MODULE TWO: MEASURING
UNCERTAINTY; AND DRAWING
CONCLUSIONS ABOUT POPULATIONS
BASED ON SAMPLE DATA

TOPIC 4: PROBABILITY AND DISCRETE DISTRIBUTIONS







## **Learning Objectives**

#### At the completion of this topic, you should be able to:

- recognise basic probability concepts
- calculate probabilities of simple, marginal and joint events
- calculate conditional probabilities and determine whether events are independent or not
- revise probabilities using Bayes' theorem
- use counting rules to calculate the number of possible outcomes
- recognise and use the properties of a probability distribution
- calculate the expected value and variance of a probability distribution
- identify situations that can be modelled by Binomial and Poisson distributions and calculate their probabilities

## +4.1 Basic Probability Concepts

A **probability** is a numerical value that represents the *chance*, *likelihood* or *possibility* that a particular event will occur (always between 0 and 1)

There are 3 approaches to assigning a probability to an event:

- 1. a priori classical probability
  - based on prior knowledge
- 2. empirical classical probability
  - based on observed data
- 3. subjective probability
  - based on individual judgment or opinion about the probability of occurrence

## **+Events and Sample Spaces**

#### **Events**

Simple event (denoted A)

 An outcome from a sample space with one characteristic e.g. planned to purchase TV

Complement of an event A (denoted A')

All outcomes that are not part of event A
 e.g. did not plan to purchase TV

Joint event (denoted A∩B)

Involves two or more characteristics simultaneously
 e.g. planned to purchase a TV and did actually purchase TV

## **+Events and Sample Spaces (cont)**

#### **Space**

The sample space is the collection of ALL possible events

 e.g. all 6 faces of a die
 all 52 playing cards

## **+Joint Probability**

#### **Mutually Exclusive Events**

Events that cannot occur together

```
e.g. Event A = Male

Event B = Event A'= Other
```

Events A and B are mutually exclusive

#### **Collectively Exhaustive Events**

- One of the events must occur
- The set of events covers the entire sample space
   e.g. member of loyalty program or not member of loyalty program

## **+**Visualising Events

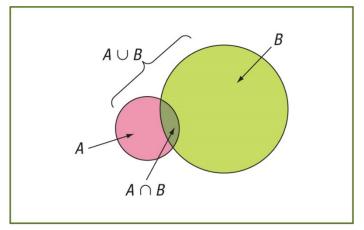
### **Contingency Tables**

- Event A = Order > \$50
- Event B = Member loyalty program

	Member loyalty program		
	Yes (B)	No (B')	Total
Order > \$50			
Yes (A)	(210)	70	280
No (A')	110	110	220
Total	320	180	(500
	Joint E	∖ Event	Samp

## **+Visualising Events**

### **Venn Diagrams**



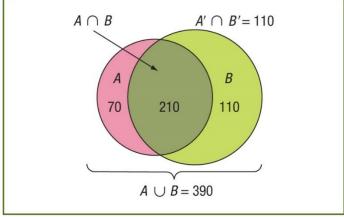


Figure 4.1 Venn diagram for events A and B

Figure 4.2 Venn diagram for Gaia Cruises scenario

## Probability and Events

The probability of any event must be between 0 and 1, inclusively

$$0 \le P(A) \le 1$$
 For any event A

The sum of the probabilities of all mutually exclusive and collectively exhaustive events is 1

If A and B are mutually exclusive and collectively exhaustive

$$P(A) + P(B) = 1$$

## **+Computing Joint and Marginal Probabilities**

The probability of a joint event, A and B:

```
P(A \text{ and } B) = \frac{\text{number of outcomes satisfying A and B}}{\text{total number of elementary outcomes}}
```

## + Computing Joint Probability

### Example:

P (Order >\$50 AND member of loyalty program) 
$$= \frac{210}{500}$$

	Member loyalty program		
	Yes (B)	No (B')	Total
Order > \$50			
Yes (A)	(210	70	280
No (A')	110	110	220
Total	320	180	500

# + Computing Marginal (or simple) Probability

$$P(A) = P(A \text{ and } B_1) + P(A \text{ and } B_2) + \cdots + P(A \text{ and } B_k)$$

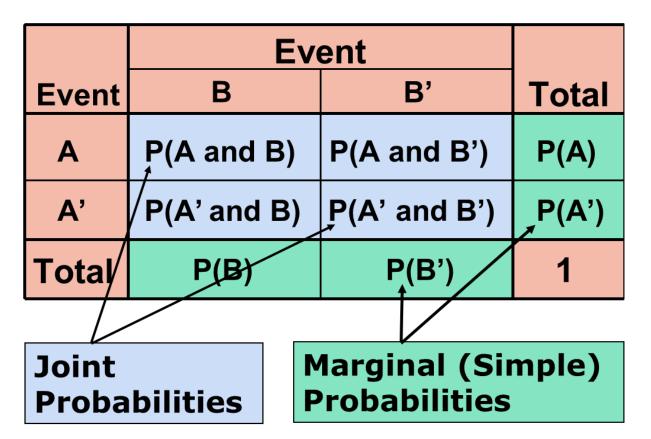
where: B<sub>1</sub>, B<sub>2</sub>, ..., B<sub>k</sub> are k mutually exclusive and collectively exhaustive events

Example:

P (Order >\$50)
$$= \frac{280}{500}$$

	Member I	Member loyalty program		
	Yes (B)	No (B')	Total	
Order > \$50				
Yes (A)	210	70	( 280	
No (A')	110	110	<del>22</del> 0	
Total	320	180	500	

# **+Joint and Marginal Probabilities**Using Contingency Tables



## **+**General Addition Rule

$$P(A \text{ or } B) = P(A) + P(B) - P(A \text{ and } B)$$

If A and B are mutually exclusive, then

P(A and B) = 0, so the rule can be simplified

$$P(A \text{ or } B) = P(A) + P(B)$$

## **+**General Addition Rule (cont)

#### Example:

```
P(Order > $50 OR member of loyalty program)

P(A) + P(B) - P(A \cap B)

= 280 / 500 + 320 / 500 - 210 / 500

= 390 / 500
```

	Member I	Member loyalty program		
	Yes (B)	No (B')	Total	
Order > \$50				
Yes (A)	(210)	70	280	
No (A')	110	110	220	
Total	320	180	500	

Note:  $P(A \cap B)$  is (double) counted in both P(A) AND P(B) so we must subtract it

## **+**Conditional Probability

A conditional probability is the probability of one event, given that another event has occurred

The conditional probability of A given that B has occurred

$$P(A|B) = \frac{P(A \text{ and } B)}{P(B)}$$

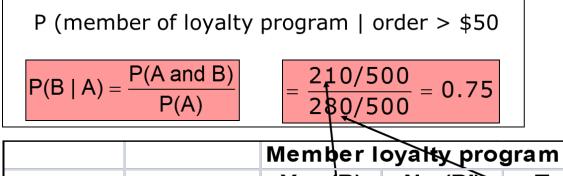
The conditional probability of B given that A has occurred

$$P(B \mid A) = \frac{P(A \text{ and } B)}{P(A)}$$

where P(A and B) = joint probability of A and B P(A) = marginal probability of AP(B) = marginal probability of B

## +Calculating Conditional Probabilities

### Example:



	Member loyalty program		
	Yes (B)	No (B')	Tota1
Order > \$50			
Yes (A)	(210	70	(280
No (A')	110	110	2 <del>2</del> 0
Total	320	180	500

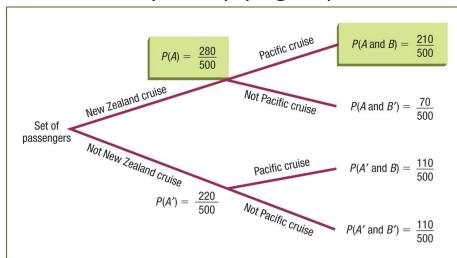
### **+**Decision Trees

#### A Decision Tree:

- is an alternative to contingency tables
- allows sequential events to be graphed
- allows calculation of joint probabilities by multiplying respective branch

probabilities

Figure 4.3 Decision tree for Gaia Cruises scenario



## **+Statistical Independence**

Two events are independent if and only if:

$$P(A | B) = P(A)$$

or 
$$P(B \mid A) = P(B)$$

Events A and B are independent when the probability of one event is not affected by the other event

## **+Multiplication Rules**

Multiplication rule for two events A and B:

$$P(A \text{ and } B) = P(A | B) P(B)$$

Note: If A and B are independent then:

$$P(A|B) = P(A)$$

and the multiplication rule simplifies to:

$$P(A \text{ and } B) = P(A)P(B)$$

## **+Marginal Probability Using the General Multiplication Rule**

Marginal probability for event A:

$$P(A) = P(A|B_1)P(B_1) + P(A|B_2)P(B_2) + \cdots + P(A|B_k)P(B_k)$$

where:  $B_1$ ,  $B_2$ , ...,  $B_k$  are k mutually exclusive and collectively exhaustive events

## **+Bayes' Theorem**

A technique used to revise previously calculated probabilities with the addition of new information

#### Need to identify:

• Prior probabilities  $P(S_i)$  where i = 1, ..., k

• Conditional probabilities  $P(F|S_i)$  where i = 1, ..., k

#### Then we can calculate:

• Joint probabilities  $P(F \cap S)$ 

• Revised probabilities  $P(S_i|F)$  where i = 1, ..., k

## **+Bayes' Theorem (cont)**

#### Example:

Suppose a Consumer Electronics Company is considering marketing a new model of television. In the past, 40% of the televisions introduced by the company have been successful and 60% have been unsuccessful.

Before introducing a television to the marketplace, the marketing research department always conducts an extensive study and releases a report, either favourable or unfavourable. In the past, 80% of the successful televisions had received a *favourable* market research report and 30% of the unsuccessful televisions had received a *favourable* report.

For the new model of television under consideration, the marketing research department has issued a *favourable* report. What is the probability that the television will be successful, given this favourable report?

## **+Bayes' Theorem (cont)**

Event <i>S<sub>i</sub></i>	Prior probability $P(S_i)$	Conditional probability $P(F \mid S_i)$	Joint probability P(F1 S <sub>i</sub> )P(S <sub>i</sub> )	Revised probability <i>P(S<sub>i</sub> I F</i> )
S = successful television set	0.40	0.80	0.32	$0.32/0.50 = 0.64 = P(S \mid F)$
S' = unsuccessful television set	0.60	0.30	0.18 0.50	$0.18/0.50 = 0.36 = P(S' \mid F)$

 Table 4.3
 Bayes' theorem calculations for the television-marketing example

where: S = successful television

S' = unsuccessful television (i.e. the complement of S)

*F* = favourable report

F' = unfavourable report (i.e. the complement of F)

#### **Counting Rule 1:**

• If any one of k different mutually exclusive and collectively exhaustive events can occur on each of n trials, the number of possible outcomes is equal to:

#### Example:

• Suppose you toss a coin 5 times. What is the number of different possible outcomes (i.e. the sequence of heads and tails)

#### **Answer:**

•  $2^5 = 2 \times 2 \times 2 \times 2 \times 2 = 32$  or (2)(2)(2)(2)(2) = 32 possible outcomes

#### **Counting Rule 2:**

• If there are  $k_1$  events on the first trial,  $k_2$  events on the second trial, ... and  $k_n$  events on the n<sup>th</sup> trial, the number of possible outcomes is:

$$(k_1)(k_2)...(k_n)$$

### Example:

• Standard New South Wales vehicle registration plates previously consisted of 3 letters followed by 3 digits. How many possible combinations were there?

#### Answer:

• 26 x 26 x 26 x 10 x 10 x 10 = 26<sup>3</sup> x 10<sup>3</sup> = 17,576,000 possible outcomes

#### **Counting Rule 3:**

• The number of ways that n items can be arranged in order is:

$$n! = (n)(n-1)...(1)$$

### Example:

• If a set of 6 textbooks are to be placed on a shelf, in how many ways can the 6 books be arranged?

#### **Answer:**

• 6! = (6)(5)(4)(3)(2)(1) = 720 possible outcomes

#### **Counting Rule 4 - Permutations:**

The number of ways of arranging X objects selected from n objects in order is:

### Example:

• If there are 6 textbooks but room for only 4 books on a shelf, in how many ways can these books be arranged on the shelf?

$$_{6} P_{4} = \frac{6!}{(6-4)!} = \frac{6!}{2!} = \frac{720}{2} = 360$$

#### **Answer:**

360 different permutations

#### **Counting Rule 5 - Combinations:**

• The number of ways of arranging *X* objects selected from *n* objects irrespective of order is:

$$_{n}C_{x}=\frac{n!}{X!(n-X)!}$$

### Example:

• How many ways can you choose 4 textbooks out of the 6 to place on a shelf?

$$_{6} C_{4} = \frac{6!}{4!(6-4)!} = \frac{720}{(24)(2)} = 15$$

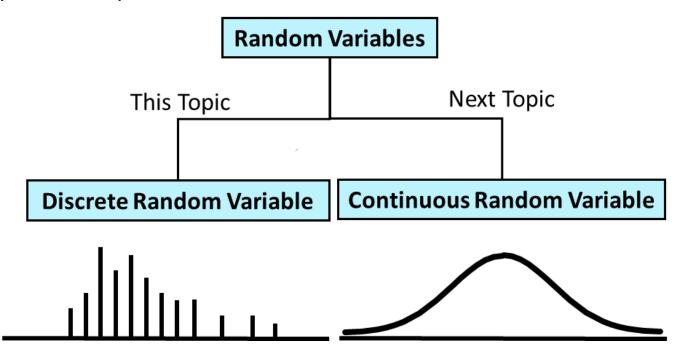
#### Answer:

15 different combinations

## Introduction to ProbabilityDistributions

#### Random variable

• Represents a possible numerical value from an uncertain event



## **+Probability Distribution for a Discrete Random Variable**

A probability distribution for a **discrete random variable** is a *mutually exclusive* list of all possible numerical outcomes of the random variable with the *probability of occurrence* associated with each outcome

Home mortgages approved per week	Probability
0	0.10
1	0.10
2	0.20
3	0.30
4	0.15
5	0.10
6	0.05

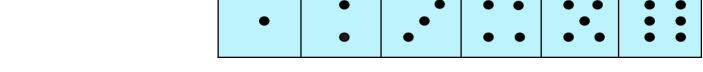
## **Table 5.1**Probability distribution of the number of home mortgages approved per week

### **+Discrete Random Variable**

Can only assume a countable number of values

#### **Examples:**

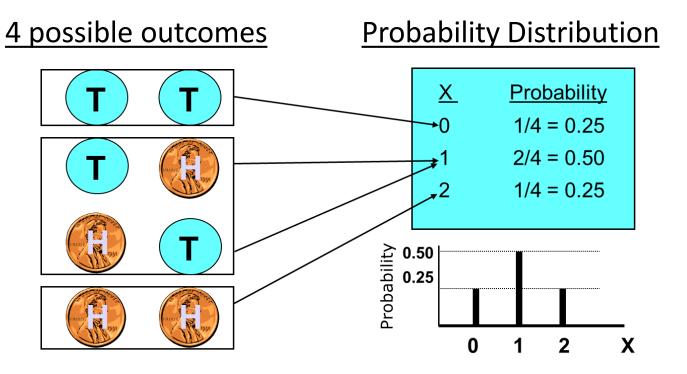
• Roll a dice twice. Let X be the number of times 4 comes up; thus X could be 0, 1, or 2 times



• Toss a coin five times. Let X be the number of heads; thus X could = 0, 1, 2, 3, 4, or 5

## **+Discrete Probability Distribution**

**Experiment:** Toss 2 Coins. Let X = # heads



## **+Expected Value of a Discrete**Random Variable

Expected value (or mean) of a discrete random variable (weighted average)

$$\mu = E(X) = \sum_{i=1}^{N} X_i P(X_i)$$

Toss 2 coins, X = # of heads, calculate expected value of X:

$$E(X) = (0 \times 0.25) + (1 \times 0.50) + (2 \times 0.25) = 1.0$$

X	P(X)
0	0.25
1	0.50
2	0.25

## **+**Variance and Standard Deviation of a Discrete Random Variable

#### **Example:**

• Toss two coins, X = # heads, calculate the variance,  $\sigma^2$ , and standard deviation,  $\sigma$  (from previous slide, E(X) = 1)

$$\sigma^{2} = \sum_{i=1}^{N} X_{i}^{2} P(X_{i}) - E(X)^{2}$$

$$\sigma^2 = (0^2 * 0.25 + 1^2 * 0.5 + 2^2 * 0.25) - (1^2) = 0.5$$

Standard deviation 
$$\sigma = \sqrt{\sigma^2} = \sqrt{0.5} = 0.707$$

where: E(X) = expected value of the discrete random variable X

X<sub>i</sub> = the i<sup>th</sup> outcome of the discrete random variable X

 $P(X_i)$  = probability of the i<sup>th</sup> occurrence of X

## **+**Variance and Standard Deviation of a Discrete Random Variable

approved per week				
$X_i$	$P(X_i)$	$X_iP(X_i)$	$X_i^2 P(X_i)$	
0	0.10	0.0	0.0	
1	0.10	0.1	0.1	
2	0.20	0.4	0.8	
3	0.30	0.9	2.7	
4	0.15	0.6	2.4	
5	0.10	0.5	2.5	
6	0.05	0.3	$\frac{1.8}{10.3}$	

**Table 5.2** Calculating the mean and variance of the number of home mortgages approved per week

A binomial distribution can be thought of as simply the probability of a SUCCESS or FAILURE outcome in an experiment or survey that is repeated multiple times

The binominal distribution is a mathematical model

#### Possible binominal scenarios:

- A manufacturing plant labels items as either defective or acceptable
- A firm bidding for contracts will either get a contract or not
- A marketing research firm receives survey responses of 'yes, I will buy' or 'no, I will not'
- A new job applicant either accepts the offer or rejects it

There are 4 essential properties of the binominal distribution:

A fixed number of observations, or trials, n

• e.g. 15 tosses of a coin; 10 light bulbs taken from a warehouse

Two mutually exclusive and collectively exhaustive categories

- e.g. head or tail in each toss of a coin; defective or not defective light bulb
- generally called 'success' and 'failure'
- probability of success is p, probability of failure is 1–p

# **+Binomial Distribution (cont)**

#### Constant probability for each observation

• e.g. probability of getting a tail is the same each time we toss the coin

#### Observations are independent

- the outcome of one observation does not affect the outcome of the other
- two sampling methods can be used to ensure independence; either:
  - selected from infinite population without replacement; or
  - selected from finite population with replacement

#### The Binomial Distribution Formula

$$P(X) = \frac{n!}{X!(n-X)!}p^{X}(1-p)^{n-X}$$

#### where:

```
P(X) = probability of X successes in n trials, with the probability of success p on each trial
```

X = number of 'successes' in sample, (X = 0, 1, 2, ..., n)

n = sample size (number of trials or observations)

p = probability of 'success'

1-p = probability of failure

#### **Example:**

A customer has a 35% probability of making a purchase. *Ten* customers enter the shop. What is the probability of *three* customer making a purchase?

```
Let x = \# customer purchases:

where:

n = 10

p = 0.35

1-p = (1-0.35) = 0.65

X = 3
```

$$P(X = 3) = \frac{n!}{X!(n-X)!} p^{X} (1-p)^{n-X}$$

$$= \frac{10!}{3!(10-3)!} (0.35)^{3} (1-0.35)^{10-3}$$

$$= (120)(0.35)^{3} (0.65)^{7}$$

$$= (120)(0.042875)(0.04902227890625)$$

$$= 0.2522$$

n = 10									
х		p=.20	p=.25	p=.30	p=.35	p=.40	p=.45	p=.50	
0		0.1074	0.0563	0.0282	0.0135	0.0060	0.0025	0.0010	10
1		0.2684	0.1877	0.1211	0.0725	0.0403	0.0207	0.0098	9
2		0.3020	0.2816	0.2335	0.1757	0.1209	0.0763	0.0439	8
3		0.2013	0.2503	0.2668	0.2522	0.2150	0.1665	0.1172	7
4		0.0881	0.1460	0.2001	0.2377	0.2508	0.2384	0.2051	6
5		0.0264	0.0584	0.1029	0.1536	0.2007	0.2340	0.2461	5
6		0.0055	0.0162	0.0368	0.0689	0.1115	0.1596	0.2051	4
7		0.0008	0.0031	0.0090	0.0212	0.0425	0.0746	0.1172	3
8		0.0001	0.0004	0.0014	0.0043	0.0106	0.0229	0.0439	2
9		0.0000	0.0000	0.0001	0.0005	0.0016	0.0042	0.0098	1
10		0.0000	0.0000	0.0000	0.0000	0.0001	0.0003	0.0010	0
		p=.80	p=.75	p=.70	p=.65	p=.60	p=.55	p=.50	Х

n = 10, p = 0.35, x = 3: P(x = 3 | n = 10, p = 0.35) = 0.2522

n = 10, p = 0.75, x = 2: P(x = 2 | n = 10, p = 0.75) = 0.0004

**Table 5.4** Finding a binomial probability for n = 4, X = 2 and p = 0.1 (extracted from Table E.6)

				р	
n	X	0.01	0.02		0.10
4	0	0.9606	0.9224		0.6561
	1	0.0388	0.0753		0.2916
	2	0.0006	0.0023		→ 0.0486
	3	0.0000	0.0000		0.0036
	4	0.0000	0.0000		0.0001

#### **Characteristics of the Binomial Distribution**

Mean

$$\mu = E(x) = np$$

Variance and standard deviation

$$\sigma^2 = np(1-p)$$

$$\sigma = \sqrt{np(1-p)}$$

Where:

n = sample size

p = probability of success

(1 - p) = probability of failure

#### Figure 5.2

Microsoft Excel worksheet for calculating binomial probabilities

	Α	В	С
3	Data		
4	Sample size	4	
5	Probability of success	0.1	
6			
7	Statistics		
8	Mean	0.4	=B4*B5
9	Variance	0.36	=B8*(1-B5)
10	Standard deviation	0.6	=SQRT(B9)
11			
12	Binomial probabilities tal	ble	
13	X	<i>P</i> ( <i>X</i> )	
14	0	0.6561	=BINOM.DIST(A14,\$B\$4,\$B\$5,FALSE)
15	1	0.2916	=BINOM.DIST(A15,\$B\$4,\$B\$5,FALSE)
16	2	0.0486	=BINOM.DIST(A16,\$B\$4,\$B\$5,FALSE)
17	3	0.0036	=BINOM.DIST(A17,\$B\$4,\$B\$5,FALSE)
18	4	0.0001	=BINOM.DIST(A18,\$B\$4,\$B\$5,FALSE)

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## **+Poisson Distribution**

We can apply the Poisson distribution to calculate probabilities when counting the number of times a particular event occurs in an interval of time or space if:

- the probability an event occurs in any interval is the same for all intervals of the same size
- the number of occurrences of the event in one interval is independent of the number in any other interval
- the probability that two or more occurrences of the event in an interval approaches zero as the interval becomes smaller

Mean

$$\mu = \lambda$$

Variance and Standard Deviation

$$\sigma^2 = \lambda$$

$$\sigma = \sqrt{\lambda}$$

where:  $\lambda$  = expected number of events

The Poisson distribution has one parameter  $\lambda$  (lambda) which is the mean or expected number of events per interval

$$P(X) = \frac{e^{-\lambda} \lambda^x}{X!}$$

where:

P(X) = the probability of X events in a given interval

 $\lambda$  = expected number of events in the given interval

e = base of the natural logarithm system (2.71828...)

	λ								
Х	0.10	0.20	0.30	0.40	0.50	0.60	0.70	0.80	0.90
0	0.9048	0.8187	0.7408	0.6703	0.6065	0.5488	0.4966	0.4493	0.4066
_1	0.0905	0.1637	0.2222	0.2681	0.3033	0.3293	0.3476	0.3595	0.3659
2	0.0045	0.0164	0.0333	0.0536	0.0758	0.0988	0.1217	0.1438	0.1647
3	0.0002	0.0011	0.0033	0.0072	0.0126	0.0198	0.0284	0.0383	0.0494
4	0.0000	0.0001	0.0003	0.0007	0.0016	0.0030	0.0050	0.0077	0.0111
5	0.0000	0.0000	0.0000	0.0001	0.0002	0.0004	0.0007	0.0012	0.0020
6	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0001	0.0002	0.0003
7	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000

**Example:** Find P(X = 2) if  $\lambda$  = 0.50

$$P(X=2) = \frac{e^{-\lambda}\lambda^{X}}{X!} = \frac{e^{-0.50}(0.50)^{2}}{2!} = 0.0758$$

			λ	
X	9.1	9.2		10
0	0.0001	0.0001		0.0000
1	0.0010	0.0009		0.0005
2	0.0046	0.0043		0.0023
3	0.0140	0.0131		0.0076
4	0.0319	0.0302		0.0189
5	0.0581	0.0555		▶0.0378
6	0.0881	0.0851		0.0631
7	0.1145	0.1118		0.0901

#### Table 5.5

Calculating a Poisson probability for  $\lambda=10$  (extracted from Table E.7 in Appendix E of this book)

	А	В	С	D	Е		
3			Data				
4	Average/expected	number of success	ses:			10	
5							
6	Poisson probabiliti	es table					
7	X	P(X)					
8	0	0.000045	=P0ISS0N.D	IST(\$A8,\$E\$4,	FALSE)		
9	1	0.000454	=P0ISS0N.D	IST(\$A9,\$E\$4,	FALSE)		
10	2	0.002270	=P0ISS0N.D	IST(\$A10,\$E\$4	I,FALSE)		
11	3	0.007567	=P0ISS0N.D	IST(\$A11,\$E\$4	I,FALSE)		
12	4	0.018917	=P0ISS0N.D	IST(\$A12,\$E\$4	I,FALSE)		
13	5	0.037833	=P0ISS0N.D	IST(\$A13,\$E\$4	I,FALSE)		
14	6	0.063055	=P0ISS0N.D	IST(\$A14,\$E\$4	I,FALSE)		
15	7	0.090079	=P0ISS0N.D	IST(\$A15,\$E\$4	I,FALSE)		
16	8	0.112599	=P0ISS0N.D	IST(\$A16,\$E\$4	I,FALSE)		
17	9	0.125110	=P0ISS0N.D	IST(\$A17,\$E\$4	I,FALSE)		
18	10	0.125110	=P0ISS0N.D	IST(\$A18,\$E\$4	I,FALSE)		
19	11	0.113736	=P0ISS0N.D	IST(\$A19,\$E\$4	I,FALSE)		
20	12	0.094780	=P0ISS0N.D	IST(\$A20,\$E\$4	I,FALSE)		
21	13	0.072908	=P0ISS0N.D	IST(\$A21,\$E\$4	I,FALSE)		
22	14	0.052077	=P0ISS0N.D	IST(\$A22,\$E\$4	I,FALSE)		
23	15	0.034718	=P0ISS0N.D	IST(\$A23,\$E\$4	I,FALSE)		
24	16	0.021699	=P0ISS0N.D	IST(\$A24,\$E\$4	I,FALSE)		
25	17	0.012764	=P0ISS0N.D	IST(\$A25,\$E\$4	I,FALSE)		
26	18	0.007091	=POISSON.D	IST(\$A26,\$E\$4	I,FALSE)		
27	19	0.003732	=P0ISS0N.D	IST(\$A27,\$E\$4	I,FALSE)		
28	20	0.001866	=P0ISS0N.D	IST(\$A28,\$E\$4	I,FALSE)		

Figure 5.4

Microsoft Excel worksheet for calculating Poisson probabilities