

Filter

market	All
region	All
division	All

Customer net sales

All values are in INR

Row Labels	sales-19	sales-20	sales_21 21 vs 20
Acclaimed Stores	1.4 M	2.9 M	10.9 M 378.1%
All-Out		0.2 M	0.8 M □ 495.7%
Amazon	12.2 M	37.5 M	82.1 M 218.9%
Argos (Sainsbury's)	0.4 M	0.7 M	2.3 M 306.0%
Atlas Stores	0.2 M	0.7 M	3.2 M 470.3%
AtliQ e Store	7.2 M	23.7 M	53.0 M 223.8%
AtliQ Exclusive	9.6 M	17.7 M	61.1 M 345.8%
BestBuy	0.9 M	1.8 M	6.3 M 356.1%
Boulanger	0.2 M	0.8 M	4.1 M 492.9%
Chip 7	0.6 M	1.3 M	5.5 M 416.1%
Chiptec		0.4 M	3.0 M □ 722.0%
Control	0.9 M	2.2 M	7.7 M 349.2%
Coolblue	0.5 M	1.2 M	4.2 M 360.0%
Costco	1.1 M	2.8 M	9.3 M 337.4%
Croma	1.7 M	2.5 M	7.5 M 305.1%
Currys (Dixons Carphone)	0.3 M	0.8 M	1.9 M 246.9%
Digimarket	0.8 M	1.7 M	4.1 M 241.1%
Ebay	2.6 M	6.3 M	15.2 M 242.2%
Electricalsara Stores	0.1 M	0.6 M	1.9 M 286.0%
Electricalsbea Stores		0.1 M	0.7 M 504.6%
Electricalslance Stores	0.1 M	0.7 M	2.3 M 313.4%
Electricalslytical	1.8 M	2.6 M	11.9 M 457.5%
Electricalsocity	2.3 M	3.5 M	12.4 M 358.8%
Electricalsquipo Stores	0.2 M	0.7 M	3.6 M 535.3%
Elite	0.4 M	0.8 M	4.1 M 495.5%
Elkjøp	0.5 M	1.3 M	5.2 M 391.9%
Epic Stores	0.4 M	0.9 M	4.2 M 446.1%
Euronics	0.4 M	0.9 M	3.9 M 444.7%
Expert	0.8 M	1.8 M	6.4 M 364.0%
Expression	1.7 M	3.0 M	9.8 M 328.2%
Ezone	1.5 M	2.0 M	7.9 M 391.6%
Flawless Stores	0.1 M	0.5 M	1.8 M 396.3%
Flipkart	2.9 M	8.3 M	19.3 M 231.0%
Fnac-Darty	0.5 M	0.8 M	2.9 M 349.8%
Forward Stores	0.6 M	1.5 M	4.1 M 272.0%
Girias	1.5 M	2.1 M	8.7 M 419.3%
Info Stores	0.1 M	0.5 M	1.8 M 384.1%
Insight	0.4 M	1.0 M	2.8 M 271.8%
Integration Stores		0.2 M	1.4 M 887.3%
Leader	4.7 M	6.0 M	18.8 M 314.8%

Logic Stores	0.2 M	0.9 M	4.8 M 515.2%
Lotus	1.5 M	2.1 M	8.1 M 382.6%
Neptune	1.0 M	3.4 M	16.1 M 471.5%
Nomad Stores	0.5 M	1.6 M	4.0 M 246.9%
Notebillig	0.2 M	0.4 M	1.1 M 287.4%
Nova		0.0 M	0.4 M 2664.5%
Novus	1.9 M	3.7 M	9.9 M 264.2%
Otto	0.3 M	0.4 M	1.2 M 298.6%
Premium Stores	0.5 M	1.1 M	3.9 M 353.1%
Propel	1.6 M	2.5 M	10.8 M 440.6%
Radio Popular	0.5 M	1.5 M	5.3 M 362.6%
Radio Shack	0.8 M	1.7 M	5.4 M 311.5%
Reliance Digital	1.6 M	2.6 M	9.7 M 377.9%
Relief	0.4 M	1.0 M	4.1 M 403.6%
Sage	4.8 M	6.4 M	20.7 M 321.5%
Saturn	0.2 M	0.4 M	1.2 M [] 310.4%
Sorefoz	0.6 M	1.1 M	4.7 M 433.6%
Sound	0.6 M	1.7 M	4.4 M 260.3%
Staples	1.2 M	2.9 M	8.8 M 307.0%
Surface Stores	0.1 M	0.5 M	2.1 M 398.8%
Synthetic	1.9 M	4.4 M	12.2 M 276.0%
Taobao	0.2 M	1.3 M	3.3 M 248.7%
UniEuro	0.6 M	1.6 M	7.3 M 457.0%
Vijay Sales	1.7 M	2.1 M	8.5 M 397.8%
Viveks	1.6 M	2.2 M	7.8 M 348.1%
walmart	1.3 M	2.6 M	9.7 M 370.4%
Zone	0.3 M	1.6 M	5.3 M 336.2%
Grand Total	87.5 M	196.7 M	598.9 M 304.5%





Filter

Market performance vs target

region All division All

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Row Labels	sales-19	sales-20	sales_21	2021- Target	%_Target 21
Australia	3.9 M	10.7 M	21.0 M	-2.21 M	-10.5%
Austria		0.1 M	2.8 M	-0.33 M	-11.7%
Bangladesh	0.5 M	2.3 M	7.0 M	-0.72 M	-10.3%
Canada	4.8 M	12.2 M	35.1 M	- <mark>5.07 M</mark>	-14.5%
China	1.4 M	5.4 M	22.9 M	-2.07 <mark>M</mark>	-9.0%
France	4.0 M	7.5 M	25.9 M	-2.19 M	-8.4%
Germany	2.6 M	4.7 M	12.0 M	-1.53 M	-12.7%
India	30.8 M	49.8 M	161.3 M	-9.55 M	-5.9%
Indonesia	2.5 M	6.2 M	18.4 M	-2.38 M	-12.9%
Italy	2.9 M	4.5 M	11.7 M	-1.05 N	-9.0%
Japan		1.9 M	7.9 M	-0.33 M	-4.1%
Netherlands	0.2 M	3.4 M	8.0 M	-0.66 M	-8.2%
Newzealand		2.0 M	11.4 M	-1.40 M	-12.3%
Norway		2.5 M	13.7 M	-1.44 <mark>M</mark>	-10.5%
Pakistan	0.6 M	4.7 M	5.7 M	-0.52 M	-9.3%
Philiphines	5.7 M	13.4 M	31.9 M	-2.5 0 M	-7.8%
Poland	0.4 M	2.8 M	5.2 M	-0.94 N <mark>I</mark>	-18.1%
Portugal	0.7 M	3.6 M	11.8 M	-0.51 M	-4.3%
South Korea	12.8 M	17.3 M	49.0 M	-4 <mark>.36 M</mark>	-8.9%
Spain		1.8 M	12.6 M	-1.79 M	-14.1%
Sweden	0.1 M	0.2 M	1.8 M	-0.20 M	-11.1%
United Kingdom	2.0 M	8.1 M	34.2 M	-2.9 <mark>8 M</mark>	-8.7%
USA	11.5 M	31.9 M	87.8 M	-10.24 M	-11.7%
Grand Total	87.5 M	196.7 M	598.9 M	-54.94 M	-9.2%



Filter

region	All	Top product
division	All	All values are in INR
customer	All	

Row Labels	sales-20	sales_21 21 vs 20
AQ Electron 4 3600 Desktop Processor	3.0 M	19.4 M 641.3%
AQ GT 21	0.8 M	4.4 M 561.1%
AQ Home Allin1	0.7 M	5.2 M 1 769.0%
AQ LION x1	0.0 M	0.8 M 1719.5%
AQ LION x2	0.1 M	0.9 M 17 69.3%
AQ LION x3	0.1 M	1.2 M 1792.6%
AQ Mx NB	0.0 M	1.4 M 5720.8%
AQ Pen Drive DRC	0.6 M	3.8 M 587.7%
AQ Smash 2	0.4 M	11.2 M 2589.6%
AQ Zion Saga	0.7 M	3.6 M 528.5%
Grand Total	6.4 M	52.0 M 808.1%



Filter

Division level report

region	All	
customer	All	

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Row Labels	sales-20	sales_21	Product 21vs 20
N & S	51.4 M	94.7 M	84.38%
P & A	105.2 M	338.4 M	221.53%
PC	40.1 M	165.8 M	313.70%
Grand Total	196.7 M	598.9 M	204.48%



Filter

region All customer All

Product Qty AQ Gamers 3.38 M AQ Gamers Ms 3.98 M AQ Master wired x1 Ms 4.15 M AQ Master wireless x1 3.37 M AQ Master wireless x1 Ms 4.13 M Grand Total 19.00 M

Top 5 product

All values are in INR

Bottom 5 product

Row Labels	Sum of Qty
AQ Gamer 1	0.05M
AQ GEN Z	0.06M
AQ Home Allin1	0.02M
AQ HOME Allin1 Gen 2	0.01M
AQ Smash 2	0.04M
Grand Total	0.17M



Filter

region	All
division	All
customer	All

New product

All values are in INR

Row Labels	sales_21
AQ Wi Power Dx3	17.2 M
AQ Trigger Ms	17.9 M
AQ Trigger	20.7 M
AQ Qwerty Ms	15.4 M
AQ Qwerty	22.0 M
AQ MB Lito 2	2.3 M
AQ MB Lito	2.8 M
AQ Maxima Ms	13.7 M
AQ Marquee P4	1.7 M
AQ Marquee P3	4.9 M
AQ Lumina Ms	4.2 M
AQ HOME Allin1 Gen 2	3.5 M
AQ GEN Z	11.7 M
AQ Gen Y	19.5 M
AQ Electron 3 3600 Desktop Processor	14.2 M
AQ Clx3	4.4 M
Grand Total	176.2 M