

Filters

FY

FΥ

region All market All customer All division All

P &L

By Fiscal Months
All values are in USD

Fiscal Year

2019

Q1				Q2	Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M
Gross Margine	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%

region All market All customer All division All

P &L

By Fiscal Months

2020 All values are in USD

Fiscal Year

	Q1			Q2			Q3
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M
Gross Margine	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%

region All market All customer All division All FY 2021

P &L

By Fiscal Months

All values are in USD

Fiscal Year

	Q1			Q2			Q3
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M
Gross Margine	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M
GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%



Net Sales Comparison

21 vs 20 20 vs 19

162.06%	164.68%	159.10%	161.05%	161.40%	162.49%	1981.59%
164.63%	156.58%	167.27%	161.45%	162.75%	162.02%	-67.07%



Q3			Grand Total		
Apr	May	Jun	Jul	Aug	
6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

Q3			Grand Total		
Apr	May	Jun	Jul	Aug	
7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

Q3		Q4		Grand To		
Apr	May	Jun	Jul	Aug		
43.5M	44.4M	41.5M	44.0M	43.0M	598.9M	
27.7M	28.1M	26.4M	28.0M	27.4M	380.7M	
15.8M	16.3M	15.1M	16.0M	15.6M	218.2M	
36.33%	36.63%	36.45%	36.37%	36.26%	36.43%	



461.21%	347.02%	178.64%	173.93%	160.31%	204.48%
22.73%	53.05%	140.65%	148.00%	162.03%	124.85%