

WORK ORDER NO. 62
UNDER
MASTER PROFESSIONAL SERVICES AGREEMENT

This Work Order No. 62 (this "**Work Order**") is made effective as of May 15, 2024 (the "**Work Order Effective Date**") between NIKE, Inc., with offices at One Bowerman Drive, Beaverton, Oregon 97005, United States of America ("**Purchaser**" or "**Nike**"), and The Gunter Group LLC, with offices at 4380 S Macadam Avenue, Suite 110, Portland Oregon 97239, United States ("**Contractor**"). This Work Order is incorporated into, forms a part of, and is in all respects subject to the terms of a Master Professional Services Agreement between Purchaser and Contractor dated October 27, 2014, as amended (the "**Agreement**"). Capitalized terms not otherwise defined in this Work Order will have the meanings set forth in the Agreement.

1. **Description of Services.** Contractor will provide Resource(s) to perform the following Services under this Work Order to support the following product features:
 - a. *Overview:* The Digital Process Studio team, a team within the NXT Advanced Digital Creation Studio, leverages modern technology, skills and processes to explore, pilot and accelerate the future of product creation innovation. The team consists of Digital Process Managers that focus on the business strategy as well as a team of software engineers and computational engineers that deliver prototypes to unlock new product creation innovations.
 - b. *Key Business Outcomes:* As part of the engagement, Contractor will drive the following activities and outcomes:
 - Partner with Sr Director and Process leadership team to evolve digital creation process and workstreams. Partner to define and stand-up process studio operating model and best practices.
 - Partner with Sr Director and Process team(s) to define, document and socialize best practices for management of digital product data, and contribute to design and implementation of product data connected workflows strategy.
 - Leverage user centered design/ design thinking best practices and partners with internal UXD team to understand and prioritize user needs.
 - For priority workstreams develop process management assets: problem statements, product specification, milestone briefs and from/to process & business requirements documentation, workflows, and pain points.
 - Analyze and manage existing tools such as Atlas and I/O.
 - Partner with DPC Global Technology TPMs to translate business needs into clear, actionable feature requirements.

Throughout all phases of both workstreams, Contractor and Resource(s) will collaborate closely with Nike process managers, engineering teams and Subject Matter Experts ("**SME**"), as well as leverage additional expertise from within Contractor's consulting practice areas. Contractor will support the Resource(s) in delivery of the Services and Deliverables under this Work Order through practice leadership, shared best practices and market/industry insights.

2. **Description of Deliverables:** Contractor will provide the following Deliverables under this Work Order:

Phase Deliverables	Acceptance Criteria	Due Date
<ul style="list-style-type: none">• Digital process strategy creation and optimization• Digital process best practices development and socialization• Digital product data connected ecosystem design and implementation• Process and product artifacts as needed for specific projects• Digital product platform management	Deliverables reviewed and approved by NIKE Leader and Process Managers	December 15, 2024

Deliverables will be outlined in a more detailed program plan and schedule during the phases of the engagement. Any updates or changes can be executed via a Change Order ("CO") for material modifications to the Deliverables section of this Work Order.

3. **Work Schedule.** The Services will commence on the Work Order Effective Date, and all Services and Deliverables under this Work Order will be fully completed and delivered to Purchaser no later than Dec 15, 2024, subject to the timetable set forth in Section 2 above.
4. **Price.** The price for the Services and Deliverables shall not exceed \$210,000. Fees will be prorated on a monthly basis, based on the chart below (including expenses and estimated taxes), and are payable monthly in arrears upon the terms set forth in Section 4 of the Agreement. The table below summarizes the consulting fee estimates for this engagement and invoicing dates.

Support	Total
Sr Technical Process Leadership	May 15-31, 2024: \$16,800 June: \$32,000 July: \$20,800 August: \$22,400 September: \$32,000 October: \$38,800 November: \$30,400 December 1-15, 2024: \$16,800
TOTAL	\$210,000

Should either party determine a significant change is necessary, a Change Order ("CO") to this Work Order may be executed by both parties. The CO will describe the work modifications, changes to assumptions, and impact on consulting fees and timing.

5. **Assumptions/Conditions:** The price provided above is subject to the accuracy of the following assumptions and/or the satisfaction for the following conditions:

- Subject to COVID-19 restrictions and other workplace considerations, Purchaser will provide workspace including desk, telephone, computer, and access to Purchaser facilities as necessary.
- Purchaser will provide access to appropriate staff and information necessary to complete the projects.
- Purchaser will make reasonable efforts to provide timely review and approval of Services and Deliverables.
- Contractor will provide periodic updates regarding project work, as determined by Purchaser.
- Contractor will provide Deliverables in a high quality and timely fashion in compliance with appropriate Purchaser specifications.

6. **Acceptance Testing.**

☐ Required.

☒ Not Required.

7. **Additional Terms.** This Work Order includes the following additional terms and conditions:
N/A.

[Signature page follows.]

The Parties have caused this Work Order to be executed as of the Work Order Effective Date.

NIKE, Inc.

The Gunter Group LLC

By: 

By: *Matt Bader*

Name: Kristi Wagner

Name: Matt Bader

Title: Sr Director

Title: Partner

Date: May 10, 2024

Date: May 10, 2024