

Rajat Raj Shah

✉ rajatrajshah@gmail.com **in** linkedin.com/in/rajat-raj-shah **github** github.com/Rajat101010
🌐 rajatrajshah.com.np **x** x.com/rajat-raj-shah 📞 +91 7749861367 📞 +977 9863247620

Personality

In my role as a Computer Science Engineering (CSE) student, I utilize academic coursework in real world project applications. I am dedicated to developing a robust portfolio and acquiring practical industry experience. I also actively delve into Sales and Marketing aspects for broader professional growth.

Experience

- Sales Intern** | *Venture Foster Group* Aug 2025 – **Present**
- Generated Qualified Leads using **Apollo AI** and **Clodura AI** for clients seeking SMO, graphic design, etc.
 - Responsible for **Client Communication, Negotiation, and Successful Deal Closure.**
 - Managed client records in **Excel** and **Google Sheets** while supporting relationship management.
- Marketing Intern** | *Aorta Rooms* May 2025 – Aug 2025
- Responsible for conducting **SEO Keyword Research** to improve the company's website visibility.
 - Conducted **Online Market Research** to identify trends, competitor strategies, and growth opportunities.
 - Assisted in performing comprehensive **Trend Analysis** through tools like **Google Trends and Analytics.**
 - Assisted in **Graphic Designing** projects for the company's social media post and stories.
- Human Resources Intern** | *SR CAPITALS* Aug 2024 – Sept 2024
- Managed recruitment for **Finance and Stock Market Interns** across multiple platforms.
 - Assisted with their on-boarding process, supported data management and other HR-related tasks.

Additional Experience

- Volunteer** | *National Service Scheme* Aug 2025 – **Present**
- Digital Marketing Lead** | *Cyber Peace Corps : KIIT Chapter* Aug 2025 – **Present**

Education

- B-Tech in Computer Science and Engineering (CSE)** Aug 2024 - Present
Kalinga Institute of Industrial Technology (KIIT) *Bhubaneswar, Odisha, India*
- High School, Engineering Science** Jun 2022 - Apr 2024
Modern Indian School *Chobhar, Kathmandu, Nepal*

Projects

- Personal Portfolio Website | *HTML, CSS, JavaScript* rajatrajshah.com.np 
- Fly Hign Airline (Airline Website) | *HTML, CSS, JavaScript* github.io/Fly-High-Airline 
- Barber Website | *HTML, CSS, JavaScript* github.io/Anish-Barber 

Certificates

- Digital Advertising | *Semrush*
- Fundamentals of Digital Marketing | *Google Digital Garage*
- Introduction to Digital Marketing | *Great Learning*

Professional Skills

- Languages:** Python, MySQL, HTML/CSS
- Developer Tools:** GitHub, VS Code, Overleaf, Notepad, IDLE
- Office Tools:** MS Office, Google Workspace, Zoho Workspace, Pumble
- Graphic Design Tools:** Canva, Figma, Pixellab
- Marketing Skills :** SEO, CRM, SMM, Lead Generation