandboxes. Full Copy sandboxes, for example, offer a complete replica of the production environment.



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To prevent users from entering duplicate names for a custom object while ensuring the field is not left blank, which two field properties must be configured?

☐ Required

Correct answer

☐ Case Sensitive

☐ Formula

☐ External ID

☐ Unique

Correct answer

### Incorrect

Unique -> Correct. Setting a field to be unique ensures that each record's value for this field is distinct across the object, preventing duplicates.

Required -> Correct. Marking a field as required ensures that it cannot be left blank upon record creation or editing, ensuring data completeness.

Case Sensitive -> Incorrect. This setting affects the uniqueness of case-sensitive fields but does not directly address the requirement of preventing blanks or ensuring uniqueness on its own.

Formula -> Incorrect. A formula field calculates its value based on other fields and cannot be set to required or unique as its value is not directly input by users.

External ID -> Incorrect. While an External ID can be unique, it is primarily used for integration purposes and does not inherently require field completion or uniqueness without explicitly setting it as such.

Given a scenario where you need to integrate Apex code with various Salesforce page components such as Lightning Components, Flows, and Next Best Actions, which approach ensures efficient and scalable use of Apex to support these components?

Implement Apex Triggers to automatically respond to data changes initiated by Lightning Components, Flows, and Next Best Actions.

Hard-code component-specific logic within each Apex class to cater to the unique requirements of Lightning Components, Flows, and Next Best Actions.

Avoid using Apex classes and rely solely on built-in component configurations and formulas to implement all business logic.

Utilize Custom Metadata Types in Apex to dynamically control the behavior of the Apex code based on the component type calling it. Correct answer

### Incorrect

Utilize Custom Metadata Types in Apex to dynamically control the behavior of the Apex code based on the component type calling it. -> Correct. Using Custom Metadata Types allows for the dynamic control of Apex behavior based on the calling context, making the solution more flexible and easier to maintain across different types of components.

Hard-code component-specific logic within each Apex class to cater to the unique requirements of Lightning Components, Flows, and Next Best Actions. -> Incorrect. Hard-coding component-specific logic in Apex classes makes the code less reusable and harder to maintain. It's better to design Apex with generic interfaces that can be used by different types of components.

Implement Apex Triggers to automatically respond to data changes initiated by Lightning Components, Flows, and Next Best Actions. -> Incorrect. While Apex Triggers respond to data changes, they are not directly related to the interaction with page components. Triggers should be used for data integrity and automation, not UI logic.



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Avoid using Apex classes and rely solely on built-in component configurations and formulas to implement all business logic. -> Incorrect. While leveraging built-in configurations and formulas is encouraged for simplicity, complex business logic often requires Apex due to its power and flexibility. Avoiding Apex entirely limits what can be achieved.

Given a scenario where a Salesforce developer must decide between using declarative customizations and programmatic solutions, which two statements identify common use cases or best practices for choosing between these options? Select two correct answers.

- ☐ When working within governor limits is a concern, leveraging declarative features like formula fields and roll-up summaries is often the best practice. Correct answer
- ☐ Declarative customizations, such as Process Builder and Workflow Rules, should be used for automation that requires complex Apex-based logic.
- ☐ Roll-up summary fields should be implemented using Apex triggers for straightforward calculations between related records.
- ☐ Use programmatic customizations with Apex and Visualforce when complex business logic that cannot be achieved through declarative tools is required. Correct answer
- ☐ Declarative customizations are preferred for creating complex data validation rules that cannot be implemented with standard validation features.

### Incorrect

Use programmatic customizations with Apex and Visualforce when complex business logic that cannot be achieved through declarative tools is required. -> Correct. Programmatic solutions allow for the handling of more complex requirements that go beyond the capabilities of declarative tools, offering greater flexibility and control over the implementation.



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When working within governor limits is a concern, leveraging declarative features like formula fields and roll-up summaries is often the best practice. -> Correct. Declarative customizations often do not count towards Apex governor limits, making them a preferable choice for scenarios where these limits are a concern. They allow for efficient data manipulation and automation without the need for code.

Declarative customizations are preferred for creating complex data validation rules that cannot be implemented with standard validation features. -> Incorrect. Salesforce's declarative tools, like validation rules, are specifically designed to create complex data validations without the need for custom programming.

Roll-up summary fields should be implemented using Apex triggers for straightforward calculations between related records. -> Incorrect. Roll-up summary fields are a declarative feature designed for simple aggregations and do not require Apex triggers unless the calculation involves complex logic or unrelated objects.

Declarative customizations, such as Process Builder and Workflow Rules, should be used for automation that requires complex Apex-based logic. -> Incorrect. This statement is contradictory; Process Builder and Workflow Rules are designed for declarative automation and are not suited for scenarios that require the complexity of Apex-based logic.

Given a scenario where you need to prevent user interface and data access security vulnerabilities in a Salesforce application, which two of the following practices should be implemented?

- ☐ Validate and escape all user inputs on the server-side before processing. **Correct answer**
- ☐ Utilize unescaped dynamic queries in Apex to access the database.
- ☐ Use hardcoded credentials within the code for database connections to simplify authentication.

- ☐ Store sensitive data in client-side JavaScript variables for quick access.
- ☐ Implement with sharing and without sharing classes appropriately based on the data access requirements. **Correct answer**

**Incorrect**

Implement with sharing and without sharing classes appropriately based on the data access requirements. -> Correct. Properly using “with sharing” and “without sharing” keywords in Apex classes ensures that data access respects the organization’s sharing rules and security settings, preventing unauthorized access.

Validate and escape all user inputs on the server-side before processing. -> Correct.

Validating and escaping user inputs on the server-side helps prevent injection attacks, such as SOQL injection and XSS, ensuring that inputs do not contain malicious code.

Store sensitive data in client-side JavaScript variables for quick access. -> Incorrect. Storing sensitive data in client-side variables exposes it to potential theft or manipulation through client-side attacks such as XSS (Cross-Site Scripting).

Utilize unescaped dynamic queries in Apex to access the database. -> Incorrect. Using unescaped dynamic queries can lead to SOQL injection vulnerabilities, allowing attackers to manipulate queries to access unauthorized data.

Use hardcoded credentials within the code for database connections to simplify authentication. -> Incorrect. Hardcoding credentials in the code is a security risk, as it exposes sensitive information to anyone who can access the code, leading to potential unauthorized access.

Identify two capabilities of the declarative process automation features in Salesforce. Select two options.

- ☐ Schedule future actions to be executed on a specific date.

**Correct answer**  Live Agent

- ☐ Execute Apex code based on complex logic without any triggers.
- ☐ Automatically convert Leads to Opportunities based on criteria.
- ☐ Create and update records across multiple objects that are related.
- ☐ Directly query the database using SOQL within a process.

Correct answer

### Incorrect

Create and update records across multiple objects that are related. -> Correct. Declarative process automation tools like Process Builder allow users to create and update records across multiple related objects, extending beyond the capabilities of Workflow Rules.

Schedule future actions to be executed on a specific date. -> Correct. Process Builder and Flow can schedule actions to occur at specific times, a feature that goes beyond the immediate action capabilities of Workflow Rules.

Execute Apex code based on complex logic without any triggers. -> Incorrect. While Process Builder can call Apex classes, executing Apex code based on complex logic typically requires writing triggers.

Directly query the database using SOQL within a process. -> Incorrect. Direct SOQL queries are not a feature of declarative process automation tools and require Apex code.

Automatically convert Leads to Opportunities based on criteria. -> Incorrect. While this can be partially automated using Process Builder or Flow by creating records, the full conversion process with all business logic typically involves more than just declarative automation.

In a Salesforce application, a developer needs to create a Visualforce page that allows users to update the status of multiple Opportunity records simultaneously. Which method should the developer use to ensure efficient data processing and user interface interaction?

Create a Visualforce component for each Opportunity record and manage updates using individual standard controllers.

Implement a Visualforce page with an Apex repeat tag, using a standard controller for each Opportunity record.

Employ a custom controller with a list of Opportunity records and implement the save method for batch updates. **Correct answer**

Utilize a Visualforce page with a standard controller for Opportunity and custom JavaScript for batch updates.

### Incorrect

Employ a custom controller with a list of Opportunity records and implement the save method for batch updates. -> Correct. This approach allows for efficient data processing and interaction by using a custom controller that handles a collection of Opportunity records. The custom save method can then perform batch updates, which is optimized for processing multiple records simultaneously.

Utilize a Visualforce page with a standard controller for Opportunity and custom JavaScript for batch updates. -> Incorrect. Using custom JavaScript for batch updates on a Visualforce page leveraging a standard controller may not provide the most efficient server-side processing for batch record updates, as it heavily relies on client-side scripting.

Implement a Visualforce page with an Apex repeat tag, using a standard controller for each Opportunity record. -> Incorrect. While the Apex repeat tag can display multiple records, using a standard controller for each Opportunity record does not efficiently handle batch updates. This approach may lead to performance issues due to the lack of bulk process' capabilities.



Live Agent



Create a Visualforce component for each Opportunity record and manage updates using individual standard controllers. -> Incorrect. This method results in a fragmented approach that lacks efficiency, as each Opportunity record would be managed independently, causing potential performance and scalability issues in batch processing scenarios.

A Salesforce Platform Developer is tasked with integrating custom user interface components into a Salesforce application to enhance functionality and user interaction. The application requires the use of Lightning Components, Flow, and Visualforce pages. Which of the following approaches allows for the optimal use and display of these custom user interface components within a Salesforce application?

Implement a hybrid approach by utilizing Lightning Web Components for most of the UI, embedding them within Visualforce pages when necessary, and integrating Flows for guided processes, leveraging the strengths of each technology. **Correct answer**

Develop Lightning Web Components (LWC) only and avoid using Visualforce and Flow, as LWC provides superior performance and user experience on all platforms.

Use Aura Components to build the entire user interface, disregarding Lightning Web Components and Visualforce, to ensure maximum compatibility with older Salesforce versions.

Build the user interface entirely with Salesforce Flows, using minimal Lightning Components or Visualforce pages, to simplify development and maintenance.

### Incorrect

Implement a hybrid approach by utilizing Lightning Web Components for most of the UI, embedding them within Visualforce pages when necessary, and integrating Flows for guided processes, leveraging the strengths of each technology. -> Correct. This approach takes advantage of the modern web standards and performance of LWC, the flexibility of Visualforce pages, and the process automation capabilities of Flows, providing a comprehensive solution that leverages the strengths of each technology.

Develop Lightning Web Components (LWC) only and avoid using Visualforce and Flow, as LWC provides superior performance and user experience on all platforms. -> Incorrect. LWC offers significant benefits but excluding Visualforce and Flow altogether ignores their unique advantages and use cases, such as complex UI scenarios and guided visual processes.

Use Aura Components to build the entire user interface, disregarding Lightning Web Components and Visualforce, to ensure maximum compatibility with older Salesforce versions. -> Incorrect. While Aura Components provide compatibility with older Salesforce versions, disregarding LWC and Visualforce limits the use of modern web standards and the enhanced capabilities they offer.

Build the user interface entirely with Salesforce Flows, using minimal Lightning Components or Visualforce pages, to simplify development and maintenance. -> Incorrect. While Flows are powerful for automating processes and can be used for simple UIs, relying on them exclusively for the UI limits the application's interactivity and aesthetic appeal.

What is the primary purpose of using the `Test.startTest()` and `Test.stopTest()` methods in a Salesforce Apex test class?

To reset governor limits within the context of the test execution.

Correct answer

To exclusively test trigger-based logic and ignore any class-based logic.

To automatically create test data before the execution of each test method.

To mark the section of the test class that should be ignored during code coverage calculation.

**Incorrect**

To reset governor limits within the context of the test execution. -> Correct. `Test.startTest()` and `Test.stopTest()` are used to demarcate a specific section of code in test methods wh.



governor limits are reset, allowing developers to test the limits more effectively.

To mark the section of the test class that should be ignored during code coverage calculation. -> Incorrect. These methods do not affect code coverage calculation; they are used to delineate a test scenario within a test method.

To exclusively test trigger-based logic and ignore any class-based logic. -> Incorrect. These methods are not specific to trigger or class-based logic; they can be used for testing both types of logic within the same test method.

To automatically create test data before the execution of each test method. -> Incorrect. These methods do not create test data. Developers are responsible for setting up their own test data within test methods.

Given a scenario where you are developing an Apex class that performs multiple DML operations and SOQL queries within a loop to process a large set of records from a custom Salesforce object, how should you design your solution to avoid hitting Salesforce governor limits?

Perform individual DML operations within a loop for each record to ensure data integrity and immediate error handling.

Implement a try-catch block around each DML operation inside the loop to handle exceptions and ensure the code continues to execute even if an error occurs.

Execute SOQL queries inside a loop for each record to ensure that each record is processed individually, providing precise control over the logic.

Utilize collections (such as Lists or Maps) to bulkify SOQL queries and DML operations, processing records outside the loop, and minimize the number of queries and DML statements.

Correct answer

**Incorrect**



Live Agent

Utilize collections (such as Lists or Maps) to bulkify SOQL queries and DML operations, processing records outside the loop, and minimize the number of queries and DML statements. -> Correct. This approach adheres to Salesforce best practices for avoiding governor limits by bulkifying code, thereby reducing the number of SOQL queries and DML operations.

Execute SOQL queries inside a loop for each record to ensure that each record is processed individually, providing precise control over the logic. -> Incorrect. Executing SOQL queries inside a loop can quickly exceed the governor limit on the number of SOQL queries per transaction.

Perform individual DML operations within a loop for each record to ensure data integrity and immediate error handling. -> Incorrect. Performing DML operations within a loop can exceed the governor limit on the number of DML statements per transaction.

Implement a try-catch block around each DML operation inside the loop to handle exceptions and ensure the code continues to execute even if an error occurs. -> Incorrect. While try-catch blocks are useful for handling exceptions, placing DML operations inside a loop does not address the risk of exceeding governor limits.

In an Apex class that processes a collection of Opportunity records, how would you conditionally update the StageName to 'Closed Won' for all Opportunities over \$100,000, while also logging the count of such Opportunities?

Use a for loop to go through the Opportunity records, an if statement to find those over \$100,000, update the StageName to 'Closed Won' within the if block, and increment a counter within the same block. **Correct answer**

Implement a for loop to iterate over each Opportunity, within the loop use a switch statement on the Opportunity amount to set the StageName and increment a counter for amounts over \$100,000.

Use a while loop to iterate through the Opportunity records, an if statement to check the Opportunity amount is over \$100,000, and increment a counter variable within



block.

Apply a for loop to traverse the Opportunity records, use an if statement to identify Opportunities over \$100,000, update the StageName, and increment a counter outside the if block.

### Incorrect

Use a for loop to go through the Opportunity records, an if statement to find those over \$100,000, update the StageName to 'Closed Won' within the if block, and increment a counter within the same block. -> Correct. This approach is the most direct and efficient way to meet the requirement. The for loop is ideal for iterating through a collection of records. The if statement allows for conditionally checking each Opportunity's amount, and performing the necessary updates and counter increment within the same block ensures that only Opportunities meeting the condition are processed and counted.

Use a while loop to iterate through the Opportunity records, an if statement to check if the Opportunity amount is over \$100,000, and increment a counter variable within the if block. -> Incorrect. While this approach is similar to the correct answer, using a while loop is less practical for iterating over collections in Apex due to the need for an explicit iterator or index management, which is more naturally handled by a for loop.

Implement a for loop to iterate over each Opportunity, within the loop use a switch statement on the Opportunity amount to set the StageName and increment a counter for amounts over \$100,000. -> Incorrect. A switch statement in Apex does not directly support comparison operations (e.g., greater than \$100,000) as its cases, making it unsuitable for this particular condition check.

Apply a for loop to traverse the Opportunity records, use an if statement to identify Opportunities over \$100,000, update the StageName, and increment a counter outside the if block. -> Incorrect. Incrementing the counter outside the if block would result in counting all Opportunities, not just those over \$100,000, which does not meet the requirement.



Live Agent

TechWave Corporation operates with a private sharing model for the Project object to protect client data. Project managers, developers, and quality assurance (QA) teams all have the same Standard User profile. For a particular project, project managers require read/write access, developers need read/write access to specific fields, and QA requires read-only access to the Project object. How can the Administrator configure Salesforce to meet these access requirements?

Manually share each project record with the appropriate users or teams.

Use field-level security to restrict access to specific fields for developers and QA.

Assign custom profiles or permission sets tailored to each team's access needs. **Correct answer**

Create a sharing rule based on record ownership for each role.

### Incorrect

Assign custom profiles or permission sets tailored to each team's access needs. -> Correct. Custom profiles or permission sets can specify the access level (read/write, read-only) to the Project object and can also be used in conjunction with field-level security to restrict access to specific fields for developers.

Use field-level security to restrict access to specific fields for developers and QA. -> Incorrect. While field-level security can restrict access to specific fields, it does not provide a way to grant different access levels (read/write vs. read-only) at the record level.

Create a sharing rule based on record ownership for each role. -> Incorrect. Sharing rules can extend access in a private sharing model, but they cannot differentiate access at the field level or provide different access types (read/write vs. read-only) based on roles or record conditions alone.

Manually share each project record with the appropriate users or teams. -> Incorrect. Manual sharing provides a way to share individual records, but it is not scalable or efficient for managing access according to the detailed requirements described.



Live Agent

Universal Containers needs to ensure that when a Case is closed, an email notification is sent to the Case owner, and a follow-up Task is created for a customer satisfaction survey. Which feature allows an Administrator to automate this process without writing code?

Apex Triggers

Lightning Components

Workflow Rules

Correct answer

Process Builder

### Incorrect

Workflow Rules -> Correct. Workflow rules can automate sending email notifications and creating tasks based on certain triggers, such as a Case status changing to "Closed."

Process Builder -> Incorrect. While Process Builder can perform these actions, it's more complex and designed for more comprehensive processes. Workflow Rules are a simpler and more direct solution for this specific requirement.

Apex Triggers -> Incorrect. Apex Triggers allow for complex custom automation with code, beyond the scope needed for this straightforward automation task.

Lightning Components -> Incorrect. Lightning Components are used to create custom user interfaces and do not directly handle backend process automation like sending emails or creating tasks.

How does understanding the save order of execution in Salesforce help in mitigating the risks of recursion and cascading effects in Apex triggers?

Utilizing a centralized trigger management framework that employs static variables to flag when records have been processed, thus avoiding re-triggering logic within the same transaction. Correct answer

Leveraging Database.AllOrNone parameter set to false on DML operations to individually handle records and thus prevent cascading failures.

Ensuring that all DML operations are performed in after update triggers only, as this guarantees no further triggers will be executed, preventing recursion.

By placing all logic in before insert triggers, as these are executed first and prevent any subsequent recursion or cascading.

### Incorrect

Utilizing a centralized trigger management framework that employs static variables to flag when records have been processed, thus avoiding re-triggering logic within the same transaction. -> Correct. A trigger management framework that uses static variables to keep track of which records have been processed within a transaction can effectively prevent the same logic from being executed multiple times, thus mitigating recursion and cascading effects.

By placing all logic in before insert triggers, as these are executed first and prevent any subsequent recursion or cascading. -> Incorrect. Simply placing all logic in before insert triggers does not inherently prevent recursion or cascading. Recursion can occur when triggers cause other triggers to fire, regardless of the trigger event type.

Ensuring that all DML operations are performed in after update triggers only, as this guarantees no further triggers will be executed, preventing recursion. -> Incorrect. Executing all DML operations in after update triggers does not prevent further triggers from executing and does not address the risk of recursion. The save order of execution and trigger logic can still cause recursion if not properly managed.

Leveraging Database.AllOrNone parameter set to false on DML operations to individually handle records and thus prevent cascading failures. -> Incorrect. While setting the Database.AllOrNone parameter to false can help in handling partial successes in DML



operations, it does not directly address the issue of recursion or cascading in trigger execution.

When designing a solution to automate business processes in Salesforce, which declarative process automation feature allows you to execute actions in a specified order based on record changes, and is best suited for complex branching logic?

Lightning App Builder

Approval Processes

Workflow Rules

Process Builder

Correct answer

### Incorrect

Process Builder -> Correct. Process Builder allows you to execute actions in a specified order when a record changes. It supports complex branching logic, enabling different actions based on various criteria.

Workflow Rules -> Incorrect. Workflow Rules can automate actions based on record changes, but they do not support complex branching logic or executing actions in a specified order.

Approval Processes -> Incorrect. Approval Processes are designed for record approval scenarios and do not directly execute a series of actions based on record changes or support complex branching outside of approvals.

Lightning App Builder -> Incorrect. Lightning App Builder is used for designing user interfaces and does not directly deal with process automation or logic execution based on record changes.



Live Agent

A Salesforce developer needs to integrate a complex Apex backend with multiple front-end interfaces, including Lightning Components, Salesforce Flow, and Next Best Actions. The goal is to create a unified data processing layer that supports diverse UI components with varying data requirements and interaction patterns. What design pattern should the developer employ in the Apex class to efficiently serve data to these components and ensure scalability, maintainability, and performance?

Implement the Factory pattern to dynamically create instances based on component type.

Utilize the Observer pattern to notify components of data changes.

Use a Singleton pattern to ensure a single instance of the service class.

Apply the Service Layer pattern to encapsulate business logic and data operations. **Correct answer**

### Incorrect

Apply the Service Layer pattern to encapsulate business logic and data operations. ->

Correct. The Service Layer pattern provides a clear separation of concerns by encapsulating business logic and data operations, making it easier to maintain and scale the backend for various UI components like Lightning Components, Flow, and Next Best Actions.

Use a Singleton pattern to ensure a single instance of the service class. -> Incorrect. The Singleton pattern is used to restrict class instantiation to a single object, which is not particularly relevant to the goal of serving various UI components with different data needs.

Implement the Factory pattern to dynamically create instances based on component type. -> Incorrect. While the Factory pattern is great for creating objects without specifying the exact class of the object that will be created, it is more relevant to object creation rather than efficiently serving data to diverse UI components.



Live Agent

Utilize the Observer pattern to notify components of data changes. -> Incorrect. The Observer pattern is useful for notification dissemination but doesn't directly address the efficient serving of data or the integration complexities between Apex and various types of page components.

In the context of Salesforce development, which two statements accurately describe best practices for Testing, Debugging, and Deployment? Select two correct answers.

- ☐ Test classes and methods must be annotated with @isTest to be recognized by the Salesforce testing framework. **Correct answer**
- ☐ Deployments to production environments can bypass test execution if the SeeAllData=true attribute is used in test classes.
- ☐ Tests should cover at least 75% of your Apex code to ensure deployment. **Correct answer**
- ☐ Debug logs are automatically purged after 30 days, making long-term debugging efforts more challenging.
- ☐ Test methods can perform DML operations directly on production data.

### Incorrect

Tests should cover at least 75% of your Apex code to ensure deployment. -> Correct. Salesforce requires a minimum of 75% code coverage for Apex code in order to deploy to a production environment. This ensures that a significant portion of the code has been tested for functionality.

Test classes and methods must be annotated with @isTest to be recognized by the Salesforce testing framework. -> Correct. The @isTest annotation is required for Salesforce to recognize classes and methods as part of the testing framework. This annotation also exempts the classes and methods from organization code size limits.



Live Agent

Test methods can perform DML operations directly on production data. -> Incorrect. Test methods should not and cannot perform DML operations on production data by default. Salesforce tests are executed in a test execution context that isolates test data from production data.

Debug logs are automatically purged after 30 days, making long-term debugging efforts more challenging. -> Incorrect. While Salesforce does have a mechanism for purging old debug logs, developers can manage log retention policies and download logs for long-term analysis. The statement oversimplifies log management and retention capabilities.

Deployments to production environments can bypass test execution if the SeeAllData=true attribute is used in test classes. -> Incorrect. Deployments to production environments require successful execution of tests, and the SeeAllData=true attribute does not allow bypassing of test execution. This attribute only allows test methods to access all data in the organization, which is generally discouraged due to potential side effects on production data.

During the final stages of deploying a new Salesforce application, a developer notices that some batch jobs are not completing successfully, and certain automated flows and processes are behaving unpredictably. To diagnose and fix these issues before the application goes live, the developer must use Salesforce's built-in tools and best practices for debugging and monitoring. What is the most effective approach for identifying and resolving these issues?

Depend on the Email Log Files feature in Salesforce to track the execution and errors of asynchronous Apex and automated flows.

Rely on third-party monitoring tools only, without integrating Salesforce's native debugging and monitoring capabilities.

Utilize the Salesforce Developer Console's Debug Logs, setting appropriate log levels and trace flags for the affected users or processes.

Correct answer



Exclusively use `System.debug()` statements in Apex code to capture and review log outputs for troubleshooting.

### Incorrect

Utilize the Salesforce Developer Console's Debug Logs, setting appropriate log levels and trace flags for the affected users or processes. -> Correct. The Developer Console's Debug Logs, when combined with properly set log levels and trace flags, offer a detailed view of the execution context for batch jobs, flows, and processes, enabling precise identification and analysis of issues.

Exclusively use `System.debug()` statements in Apex code to capture and review log outputs for troubleshooting. -> Incorrect. While `System.debug()` is useful for logging specific information during code execution, relying solely on it may not provide comprehensive insights into complex system issues, especially for flows and processes that do not execute Apex code directly.

Depend on the Email Log Files feature in Salesforce to track the execution and errors of asynchronous Apex and automated flows. -> Incorrect. Email Log Files in Salesforce are intended for monitoring and troubleshooting email delivery issues, not for debugging batch jobs, flows, or process automation.

Rely on third-party monitoring tools only, without integrating Salesforce's native debugging and monitoring capabilities. -> Incorrect. Third-party tools can offer additional insights but should not replace Salesforce's native debugging and monitoring tools, which are specifically designed to provide detailed logs and performance metrics for Salesforce environments.

In an Apex class, you are required to update the Status field of all Case records to "Closed" where the Status is currently "Open". Which of the following Apex code snippets correctly accomplishes this task using DML statements?

```
List openCases = [SELECT Id FROM Case WHERE Status = 'Open']; for(Case c : openCases) { c.Status = 'Closed'; } update openCases;
```

```
List openCases = [FIND 'Open' IN Status RETURNING Case(Id)]; for(Case c : openCases) { c.Status = 'Closed'; } update openCases;
```

```
Case[] openCases = SELECT Id, Status FROM Case WHERE Status = 'Open'; for(Case c : openCases) { c.Status = 'Closed'; } Database.update(openCases);
```

```
List openCases = [SELECT Id, Status FROM Case WHERE Status == 'Open']; for(Case c : openCases) { c.Status = 'New'; } update openCases;
```

### Incorrect

```
List openCases = [SELECT Id FROM Case WHERE Status = 'Open'];  
for(Case c : openCases) {  
  c.Status = 'Closed';  
}  
update openCases;
```

This code snippet correctly uses a SOQL query to retrieve all Case records with Status 'Open', iterates over them to set their Status to 'Closed', and uses a DML update statement to apply these changes to the database.

Incorrect answers:

```
Case[] openCases = SELECT Id, Status FROM Case WHERE Status = 'Open';  
for(Case c : openCases) {  
  c.Status = 'Closed';  
}  
Database.update(openCases);
```

This code snippet is syntactically incorrect because Apex does not allow SOQL queries to be directly assigned to an array without using square brackets, and Database.update is correctly used but the query syntax is wrong.



Live Agent

```
List openCases = [FIND 'Open' IN Status RETURNING Case(Id)];  
for(Case c : openCases) {  
    c.Status = 'Closed';  
}  
update openCases;
```

This uses SOSL syntax (FIND keyword) instead of SOQL in the context where SOQL is needed. SOSL is used for searching across multiple objects or for text searches, which is not applicable here.

```
List openCases = [SELECT Id, Status FROM Case WHERE Status == 'Open'];  
for(Case c : openCases) {  
    c.Status = 'New';  
}  
update openCases;
```

While it attempts to update the status of Case records, it incorrectly uses == for comparison instead of =, and it changes the Status to 'New' instead of 'Closed'.

Global Shipping Inc. has different shipping departments handling packages based on the package size: Small, Medium, Large, and Hazardous Materials. Each department should only access records related to their specific package type in a private Salesforce org. How can the System Administrator ensure that each shipping department accesses only the records relevant to their department?

Implement a sharing rule based on criteria for each package type to share records with the respective department's users. Correct answer

Set up a role hierarchy that mirrors the department structure and assign package records based on ownership.

Utilize record types for each package type and assign them to the respective department profiles.



Create a public group for each department and assign relevant package records to these groups.

### Incorrect

Implement a sharing rule based on criteria for each package type to share records with the respective department's users. -> Correct. Criteria-based sharing rules can automatically share records with users based on specific field values (like package size), making this the best option for ensuring departments only see their relevant records.

Utilize record types for each package type and assign them to the respective department profiles. -> Incorrect. Record types control which fields, page layouts, and picklist values are available to a user, not the record access in a private org.

Create a public group for each department and assign relevant package records to these groups. -> Incorrect. Public groups can be used for sharing, but without sharing rules or manual sharing to specify record access by package type, they alone cannot ensure correct access.

Set up a role hierarchy that mirrors the department structure and assign package records based on ownership. -> Incorrect. Role hierarchies control record access upwards but do not inherently limit access based on specific criteria like package type.

In a complex Salesforce environment, you are tasked with developing an Apex class that processes a large number of records from a custom object. This process involves complex calculations and multiple SOQL queries within a loop. Given the importance of adhering to Salesforce governor limits to ensure the scalability and reliability of your Apex transactions, which of the following approaches best mitigates the risk of exceeding governor limits?

Use a single SOQL query outside of loops to retrieve all necessary records and store them in a collection, then process the records by iterating over the collection. **Correct answer**

Perform SOQL queries inside a for loop to process records individually.



Live Agent



Utilize multiple triggers on the same object to distribute logic and reduce the load per trigger.

Execute DML operations inside a loop to ensure immediate persistence of each record's changes.

### Incorrect

Use a single SOQL query outside of loops to retrieve all necessary records and store them in a collection, then process the records by iterating over the collection. -> Correct. This approach minimizes the number of SOQL queries, adheres to bulkification best practices, and reduces the risk of hitting SOQL query governor limits, making it the most efficient and scalable method.

Perform SOQL queries inside a for loop to process records individually. -> Incorrect. Placing SOQL queries inside a loop is a common mistake that directly leads to exceeding the governor limit on the number of SOQL queries in a single transaction, as this approach does not scale with large data volumes.

Utilize multiple triggers on the same object to distribute logic and reduce the load per trigger. -> Incorrect. While separating logic across multiple triggers might seem like a way to distribute processing, it actually complicates the order of execution and can unpredictably aggregate governor limit consumption, leading to potential limit breaches.

Execute DML operations inside a loop to ensure immediate persistence of each record's changes. -> Incorrect. Executing DML operations within a loop significantly increases the risk of exceeding DML governor limits and does not follow best practices for bulk data handling, making it an inefficient approach.

When managing a team of developers working on a large Salesforce project with multiple integrated features and frequent updates, which Salesforce developer tool is best suited for streamlining the source-driven development, version control, and collaborative deployment processes?

Developer Console for real-time debugging and editing.

Change Sets for deploying metadata between related Salesforce orgs.

Salesforce DX for leveraging source-driven development and facilitating team collaboration through version control. **Correct answer**

Salesforce CLI for executing single deployment commands without version control.

### Incorrect

Salesforce DX for leveraging source-driven development and facilitating team collaboration through version control. -> Correct. Salesforce DX supports source-driven development, integrates with version control systems, and enhances collaboration, making it ideal for large projects with multiple developers.

Developer Console for real-time debugging and editing. -> Incorrect. While Developer Console is useful for immediate code edits and debugging, it lacks robust version control and collaborative features needed for large projects.

Salesforce CLI for executing single deployment commands without version control. -> Incorrect. Salesforce CLI is a powerful tool for deployment and scripting but does not inherently provide version control or specifically facilitate collaboration.

Change Sets for deploying metadata between related Salesforce orgs. -> Incorrect. Change Sets can move metadata between connected orgs but lack the version control and comprehensive collaboration capabilities required for large, integrated projects.



Live Agent

Given a scenario where a batch Apex class processes a large set of records to update a field value on each record, identify the implications of governor limits on this Apex transaction and select the correct approaches to handle it. Select two.

- ☐ Collect all records to be updated in a List within the loop, and perform a single DML update operation outside the loop. Correct answer
- ☐ Execute SOQL queries inside the loop to retrieve related records for each record being processed.
- ☐ Use a for loop to iterate over all records in the batch and perform a DML update operation inside the loop for each record.
- ☐ Implement Database.Stateful in the batch class to maintain state across transactions and reduce the need for redundant queries. Correct answer

### Incorrect

Collect all records to be updated in a List within the loop, and perform a single DML update operation outside the loop. -> Correct. This approach minimizes the number of DML operations by bulkifying the update, which is a best practice to stay within governor limits.

Implement Database.Stateful in the batch class to maintain state across transactions and reduce the need for redundant queries. -> Correct. Implementing Database.Stateful can help in scenarios where state needs to be maintained across batch transactions, potentially reducing the number of SOQL queries and DML operations needed, thus conserving governor limits.

Use a for loop to iterate over all records in the batch and perform a DML update operation inside the loop for each record. -> Incorrect. Performing DML operations inside a loop can quickly exhaust governor limits on DML statements and DML rows, leading to transaction failures.

Execute SOQL queries inside the loop to retrieve related records for each record being processed. -> Incorrect. Executing SOQL queries inside a loop can lead to exceeding th

governor limit on the number of SOQL queries, resulting in transaction failure.

A Salesforce developer is tasked with creating a Visualforce page to display a custom list of Account records filtered by a specific condition. The page must also allow users to select one or more of these accounts and perform a bulk update to a custom field named Account\_Status\_\_c on the selected records. Which approach should the developer use to correctly implement this functionality using a Visualforce page and the appropriate controllers or extensions?

Use a standard controller for Account and custom Visualforce components for list filtering and bulk updates.

Deploy a Lightning Component on the Visualforce page using Lightning Out and handle all logic in the component.

Implement a custom controller that retrieves the filtered list of accounts and processes bulk updates using Apex. **Correct answer**

Utilize a Visualforce page with embedded Apex code for dynamic filtering and use JavaScript for bulk updates.

### Incorrect

Implement a custom controller that retrieves the filtered list of accounts and processes bulk updates using Apex. -> Correct. A custom controller can be specifically designed to handle complex logic, such as filtering a list of records based on certain criteria and performing bulk updates. This approach provides the necessary flexibility and control over the data and operations required by the scenario.

Use a standard controller for Account and custom Visualforce components for list filtering and bulk updates. -> Incorrect. The standard controller provides built-in functionality for single records but does not natively support custom list filtering or bulk operations, making it insufficient for the requirements without significant custom Visualforce components.

Utilize a Visualforce page with embedded Apex code for dynamic filtering and use JavaScript for bulk updates. -> Incorrect. While embedding Apex code in Visualforce for dynamic content is possible, and JavaScript can manipulate page elements, this approach does not follow best practices for data manipulation in Salesforce, which should be handled server-side through Apex for security and data integrity.

Deploy a Lightning Component on the Visualforce page using Lightning Out and handle all logic in the component. -> Incorrect. While integrating Lightning Components into Visualforce pages expands UI capabilities, this scenario focuses on Visualforce and Apex. Relying solely on Lightning Components would not directly address the requirement to use Visualforce and its controllers/extensions.

In the Salesforce Platform, when designing a user interface that allows a user to interact with a custom object, which two approaches can ensure the UI is both user-friendly and aligned with Salesforce best practices?

- ☐ Use hard-coded HTML for all custom UI components.
- ☐ Utilize Visualforce pages to create custom UIs. Correct answer
- ☐ Implement Lightning Web Components (LWC) for a modern, web standards-based approach. Correct answer
- ☐ Rely exclusively on third-party JavaScript libraries for UI development.
- ☐ Directly modify the Salesforce Lightning Design System (SLDS) CSS files.

### Incorrect

Utilize Visualforce pages to create custom UIs. -> Correct. Visualforce pages offer a powerful and flexible way to customize the UI, allowing developers to tailor the user



Live Agent

experience to specific business needs while leveraging standard Salesforce styles and behaviors.

Implement Lightning Web Components (LWC) for a modern, web standards-based approach. -> Correct. LWCs utilize modern web standards and are designed to be efficient, lightweight, and easy to maintain. They are the recommended approach for developing new UI components in Salesforce.

Directly modify the Salesforce Lightning Design System (SLDS) CSS files. -> Incorrect. Modifying SLDS CSS files is not recommended as it can lead to maintenance issues and conflicts with Salesforce updates. It's better to use SLDS as intended, without altering the source files.

Use hard-coded HTML for all custom UI components. -> Incorrect. Hard-coding HTML without leveraging Salesforce's UI frameworks (like LWC or Visualforce) can result in a UI that doesn't integrate well with the platform, lacks responsiveness, and is difficult to maintain.

Rely exclusively on third-party JavaScript libraries for UI development. -> Incorrect. While third-party JavaScript libraries can be used within Salesforce development, relying on them exclusively is not recommended due to potential security vulnerabilities, performance issues, and maintenance challenges.

When preparing to import a large set of data into a Salesforce development environment for testing purposes, which method should be considered the best practice, taking into account the options and considerations for data handling and system performance?

Use the Salesforce Data Loader for a direct import of large data sets, leveraging its bulk API for efficient processing. **Correct answer**

Import data directly through the Salesforce user interface using the "Import Data" wizard for simplicity and ease of use.

Manually insert data records using Apex Data Manipulation Language (DML) operations for precise control over data insertion.

Utilize Salesforce reports to export data from another environment and then manually re-enter the data into the development environment.

### Incorrect

Use the Salesforce Data Loader for a direct import of large data sets, leveraging its bulk API for efficient processing. -> Correct. The Salesforce Data Loader is specifically designed for the bulk import or export of data. It uses the bulk API to handle large data sets efficiently, minimizing the impact on system performance and providing a more streamlined process for managing data in development environments.

Import data directly through the Salesforce user interface using the "Import Data" wizard for simplicity and ease of use. -> Incorrect. The "Import Data" wizard is more suited for smaller data sets and less complex data import scenarios. It lacks the advanced features and efficiency of the Data Loader for handling large volumes of data.

Manually insert data records using Apex Data Manipulation Language (DML) operations for precise control over data insertion. -> Incorrect. Manually inserting records using Apex DML operations is not practical for large data sets due to governor limits and the potential for increased complexity and time consumption.

Utilize Salesforce reports to export data from another environment and then manually re-enter the data into the development environment. -> Incorrect. Using Salesforce reports for data export and then manually re-entering data is highly inefficient and error-prone, especially for large data sets. This method lacks the automation and efficiency necessary for effective data management in development environments.