RAJESH

FRONTEND DEVELOPER

📞 +91 7042347183   📍 H. No- 11 Sarai Nazar Ali (GZB)   ✉ rajeshsaini7042@gmail.com

ABOUT ME

Motivated and enthusiastic front-end developer with a solid foundation in HTML, CSS, JavaScript, React js, and Tailwind CSS. Skilled in creating responsive and visually appealing web interfaces. Passionate about learning and implementing modern web development practices. Eager to contribute to real-world projects, grow as a developer, and collaborate with teams to build user-friendly websites. Quick learner with strong problem-solving abilities and a keen eye for design and detail.

EDUCATION

2015 - 2018   **Bachelor of Computer application**
CCS University, Meerut
MMH College (Ghaziabad)

2013 - 2014   **Intermediate**
UP Board
SD Inter College (Ghaziabad)

2013 - 2014   **High School**
UP Board
SD Inter College (Ghaziabad)

EXPERIENCE

2019 - 2024   **Sales Representative & Customer Support Supervisor**

IK Communication PVT LTD

As a Sales Representative & Customer Support Supervisor at IK Communication, I was responsible for driving Sales growth through direct client interactions and solution-based selling.

Sales Representative Responsibilities:
- Identified and approached potential clients to promote company products and services.
- Built and maintained strong relationships with clients for repeat business.
- Understood customer requirements and provided tailored communication solutions.
- Negotiated pricing and contracts to close sales and maximize revenue.
- Consistently achieved monthly and quarterly sales targets.

Customer Support Supervisor Responsibilities:
- Supervised the support team to ensure timely and effective issue resolution.
- Monitored performance, conducted training, and maintained quality standards.
- Resolved escalated customer issues to ensure high satisfaction.
- Coordinated with sales and technical teams to streamline support processes.
- Prepared performance reports and contributed to service policy improvements.

SKILLS

- HTML
- React Js
- CSS
- Tailwind CSS
- Java Script

PROJECTS

Portfolio – React Developer

"I have created an interactive, mobile-friendly portfolio website highlighting skills and projects, built with React Vite, Tailwind CSS, and React Icons."·

- **Tech stack:** React.js, Vite, Tailwind CSS, React Router
- **GitHub:** https://github.com/Rajesh-Saini-Dev/portfolio
- **Live Demo:** https://rajeshsaini.netlify.app/