

## Says

What have we heard them say? What can we imagine them saying? **Thinks** 

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



Howshing markets are localised markets.

The amenities provided for each house.

Over the last 10 quarters, there has been a consistent upward trend in howsing prises across the country.

Increasing supply has kept the price rise moderate and productive, drawing both the end user and long-term investors.

collection of prices of new and resale houses located in the metropolitan areas of India.

> ANALYSING HOWSHING PRICES IN METROPOLITAN AREAS OF INDIA

Sales will likely continue to grow since the affordability and prices maitain parity", said PANKAJ **KAPOOR**, managing

director, Liases foras.

while developers continue to grapple with the challenges of higher costs of construction, housing demand remains unwavered.

The indian housing market is expected to continue its bull run furled by stable interest rates and growth in disposable incomes.

The housing market has maintained its prudence and discipline primarily due to a high number of new launches over the last year and momentum is continuous.

The dataset

data that was

comprises

scraped.

Howsing prices across top eight cities in India increased 7% y-0-y amid robust housing demand backed by continued homebuyer deman and stable interest rates.

## **INSPIRATION:**

40 explanatory variables describing various aspects of new and resale houses in the metropolitan areas of India, one can predict the final price of houses in these regions.



## Does

What behavior have we observed? What can we imagine them doing?



**Feels** 

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

