



## Filter

market All  
region All  
division All  
customer All

## P&L by Fical year

All values are in INR

Note- 20vs 21 is not a part of pivot table

Metrics	Fiscal year			
	2019	2020	2021	20vs21
Net Sales	87.48M	196.69M	598.88M	204.48%
COGS	51.24M	123.37M	380.71M	208.59%
Gross margin	36.24M	73.32M	218.16M	197.55%
GM%	41.43%	37.28%	36.43%	-2.27%





## Filter

market All

region All

division All

customer All

**FY\_Year** **2019**

## P&L by Fical Months

All values are in INR

	Fiscal year				
	Qtr1	Qtr2	Qtr3	Qtr4	Grand Total
Metrics					
Net Sales	25.24M	24.04M	19.22M	18.98M	87.48M
COGS	14.77M	14.09M	11.30M	11.08M	51.24M
Gross margin	10.47M	9.95M	7.92M	7.90M	36.24M
GM%	41.49%	41.39%	41.21%	41.62%	41.43%

market All

region All

division All

customer All

**FY\_Year** **2020**

## P&L by Fical Months

All values are in INR

	Fiscal year				
	Qtr1	Qtr2	Qtr3	Qtr4	Grand Total
Metrics					
Net Sales	66.42M	62.97M	19.80M	47.50M	196.69M
COGS	41.54M	39.48M	12.38M	29.97M	123.37M
Gross margin	24.88M	23.49M	7.42M	17.53M	73.32M
GM%	37.45%	37.30%	37.49%	36.90%	37.28%

market All

region All

division All

customer All

**FY\_Year** **2021**

## P&L by Fical Months

All values are in INR

	Fiscal year				
	Qtr1	Qtr2	Qtr3	Qtr4	Grand Total
Metrics					
Net Sales	173.75M	164.67M	131.89M	128.56M	598.88M
COGS	110.41M	104.66M	83.82M	81.82M	380.71M
Gross margin	63.34M	60.01M	48.07M	46.74M	218.16M
GM%	36.46%	36.44%	36.45%	36.36%	36.43%

Net  
comparsion  
sales

20 vs 21	161.59%	161.51%	566.04%	170.66%	204.48%
20 vs 19	163.19%	161.95%	3.01%	150.27%	124.85%

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