Q1) What is AMC (Annual Maintenance Cost) of this product after 2 years?

Q2) Explain all the cost models in detail.

1. Platform fee

Q3) Is the service included in cost of the product?

Q4) What are your NFR (Non-Functional Requirement)?

1. Security
2. Scalability/Load Test report
3. Penetration test and Authentication/DLP (Data Loss Prevention)/SSL

You need to give us the reports and specifications.

Q5) You need to notify us before you change anything in product.

What is the guarantee of feature stability, against breaking changes?

Q7) Will they expose any rest API for Anodiam specific data extraction and how they are secured?

Q8) What is Service Level Agreement?

Suppose if the software is down what will you do?

If scalability fails or security gets breached

If you cannot resolve any issue in stipulated time then what will be penalty?

Q9) Physical address of organization

Q10) If you close your organization after 5 years then will you give source code or not?

How will you phase out of the business?

Q11) Will you people able to see the data as our data will be sensitive?

Data Encryption at rest and in flight.

Q12) Will you share your backlog of your future product space with us ?