

RAHUL KADAM – Salesforce Developer

Pune, Maharashtra | +91-9309937960 | kadamrahul12189@gmail.com |
[Linkedin](#) | [GitHub](#) | [Portfolio](#)



PROFESSIONAL SUMMARY

- Over 2.5+ years of experience in Salesforce with involvement in diverse projects and clouds such as **Sales Cloud, Insurance/Financial Cloud, Experience Cloud**.
- Consistently delivered results exceeding client expectations by aligning solutions with their requirements.
- Leveraged a wide array of Salesforce functionalities to streamline processes and enhance security measures.
- Developed personal projects and hosted them on **Experience sites**, showcasing initiative and practical skills.
- Proficient in handling pressure situations, adept at both team collaboration and individual tasks.
- Demonstrated strong communication skills, facilitating clear understanding of problems and effective solution implementation.
- Successfully utilized Salesforce tools such as **Lightning Flows, Process Builder, Workflow, Formulas, and Validation Rules** for data management, automation, and reporting to optimize business processes.
- **Vlocity Omnistudio Developer** with hands-on experience working on **Vlocity Insurance Cloud** solutions, delivering custom implementations and configurations based on business requirements to optimize workflows and enhance customer experiences.
- Expertise in **Omniscript, DataMappers, Integration Procedure and Flex cards**.
- Adaptability and versatility in adapting to new challenges and technologies within the Salesforce ecosystem.
- Successfully implemented **Calculation Procedure, Expression Set, LookupTable** for financial calculations within the project.
- Proven ability to analyze complex problems and devise innovative solutions, contributing to project success.
- Committed to continuous learning and staying updated with the latest Salesforce developments and best practices.
- Expert in **SFDC** development utilizing **Lightning Application, Apex Language, VisualForce Pages, Apex Classes, Controllers, Triggers, Tabs, Apex web services, custom objects, Reports, Dashboards, Profiles, Roles, Page Layouts, Org-wide defaults, Sharing rules, and Workflows**.
- Received positive feedback from clients and team members for professionalism, dedication, and quality of work.
- Actively participated in training sessions and knowledge sharing activities to enhance team performance.
- Consistently met project deadlines while maintaining high-quality standards and adherence to best practices.
- Demonstrated a strong work ethic and a passion for leveraging Salesforce to drive business success.
- Actively pursuing continuous learning and certifications to stay updated with the latest Salesforce developments and industry best practices.
- Experienced in debugging through User Debug Logs and browser inspection tools.
- Engaged in daily stand-up meetings and Scrum methodologies, providing effective solutions to meet business requirements.
- Tested applications by assembling multiple components into Lightning Applications and successfully deploying from Sandbox to Production.
- Proficient in using Postman for monitoring and verifying API calls.
- Skilled in crafting **SOQL** and **SOSL** queries using Developer Console and other query tools.
- Accountable for comprehensive Project testing by developing **Apex Test** classes.
- Strong proficiency in **Salesforce Lightning**, including third-party integration and customization alongside leveraging Salesforce out-of-the-box functionalities.

TECHNICAL HIGHLIGHTS

Salesforce :	Sales Cloud, Experience Cloud, LWC, APEX, SOQL/SOSL, Flows, JavaScript, Reports & Dashboards, Vlocity Omnistudio, Integration Procedure, DataRaptors, Flex Cards, Omniscript. Calculation Procedure, Expression Set
Tools and Softwares :	Workbench, VS Code, Data Loader, Data Import Wizard, Postman, Copado Robotic Testing(CRT), GIT.

PROJECT EXPERIENCE

Client	Sales Cloud Implementation for a medical device manufacturer company in the US.
Role	Salesforce Developer
Organization	Hexaware Technology
Duration	Nov 2022 to June 2023
Environment	Salesforce.com

Project Description

The project involved Salesforce Enhancement of Sales, Service, Customer Community implementation with customized lightning web components.

Responsibilities

- Building solutions for the sales process team of the client company to improve their daily sales activities experience and increased the number of sales by 20% for 5 months in a row.
- Worked on implementing Validation Rules using Apex and Flows. Also created Test Classes for the Apex.
- Developed LWC to display object and field metadata definition on the UI for export purpose and developed a solution to fetch picklist values of standard and custom objects.
- Created LWC solution to show a graphical display of percentage completion field on the Case layout.
- Utilized Salesforce Flows for seamless process automation, enhancing operational efficiency.
- Conducted thorough testing of developed components to identify and rectify bugs, ensuring smooth functionality.

Client	Insurance Cloud Implementation for an Insurance company in the UK.
Role	Salesforce Developer
Organization	Hexaware Technology
Duration	July 2023 to Present
Environment	Salesforce.com

Project Description

Spearheaded the development and implementation of **Vlocity Omnistudio** features tailored for an insurance company, leveraging both Insurance Cloud and Experience Cloud to optimize customer interactions and streamline insurance processes.

Responsibilities

- Designed and configured Vlocity Insurance Cloud functionalities to support complex insurance policy administration, claims management, and underwriting processes.
- Developed custom Lightning web components and Apex classes to extend Vlocity's capabilities, ensuring seamless integration with existing Salesforce ecosystems.
- Utilized Vlocity's Omniscript to create guided user interactions, enhancing user experience and operational efficiency for policyholders and agents.
- Implemented and customized Vlocity DataRaptor for data extraction, transformation, and loading (ETL), facilitating accurate data flow between systems.
- Collaborated with cross-functional teams to gather requirements, perform gap analysis, and deliver solutions that align with business objectives and regulatory requirements.
- Integrated Experience Cloud to build a customer-centric portal, enabling policyholders to view policy details, file claims, and manage their accounts effortlessly.

- Conducted rigorous testing and debugging to ensure high-quality deliverables and adhered to best practices in Salesforce development and Vlocity configuration.
- Provided technical support and training to end-users, ensuring smooth adoption and utilization of new features.
- Utilized Salesforce Flows for seamless process automation, enhancing operational efficiency.
- Developed Batch Apex classes to update and meet business requirements, ensuring data accuracy and integrity.
- Implemented Copado Robotic Testing scripts for automated testing, reducing manual efforts and increasing reliability.
- Leveraged Lightning Web Components (LWC) to provide solutions beyond the capabilities of Vlocity Omnistudio.
- Integrated third party system for payment collection.

CERTIFICATIONS

- ▶ Salesforce Certified Associate
- ▶ Salesforce Certified Administrator
- ▶ Salesforce Platform App Builder
- ▶ Salesforce Certified JavaScript Developer I
- ▶ Salesforce Certified Omnistudio Developer
- ▶ Salesforce Certified Platform Developer I
- ▶ Microsoft Azure (AZ-900 Fundamentals)

AWARDS

- ▶ 2 Star Trailhead Ranger
- ▶

EDUCATION

Education	Institute	Passed Grade	Passing Year
B.Tech Computer Engineering	Government College of Engineering Jalgaon, Maharashtra	8.23 CGPA	2022
12th Grade	BPHE Society’s Ahmednagar College, Ahmednagar	83.54 %	2018
10th Grade	Army Public School Ahmednagar	8.4 CGPA	2016

HOBBIES AND INTERESTS

- ▶ Reading Blogs
- ▶ Internet Surfing
- ▶ Playing Cricket