

Digital Manufacturing Solutions for SMEs

-- An example



Digital Manufacturing on a Shoestring: Low-Cost Digital Solutions for SMEs



The journey of digital manufacturing

- 
- 1960s** *Numerically controlled machine tools*
 - 1970s** *PLCs as the electronic replacement for hard-wired relay systems*
 - 1980s** *Computer-aided design and digital product information*
 - 1990s** *Digital solutions for the enhancement of manufacturing processes*
 - 2000s** *Smart Factory empowered by IT, OT and AI*
 - 2010-** *Industry 4.0, Smart Factory, Product life cycle, Value chain management*

Remove the barriers for SMEs

Barriers for SMEs	How
<i>Cost</i>	Low-cost approach
<i>Risk</i>	Non-core systems approach
<i>Complexity</i>	Requirements co-development approach ‘Dip a toe in the water’ Adopt one digital solution at a time



Potential benefits for such an approach

- Enable growth and productivity in businesses
- Support business resilience, exports, and development opportunities
- Increase confidence in company's digital endeavour
- Create and capture future economic opportunities
- Inform capital investment/inward investment that aligns with opportunities



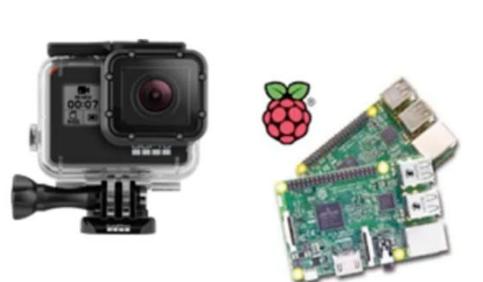
Low-cost solution design approach

- **Simple and structured**
 - The design process is easily understood by inexperienced designers
 - It follows a logical process and ensures the designer always has a clear next step.
- **Streamlined**
 - The design approach should accelerate the development process by facilitating quick design decisions that are transparent and well-informed.
- **Versatile and expandable**
 - The design approach should be able to incorporate a large variety of available components, easily interchangeable similar/equivalent components, and incorporate new components that are developed or available on the market.

Hawkridge, G., McFarlane, D., Kaiser, J., de Silva, L., Terrazas, G. Designing Shoestring Solutions: An Approach for Designing Low-Cost Digital Solutions for Manufacturing(2022) Studies in Computational Intelligence, 1034, pp. 249-262.

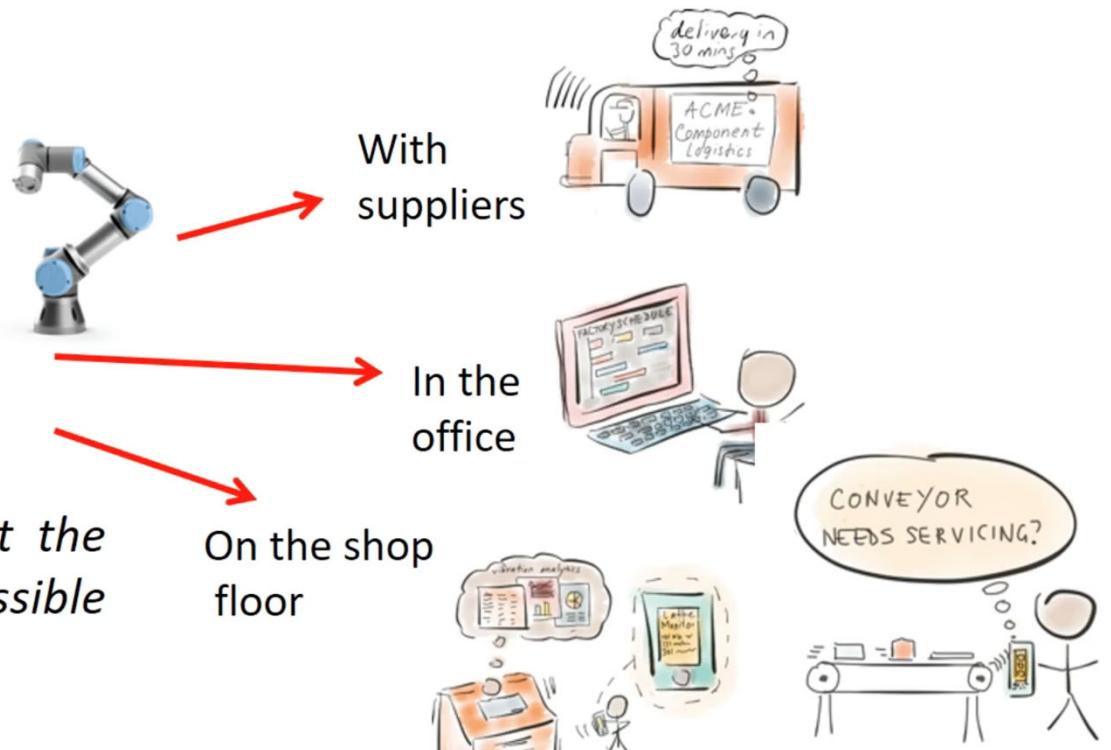


Low-cost solution design



Shoestring Vision:

Increase digital capabilities throughout the company using low-cost, easily accessible "off-the-shelf" components.



Shoestring staged approach

1. Digital requirement assessment

What are the digital solution needs of a construction SME?



2. Solutions development

How can available technologies, algorithms and software be combined into accessible solutions?



3. Prototyping / Pilot testing

...of the developed technologies and methods in partner SMEs



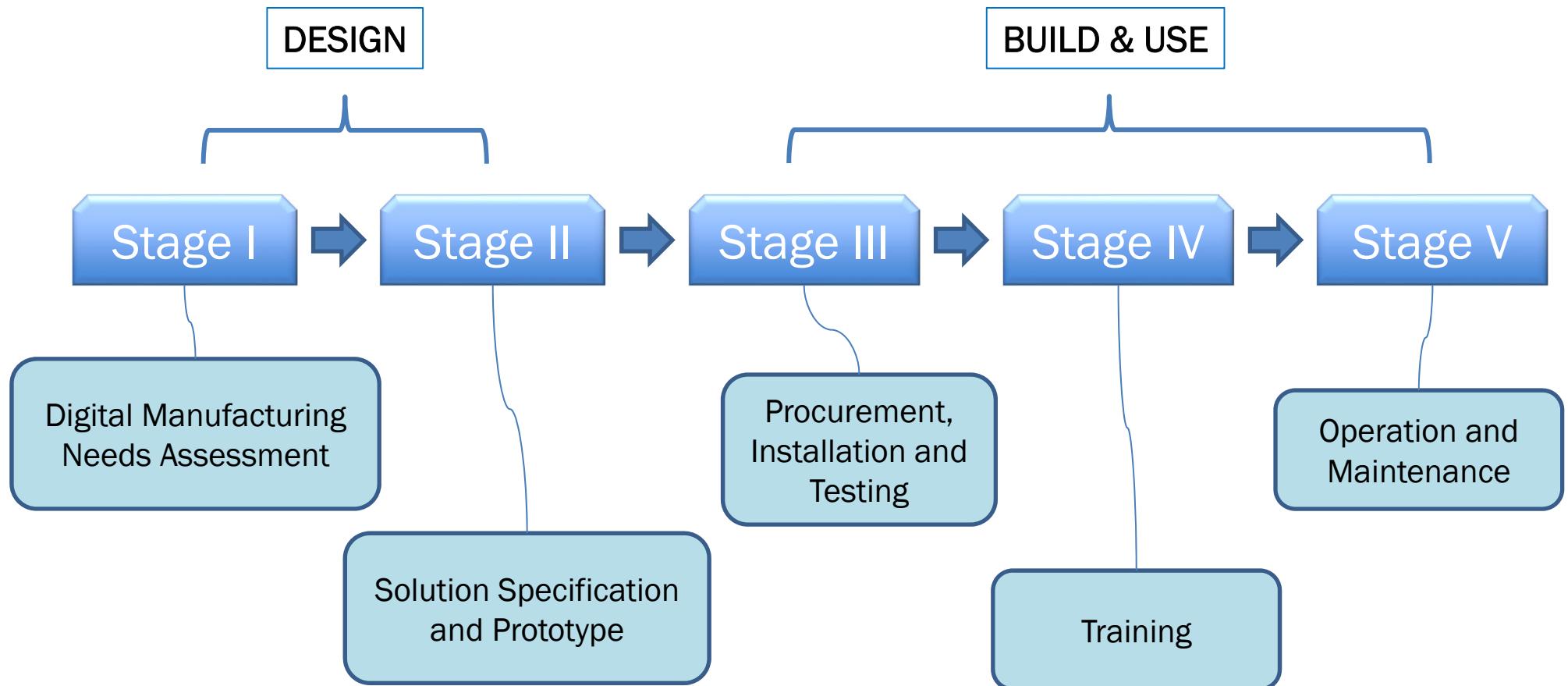
4. Incremental integration

Implementing and integrating solutions in an incremental manner

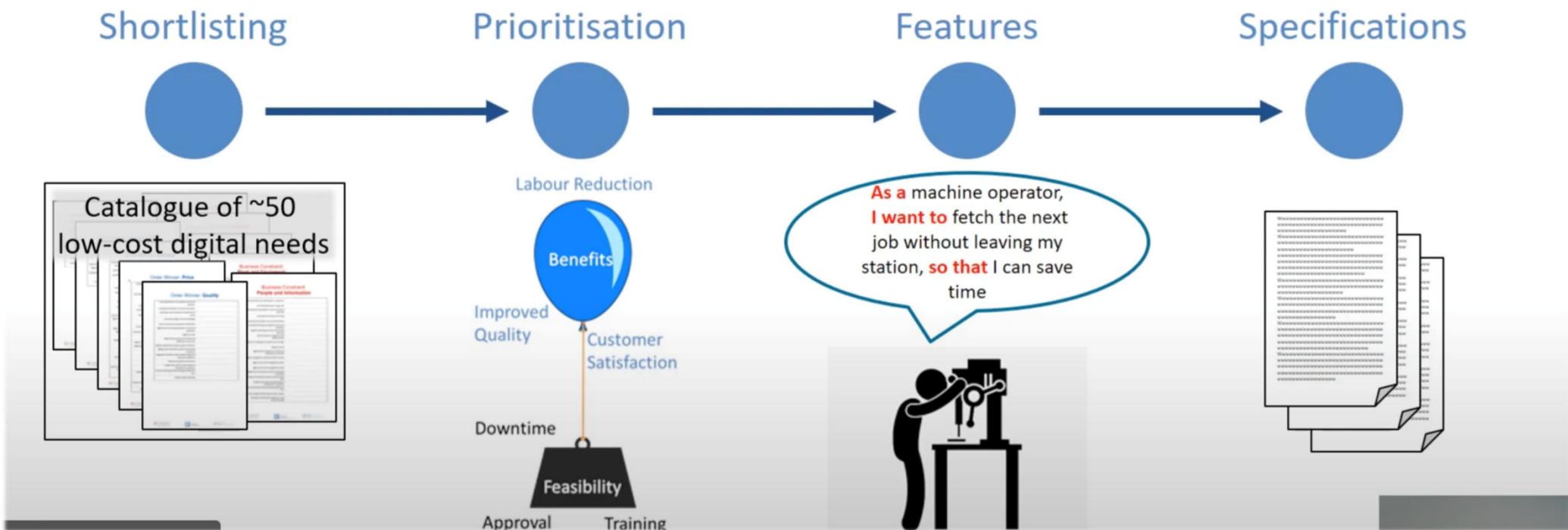
5. Engagement / Dissemination
Application of the approach in a wide array of companies & labs



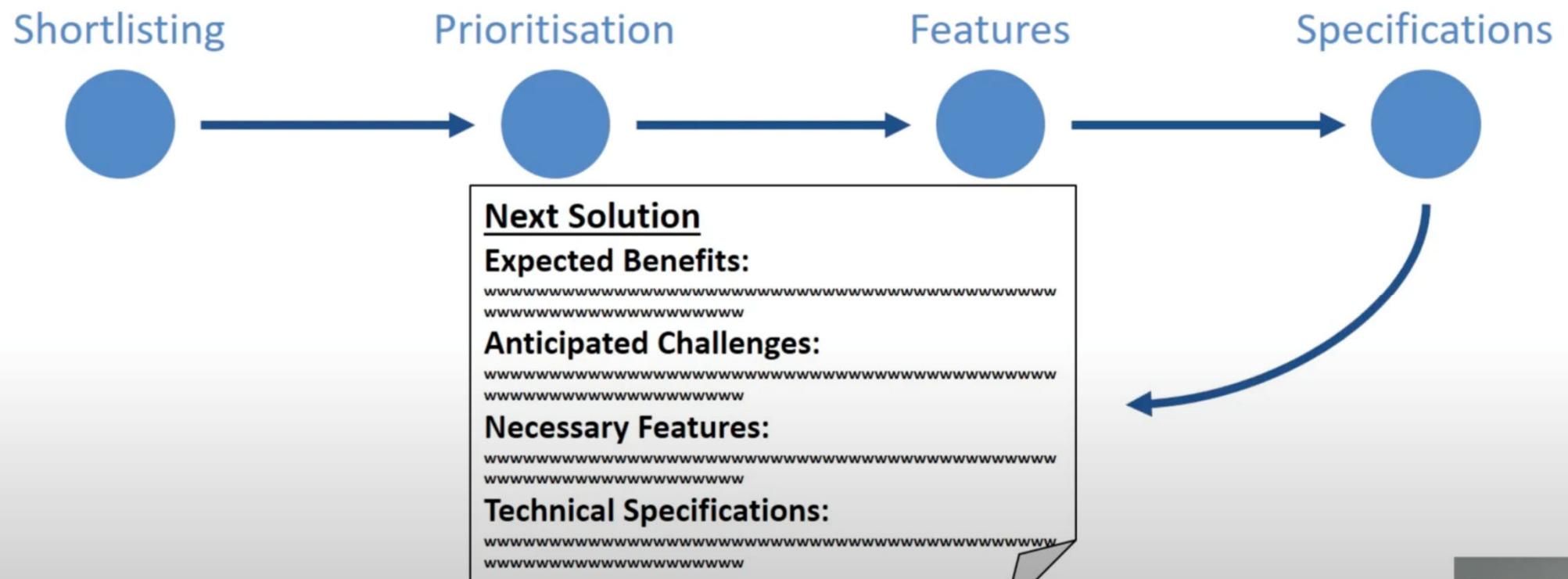
Shoestring design and application approach



Stage I: Digital manufacturing needs assessment



Stage I: Digital manufacturing needs assessment



An example

	Design	Supply	Produce	Others
Key business needs				
Current difficulties limiting performance				
What success would look like if addressed				
What would you need from a simple digital solution to facilitate success?				



An example

	Design	Supply	Produce	Others		
Key business needs	Product design update in a timely manner	'Right first time' product introduction	Directors' want visibility of production status	Plant managers want to know the status of production	Process monitoring for quality control	High quality products at low production cost
Current difficulties limiting performance	Multiple systems, different between Design and Manufacturing	New components hit problems in production	Presently information is dispersed across the organisation	Present systems do not supply job info in timely manner	Present systems lack measurements or are not connected	Some present systems are controlled manually
What success would look like if addressed	One place to look for supply information with clear priorities	All new features are accommodated in supplier specification	Regular reliable updates on status	Daily update on factory status of each job	Real-time, centralized monitoring of all relevant process signals	Automatic operation of process
What would you need from a simple digital solution to facilitate success?	Single change management between design, supply and production	One place for design/Manufacture product information	Single job tracking system	Live capture of job tracking information	Live capturing of process signal in central db with web interface	Retrofitted sensors and actuator with a closed loop control

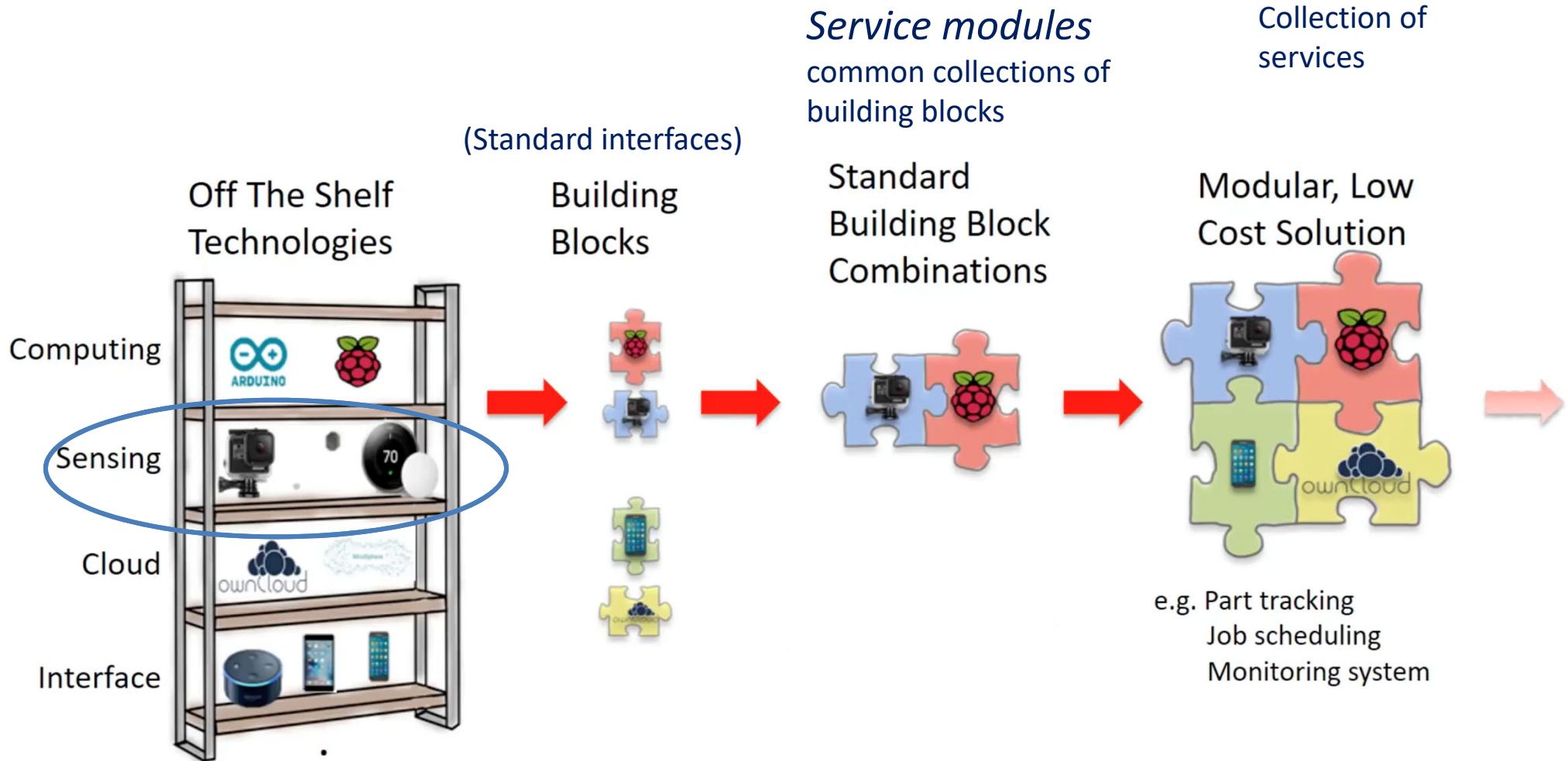
An example

	Design	Supply	Produce	Others
Key business needs	<p>Product design update in a timely manner Group: xyz</p>	<p>'Right first time' product introduction</p>	<p>Directors' want visibility of production status</p>	<p>Plant managers want to know the status of production</p>
Current difficulties limiting performance	<p>Multiple systems between Design and Manufacturing</p> <p>Simple, single change management and issue reporting between design and production</p>	<p>New components hit problems in production</p>	<p>Presently information is dispersed across the organisation</p>	<p>Present systems do not supply job info in timely manner</p> <p>Present systems lack measurements or are not connected</p>
What success would look like if addressed	<p>One place to look for supply information with clear priorities</p>	<p>All new features are accommodated in supplier specification</p>	<p>Regular reliable updates on status</p>	<p>Daily update on factory status of each job</p> <p>Real-time, centralized monitoring of all relevant process signals</p>
What would you need from a simple digital solution to facilitate success?	<p>Single change management between design, supply and production</p>	<p>One place for design/Manufacture product information</p>	<p>Single job tracking system</p>	<p>Live capture of job tracking information</p> <p>Live capturing of process signal in central db with web interface</p> <p>Retrofitted sensors and actuator with a closed loop control</p>

An example

	Design	Supply	Produce	Others
Key business needs	Product design update in a timely manner Group: xyz	'Right first time' product introduction	Directors' want visibility of production status	Plant managers want to know the status of production
Current difficulties limiting performance	Multiple systems between Design and Manufacturing Simple, single change management and issue reporting between design and production	New components in production Problems in production	Presently information is dispersed across the organisation	Present systems lack measurements or are not connected
What success would look like if addressed	One place to look for supply information with clear priorities	All new features are accommodated in supplier specification	Regular reliable updates on status	Daily update on factory status of each job
What would you need from a simple digital solution to facilitate success?	Single change management between design, supply and production	One place for design/Manufacture product information	Single job tracking system	Live capture of job tracking information
				Live capturing of process signal in central db with web interface
				Retrofitted sensors and actuator with a closed loop control
				"Live" Job tracking system
				Automatic operation of process

Stage II: Solution Specification & Prototype



Examples of common low-cost sensing technologies for monitoring

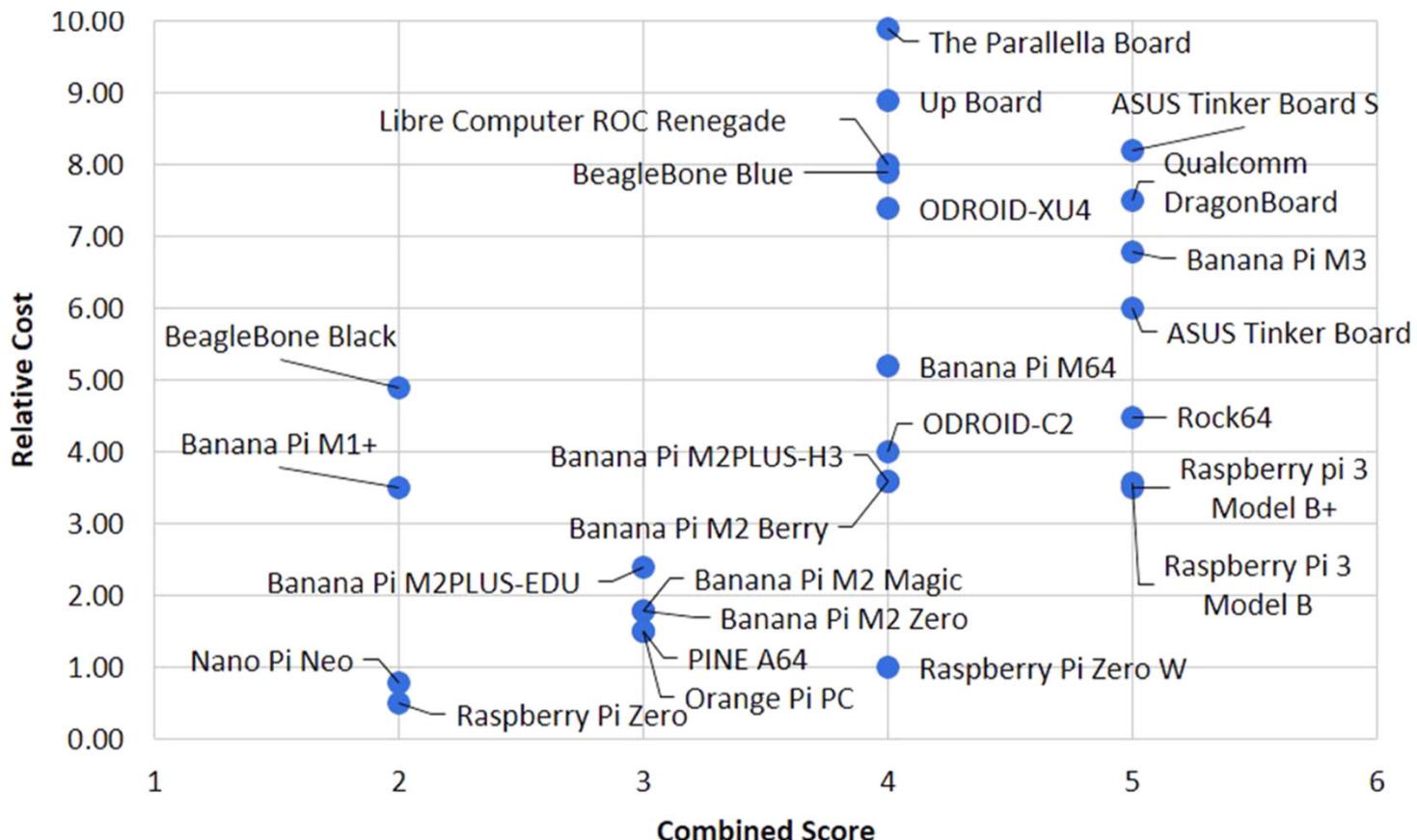
Sensed parameter	Sensor	Type	Output	Range	Accuracy H(L)	Resolution (R)/ Sensitivity(S)	Price range (USD)
Temperature	LM335	Transistor	A	-40 °C ~ 100 °C	±3 °C (±5 °C)	R=10 mV/ °C	1.4
	LMT01LPG	Transistor	D	-50 °C ~ 150 °C	±0.5 °C (±0.6875 °C)	R=0.0625 °C	2.8
	MLX90614	IR	D	-70 °C ~ 380 °C	±0.5 °C (±4 °C)	R=16 bit	32
	NB-PTCO	RTD	A	-50 °C ~ 600 °C	±0.3 °C	R=3850 ppm/ °C	1.8
	NTCLE100E3103JB0	NTC Thermistor	A	-40 °C ~ 125 °C	NA	NA	0.69
	TP29	K-type Thermocouple	A	-50 ~ 200 °C	NA	NA	9.6
Vibration	PC420A	Piezoelectric	A	10 Hz - 1.0 kHz	NA	S=5%	330
	KX122	MEMS	D	6.25 Hz ~ 12.8kHz	NA	S= ±2 g ~ ±8 g	1.83
Acoustic	CMA-4544PF	Electret	A	20 Hz ~ 20.0 kHz	SNR = 60dB	S=-44 dB ±2dB	0.77
	SPU0410LR5H	MEMS	A	100 Hz ~ 80.0 kHz	SNR=63dB	S= -38 dB ±3 dB @ 94 dB SPL	0.67
Pressure	PMO-4015PN	Magnetic	A	50 Hz ~ 12.0 kHz	SNR= 58dB	S= -42 dB ±2 dB @ 94 dB SPL	1.58
	SDP31-500PA	Differential	D	-0.5 kPa ~ 0.5kPa	±3%	R= 16 bit	30.69
	DP-101-N	Vented gauge	D	±100kPa	NA	NA	92
	24PCEFA6G	Compound	A	±3.45kPa	±1%	NA	27.27

*IR: Infrared, RTD: resistance Temperature Detector, NTC: Negative temperature Coefficient, MEMS: Micro Electro-Mechanical Systems, A: analogue, D: Digital, SPL: Sound Pressure Level, PPM: Parts per Million, Hz: Hertz, Pa: Pascal, C: Celsius.

Hawkridge, G., Mukherjee, A., McFarlane, D., Tlegenov, Y., Parlikad, A.K., Reyner, N.J., Thorne, A. Monitoring on a shoestring: Low cost solutions for digital manufacturing (2021) Annual Reviews in Control, 51, pp. 374-391.

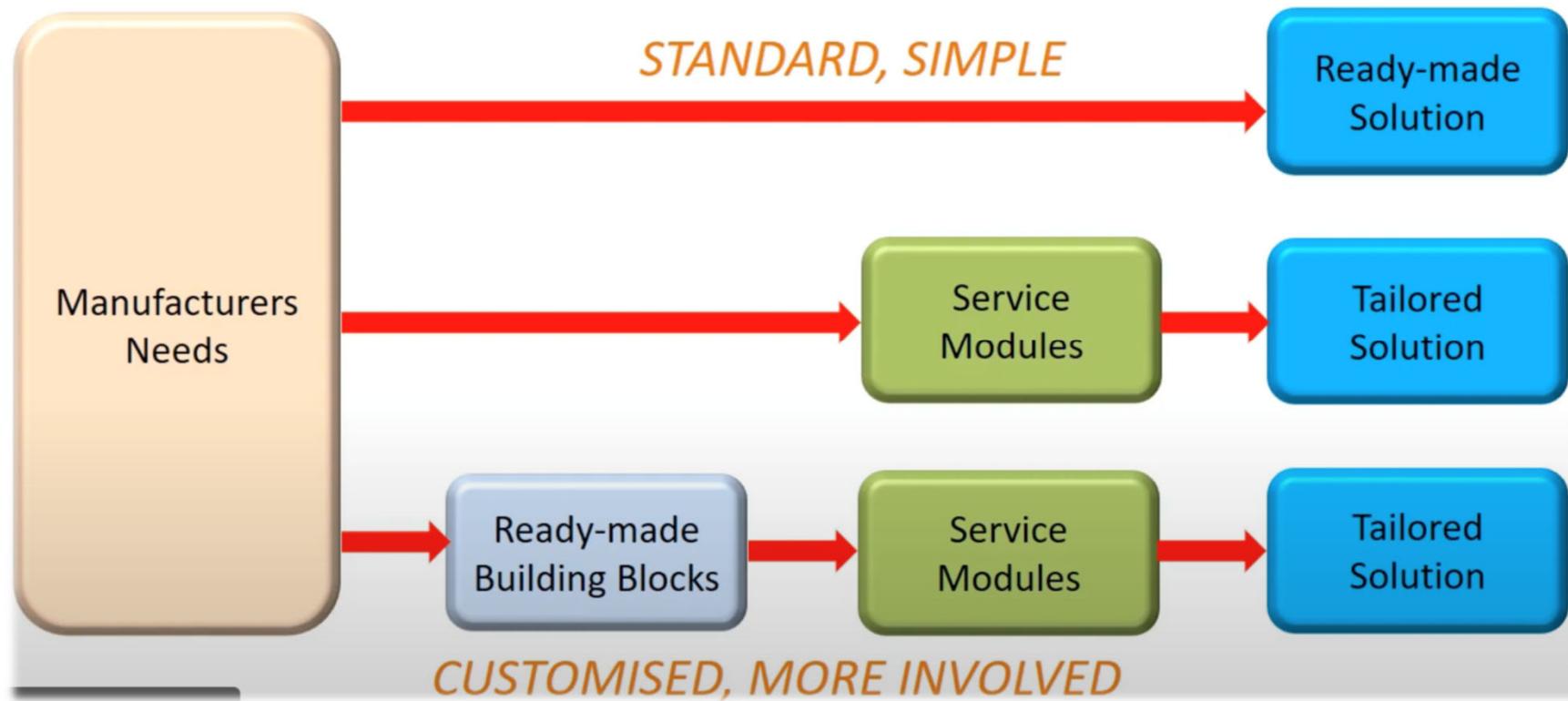


Review of low-cost wireless communication technologies – considering cost, computing performance and connectivity

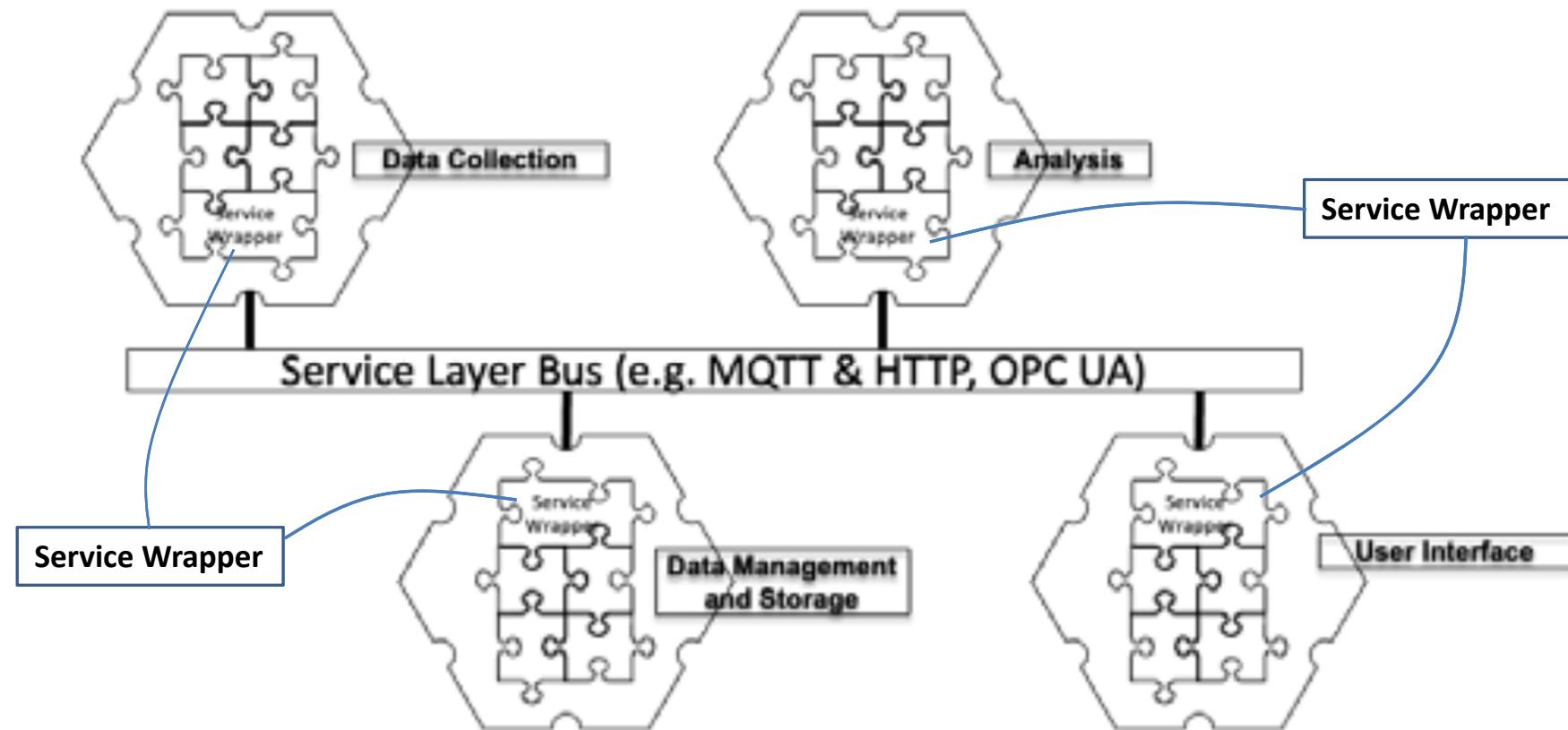


Hawkrige, G., Mukherjee, A., McFarlane, D., Tlegenov, Y., Parlikad, A.K., Reyner, N.J., Thorne, A. Monitoring on a shoestring: Low cost solutions for digital manufacturing (2021) Annual Reviews in Control, 51, pp. 374-391.

Shoestring solution pathways for SMEs



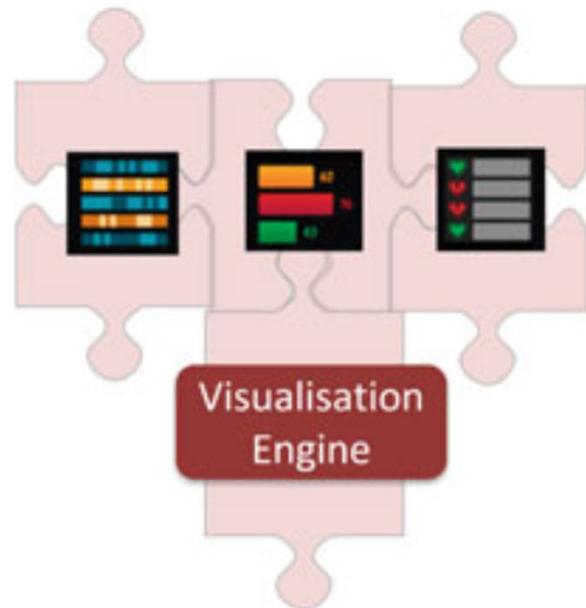
Digital solution as a combination of service modules



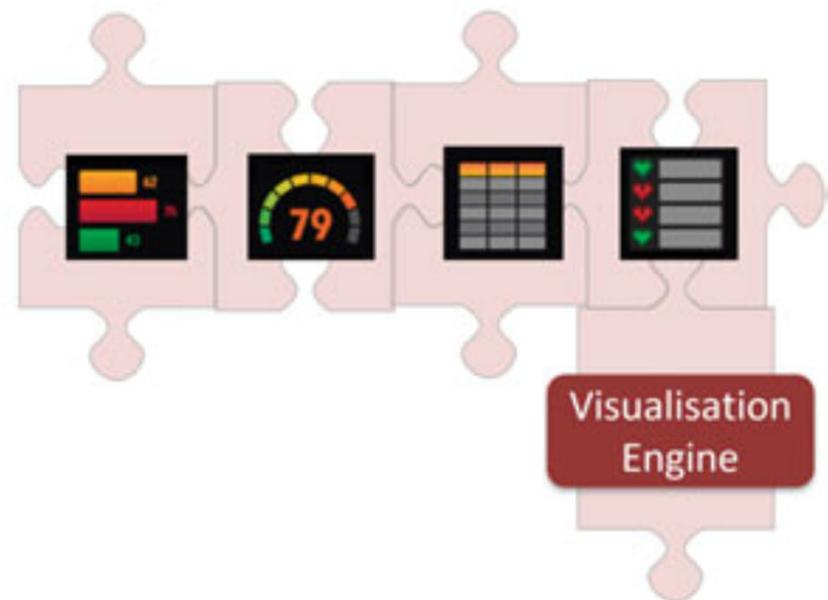
McFarlane, D., Ratchev, S., De Silva, L., Hawkridge, G., Schönfuß, B., Angulo, G.T. Digitalisation for SME Manufacturers: A Framework and a Low-Cost Approach(2022) IFAC-PapersOnLine, 55 (2), pp. 414-419.

Visualisation building blocks re-used to build different solutions

Real time tracking of jobs



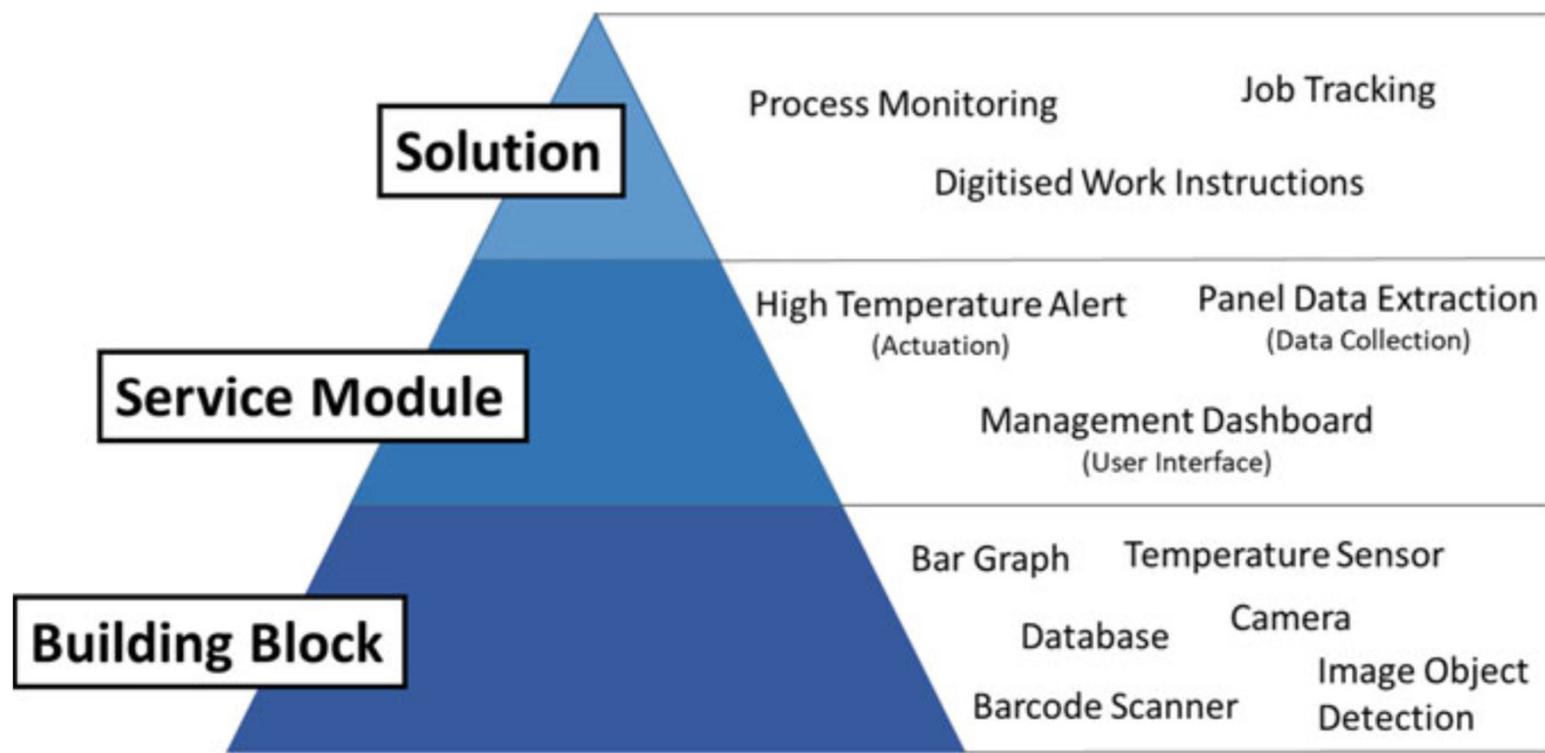
Monitoring human and machine resources



Martínez-Arellano, G., McNally, M.J., Chaplin, J.C., Ling, Z., McFarlane, D., Ratchev, S. Visualisation on a Shoestring: A Low-Cost Approach for Building Visualisation Components of Industrial Digital Solutions(2022) Studies in Computational Intelligence, 1034, pp. 277-289.



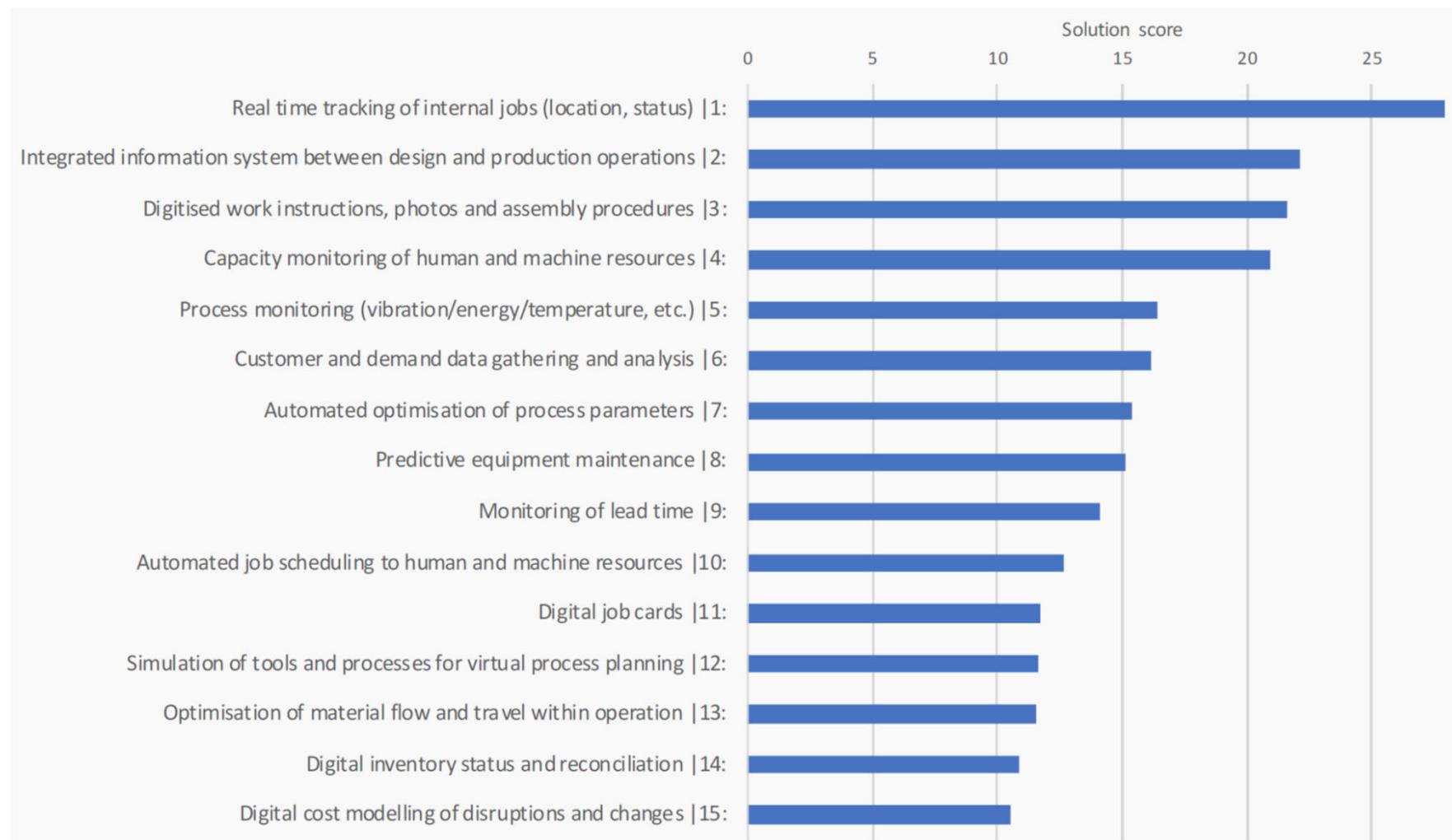
Solution composition hierarchy



Martínez-Arellano, G., McNally, M.J., Chaplin, J.C., Ling, Z., McFarlane, D., Ratchev, S. Visualisation on a Shoestring: A Low-Cost Approach for Building Visualisation Components of Industrial Digital Solutions(2022) Studies in Computational Intelligence, 1034, pp. 277-289.



Top 15 demanded digital manufacturing solutions of SMEs in the UK



Duncan McFarlane, Svetan Ratchev, Lavindra de Silva, Gregory Hawkridge, Benjamin Schönfuß, German Terrazas Angulo. 2022. "Digitalisation for SME Manufacturers: A Framework and a Low-Cost Approach ." *IFAC PapersOnLine* 55-2 . ELSEVIER. 414–419.



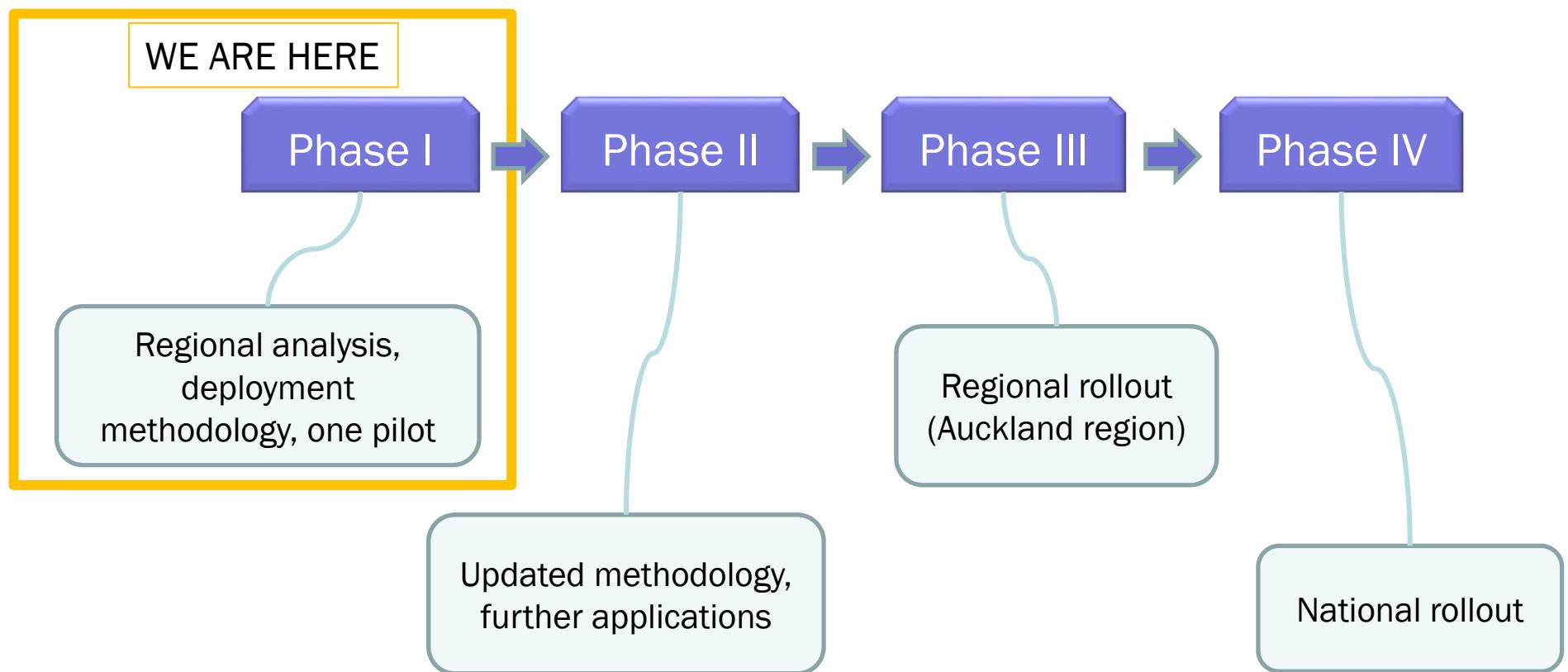
Digital Manufacturing Light Auckland Pilot (2022)

Inspired by the 'Digital Manufacturing on a Shoestring' research and application (UK)

aucklandunlimited.com



“Digital Manufacturing Light” Auckland Pilot Framework



An NZ Example for Digital Manufacturing Light – Process Monitoring at LOSCAM

LOSCAM



LOSCAM's four crates types *

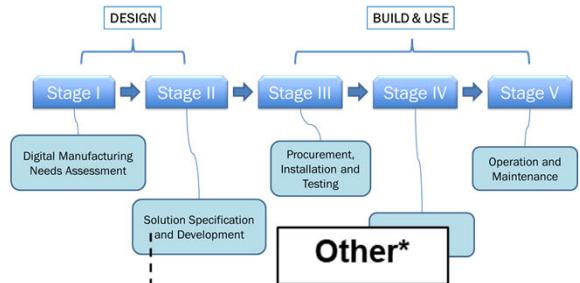


- Pooling and returnable packaging solutions.
- Suspects of inefficiencies in current processes.
- Needs to determine washing rates, type of crates washed, and length of stoppages.

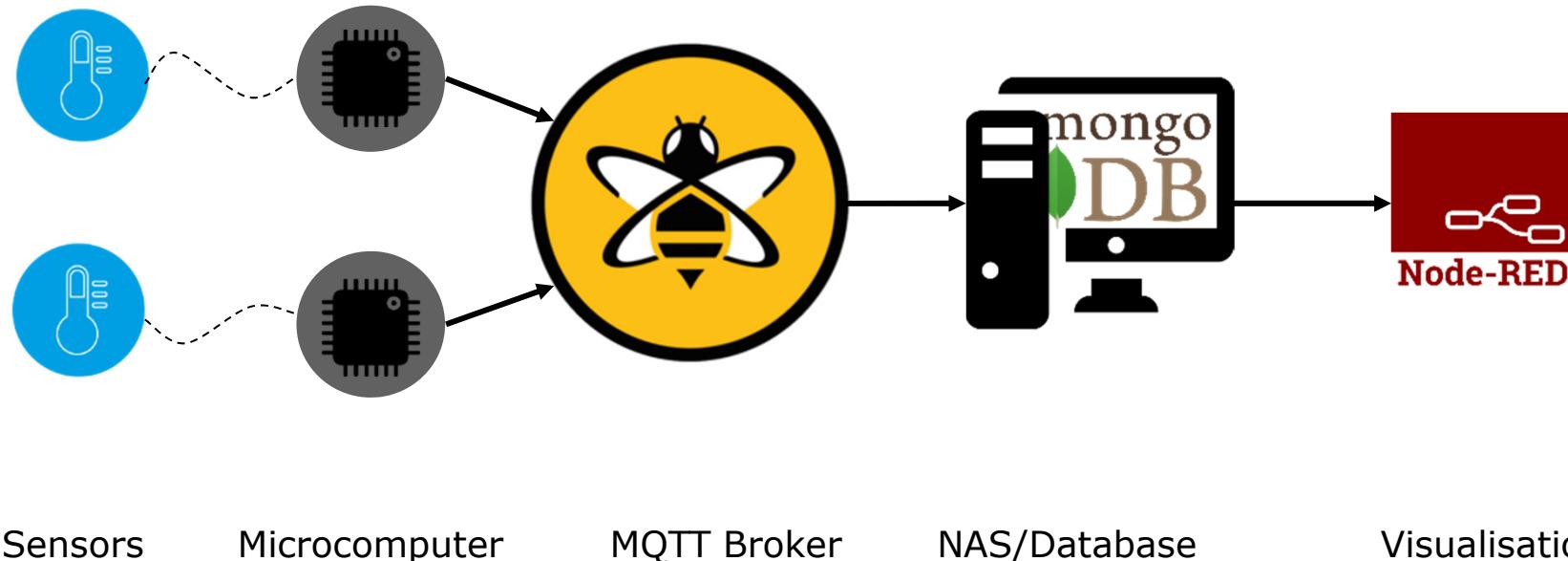
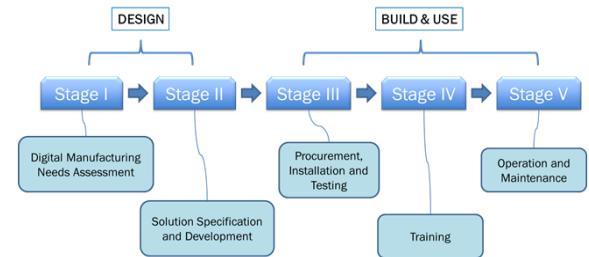
* <https://www.loscam.com/ufiles/1595413570.pdf>

Digital Manufacturing Needs Assessment

	Design	Supply	Produce	Other*
Key business needs			Plant managers want to know the performance of production	
Current difficulties limiting performance against key business need			Present system does not supply performance info in timely manner	
What success would look like if addressed			Real-time visualization of the plant performance	
What would you need from a simple digital solution to facilitate that success?			Live capture and visualization of all cradles washed	Note(*) e.g.: Customers, Partners, Channels

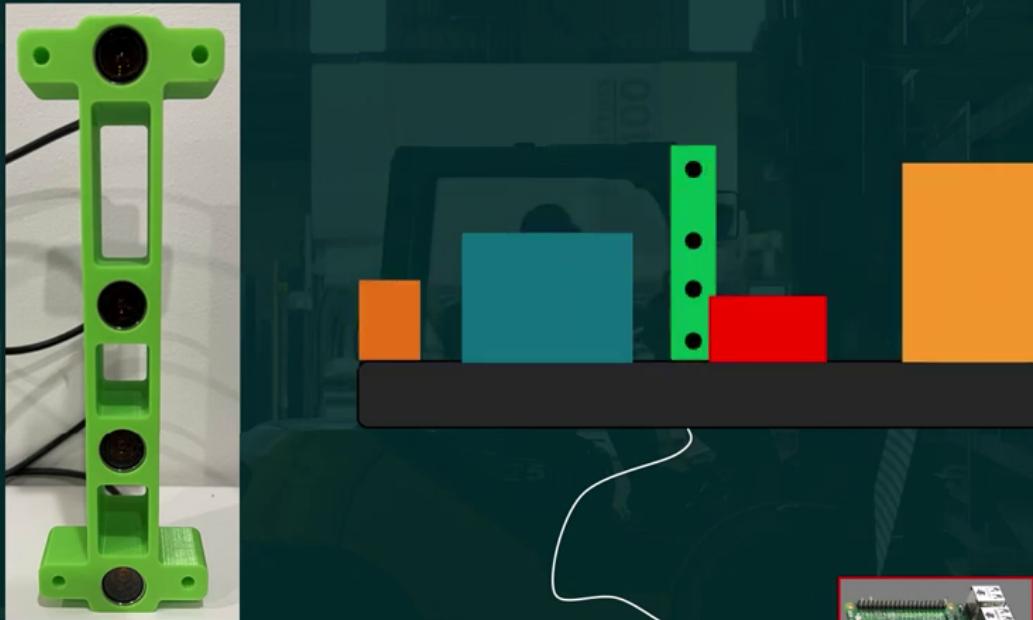


Solution Specification and Development



Sensor Setup

LOSCAM SETUP



The diagram illustrates the LOSCAM setup. It features a green 3D-printed camera mount with a black sensor board attached. A white line connects the sensor board to a small image of a Raspberry Pi board at the bottom right.

Crate Detections

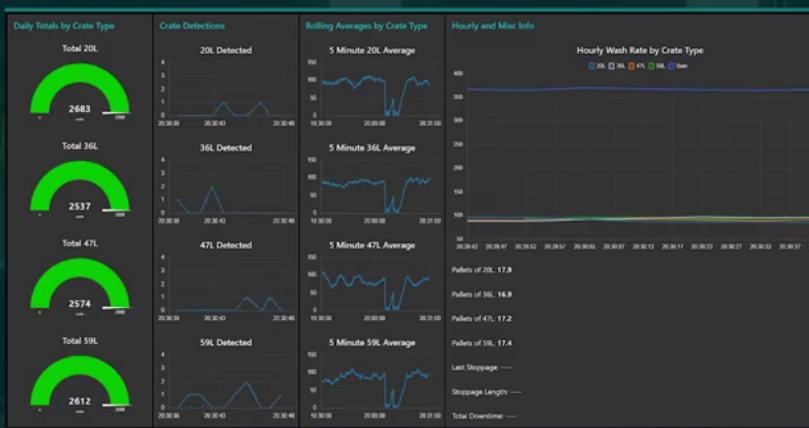
Four line graphs show detections for different crate sizes:

- 20L Detected:** The graph shows a single peak at approximately 19:58:45.
- 36L Detected:** The graph shows a single peak at approximately 19:58:46.
- 47L Detected:** The graph shows two peaks at approximately 19:58:45 and 19:58:52.
- 59L Detected:** The graph shows two peaks at approximately 19:58:46 and 19:58:51.

Time axis: 19:58:42, 19:58:46, 19:58:52

Visualisation via Web-Browser

VISUALISATION



- Real time Node-RED browser based interface
- Historical data output to excel with Python from mongoDB

Excel

A	B	C	D	E	F	
1	Date	20L	36L	47L	60L	Daily Total
2	16/09/2021	7217	7121	7214	7246	28798
3	17/09/2021	25979	25925	26054	26053	104011
4	18/09/2021	25972	25958	25645	25859	103434
5	19/09/2021	5957	5969	5723	5983	23632
6	20/09/2021	26799	26701	26580	26867	106947
7	21/09/2021	26742	26785	27069	26715	107311
8	22/09/2021	26846	26993	26956	26795	107590
9	23/09/2021	27058	27154	26737	26652	107601
10	24/09/2021	26864	26887	27051	26635	107437
11	25/09/2021	26743	27069	26742	26869	107423
12	26/09/2021	25577	25727	25620	25893	102817
13	27/09/2021	10341	10494	10227	10511	41573

A	B	C	D	E	F	
1	Date	# of Short Stoppages	Total Length of Short Stoppages (minutes)	Min	Max	Mean
2	16/09/2021	2	0.56	0.26	0.30	0.28
3	17/09/2021	13	3.40	0.17	0.49	0.26
4	18/09/2021	27	6.33	0.17	0.42	0.23
5	19/09/2021	3	1.05	0.17	0.50	0.35
6	20/09/2021	0	0.00	0.00	0.00	0.00
7	21/09/2021	0	0.00	0.00	0.00	0.00
8	22/09/2021	0	0.00	0.00	0.00	0.00
9	23/09/2021	1	0.17	0.17	0.17	0.17
10	24/09/2021	0	0.00	0.00	0.00	0.00
11	25/09/2021	1	0.18	0.18	0.18	0.18
12	26/09/2021	0	0.00	0.00	0.00	0.00
13	27/09/2021	0	0.00	0.00	0.00	0.00

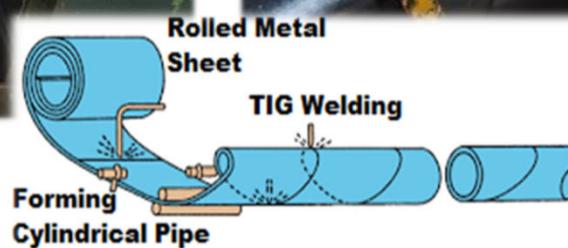
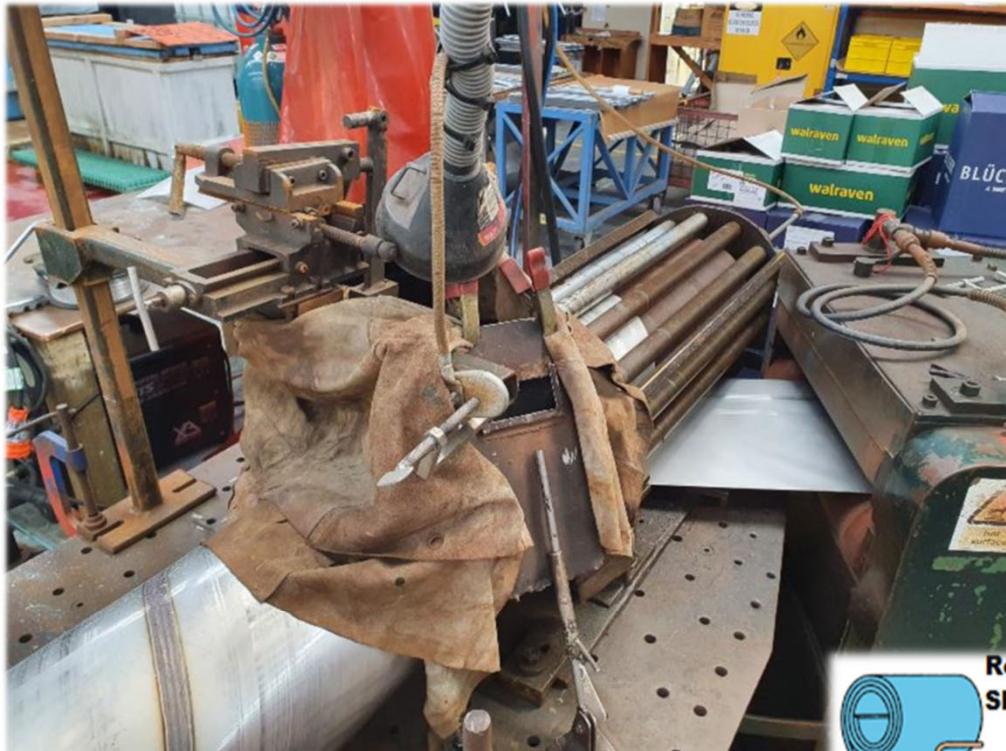
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Jan Polzer & Xun Xu © -34-

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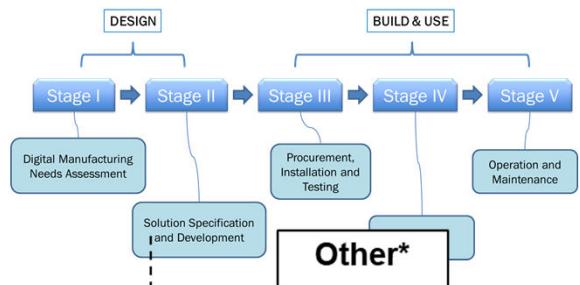
An NZ Example for Digital Manufacturing Light – Retrofitting of a legacy machine

SPIRAWELD
STAINLESS LIMITED



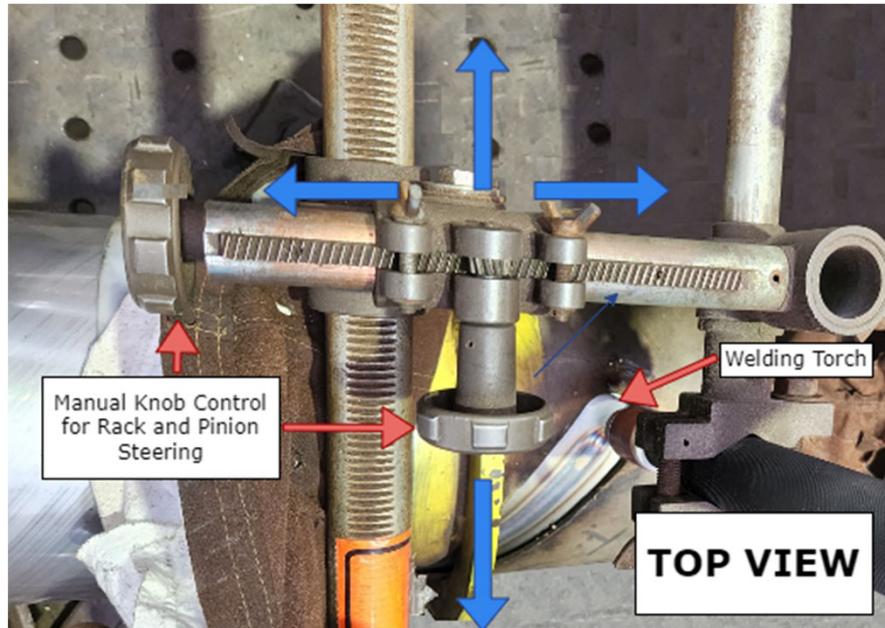
Digital Manufacturing Needs Assessment

	Design	Supply	Produce	Other*
Key business needs			High quality at low production cost	
Current difficulties limiting performance against key business need			Some present systems are controlled manually	
What success would look like if addressed			Automatic operation of critical process	
What would you need from a simple digital solution to facilitate that success?			Retrofitted sensors and actuator with a closed loop control	Note(*) e.g.: Customers, Partners, Channels



Retrofitting of a legacy machine - a digital solution

SPIRAWELD
STAINLESS LIMITED



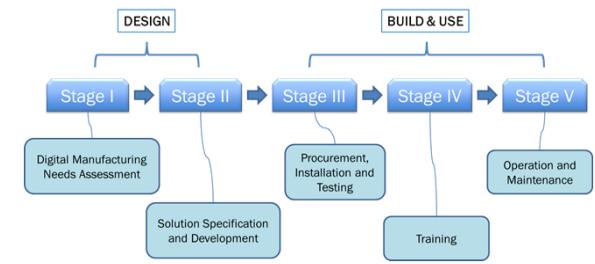
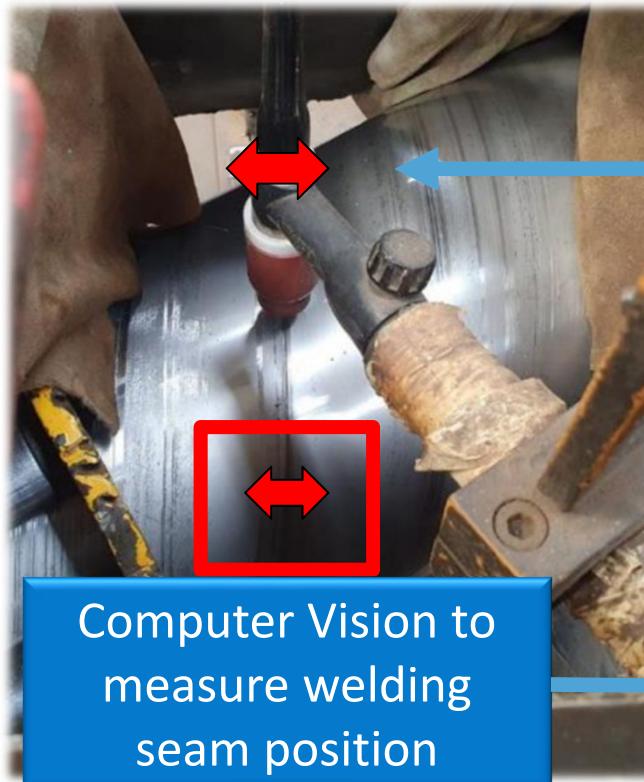
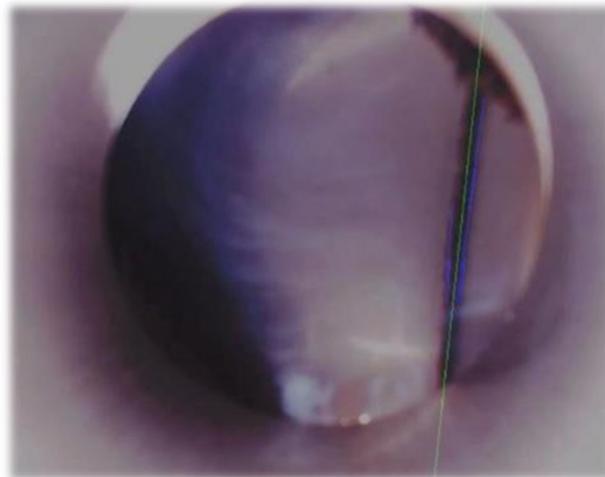
TODAY

- **Continuous monitoring** of the welding process by an **operator**
- In case of a position **change** of the welding seam, the operator **manually adjusts** the welding torch position
- The **operator** is **tied up** to the station

DIGITAL SOLUTION

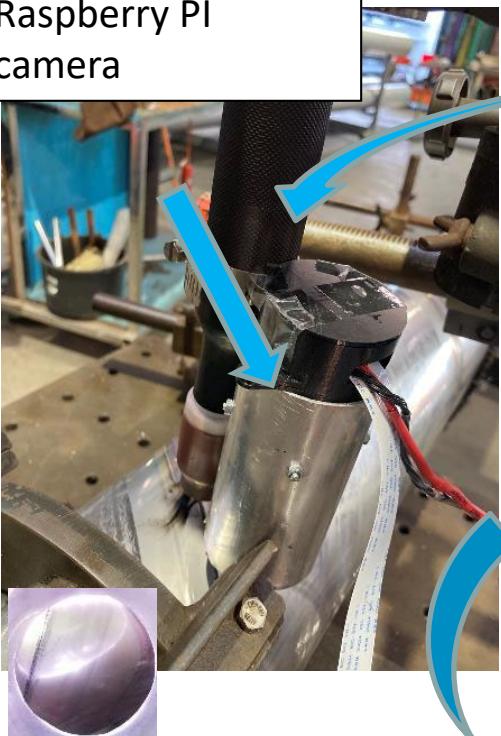
- **Continuous monitoring** of the welding process by **computer vision**
- In case of a position **change** of the welding seam, **automatically control the position** of the welding torch
- An **operator** is **freed up**
- **Quality** is assured
- **Legacy** system made “smarter”

Solution Specification and Development

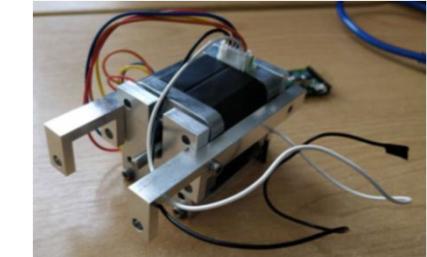


Solution Specification and Development

New chassis for the Raspberry PI camera



Mounting position of touch monitor



Mounting position of the new stepper motor

MicroComputer - RaspberryPi

