



region, market

All

customer

All

segment, cate...

All

2018

2019

2020

2021

2022

est

Q1

Q2

Q3

Q4

YTD

YTG

1.64bn

BM: 1.67bn (-1.35%)

Net Sales

1.62bn

BM: 354.30M (+356.05%)

GM %

763.48M

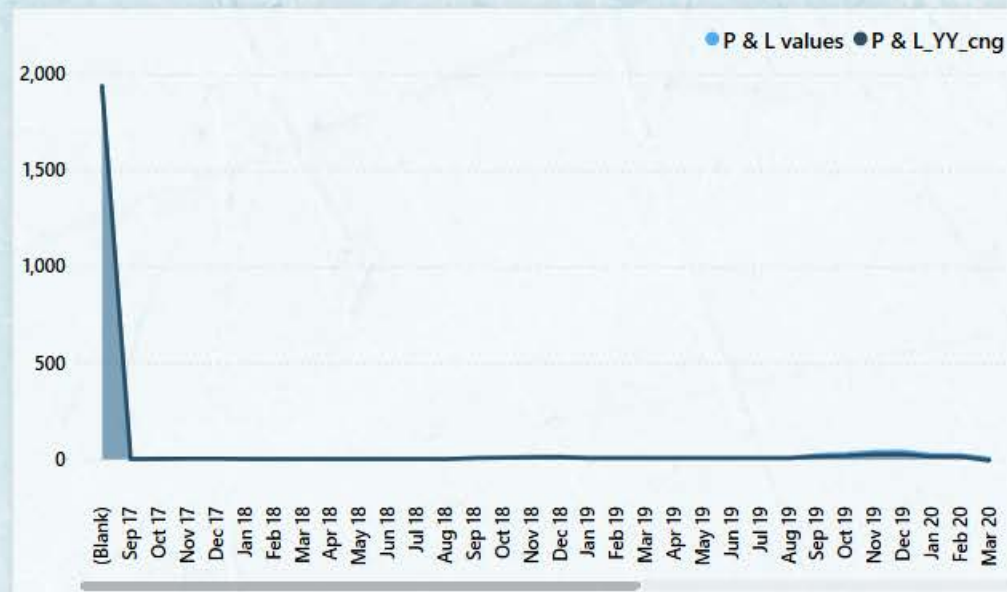
BM: 346.81M (+120.14%)

Net Sales %

Profit & Loss Statement

Line Item	2018	2019	2020	2021	2022 est	YoY
- Freight Cost	76.87	76.87	76.87	76.87	76.87	76.87
- Manufacturing Cost	1,709.56	1,709.56	1,709.56	1,709.56	1,709.56	1,709.56
- Other Cost	11.82	11.82	11.82	11.82	11.82	11.82
- Post Deductions	961.83	961.83	961.83	961.83	961.83	961.83
- Post Discounts	1,758.90	1,758.90	1,758.90	1,758.90	1,758.90	1,758.90
GM / Unit	28.64	28.64	28.64	28.64	28.64	28.64
Gross Margin	5,026.30	5,026.30	5,026.30	5,026.30	5,026.30	5,026.30
Gross Margin %	0.51	0.51	0.51	0.51	0.51	0.51
Gross Sales	9,838.11	9,838.11	9,838.11	9,838.11	9,838.11	9,838.11
Net Invoice Sales	7,532.54	7,532.54	7,532.54	7,532.54	7,532.54	7,532.54
net profit	36,614.17	36,614.17	36,614.17	36,614.17	36,614.17	36,614.17
net profit %	76.09	76.09	76.09	76.09	76.09	76.09
Net Sales	4,811.80	4,811.80	4,811.80	4,811.80	4,811.80	4,811.80
operational expense	13,648.84	13,648.84	13,648.84	13,648.84	13,648.84	13,648.84
Pre Invoice Deduction	2,305.57	2,305.57	2,305.57	2,305.57	2,305.57	2,305.57
Total COGS	1,798.25	1,798.25	1,798.25	1,798.25	1,798.25	1,798.25
Total Post Invoice Deduction	2,720.73	2,720.73	2,720.73	2,720.73	2,720.73	2,720.73

Net Sale performance over time



Top Bottom products & customer by Net Sale

segment	P & L values	P & L_YY_cng %
Accessories	782.45	73.63%
Desktop	726.35	97.16%
Networking	128.77	48.88%
Notebook	1,905.78	87.48%
Peripherals	1,118.22	85.88%
Storage	150.23	56.00%
Total	4,811.80	84.30%

region	P & L values	P & L_YY_cng %
APAC	2,520.08	83.09%
EU	1,014.24	84.32%
LATAM	20.28	78.41%
NA	1,257.20	86.83%
Total	4,811.80	84.30%

Activate Windows

Go to Settings to activate Windows.