Newcastle Innovation

Newcastle Innovation's mission is clear - create value from the transfer of knowledge from the University of Newcastle

NEWCASTLE INNOVATION™

Commercialise IP Developed by The University
 Knowledge Products

The University
Of Newcastle

Newcastle Innovation

Industry and the Community

3. Other Benefits

Recognition of research income of between \$7.5m and \$8.0m annually that supports The University (IGS)

Payments to approximately 100 staff in full-time or part-time capacity

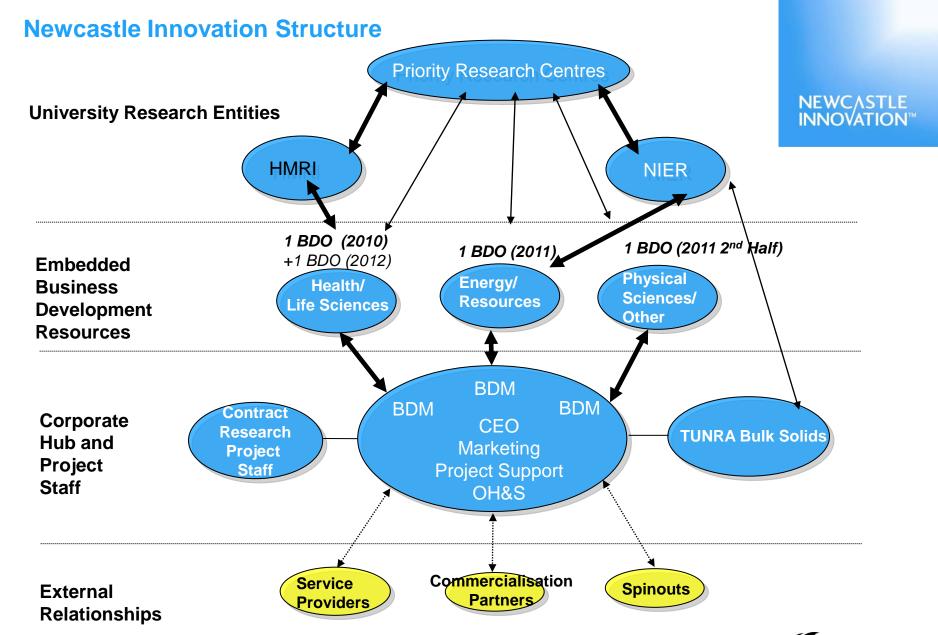
Supporting more than 110 academics build and maintain over 230 external relationships

Self Funding Business Model

2. Build collaborative consulting and contracted research arrangements with industry, government and the community

- Knowledge Services





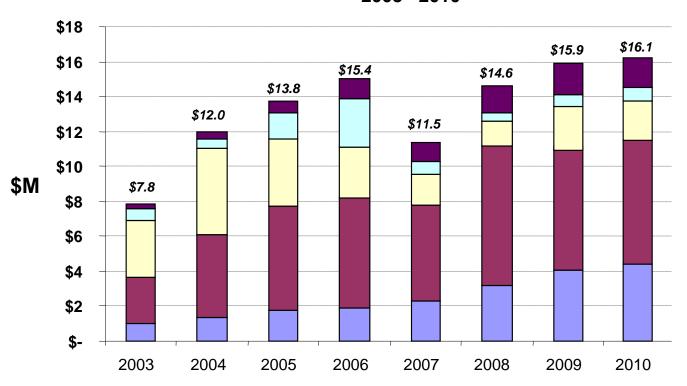


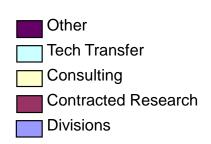
Newcastle Innovation Performance

The business posted another strong result in 2010, bettering our record result of 2009

NEWCASTLE INNOVATION™

Newcastle Innovation Total Revenue 2003 - 2010





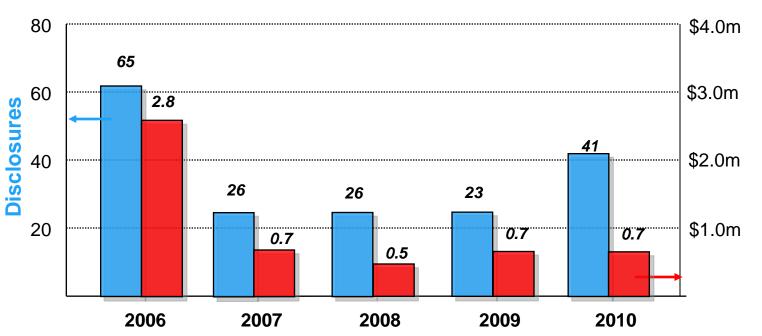


Newcastle Innovation Performance – Knowledge Products

NEWCASTLE INNOVATION™

The number of new disclosures in 2010 (41) was significantly higher than in previous years primarily driven by investment in new BDO resources as part of our new business model

IP Commercialisation Performance 2006 – 2010



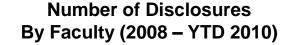
Commercialisation Revenue

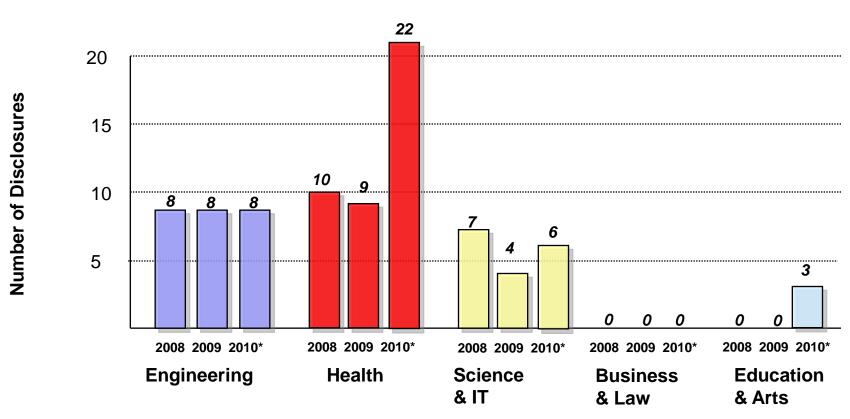


Newcastle Innovation Performance – Knowledge Products

41 IP disclosures were received in 2010, the majority of which relate to the Life Science sector

NEWCASTLE INNOVATION™





An additional 2 Disclosures were received from NI Divisions not associated with a Faculty

