

Pralhadsinh Rajpurohit

Management executive: - 2+ years of experience in various domains. experienced in working with teams and Directors. skilled in analyzing requirements in a fast-paced environment.

WORK EXPERIENCE

VK Group, Pune, Management Executive

Sept 2021 - PRESENT

- Forming up new business strategies by assistance of director, collaborating between client, consultant and team. working over multiple strategies by doing a proper business research and development.
- Successfully made an approval/compliance stage tracker of PMC, PCMC, PMRDA, MahaParivesh (Environmental clearance/ EIA).
- (Project Associate) Successfully drafted a first architecture deliverable-based task management system on a plutio platform (third party application).
- Business analysis by handling multiple operation on excel and making of presentation for the same.
- Attending review meetings of teams with director and team manager. making task and deliverable based performance tracker of teams as well as individual.
- Assisting director in various business operations.

PropertyPistol realty pvt ltd, Mumbai (Andheri) & Pune — Assistant Sales Manager (Sourcing)

March 2020 - Sept 2021

- Meeting with property broker, onboarding them onto syndicate network, sourcing a project specific data, managing sourced lead base, handling of client on site and closure.
- Maintaining warm relationship with assigned brokers, providing information to them regarding their dues and payments and assisting in follow up of the prospect client. Maintaining start to end Sales process.
- Mentor to few new joined candidates,

S N Fashion pvt ltd, Pune—Intern

June 2019 - Oct 2019

- Analyzing demand from multiple stores at multiple location and supplying them appropriate quantity of goods. Maintaining stock reports. Planning and implementing marketing strategies.
- Proper production outlook as per current market trend and customization.

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SKILLS

Basic digital marketing

Microsoft excel (Advanced)

MS office.

CERTIFICATES

Fundamental of digital marketing by google

Advance Excel.

Career edge-knockdown the knowledge by TCS

LANGUAGES

Hindi

English

Marathi

INTERESTS

Playing Basketball,

Riding Bikes

Personal development.

Fitness.

EDUCATION

Masters of Business Administration

Savitribai Phule Pune University.

Bachelors of Business Administration

Solapur University, Solapur

HSC

State Board Maharashtra.

SSC

State Board Maharashtra.