# Says

What have we heard them say? What can we imagine them saying?

# Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

Very good quality of logo’s and design present by our team members.

Available for low cost and produce the good quality of designs presents for our team.

Creative ideas and knowledgable contents to produce your designs

You gave for our many designs and I will give good % of offers.

**TEAM\_2\_LOGO\_CREATION**

All new LOGO’S available, Available collections in Instagram business pages, To order for Instagram visit links.

Online payment for your logo designs and trusted payment method.

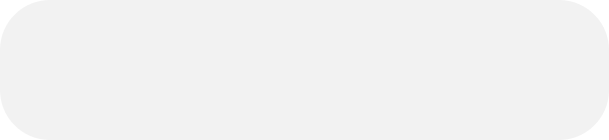
I will very proud for our team works.

Available in 50% of offer for students.

Its not copy a designs only for own creations.

# Does Feels

What behavior have we observed? What can we imagine them doing?



[**See an example**](https://app.mural.co/template/8734e26b-e4c9-45b9-a5ba-03ce4aa3c700/ca1d645e-05be-4feb-94bb-f670d5f20e7c)

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?