

Prakash Shankar M

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+91-8754420756

Career Focus: To attain a position that will enable me to utilize my Professional, Technical and Creative skills for infinite personal growth.

Education:

Post-Graduation: MBA in Energy Management and Banking & Financial Services – IIBM Indian Institute of Business Management Patna (2013 – 2015) UG overall Marks -73%

Graduation: BSc. Computer Science- Annamalai University Chidambaram (2008-2011)- 61%

High Secondary: E.R. Hr Sec School – Trichy (2006) Hr sec marks (+2) - 63%

High School: Railway Mixed High School - Trichy (2004) High school Marks (10th) - 78.4%

Experience Summary:

Current Employer: DUN & BRADSTREET TECHNOLOGIES AND DATA SERVICES PRIVATE LIMITED

Research Analyst (Process Associate)

March 2019 - Currently Working

Job Role:

Researching and providing Predictive Analytics, Decision Management and Information Management platforms and services to Dun & Bradstreet and its clients globally. Through them, it supports Decision Platforms for various leading banks and financial institutions worldwide.

Business Information services provided to customers, leveraging on its wealth of business data. Rich and timely business information is presented in a uniform format that is easy to read, and together with its authoritative credit rating, helps customers to rapidly understand their business partners' operating strength and risk level, thereby significantly helping decision-making by executives

Searching from comprehensive commercial database of more than 120 million business records to uncover targeted leads and new sales opportunities. Easily perform public and private company research with our sales prospecting tools. Target companies based on size, location, industry, competitors and more. Improves sales research with D&B company database.

Also search from our industry directory to view highlights from our industry reports to gain visibility into growing markets and understand trends and forecasts. Use industry insights to target companies

based on size, location, competitors and more. Our industry analysis tools help sales teams research prospects' business challenges, call preparation questions, industry forecasts, and more. Improves sales research with D&B's industry analysis reports.

The key area of strength lies in Risk Management, which encompasses statistical modelling of credit risks in consumer, SME and corporate space. Our Rating & Scoring models are customized specifically for markets in the Middle East, Africa and South Asia and incorporate a number of local variables that are typically not present in the developed markets. These solutions have been implemented across the region in various banks to enable them to do high precision risk based pricing especially of commercial loans to SME's and large corporations.

Previous Employer: MAERSK GLOBAL SERVICE CENTRE PVT LTD.

Senior Associate: Commercial Imports Department.

June 2017 - March 2019

Job role: -

Live Process. Managed TAT and Quality for C4 countries such as Nicaragua, El-Salvador, Guatemala, Honduras and Mexico. Each country having 2 queues namely Maersk and Sealand. Both the queues must be handled within prescribed TAT and cargo release must be done by sending documents to customs department. Also handled Costa Rica Bulk ACR process.

Reason for Change: NAM-CAM Import Process Migrated to Philippines Country.

Previous Employer: SUTHERLAND GLOBAL SERVICES PVT LTD.

Consultant: Uber SENA (South East North Asian countries) process.

Duration: August 2016 – June 2017

Job role:

Worked in 24\7 shifts, helped clients by resolving issues having with drivers and quality of their commute. Helped the customer to understand the cause of the issue to avoid it in the future and also taught Drivers to be focussed on customer's satisfaction.

Reason for Change: Uber SENA process RAM-DOWN.

Certifications:

- Project Planning Professional Certification.
- Enterprise Resource Planning Certification.
- Six Sigma Green Belt Certification.
- ULAB: Transformation of Business and Society from Massachusetts Institute of Technology (Self Taught)
- Electrical AutoCAD.
- P.G. Diploma in Hardware Technology.

Personal details:

Father's Name: A S Murugan

Nationality: Indian
D.O.B: 27 February 1988
Marital Status: Married
Current CTC: 3.30 Lakhs/ Annum
Languages: English, Tamil, Hindi.
Mobile: +91-8754420756
Email: pra270288@gmail.com

Declaration

I am hereby declaring that all the above furnished information is true and correct to my knowledge and belief.

Date:

Place: Chennai.

Prakash Shankar. M