

CV

PERSONAL INFORMATION

Name: Mohan Raghul

Address: Terapivägen 16A, Huddinge, 14156,
Stockholm (Sweden)

Telephone: +46734992812

Mail/Skype id: rahulmohan997@gmail.com

Linkedin: <https://www.linkedin.com/in/raghul-mohan/>

Portfolio: <https://raghulmohan.tk/>

GitHub: <https://github.com/Raghul1995>

WORK EXPERIENCE

Jul 2020 – Present

React Developer, Freelancer

Stockholm (Sweden)

- Built a COVID-19 tracker project that fetches the live data from the API using Async/Await syntax. In addition to that, this project is built using React with additional modules such as Material UI and Charts.js
- Built a project to display the population of Sweden according to cities using Apex Charts. an open-source library for creating charts to display data. This chart is built by a combination of vanilla JavaScript and React.js.

Dec 2019 – Jun 2020

Sales Support Consultant – Salesforce

Kofax, Stockholm (Sweden)

- Worked directly with end consumers regarding product licensing processes such as license generation, opportunity creation etc.
- Dealt with salesforce migration issues and improve the whole order processing system within a short period.
- Managed customer accounts and ensure excellent customer service and customer experience
- Provided troubleshooting assistance for customer orders, account statuses and relevant problems

July 2019 – Nov 2019

Sales & Marketing Associate

Pliance - Automated AML, Stockholm (Sverige)

- Worked closely with CEO, to implement strategic sales and thereby increasing the deal flow rate to 200%
- Qualified and generate leads organically and streamline the whole process using CRM- **Pipedrive** tool
- Worked with different email marketing tools such as "**Reply, Mailchimp**" and develop sustainable workflow approach for inbound and outbound leads
- Prepare project plans and reports to identify potential risk and impacts.
- Negotiated pricing with customers and suppliers to achieve an actionable outcome.

January 2019 – March 2019

Business Development Associate

Beatnik Eyewear, Stockholm (Sverige)

- Identified new business opportunities - including new markets, growth areas, trends, customers, products and services.
- Catalogued all the messages and onboarding emails, then mapping improvement opportunities
- worked strategically - implement necessary planning to implement operational changes
- Prepare project plans and reports to identify potential risk and impacts.

EDUCATION

August 2016 - May 2018

Master in industrial management

Halmstad University, Halmstad (Sweden)

September 2012 - May 2016

Bachelor in Electronics and Engineering

Anna University, Chennai (India)

Computer skills

HTML5, CSS3, JavaScript, BootStrap4, React, Redux, Node, GitHub

Master thesis – Working with Multiple Business models: A Case study of HMS.

This thesis highlights the integrating strategy used to manage multiple business models through acquisition and realizing synergies, that adversely alters the distribution of possible outcomes regardless of increase or decrease of expected outcome.

PERSONAL SKILLS

Languages

-
- **English** - Fluent in speech and writing
 - **Swedish** – Intermediate in speech and writing

CERTIFICATIONS

-
- **The fundamentals of Digital Marketing**
ID: EU3 TXR B55
 - **Google Ads Fundamentals**
ID: 35888706
 - **Google Ads Search**
ID: 36359935
 - **Google Analytics**
ID: 37399586
-

