



## **MICRO CREDIT DEFAULTER PROJECT**

Submitted by:

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## **ACKNOWLEDGMENT**

Firstly, I would like to thank FlipRobo Technologies for giving me the opportunity to work on this project. Also, I would like to thank the DataTrained team, especially Shankargouda Tegginmani sir for providing me the knowledge and guidance which helped me a lot to work on this project.

References:

<https://stackoverflow.com/>

<https://seaborn.pydata.org/>

# INTRODUCTION

- Business Problem Framing

The main objective of this project is to build a model which can be used to predict in terms of a probability for each loan transaction, whether the customer will be paying back the loaned amount within 5 days of insurance of loan.

- Conceptual Background of the Domain Problem

A Microfinance Institution (MFI) is an organization that offers financial services to low income populations. MFS becomes very useful when targeting especially the unbanked poor families living in remote areas with not much sources of income. The Microfinance services (MFS) provided by MFI are Group Loans, Agricultural Loans, Individual Business Loans and so on.

Many microfinance institutions (MFI), experts and donors are supporting the idea of using mobile financial services (MFS) which they feel are more convenient and efficient, and cost saving, than the traditional high-touch model used since long for the purpose of delivering microfinance services. Though, the MFI industry is primarily focusing on low income families and are very useful in such areas, the implementation of MFS has been uneven with both significant challenges and successes.

Today, microfinance is widely accepted as a poverty-reduction tool, representing \$70 billion in outstanding loans and a global outreach of 200 million clients.

FlipRobo is working with one such client that is in Telecom Industry. They are a fixed wireless telecommunications network provider. They have launched various products and have developed its business and organization based on the budget operator model, offering better products at Lower Prices to all value conscious

customers through a strategy of disruptive innovation that focuses on the subscriber.

They understand the importance of communication and how it affects a person's life, thus, focusing on providing their services and products to low income families and poor customers that can help them in the need of hour.

- **Review of Literature**

They are collaborating with an MFI to provide micro-credit on mobile balances to be paid back in 5 days. The Consumer is believed to be defaulter if he deviates from the path of paying back the loaned amount within the time duration of 5 days. For the loan amount of 5 (in Indonesian Rupiah), payback amount should be 6 (in Indonesian Rupiah), while, for the loan amount of 10 (in Indonesian Rupiah), the payback amount should be 12 (in Indonesian Rupiah).

- **Motivation for the Problem Undertaken**

1. The objective behind to take this project is to harness the required data science skills.
2. Improve the analytical thinking.
3. Get into the real world problem solving mechanics.

# Analytical Problem Framing

- Data Sources and their formats

The sample data is provided to us from FlipRobo client database. In order to improve the selection of customers for the credit, the client wants some predictions that could help them in further investment and improvement in selection of customers. The summary of the dataset are as follows:

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 209593 entries, 0 to 209592
Data columns (total 35 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   label                                209593 non-null  int64
1   aon                                  209593 non-null  float64
2   daily_decr30                         209593 non-null  float64
3   daily_decr90                         209593 non-null  float64
4   rental30                             209593 non-null  float64
5   rental90                             209593 non-null  float64
6   last_rech_date_ma                    209593 non-null  float64
7   last_rech_date_da                    209593 non-null  float64
8   last_rech_amt_ma                     209593 non-null  int64
9   cnt_ma_rech30                        209593 non-null  int64
10  fr_ma_rech30                         209593 non-null  float64
11  sumamnt_ma_rech30                    209593 non-null  float64
12  medianamnt_ma_rech30                  209593 non-null  float64
13  medianmarechprebal30                  209593 non-null  float64
14  cnt_ma_rech90                         209593 non-null  int64
15  fr_ma_rech90                         209593 non-null  int64
16  sumamnt_ma_rech90                     209593 non-null  int64
17  medianamnt_ma_rech90                  209593 non-null  float64
18  medianmarechprebal90                  209593 non-null  float64
19  cnt_da_rech30                         209593 non-null  float64
20  fr_da_rech30                         209593 non-null  float64
21  cnt_da_rech90                         209593 non-null  int64
22  fr_da_rech90                         209593 non-null  int64
23  cnt_loans30                           209593 non-null  int64
24  amnt_loans30                           209593 non-null  int64
25  maxamnt_loans30                       209593 non-null  float64
26  medianamnt_loans30                    209593 non-null  float64
27  cnt_loans90                           209593 non-null  float64
28  amnt_loans90                           209593 non-null  int64
29  maxamnt_loans90                       209593 non-null  int64
30  medianamnt_loans90                    209593 non-null  float64
31  payback30                             209593 non-null  float64
32  payback90                             209593 non-null  float64
33  pcircle                               209593 non-null  object
34  pdate                                 209593 non-null  object
dtypes: float64(21), int64(12), object(2)
memory usage: 56.0+ MB
```

- Data Preprocessing Done

Below are the steps which we have taken in data pre - processing:

➤ Null Values:

We checked for the null values (missing values) and found that there is no null values in the given dataset.

➤ Data Cleaning:

- a) Dropped 'Unnamed:0' column as it was not contributing to the dataset.
- b) Dropped 'msisdn' as it'll not help in the model building.
- c) Split the 'pdate' column into day, month, and year and dropped the 'pdate' column.
- d) Dropped 'year' column as it only contains 2016 as value.
- e) Dropped 'pcircle' column as it contains single value (UPW).

- Data Inputs- Logic- Output Relationships

EDA was performed by creating valuable insights using various visualization libraries.

Importing the required libraries:

```
import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
%matplotlib inline

from sklearn.preprocessing import LabelEncoder, StandardScaler
from sklearn.model_selection import train_test_split
from sklearn.metrics import accuracy_score, confusion_matrix, classification_report
from sklearn.linear_model import LogisticRegression
from sklearn.ensemble import RandomForestClassifier
from sklearn.tree import DecisionTreeClassifier

import warnings
warnings.filterwarnings('ignore')
```

The main relationship between the input variable and the output variable is their correlation and covariance value. The value must lie between -1 to 1 for correlation and 0 to 1 for covariance for a strong relationship between input and the output.

For example 'cnt\_loans90' (number of loans taken in last 90 days)

By examining this column we can establish a relation between input and output, whether the user had taken the loan or not if he had taken whether he was able to pay it or not.

- **Hardware and Software Requirements and Tools Used**

**Hardware Configuration:**

**Operating System:** Windows 10

**System Type:** 64-bit operating system, x64-based processor

**Processor:** Intel® Core™ i3-5005U @ 2.00 GHz 2.00 GHz

**RAM:** 4GB

**Software & Tools:**

- a) Jupyter Notebook (used as a notebook to code)
- b) Python (used for scientific computation)
- c) Pandas (used for scientific computation)
- d) Numpy (used for scientific computation)
- e) Matplotlib (used for visualization)
- f) Seaborn (used for visualization)
- g) Scikit-learn (used as algorithmic libraries)

# Models Development and Evaluation

- Identification of possible problem-solving approaches (methods)
  - Performed EDA (Exploratory Data Analysis).
  - Data Cleaning and dropping the columns which were not contributing to the dataset.
  - Checked for the outliers and tried to remove the outliers of the dataset.
  - Checked for the skewness in the dataset and removed the skewness for better model building.
  - Train- Test the dataset into independent and dependent variables.
  - Model Building.
  - Cross validation score to check if the model is over-fitted.
- Testing of Identified Approaches (Algorithms)

Below are the algorithms used for the training and testing:

1. Logistic Regression.
2. Ridge Classifier.
3. Random Forest Classifier.
4. Decision Tree Classifier.
5. Gaussian NB.



- Run and Evaluate selected models

## 1. Logistic Regression:

```
from sklearn.linear_model import LogisticRegression

LR = LogisticRegression()
LR.fit(x_train, y_train)
predlr = LR.predict(x_test)

print(accuracy_score(y_test, predlr))
print(confusion_matrix(y_test, predlr))
print(classification_report(y_test, predlr))
```

0.7794330216230567  
[[26798 6843]  
 [ 8111 26046]]

	precision	recall	f1-score	support
0	0.77	0.80	0.78	33641
1	0.79	0.76	0.78	34157
accuracy			0.78	67798
macro avg	0.78	0.78	0.78	67798
weighted avg	0.78	0.78	0.78	67798

From Logistic Regression we got 78% accuracy score.

## 2. Ridge Classifier:

```
from sklearn.linear_model import RidgeClassifier

RC = RidgeClassifier()
RC.fit(x_train, y_train)
pred_rc = RC.predict(x_test)

print(accuracy_score(y_test, pred_rc))
print(confusion_matrix(y_test, pred_rc))
print(classification_report(y_test, pred_rc))
```

0.7773533142570578  
[[26336 7305]  
 [ 7790 26367]]

	precision	recall	f1-score	support
0	0.77	0.78	0.78	33641
1	0.78	0.77	0.78	34157
accuracy			0.78	67798
macro avg	0.78	0.78	0.78	67798
weighted avg	0.78	0.78	0.78	67798

From Ridge Classifier we got 78% accuracy score.

### 3. Random Forest Classifier:

```
from sklearn.ensemble import RandomForestClassifier

RF = RandomForestClassifier()
RF.fit(x_train, y_train)
predrf = RF.predict(x_test)

print(accuracy_score(y_test, predrf))
print(confusion_matrix(y_test, predrf))
print(classification_report(y_test, predrf))
```

0.9534647039735685

```
[[32245 1396]
 [ 1759 32398]]
```

	precision	recall	f1-score	support
0	0.95	0.96	0.95	33641
1	0.96	0.95	0.95	34157
accuracy			0.95	67798
macro avg	0.95	0.95	0.95	67798
weighted avg	0.95	0.95	0.95	67798

From Random Forest Classifier we got 95% accuracy score.

### 4. Decision Tree Classifier:

```
from sklearn.tree import DecisionTreeClassifier

DT = DecisionTreeClassifier()
DT.fit(x_train, y_train)
preddt = DT.predict(x_test)

print(accuracy_score(y_test, preddt))
print(confusion_matrix(y_test, preddt))
print(classification_report(y_test, preddt))
```

0.913832266438538

```
[[30995 2646]
 [ 3196 30961]]
```

	precision	recall	f1-score	support
0	0.91	0.92	0.91	33641
1	0.92	0.91	0.91	34157
accuracy			0.91	67798
macro avg	0.91	0.91	0.91	67798
weighted avg	0.91	0.91	0.91	67798

From Decision Tree Classifier we got 91% accuracy score.

## 5. Gaussian NB:

```
from sklearn.naive_bayes import GaussianNB

gussian = GaussianNB()
gussian.fit(x_train,y_train)
pred_gus = gussian.predict(x_test)

print(accuracy_score(y_test,pred_gus))
print(confusion_matrix(y_test, pred_gus))
print(classification_report(y_test, pred_gus))
```

0.7455972152570872

[[26934 6707]

[10541 23616]]

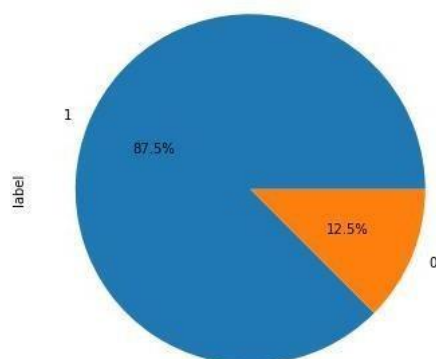
	precision	recall	f1-score	support
0	0.72	0.80	0.76	33641
1	0.78	0.69	0.73	34157
accuracy			0.75	67798
macro avg	0.75	0.75	0.74	67798
weighted avg	0.75	0.75	0.74	67798

From Gaussian NB we got 75% accuracy score.

- Key Metrics for success in solving problem under consideration

The key metrics used are as follows:

- a. Accuracy Score
  - b. Confusion Matrix
  - c. Classification Report
  - d. F1 Score
  - e. Precision & Recall
  - f. Cross validation score
- Visualizations
    - ◆ Checked if the data is balanced or not.

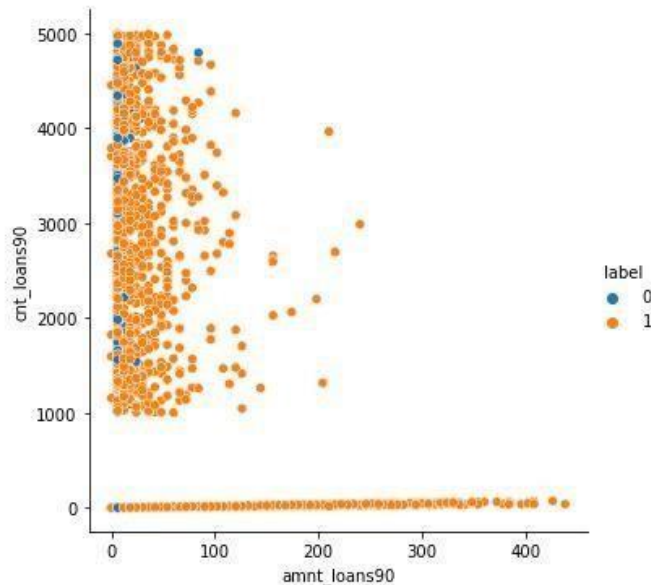


Label '1' indicates Non- defaulters & label '0' indicates defaulters.

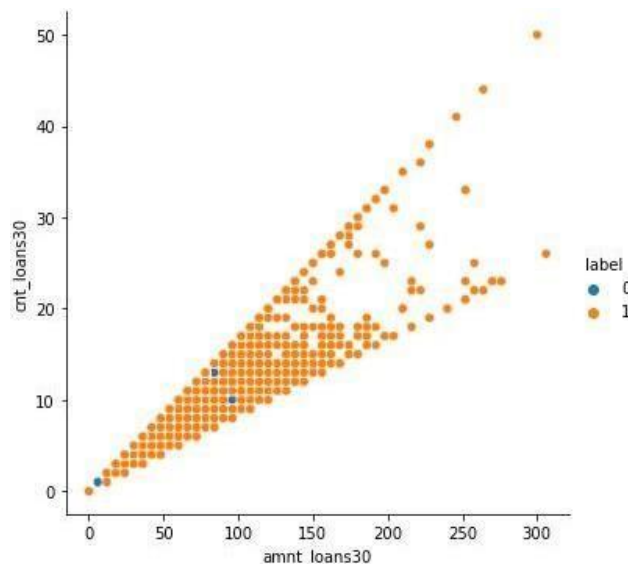
87.5% are non- defaulters and 12.5% are defaulters. This shows that the dataset is imbalance.

- ◆ The number of defaulters are more for 90 days but the loan amount is below 100.

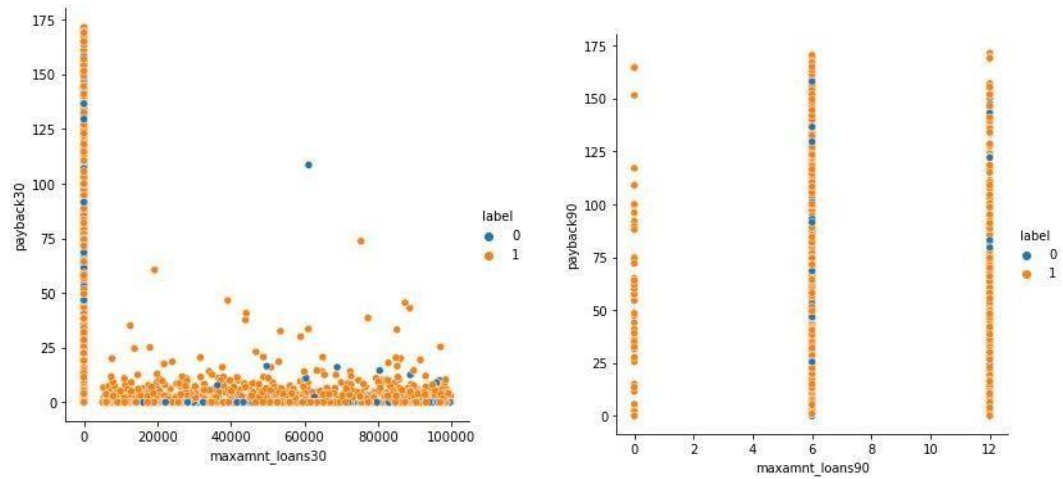
<Figure size 720x432 with 0 Axes>



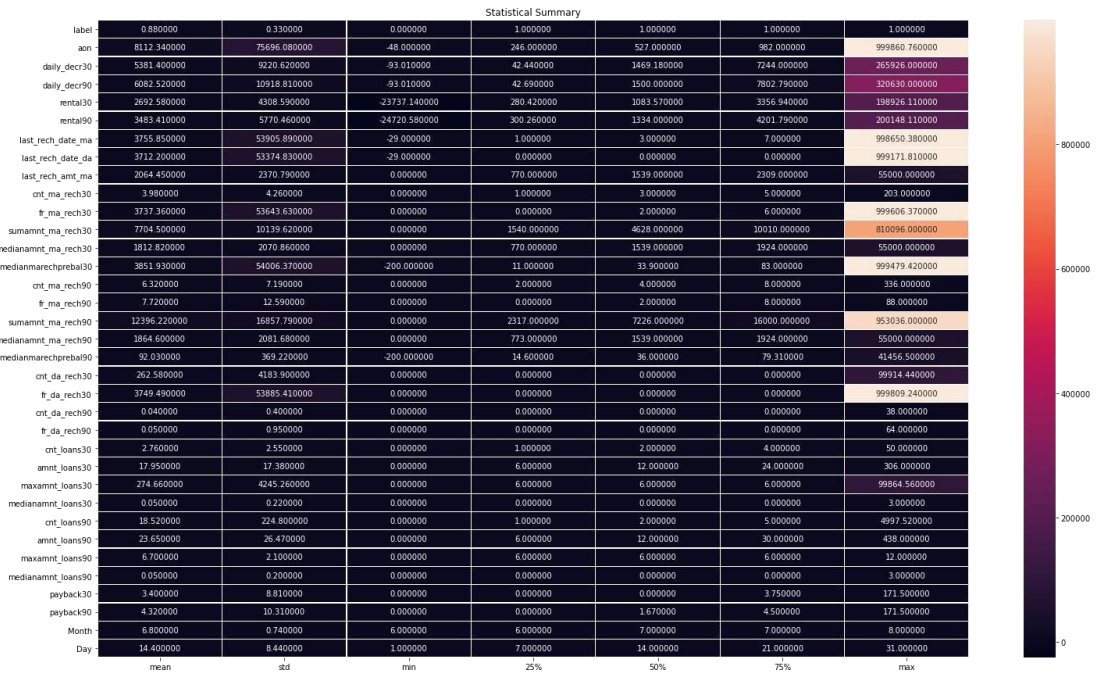
- ◆ The number of loans taken by users in last 30 days is more than 50 but the maximum loan amount taken ranges from 50 to 150.



- ◆ As the number of days of payback is increasing the number of defaulters are also increasing.

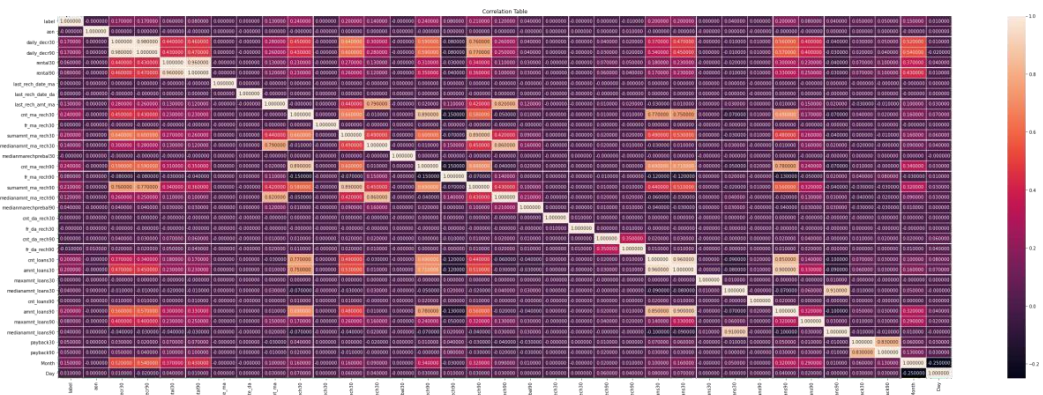


## ◆ Statistical Summary using Heat-map

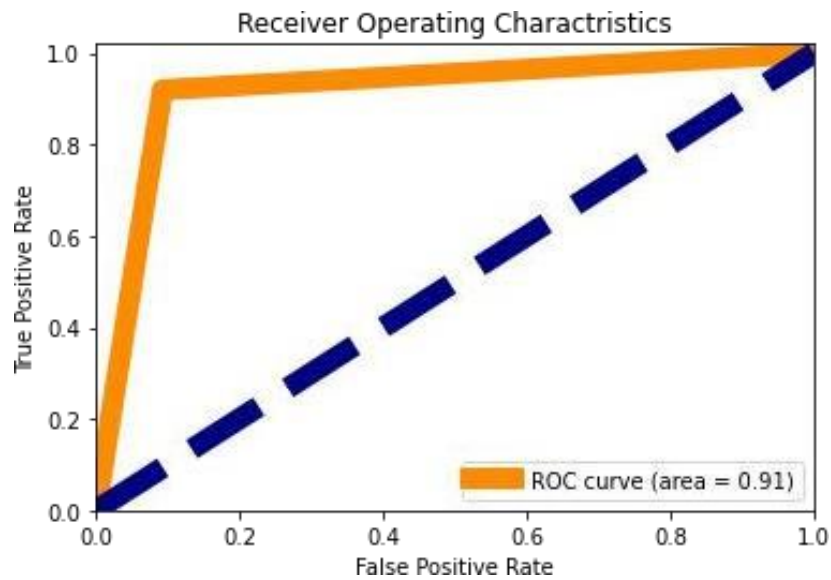




◆ Heat-map for the correlation table:



◆ ROC AUC Curve:



Area for the ROC curve is 0.91.

# CONCLUSION

- Key Findings and Conclusions of the Study
  - If the number of days of payback is increasing the chance of defaulters is also increasing. So, we should look for the payback duration.
  - If the loan amount is below 100 and the number of loans taken by users is 90 days, the number of defaulters is increasing.
- Learning Outcomes of the Study in respect of Data Science

This project helped me to work on the real time industrial data, which helped me to gain the real time experience. In the project I got to work on the different type of algorithms and fitting the best model based on the accuracy score and cross validation score. We achieved accuracy score of 91% using the Decision Tree Classifier.

```
0.9133602761143397
[[30934 2707]
 [ 3167 30990]]
      precision    recall  f1-score   support

     0       0.91      0.92      0.91      33641
     1       0.92      0.91      0.91      34157

 accuracy          0.91      67798
 macro avg          0.91      67798
weighted avg          0.91      67798
```

- After hyper parameter tuning we're getting 91% accuracy score.