

## **Client Type 1 :**

All Price Client

### **Freelance Situation :**

A client messaged me asking for a full website with 5 pages, blog integration, and contact form. After I quoted 6000 EGP, he immediately replied:

"That's too expensive. I have a limited budget. Can you do it for 2000 EGP?"

### **Response using EQ :**

#### **- Self-regulation :**

I was not upset, even though the offer was much less than what was requested. I preferred to speak calmly and professionally.

#### **-Empathy :**

I completely understand that starting any new project comes with financial pressures, and the budget issue is always a challenge. Many clients are in this same situation in the beginning.

#### **-Social skills :**

We can start with a phased solution: we work on a simpler version of the first website (two or three basic pages) so that it is within your current budget.

When things stabilize, we will continue the rest of the site step by step. This way, we will stick to the budget without sacrificing quality.

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## **Client Type 2 :**

Results\_Based Client

### **Freelance Situation :**

A client requested a 4-page small business website. And send a short message:

"I don't care how you do it. I just want it done within 3 days, and look professional, no delays or back and forth."

### **Response using EQ :**

#### **- Self-regulation :**

I didn't let the time pressure affect my emotions. I focused on clarity instead of reacting emotionally.

**-Empathy :**

I understand you're in a hurry and want results fast — and I respect how focused you are on your goals.

**-Social skills :**

In order to ensure the quality you expect within 3 days, I will need all the content and visual elements (logo - colors - examples) tomorrow morning.

I will prepare a quick review schedule so that we can deliver without delay.