# Raimonda Žilinskaitė

Expert in innovation and technology product / service management

Working in global, cross-cultural, remotely distributed organizational environment



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### **WORK EXPERIENCE**

### Product manager

https://raimondaz.github.io/

09/2024 - Present

Achievements/Tasks

- Business case/process analysis for AI solution implementation.
- Product differentiation strategy preparation
- Product backlog / features preparation

# **Sn. Project manager** Telia Lietuva

01/2022 - 06/2023

Achievements/Tasks

 Telia self-service development according to SAFe: communication, status reports, quality assurance, problemsolving, security & compliance alignment

# Project Manager IKEA / DRD

12/2020 - 12/2021

Achievements/Tasks

- HR recruitment platform implementation: vendor research, contract signing, setup and configuration, trainings, problem solving, security & compliance alignment
- IKEA e-shop development according to Prince2: communication, status reports, quality assurance, problemsolving

# **Business Process Manager** Western Union

03/2014 - 06/2019

Achievements/Tasks

- Sales process improvement program according Six Sigma DMAIC: process data analysis, key problem identification and solving, compliance alignment
- Managing leaders engagement program to improve customer experience / employee engagement program

# Product Owner / Project manager Etronika

06/2010 - 01/2014

Achievements/Tasks

Mobile app, retail & payments ERP development for 4
Customers in LT, EE, FI: product roadmap, prioritization,
development overview according to Agile Scrum.

#### **Business Consultant**

ΕY

06/2007 - 06/2009

Achievements/Tasks

 Coordination and audit of IS development projects according to Prince2; Business analysis and process optimization according to BPMN.

## **SKILLS**

Product strategy

Product differentiation

Market research

Continuous improvement

Learning

Positivity

## **VOLUNTEER EXPERIENCE**

**Mentor - empowering women in the tech area** Women Go Tech

01/2021 - 01/2022

# **EDUCATION**

Bachelor's degree in Psychology

Vilnius University

09/2016 - 06/2020

Leadership module of Executive studies

ISM University of Management and Economics

01/2014 - 06/2014

**Bachelor's degree in Physics** 

Vilnius University

09/2003 - 06/2007

# **CERTIFICATES**

Advanced: Generative AI for Developers (08/2024 - 11/2024)

Robotics Process Automation Business Analyst (06/2019 - 06/2019)

Certified Scrum Product Owner (01/2013 - 02/2013)

### **LANGUAGES**

English

Full Professional Proficiency

Lithuanian

Native or Bilingual Proficiency

Russian

Limited Working Proficiency

Spanish

Elementary Proficiency

## **INTERESTS**

ΑI

Nature

Reading

Active lifestyle