

# Lead Report

S L N O	Lead Name	Lead Owner Name	Lead Description	Flag	Stage	Deal Value	Lead Type	Proposed Date	Remark
1	dfdfdfd	Test user1	dddddd	Hot	sale 3	12.00	IT Services	15-11-2024	N/A
2	L1	Santosh Mangraj	Test	Hot	Negotiation	457682.00	IT Services	14-11-2024	N/A
3	Culture dept. GOA	Sushree Sahoo	Desc	Hot	Procurements	0.00	IT Services	20-12-2024	I have discussed regarding requirements and will have a demo.
4	Test Lead341	Santosh Mangraj	Testing	Cold	Own	12331.00	IT Services	28-10-2024	visit
5	Lead created by Santosh	Santosh Mangraj	Lead created by SantoshLead created by SantoshLead..	Hot	Potential	100.00	IT Services	19-10-2024	Visit plan added
6	Test Lead phase 1	Test user1	test	Hot	Procurements	2345.00	IT Services	20-10-2024	visir
7	Test sushree	Santosh Mangraj	Test sushreeTest sushreeTest sushreeTest sushreeTe...	Cold	Procurements	100.00	Product	19-10-2024	65655
8	Lead Test	Santosh Mangraj	Lead TestLead TestLead TestLead TestLead ...	Hot	Own	100.00	IT Services	20-10-2024	test
9	lead test demoo	Sushree Sahoo	desccc	Hot	Procurements	10.00	IT Services	25-10-2024	N/A
10	Directorate of Fisheries(CAS)	Santosh Mangraj	The plan, programme and policies of Fishery Sector...	Warm	Own	500.00	IT Services	14-10-2024	done
11	CAS LeadType1	Santosh Mangraj	CAS LeadType1CAS LeadType1CAS LeadType1CAS	Hot	Own	1233.00	IT Services	11-10-2024	Call

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			LeadTyp...						
12	JSW Group	Santos h Mang raj	JSW GroupJSW GroupJSW GroupJSW GroupJSW G...	Cold	Perspective	259.00	IT Servi ces	10-10-202 4	By call
13	Test Lead	Santos h Mang raj	Test LeadTest LeadTest Lead	Hot	Own	100.00	Product	09-10-202 4	To visit
14	EMIS Nagaland School Education	Santos h Mang raj	EMIS Nagaland School Educ ationEMIS Nagaland School...	Hot	Own	150.00	IT Servi ces	03-10-202 4	test
15	EMIS Nagaland Group	Santos h Mang raj	The project envisages to establish the Lighthouse ...	Hot	Potential	100.00	IT Servi ces	01-10-202 4	Test