SAP Training & Placement **FICO HUB**

SAP FICO HUB

MASTER THE FUTURE OF SAP!

Expert-Led Training | Hands-On Learning | 100% Placement Guarantee*

SD Course (ECC & S/4 HANA)

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ABOUT US

At **SAPFICOHUB**, we are a team of expert SAP FICO consultants dedicated to providing job-focused training. Our programs cater to diverse backgrounds, including:

- **Finance (B.com) & BBA Students** – Strengthen your SAP FICO skills for a successful finance career.
- **SAP End Users** – Enhance SAP knowledge to boost efficiency and productivity.
- **Career Gap Candidates** – Re-skill and re-enter the job market with hands-on training.
- **Non-Finance Graduates (B.Tech, M.Tech, B.Sc, etc.)** – Learn SAP FICO from basics to advanced and build a rewarding career.

SD COURSE

SD Course Content

UNIT 1: Introduction to SAP

UNIT 2: Enterprise Structure

- Definition of Enterprise structure in sales
- Assignment of Enterprise structure in sales

UNIT 3: Master Data

- Customer Master
- Material Master
- Customer Material Info Record
- Condition Master

UNIT 4: Account Groups and Partner Determination

UNIT 5: Business Process – Part 1

- OTC Process
- Standard Process
- Rush Order Process
- Cash Sale Process
- Return Process
- Credit memo Process
- Debit Memo Process
- Invoice Correction Request
- Free of Charge
- Subsequent Delivery Free of Charge
- Quantity Contracts
- Value Contract General
- Value Contract Material Specific
- Scheduling Agreement
- Consignnt Process

UNIT 6: Sales Documents and Controls

- Sales Document Structure
- Working with Sales Documents Item Categories
- Item Categories Determination
- Schedule Line Categories
- Schedule Line Determination
- Delivery Types
- Delivery Item Categories
- Delivery Item Category Determination
- Billing Documents

UNIT 7: Pricing

- Condition Technique
- Condition Type Controls
- Condition Index
- Condition Update
- Condition Supplement
- Group Condition
- Group condition Routine
- Header Conditions
- Exclusion Groups
- Reverse pricing
- Working With Real Time Issues which we face in real time
- Working With Pricing Routines and Requirements
- Working with 'Z' Reports
- Working with Script and Smart Forms

UNIT 8: Basic Functions

- Free goods Determination
- Item Proposal
- Revenue account Determination
- Delivery Scheduling
- Material Determination
- Output Determination
- Copy Controls

UNIT 9: Availability Check and Transfer of Requirements

UNIT 10: Credit Management

UNIT 11: Business Process – Part 2

- Consignment Sales
- Third Party Sales
- IPO (Individual Purchase Order)
- Make to Order
- Stock Transport Order
- Intercompany Sales UNIT 12: PROJECT
- ASAP Methodology
- Preparation of AS-IS & TO-BE Documents (BBP)
- Live Issues

UNIT 13: Functional Specification

- Debugging
- User Exits
- Copy Routines
- Pricing Routines

UNIT 14: ALE IDocs

UNIT 15: Extra Concepts (Recordings will be provided)
- Rebate Processing
- Batch Management
- Variant Configuration
- LSMW
- Text Determination
- Listing / Exclusion
- Incompletion Procedure
- Debugging
- Background jobs

S/4 HANA

S/4 HANA Course Content

UNIT 1: Introduction to S/4 HANA

UNIT 2: SAP DATA Model Changes

UNIT 3: Migration Process
- Stages in Migrations
- Pre- Migration Steps
- Technical Migration-Overview
- Post Migration Steps
- Configuration o Master Data Corrections
- SAP Notes List
- SAP Tools to be executed
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UNIT 4: Business Partner approach
- Configurations
- Customer Master Data Migration to Business Partner
- Roles in Business partner

UNIT 5: FSCM Credit Management
- Configuration
- Master Data Migration Approach
- Tools
- List of SAP Notes

UNIT 6: Settlement Management

UNIT 7: BRF+

UNIT 8: FIORI Apps
- Overview
- List of useful Apps

UNIT 9: Updates in S/4 HANA – Sales and Distribution

UNIT 10: Pricing DATA Model Changes

UNIT 11: Cut – Over activities – If applicable (on business scenario)

UNIT 12: List of Replaced and blocked transactions

UNIT 13: Over view on other Modules Delta Changes

UNIT 14: AATP (Advanced Available – to – Promise)

Course duration

3 *Months!*

Fees

₹ 28000/-

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