



TECHNOPAD

SAP TRAINING | LIVE PROJECTS | PLACEMENT SUPPORT

SAP SD BROCHURE

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About Us.

 Techno Pad

Technopad is a leading SAP Training Institute dedicated to empowering students and professionals with the skills required to excel in today's competitive digital world. With an unwavering focus on industry-relevant training, hands-on experience, and career advancement, we bridge the gap between academic learning and real-time implementation. Our mission is to produce SAP consultants who are confident, job-ready, and globally competitive.

At Technopad, we offer comprehensive SAP programs across both technical and functional modules including SAP FICO, MM, SD, HCM, ABAP, Basis, PP, SuccessFactors, PM, and more. Every program is designed and delivered by real-time SAP experts with years of industry experience, ensuring learners gain practical knowledge aligned with real corporate scenarios.

We believe learning SAP goes beyond theory — which is why our training includes live server access, implementation projects, interview preparation, and dedicated placement assistance. The result: every learner is trained not just to understand SAP, but to perform like a professional from day one in the corporate world.



Contact Us

Ready to grow?



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Hyderabad, Telangana -
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Course Duration
3 Months



Course Fees
25000/-



Course Content
BELOW



Training Course Content

SAP SD with LE automation Online

On Cloud Architecture

(End to End Layout customizing of OTC)

SAP SD Basic overview

- Overview of Business Functional modules in SAP
- Sales and Distribution Process cycles with WM
- Roles and responsibilities of SAP consultant
- Customization in sales & distribution module
-

Enterprise structure with a business case

Definition and Assignment of Organizational Entities

- a. Financial Accounting
- b. Sales & Distribution
- d. Materials Management
- e. Logistics Execution
- Consistency Check for S&D module

Master Data

D Customer Master Data

- Customer (BP) Account Groups and customer No. Ranges and Grouping
- Master data for Mktg.
- Sales-customer groups
- Shipping-shipping schedules etc.
- Partner Determination /Relationship for Customer Master(BP)
- Partner Functions
- Partner Determination /Partner processing Procedure
- Partner Function – Account group Assignment
- Creating a customer master – Centrally and Sales
- Understanding multiple customer network scenario
- MM-Material Master
- Understanding various Material Types
- Basic Settings for Material Management
- Material Groups
- MRP groups, MRP controller and MRP types
- Inventory Management
- Material Master with Warehouse Mgmt.

Inventory Management

- Stock Posting for Materials
- Stock Report

- Sales Document Management

Sales Document Header

- Sales document types and header level controls in sales document • Header data in sales document
- Order reasons and no. Ranges
- Sales Document Item
- Item categories, Item level controls in Sales documents
- Item data in sales documents
- Define Item category groups
- Assigning Item categories
- Schedule line category for sales document s
- Schedule categories and assignment
- Business Process for Sales & Distribution
- Inquiry, Quotation and Sales Order Processing

Copy controls for Sales Documents

- Header Level
- Item Level
- Schedule Line level

Shipping process in S&D

- Basic Shipping Functions
- Shipping point Determination process
- Delivery and Transportation Scheduling
- Delivery Document
- Maintain Delivery Types, header level controls in Delivery documents
- Maintain Delivery Item, Item level controls in Delivery documents
- Copy controls in Delivery Documents

Initial Goods Receipt through Warehouse management

- Maintain Storage bins • WM process of Stock Receipt • Stock Report at Storage Bin Level

Picking Process in Delivery Level

- Picking with Warehouse Management

Post Goods Issue process in Delivery level

- Maintains FI/MM settings for Post Goods Issue
- Analysis on the effects of Post Goods Issue

Billing Process in S&D

- Maintaining Billing Types and its controls
- Revenue Account Determination (SD&FI integration)
- Master data for Account Assignment
- Revenue account determination procedure
- Account keys and pricing procedure assignment
- Assigning G/L accounts

Material Determination Process

- Maintain Field Catalog
- Maintain Access Sequences
- Define Condition Types
- Maintain Procedure
- Create condition tables
- Define document procedure for MD

Pricing Concepts in Sales

- Pricing controls in Sales
- Concept of Condition Technique
- Process of Condition Tables, access sequences and condition types
- Process of Pricing Procedure Determination
- Maintaining Condition records for price, Discounts etc.
- Condition Exclusion
- Pricing for Free Goods
- Exclusive Free Goods
- Inclusive Free Goods
- Pricing analysis in Sales Documents

Availability Check & Transfer of Requirements

- Setting up Checking Rule for Availability
- Procedure for Schedule line Category

Procedure for Schedule line Category

- Cash sales process
- Rush Order Process

- Credit memo
- Debit memo
- Free of Charge Deliveries

Credit Management process

- Types of Credit Controls
- Simple credit check
- Automatic credit check
- Maintain credit master data for Customers

Material Listing and Exclusion using condition technique

- Process of Customer Material Info Record
- Process of Material Determination

Consignment Stock Processing

- Consignment Fill up
- Consignment Issue
- Consignment Pickup
- Consignment Returns

Output Process

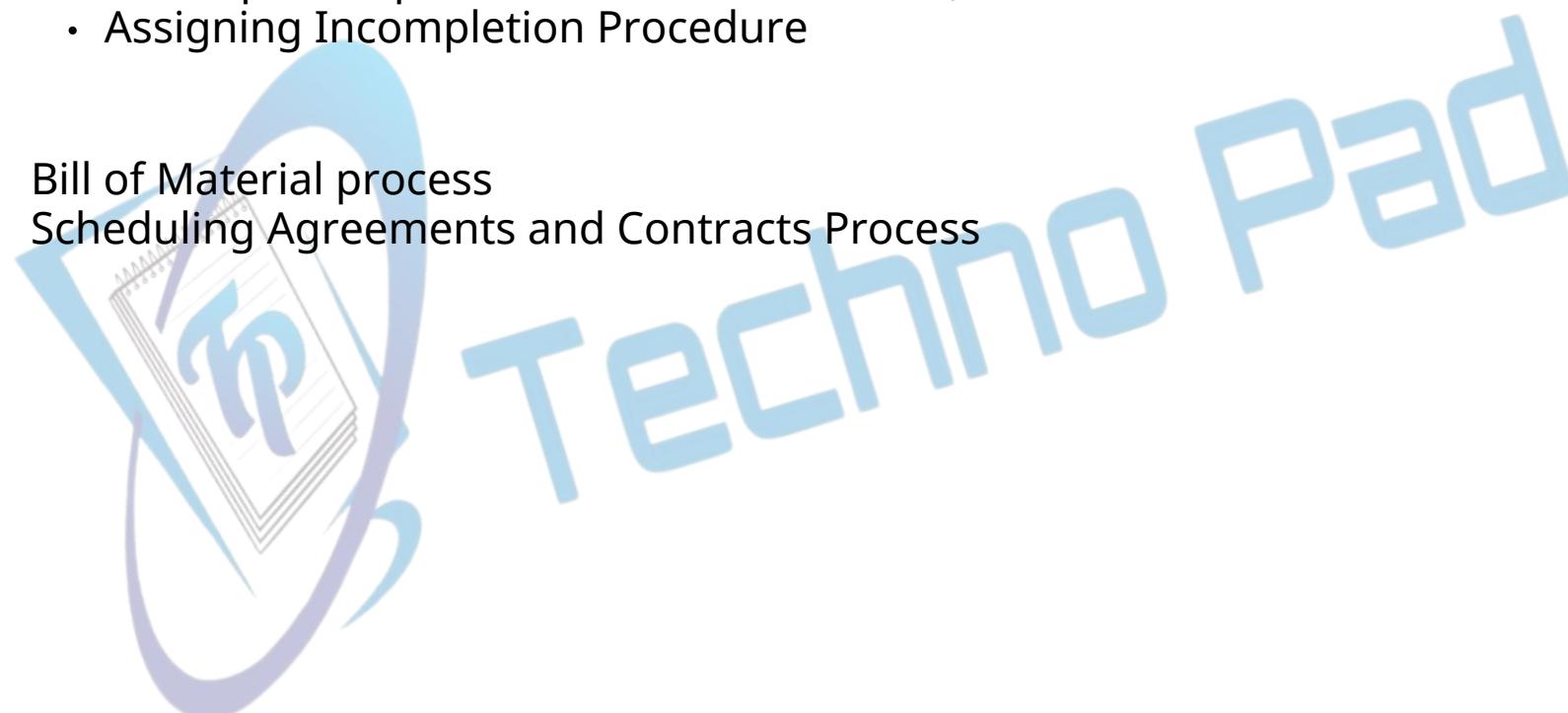
- Output in Sales, Delivery and Billing documents

Incomplete Procedures for Sales

- Incompletion procedure for sales Header, item and schedule line
- Assigning Incompletion Procedure

Bill of Material process

Scheduling Agreements and Contracts Process



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