

# MIS761

# Cyber Security Strategies

Dept. of Information Systems & Business  
Analytics

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Week 5 – Risk Management



# Risk Tolerance and Risk Appetite

- **Risk Appetite**

- Reflects the organization's overall willingness to take on risk.
- More strategic and aligns with organizational objectives and stakeholder expectations.
- Includes a formal risk appetite statement approved by the board.

- **Risk Tolerance**

- Defines acceptable risk levels for specific initiatives or activities.
- More tactical and operational in nature.
- Helps guide decisions at a granular level.

- **Residual Risk**

- Risk that remains after all controls are applied.
- Organizations must decide if they can accept this level of risk.
- Documented for future review cycles.

# Characteristics of a Well-Defined Risk Appetite

- **Strategic Alignment:** Risk appetite should align with organizational objectives, business plans, and stakeholder expectations.
- **Holistic Perspective:** It must encompass all key business aspects, acknowledging the willingness and capacity to take on risk.
- **Resource Consideration:** A risk appetite statement should be formally documented, considering skills, resources, and technology needed to manage risk.
- **Quantifiable Tolerance:** Include a tolerance for loss or negative events that can be reasonably quantified.
- **Periodic Review:** Regularly review and adjust risk appetite based on evolving industry and market conditions.

# Overview of the Risk Management Process

- **Risk Assessment**
  - **Risk Identification:** Determining where risks are present and what specific risks exist.
  - **Risk Analysis :** Assessing the severity and impact of identified risks.
  - **Risk Evaluation :** Evaluating whether the current risk level is acceptable.
- **Risk Treatment :** Deciding on actions needed to reduce risk to an acceptable level.

# Preparation in the Risk Management Process

## External Context

- **Business Environment**
  - Impact of customers, suppliers, and competitors on risk management.
- **Legal and Regulatory Environment**
  - Influence of laws, regulations, and industry standards.
- **Threat Environment**
  - Awareness of threats, known vulnerabilities, and attack methods.
- **Support Environment**
  - Role of government agencies, professional associations, and service organizations.

## Internal Context

- **Governance Structure**
  - Influence of the organization's governance on risk management.
- **Internal Stakeholders**
  - Impact of stakeholders within the organization.
- **Organizational Culture**
  - How the organization's culture affects risk management processes.
- **Information Security Maturity**
  - The maturity level of the organization's information security program.
- **Experience in Risk Management**
  - Previous experience in policy, planning, and managing risks.

# Risk Identification

## - Identifying Information Assets

- **Information Assets**

- Assets that collect, store, process, or transmit information.
- Including but not limited to people, procedures, data, software, hardware, and network components

- **Inventory Creation**

- Avoid assigning value to assets at this stage; focus on comprehensive identification.
- Focus on core applications first, then include communications software, operating systems, supporting utilities, and finally physical assets.
- Distinguish between easily replaceable components like hardware and operating systems, and more critical, integral, irreplaceable information assets.

# Risk Identification

## - Classifying and Categorizing Information Assets

- **Purpose:** Helps prioritize protection efforts and allocate resources effectively.
- **Developing a Classification Scheme**
  - Create or review a data classification system that ranks assets by sensitivity and security requirements.
- **Common Classification Levels**
  - **Confidential:** Highly sensitive information requiring strict access control.
  - **Internal:** Information meant for internal use, with moderate security needs.
  - **Public:** Information that can be openly shared with minimal security requirements.
- **Comprehensive and Exclusive Categories**
  - Ensure every asset fits into one of the categories.
  - Each asset should belong to only one category, preventing overlap.

# Risk Identification

## - Assessing the Value of Information Assets

- **Prioritization**

- Prioritize assets to ensure the most valuable ones are protected first.
- Focus on criticality to organizational success and impact of potential loss.

- **Critical Questions for Assessment**

- Which asset is crucial for organizational success?
- Which asset generates the most revenue?
- Which asset is the most profitable?
- Which asset is most costly to replace or protect?
- Which asset's loss would cause the greatest embarrassment or liability?

- **Valuation Challenges**

- Value varies within and between organizations.
- Difficult to accurately determine true value.
- Some costs are straightforward; others, like market share loss, are hard to quantify.



# Risk Identification

## - Assessing the Value of Information Assets

- **Operational Costs**

- **Creation Cost:** Value based on the cost of creating or acquiring the asset.
- **Maintenance Cost:** Significant portion of total cost involves maintenance.
- **Replacement Cost:** Human and technical resources needed for reconstruction or restoration.
- **Provision Cost:** Cost of providing the asset to users.

- **Complex Valuations**

- **Owner's Value:** Value perceived by the owners, considering the potential cost of loss.
- **Intellectual Property:** Value of trade secrets and new product potential.
- **Productivity Loss:** Cost of lost employee time and alternatives when assets are unavailable.
- **Revenue Loss:** Financial impact during the period the asset is unavailable.

# Risk Identification

## - Using a weighted table analysis for ranking Information Assets

Asset	Criteria 1 Critical to Success	Criteria 2 Cost to Replace/Protect	Criteria 3 Public Image	Weighted Score
Criterion weight (1-100)	40	30	30	100
Customer Payment System	0.7	0.7	0.9	76
Online Order Management	0.7	0.5	0.8	67
Customer Loyalty Data	0.8	0.8	1	86

# Risk Identification

## - Identifying, Assessing, and Prioritizing Threats

### Key Questions for Threat Identification

- **Assessing Actual Threats**

- Determine which threats pose real danger to current information assets.
- Focus only on threats relevant to existing software and hardware.

- **Internal vs. External Threats**

- Identify and categorize threats as internal or external.

- **Evaluating Probability and Impact**

- Assess which threats are most likely to occur.
- Determine the probability of a threat's success and its potential impact.

- **Preparedness and Response**

- Identify threats the organization is least equipped to handle.
- Consider the cost of protection and recovery for each threat.

# Risk Identification

## - Identifying, Assessing, and Prioritizing Threats

### **Contextual Considerations**

- **Adapting to Changes**

- Reevaluate threats when introducing new technologies or business ventures.
- Understand new competitive and threat environments related to organizational changes.

- **Cost Analysis**

- Prioritize threats based on the cost of protection and recovery.
- Focus resources on managing the most expensive and impactful threats.

# Risk Identification

## - Using Threats-Vulnerabilities-Assets worksheet

	Customer Loyalty Data	Customer Payment System	Online Order Management
Phishing Attack	Lack of staff awareness	Employee susceptibility	N/A
Data Breach	Unsecured storage	N/A	Weak password policies
Malware	Outdated security protocols	Unpatched software	Vulnerable third-party plugins
Insider Threat	Unauthorized access	Privileged access misuse	Inadequate monitoring

# Risk Analysis

## - Likelihood of a Threat Event and Uncertainty

- **Focus on Unmanaged Vulnerabilities**

- Set aside fully controlled vulnerabilities.
- Estimate control effectiveness for partially managed vulnerabilities.
- Assess based on implemented security controls and their levels.

- **Estimating Likelihood**

- Combine probability of threat initiation and impact.
- For adversarial threats: consider intent, capability, and targeting.
- For non-adversarial threats: use historical data and empirical evidence.
- Understand that estimation errors are inevitable.
- Continuously refine estimates with new data and insights.

- **Incorporating Uncertainty**

- Acknowledge the limits of knowledge on vulnerabilities and impacts.
- Factor in uncertainty using managerial judgment and experience.

# Risk Analysis

## - Assessing Potential Impact

- **Impact Assessment**

- Analyze consequences of successful attacks.
- Focus on potential loss of asset value.

- **Scenario Creation**

- Develop multiple scenarios to understand various impact levels.
  - Refer to media reports on similar attacks in other organizations.
  - Apply lessons learned from these cases to improve impact assessment.
- Use a "worst case/most likely outcome" approach:
  - Speculate worst possible outcome with current protections.
  - Determine the most likely outcome.

- **Documentation and Planning**

- Document risk impacts for all threats, vulnerabilities, and assets (TVA).
- Use this information for contingency planning, incident response, disaster recovery, and business continuity.
  - Share assessment details with the contingency planning team.
  - Integrate findings into broader organizational planning activities.

# Risk Analysis

## - Using Risk Rating Worksheet for Risk Determination

**Table 6-12** Risk Rating Worksheet

Asset	Vulnerability	Likelihood	Impact	Risk-Rating Factor
Customer service request via e-mail (inbound)	E-mail disruption due to hardware failure	3	3	9
Customer service request via e-mail (inbound)	E-mail disruption due to software failure	4	3	12
Customer order via SSL (inbound)	Lost orders due to Web server hardware failure	2	5	10
Customer order via SSL (inbound)	Lost orders due to Web server or ISP service failure	4	5	20
Customer service request via e-mail (inbound)	E-mail disruption due to SMTP mail relay attack	1	3	3
Customer service request via e-mail (inbound)	E-mail disruption due to ISP service failure	2	3	6
Customer service request via e-mail (inbound)	E-mail disruption due to power failure	3	3	9
Customer order via SSL (inbound)	Lost orders due to Web server denial-of-service attack	1	5	5
Customer order via SSL (inbound)	Lost orders due to Web server software failure	2	5	10
Customer order via SSL (inbound)	Lost orders due to Web server buffer overrun attack	1	5	5

### • Risk Determination Formula

- Calculate risk as Likelihood × Impact.
- Incorporate uncertainty if necessary, though often simplified.

### • Purpose of the Worksheet

- Summarizes risk analysis results.
- Prioritizes assets based on their risk rating.



# Risk Evaluation

- Translating Risk Appetite**

- Convert the general risk appetite statement into numerical values.
- Compare these values to the analyzed risks for decision-making.
- Incorrect evaluation can leave key assets exposed.

- Executive Decision Making**

- Review analysis findings with governance groups and executives.
- Decision makers determine if the risk level is acceptable.
- If acceptable, move to monitoring and review. If not, proceed to risk treatment.

- Complexity and Interdependencies**

- Solutions for one asset may affect others positively or negatively.
- Example: Upgrading a firewall can be costly but beneficial across assets.
- Example: Simplifying a firewall might ease management but expose other assets.

# Risk Treatment Strategies- Defense

- **Reducing Likelihood of Attack**

- Improve asset security to lower the chances of successful threats.
- Achieve an acceptable level of residual risk aligned with the organization's risk appetite.

- **Key Approaches**

- **Policy Implementation**

- Mandate procedures through organizational policies.
    - Combine policy changes with employee training and technology application.

- **SETA Programs**

- Enhance security through education, training, and awareness programs.
    - Ensure employees understand and comply with security policies.

- **Technological Controls**

- Use technical safeguards to reduce risks effectively.
    - Implement advanced security technologies to protect information assets.

# Risk Treatment Strategies- Transference

- **Shifting Risks**
  - Transfer risk to other entities or areas.
  - Options include outsourcing services, revising deployment models, purchasing insurance, or using service contracts.
- **Effective Service Level Agreements (SLAs)**
  - Crucial for ensuring external entities meet required security levels.
  - Key SLA elements:
    - Service category (e.g., availability, response time)
    - Acceptable service quality range
    - Measurement definitions and formulas
    - Credits/penalties for performance
    - Measurement frequency and intervals

# Risk Treatment Strategies- Mitigation

- **Reducing Impact with Planning and Preparation**
  - Focuses on minimizing consequences if a vulnerability is exploited.
  - Emphasizes readiness to handle incidents or disasters.
- **Types of Mitigation Plans**
  - Incident Response (IR) Plan
  - Disaster Recovery (DR) Plan
  - Business Continuity (BC) Plan
  - Crisis Management (CM) Plan

# Risk Treatment Strategies

## - Acceptance and Termination

### Acceptance

- **Intentional Decision, Not Neglection**
  - Choose to maintain current protection levels after formal evaluation.
  - Accept potential outcomes of vulnerabilities without additional controls.
- **Criteria for Acceptance**
  - Assess the risk level to the information asset.
  - Evaluate the probability and impact of an attack.
  - Conduct a feasibility analysis and financial assessment (e.g., CBA).
  - Determine that the cost of additional controls exceeds their benefits.

### Termination

- **Removing Assets, Not Abandonment**
  - **Discontinue** or **remove** information assets that are too costly or difficult to protect.
  - Ensure termination is a deliberate business decision, **NOT abandonment**.
- **Cost-Benefit Analysis**
  - Decide based on the comparison of protection costs against the asset's value.

# Risk Treatment

## - Selecting a Strategy

### General Guidelines for Strategy Selection

- **Implement Controls:** For critical assets with vulnerabilities, apply security measures to reduce exploitation likelihood.
- **Layered Protections:** When vulnerabilities are exploitable, use multiple layers of protection, including design and administrative controls.
- **Increase Attacker Costs:** If attacker's gain outweighs attack costs, use technical and managerial controls to raise attack costs or reduce attacker gains.
- **Limit Potential Loss:** For substantial potential losses, employ design principles and protections to minimize attack impact and reduce loss potential.

### Comprehensive Assessment

- Analyze both economic and noneconomic consequences of vulnerability exploitation.
- Consider legal or regulatory requirements for protecting sensitive information.
- Compare actual and perceived advantages of implementing controls against disadvantages.
- Ask: "Is further investment in protection worth the cost?"

# Risk Treatment

## - Selecting a Strategy: Economic Feasibility

- **Cost Considerations**

- **Development or Acquisition:** Costs for hardware, software, and services.
- **Training Fees:** Expenses for personnel training.
- **Implementation Costs:** Expenses for installing, configuring, and testing.
- **Service Costs:** Vendor fees for maintenance, upgrades, or outsourcing.
- **Maintenance Costs:** Labor expenses for ongoing verification, maintenance, training, and updates.
- **Potential Loss Costs:** Costs from asset loss due to termination or compromise.

- **Benefit Assessment**

- Determine the value of using controls to prevent losses.
- Value information assets exposed by vulnerabilities.
- Calculate risk level and express potential losses as Annualized Loss Expectancy (ALE).

# Risk Treatment

## - Selecting a Strategy: Cost-Benefit Analysis (CBA)

### **Single Loss Expectancy (SLE) Calculation**

- $SLE = \text{Asset Value (AV)} \times \text{Exposure Factor (EF)}$ 
  - EF represents the percentage loss from a specific attack.
  - SLE accounts for the asset value and expected loss percentage.

### **Annualized Loss Expectancy (ALE) Calculation**

- $ALE = SLE \times ARO$ 
  - ARO indicates the frequency of attacks over a given time period.
  - ALE combines SLE with ARO to estimate annual loss potential.
- **Cost-Benefit Analysis (CBA) Calculation**
  - Compare ALE before and after implementing controls.
  - $CBA = ALE (\text{pre-control}) - ALE (\text{post-control}) - \text{Annualized Cost of Safeguard (ACS)}$
  - Pre-control ALE is the risk before implementing the control.
  - Post-control ALE is the risk after the control has been in place.
  - ACS includes costs for implementing and maintaining the control.



# Risk Treatment

## - Selecting a Strategy: Other Feasibility

### **Organizational Feasibility**

- Assess how well the InfoSec alternatives support the organization's efficiency and strategic objectives.
- Ensure the proposed controls align with the organization's mission and goals without hindering opportunities.

### **Operational Feasibility (Behavioral Feasibility)**

- Gauge user and management acceptance and support.
- Evaluate system compatibility with stakeholder requirements.
- Foster user engagement through communication, education, and involvement to reduce resistance to change.

# Risk Treatment

## - Selecting a Strategy: Other Feasibility

### **Technical Feasibility**

- Determine if the organization has or can acquire the necessary technology.
- Assess the organization's technical expertise to manage and implement new controls.
- Consider the complexity of technological controls and the organization's capacity to support them.

### **Political Feasibility**

- Analyze the consensus and relationships within the organization's communities of interest.
- Ensure proposed controls fit within the realm of what is politically possible, considering staff resources and organizational dynamics.

# Risk Treatment

## - Selecting a Strategy: Alternative Models

### **Benchmarking**

- Compare organizational performance against established measures.
- **External Benchmarking:** Study practices of other organizations to achieve desired results.
- **Internal Benchmarking (Baselining):** Compare past performance (baseline) with current performance to identify gaps and plan improvements.
- Use metrics-based or process-based measures for comparisons.

### **Due Care and Due Diligence**

- Ensure the organization meets minimum security standards.
- Reflect actions any prudent organization would take under similar circumstances.

# Risk Treatment

## - Selecting a Strategy: Alternative Models

### **Best Business Practices**

- Implement industry-recognized practices balancing information access and protection.
- Aim for effective security without compromising operational needs.

### **Gold Standard**

- Aspire to set the highest industry standards beyond best practices.
- Pursue exemplary security measures to lead the industry.

### **Government Recommendations and Best Practices**

- Follow regulatory requirements and recommendations specific to the industry.
- Utilize government guidelines as benchmarks for controlling InfoSec risks.

# ENJOY YOUR BREAK!

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