Studio Proposal

Name: Ranjit Maharana	
Address: Sambalpur	
Mob No : 8280466988	
Proposed submitted by: Dipak kumar Das	
Proposal no: HT100020	
Submission date: 13/05/2021	

Dear Sir,

We are thankful to you for giving us the opportunity to serve you.

Hexaphor is team of young and energetic members offering simple and easy solutions. Our approach is to understand the concern/requirement of the organization and address same with cost effective and quality solution.

Our range of solution includes Smart school management system, Android/ios Application, website design, digital marketing, Smart & Virtual Class room, Video conference, huddle room, Coaching center, Recording Studio etc.

We not only build niche solution but also ensure proper implementation

We welcome you to world of Hexaphor .

For Hexaphor Technologies Pvt. Ltd.

Benefit of Digitization:

The advantages of the university leaders to adopt to a digital classroom. A digital classroom concept works in tandem with their vision to adopt to world class education practices for their students and teachers. As the world becomes flat, open, and reachable with digital classroom, opportunities to interact with worldwide entrepreneurs, industry and foreign universities increase.

Encourage student projects with foreign universities: We have seen many Indian universities have tied up with foreign universities, but Indian colleges are not able to take complete advantage of these foreign university tie ups, as visiting professors are only able to give time once or twice in a semester. Here, the colleges should encourage student for collaborative projects. Today most corporate projects are completed between virtual teams, who are virtually together but geographically apart. Technology like a virtual classroom or a virtual project room can enable Indian students collaborating with their foreign counterparts on special projects.

R&D with industries: The research and development is not a focus in universities across the country. There is no dearth of talent in campuses but a lack of collaboration effort with industries. As a point in case, Biotechnology students should collaborate with the healthcare and life sciences companies to create university-led R&D in specific fields. University and industry representatives can mentor these together. This can be made enabled through remote classrooms and conferences between university and industry.

Online events and competitions: There is no better education than interacting with other students and professors in your field. Universities holds competitions that students of nearby colleges can participate in. It also becomes a platform to showcase the talent of the students. Now with a digital classroom, university can hold online events and can even increase the frequency of these online events. IIM Indore Avhan's Klueless is a very good example of online events becoming a brand vehicle for the college or the university.

Quality faculty available remotely: Technology has the capability to collaborate and communicate and hence university leaders can partner with leading professors and practicing professionals to train the students in their respective fields. This has become a very sustainable model where leading professional from the industry, login twice to thrice a week to answer the questions that students put.

We are trying to open new IIT's and IIM's across the country, the major problem faced by us is to find quality faculties for the new establishments, which is not an easy task. A new innovative way that can be introduced by leveraging technology is 'Sharing of Faculties', which means every educational establishment can share their faculties with few other campuses and live lectures can be scheduled remotely. This in turn will improve the quality of the education and at the same time will reduce travelling costs of the faculties.

Experiential learning: Digital learning redefines the boundaries of a classroom. Sitting in a class, the professor can make the students experience the application of a concept through 3D content and photographs. Imagine history lessons on Mughal architecture using high-resolution pictures, graphic stories and recorded light and sound rather than boring notes dictated to the class.

Knowledge Management: One of the most important things that a university owner keeps having to do is showcase their college, pedagogy, curriculum to large number of inspectors and visitors that come to the college. Digital classroom will enable a large collection of assignments, tests, question bank, digital content and e-books and recorded lectures. This is knowledge management, which automatically happens as a result to adopting a good digital classroom technology.

Gamification of learning process: Today the student needs continuous Assessment in order to keep them engaged with the subjects. This in turn can be made more interesting through Gamification of learning methods. The students could be given hurdles to cross in order to move to the next segment, adding a hint of fun & excitement while learning!

Teacher Training: To improve the quality of education, the quality of teachers has to be improved first, which can be done by leveraging technology in a way that a 'Teacher Development Program' can be started with some of the best teachers across the country and twice or thrice a month they can train young teachers from other participating establishments remotely via live sessions. Government is also coming up with many programs like this which can be utilized for the same purpose.

HEXAPHOR

BOM for Studio

SI	Product	Qty	Rate	GST	Price With GST
1	RS+ 75touch penal 4k/ 3GB ram 16GB internal+32Gb CARD = 48 Gb storage/ Android 8.0	1	135,000	28%	172,800
2	OPS System i5/8Gb Ram/128 GB SSD *As per the requirement	1	41,500	18%	48,970
3	Wall Mounting kit	1	4,500	18%	5,310
4	Camera PTZ 1100 UP 10x	1	62,500	18%	73,750
5	Digital Podium with PC , Sound, Document scanner	1	165,000	18%	194,700
6	Installation	1	18000	18%	21,240
7	Educational Content K-12 Educational Content For One Year License	1	14285	05%	15000
	Deliver Extra as Actual	1			0
	Total --→				5,31,770

Terms and Conditions:

1. **Validity:** The proposal is valid for 15 days from the date of our proposal. The validity of the proposal may be extended upon written request. If the price of the products is increased after the expiry of the validity of the proposal, Hexaphor is free to revise the prices for the products.
2. 3 years warranty on Panel. One year on rest of products.
3. **Payment:** 100% Advance.
4. **Delivery:** 3 to 4 weeks from the date of confirmed Purchase Order.
5. **For Dead on Arrival and short / wrong shipments:** Please inform within 4 days of receipt of material. No information will be treated as "No Claims" in this regard. Transportation charges to be borne by customer.