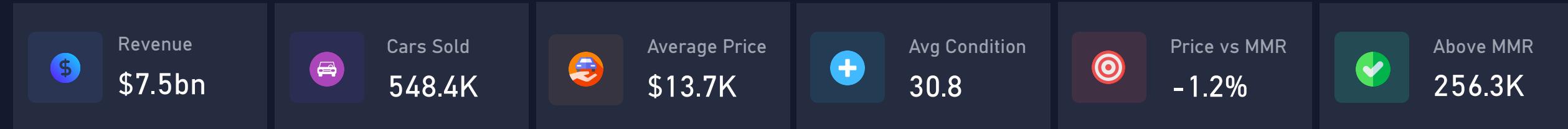
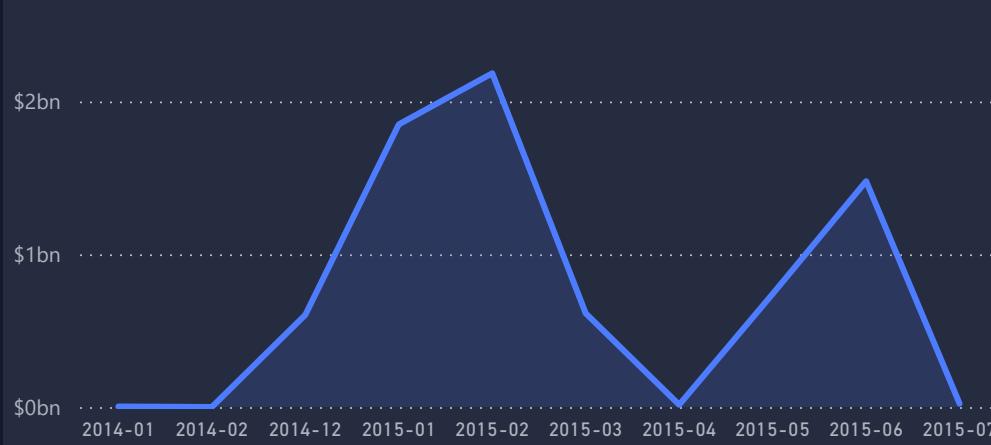




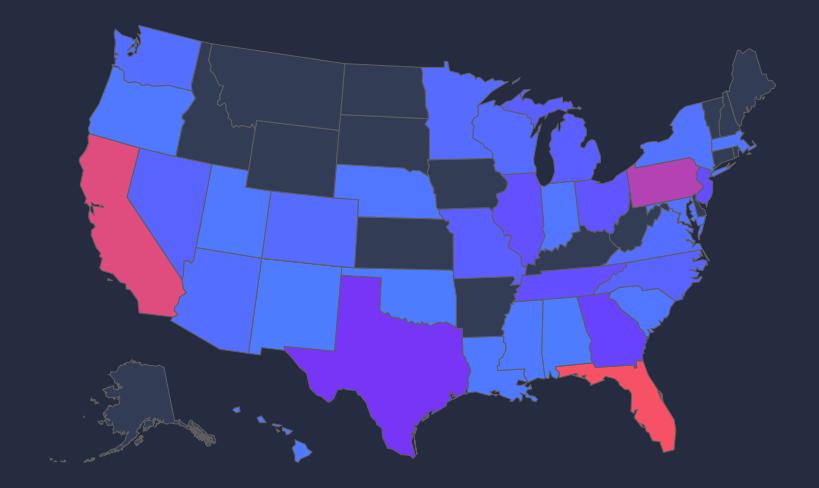
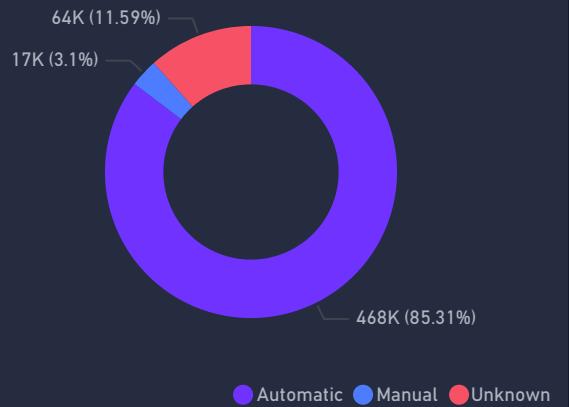
USED CAR SALES



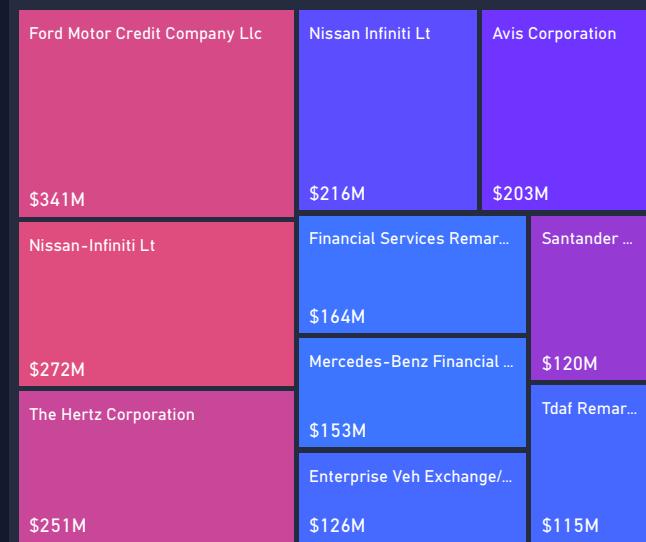
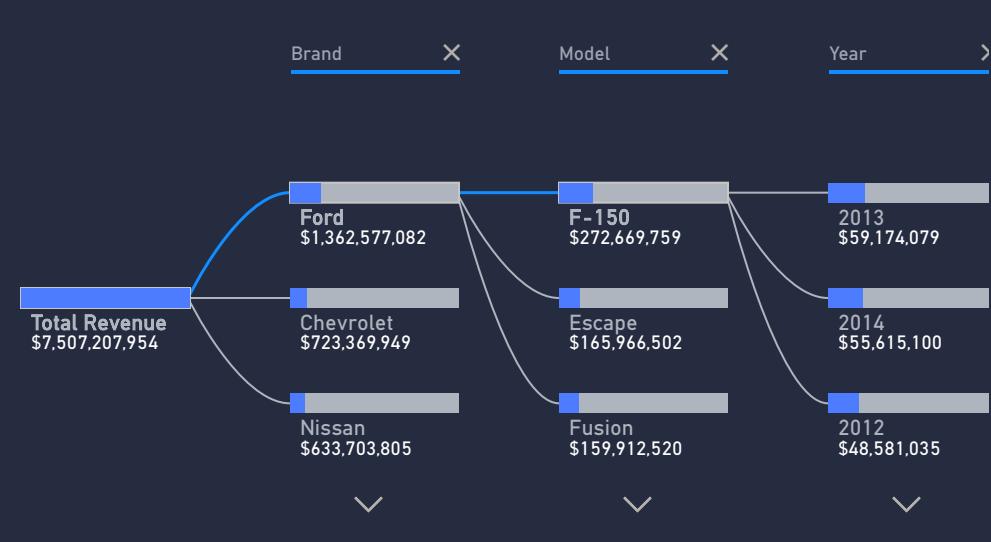
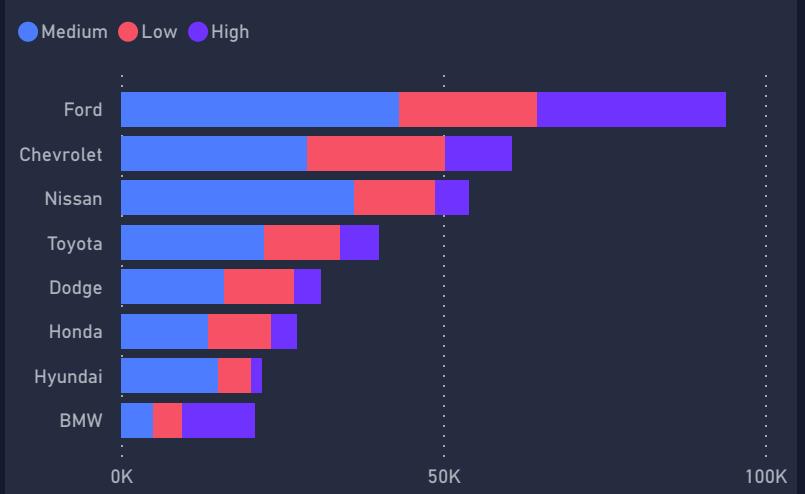
Sales Trend



Distribution By Transmission



Car Sale By Make And Price Category





What-if Price

All

What-If MMR

All



Sales Summary

Brand	Revenue	Cars Sold	Cars Sold Over Time	Avg Odometer	Adjusted Price	Sold Above MMR	AboveMMR%	Adjusted MMR %
Ford	\$1,362,577,082	93996		63,873.00	-1.31%	42784		45.52%
Chevrolet	\$723,369,949	60587		77,151.51	-1.42%	28528		47.09%
Nissan	\$633,703,805	54017		56,314.20	-1.08%	25509		47.22%
Toyota	\$489,089,925	39966		74,141.04	-0.89%	18592		46.52%
BMW	\$440,383,013	20707		64,530.34	-0.65%	9777		47.22%
Mercedes-Benz	\$370,083,906	17141		62,415.02	-1.59%	7300		42.59%
Dodge	\$345,561,569	30953		72,865.04	-1.84%	14329		46.29%
Infiniti	\$312,489,190	15305		45,859.78	-0.43%	7324		47.85%
Honda	\$298,273,884	27351		80,725.53	-0.56%	13626		49.82%
Lexus	\$242,163,555	11980		69,966.36	-0.41%	5565		46.45%
Hyundai	\$240,212,386	21831		51,270.24	-1.97%	10408		47.68%
Jeep	\$231,513,328	15483		70,049.88	-0.79%	7349		47.46%
Kia	\$213,479,263	18082		46,029.44	-1.16%	8504		47.03%
Chrysler	\$193,504,416	17483		66,336.01	-2.19%	7719		44.15%



100

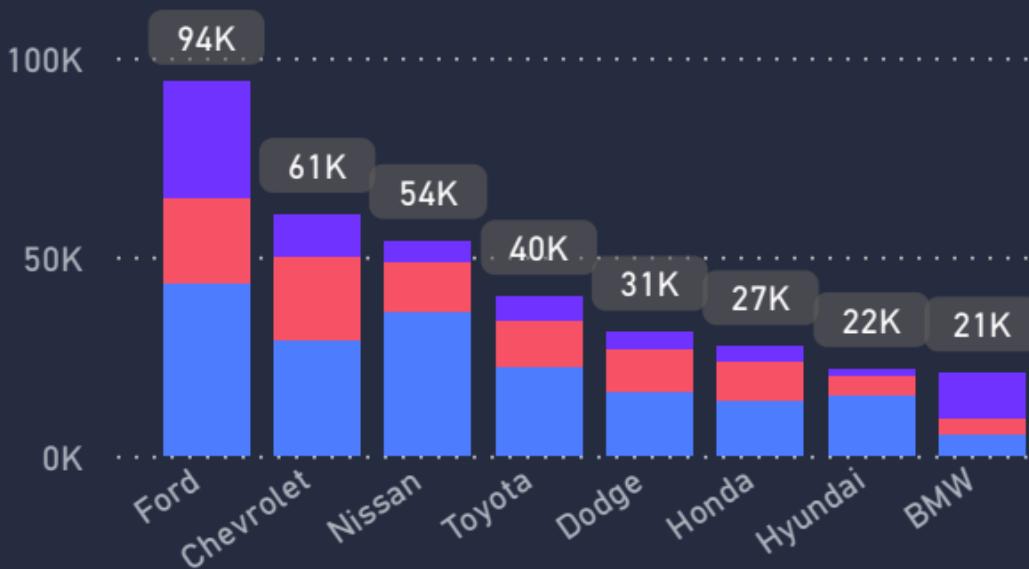


Top Models

Model	Revenue	Cars Sold	Cars Sold Over Time	Avg Odometer	SP VS MMR%	Sold Above MMR	AboveMMR%
F-150	\$272,669,759	14479		72,895.06	-1.15%	6807	47.01%
Altima	\$220,986,008	19349		49,862.09	-0.66%	8885	45.92%
Escape	\$165,966,502	11893		56,381.07	-1.24%	5535	46.54%
Fusion	\$159,912,520	12945		47,472.63	-1.71%	5807	44.86%
G Sedan	\$147,918,806	7417		29,871.34	-0.40%	3555	47.93%
Explorer	\$140,504,869	7781		71,515.46	-1.44%	3350	43.05%
Camry	\$140,259,583	12549		66,854.08	-1.30%	5482	43.68%
3 Series	\$137,906,230	8204		65,337.71	-0.61%	3960	48.27%
Edge	\$110,867,719	5915		47,257.61	-1.33%	2678	45.27%
Silverado 1500	\$107,318,746	6362		84,280.36	-0.50%	3113	48.93%
Focus	\$96,859,526	10399		49,404.19	-1.91%	4557	43.82%
C-Class	\$95,178,932	5397		53,134.37	-1.61%	2210	40.95%
Grand Caravan	\$90,626,043	7941		66,102.18	-0.95%	3650	45.96%
5 Series	\$88,530,025	4172		67,939.56	-0.86%	1904	45.64%

Car Sales By Seller

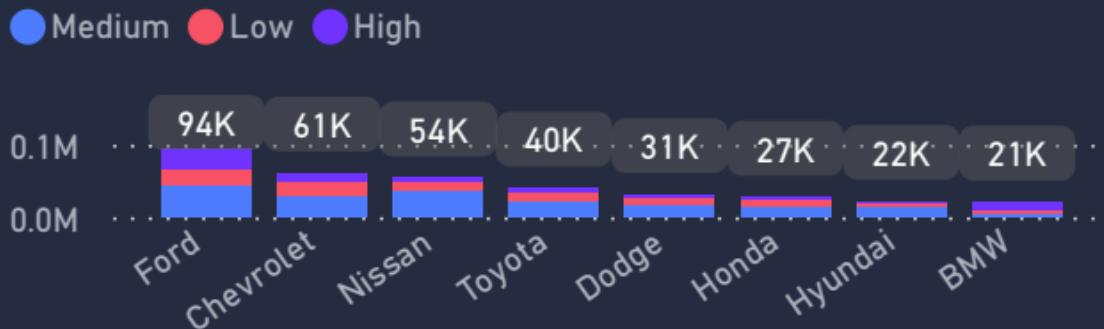
● Medium ● Low ● High



Sales Trend

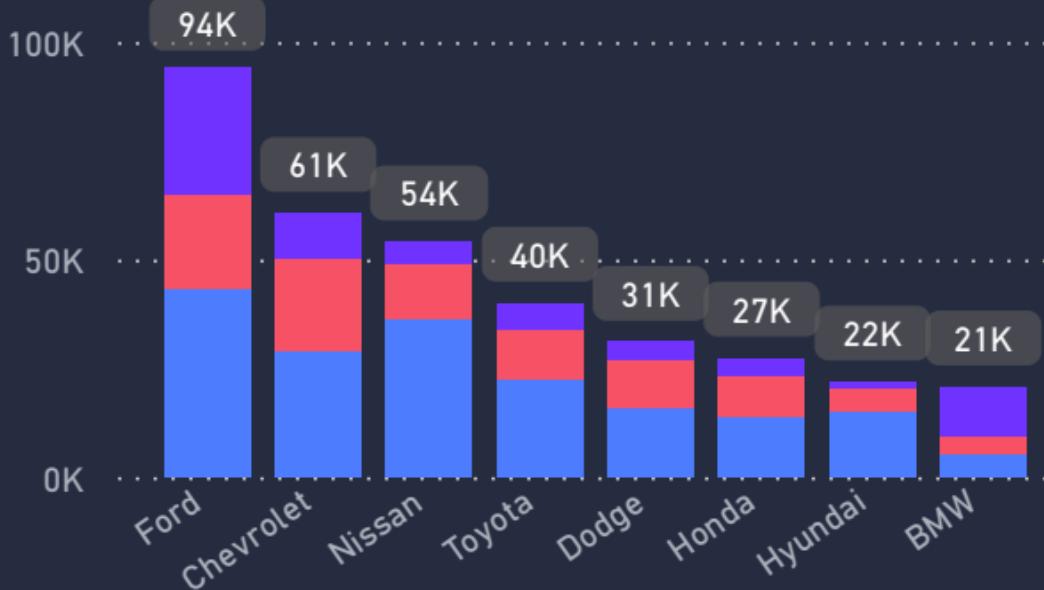


Car Sales By State



Car Sales By YearMonth

● Medium ● Low ● High





Revenue

\$7.5bn



Cars Sold

548.4K



Avg Price

\$13.7K



Avg Condition

30.8



Avg Odometer

67.5K



MMR% Sale

-1.2%

Sales Trend

\$2bn

\$0bn

