

Sales Analytics

Indian Market Customer Performance

FILTERS

region	All 🔻	Customer
market	India 🕶	Net Sales Performance
division	All 🔻	All Values in USD

Country 🔻	2019	2020	2021	21 VS 20
Amazon	4.6M	9.8M	23.0M	234.9%
Atliq e Store	1.6M	3.5M	8.7M	249.1%
AtliQ Exclusive	3.4M	4.7M	18.4M	392.6%
Croma	1.7M	2.5M	7.5M	305.1%
Ebay	1.7M	3.6M	8.5M	235.9%
Electricalslytical	1.6M	2.0M	8.4M	431.1%
Electricalsocity	1.8M	2.3M	9.4M	415.1%
Expression	1.5M	2.2M	8.8M	391.2%
Ezone	1.5M	2.0M	7.9M	391.6%
Flipkart	1.9M	4.3M	9.9M	231.8%
Girias	1.5M	2.1M	8.7M	419.3%
Lotus	1.5M	2.1M	8.1M	382.6%
Propel	1.6M	2.2M	9.1M	413.7%
Reliance Digital	1.6M	2.2M	8.5M	387.2%
Vijay Sales	1.7M	2.1M	8.5M	397.8%
Viveks	1.6M	2.2M	7.8M	348.1%
Grand Total	30.8M	49.8M	161.3M	324.0%



Market Performance vs Target

FILTERS Market

region All ▼ Performance vs Target division All ▼ All Values in USD

Country	2019	2020	2021	2021-Target	%
Australia	3.9M	10.7M	21.0M	-2.2 <mark>M</mark>	-9.5%
Austria		0.1M	2.8M	-0.3M	-10.5%
Bangladesh	0.5M	2.3M	7.0M	-0.7M	-9.3%
Canada	4.8M	12.2M	35.1M	-5.1M	-12.6%
China	1.4M	5.4M	22.9M	-2.1 <mark>M</mark>	-8.3%
France	4.0M	7.5M	25.9M	-2.2 <mark>M</mark>	-7.8%
Germany	2.6M	4.7M	12.0M	-1.5M	-11.3%
India	30.8M	49.8M	161.3M	-9.6M	-5.6%
Indonesia	2.5M	6.2M	18.4M	-2.4 <mark>M</mark>	-11.5%
Italy	2.9M	4.5M	11.7M	-1.0M	-8.2%
Japan		1.9M	7.9M	-0.3M	-4.0%
Netherlands	0.2M	3.4M	8.0M	-0.7M	-7.6%
Newzealand		2.0M	11.4M	-1.4M	-11.0%
Norway		2.5M	13.7M	-1.4M	-9.5%
Pakistan	0.6M	4.7M	5.7M	-0.5M	-8.5%
Philiphines	5.7M	13.4M	31.9M	-2. <mark>5M</mark>	-7.3%
Poland	0.4M	2.8M	5.2M	-0.9M	-15.3%
Portugal	0.7M	3.6M	11.8M	-0.5M	-4.1%
South Korea	12.8M	17.3M	49.0M	-4.4M	-8.2%
Spain		1.8M	12.6M	-1.8 <mark>M</mark>	-12.4%
Sweden	0.1M	0.2M	1.8M	-0.2M	-10.0%
United Kingdom	2.0M	8.1M	34.2M	-3. <mark>0M</mark>	-8.0%
USA	11.5M	31.9M	87.8M	-10.2M	-10.4%
Grand Total	87.5M	196.7M	598.9M	-54.9M	-8.4%



Top 10 Products

FILTERS

region	All	•
division	All	•
customer	All	•

Top 10 Products

All values are in USD

Products	Net Sales 20	Net Sales 21	%increase20n21
AQ Electron 4 3600 Desktop Processor	3.0M	19.4M	541.3%
AQ GT 21	0.8M	4.4M	461.1%
AQ Home Allin1	0.7M	5.2M	669.0%
AQ LION x1	0.0M	0.8M	1619.5%
AQ LION x2	0.1M	0.9M	1668.9%
AQ LION x3	0.1M	1.2M	1692.3%
AQ Mx NB	0.0M	1.4M	5623.5%
AQ Pen Drive DRC	0.6M	3.8M	487.7%
AQ Smash 2	0.4M	11.2M	2489.5%
AQ Zion Saga	0.7M	3.6M	428.5%
Grand Total	6.4M	52.0M	708.0%

Division Level Report

region customer	All -		Division Level Report All values are in USD
Division	Net Sales 20	Net Sales 21	%increase20n21
N & S	51.4M	94.73M	84.4%
P & A	105.2M	338.38M	221.5%
PC	40.1M	165.76M	313.7%
Grand Total	196.7M	598.88M	204.5%



Top & Bottom 5 Products

FILTERS

region	All	*
division	All	*
customer	All	*

Top 5 Products

All values are in USD

Products	Y.	Sum of Qty
AQ Gamers		3.4M
AQ Gamers Ms		4.0M
AQ Master wired x1 Ms		4.2M
AQ Master wireless x1		3.4M
AQ Master wireless x1 M	s	4.1M
Grand Total		19.0M

FILTERS

region	All	•
division	All	•
customer	All	*

Bottom 5 Products

All values are in USD

Products	Sum of Qty
AQ Gamer 1	51.7K
AQ GEN Z	63.1K
AQ Home Allin1	15.2K
AQ HOME Allin1 Gen 2	8.9K
AQ Smash 2	36.0K
Grand Total	174.9K



Grand Total

New Products - 2021

FILTERS		
region	All	▼ New Products - 2021
division	All	▼ All values are in USD
customer	All	-
Products	™ Net Sa	les 20 Net Sales 21
AQ Clx3		4.4M
AQ Electron 3 3600 Desktop Processo	or	14.2M
AQ Gen Y		19.5M
AQ GEN Z		11.7M
AQ HOME Allin1 Gen 2		3.5M
AQ Lumina Ms		4.2M
AQ Marquee P3		4.9M
AQ Marquee P4		1.7M
AQ Maxima Ms		13.7M
AQ MB Lito		2.8M
AQ MB Lito 2		2.3M
AQ Qwerty		22.0M
AQ Qwerty Ms		15.4M
AQ Trigger		20.7M
AQ Trigger Ms		17.9M
AQ Wi Power Dx3		17.2M
Grand Total		176.2M

Top 5 Countries – 2021

FILTERS region Top 5 Country - 2021 ΑII All values are in USD customer ΑII **Countries Z** 2021 35.06M Canada India 161.26M South Korea 48.97M **United Kingdom** 34.15M USA 87.78M

367.22M