

# Kaggle Challenge: Predicting Housing Prices

---

BEN BRUNSON, NICHOLAS MALOOF, AARON OWEN, JOSH YOON

# Introduction

---

**Challenge: Predicting Housing Prices in Ames, Iowa using various machine learning techniques**

**Data:**

- Train Data Set: 1460 Observations x 80 Variables (Including Response Variable: Sale Price)
- Test Data Set: 1459 Observations x 79 Variables

**Useful Links:**

- Kaggle Homepage: <https://www.kaggle.com/c/house-prices-advanced-regression-techniques>
- Data Description: [https://storage.googleapis.com/kaggle-competitions-data/kaggle/5407/data\\_description.txt](https://storage.googleapis.com/kaggle-competitions-data/kaggle/5407/data_description.txt)

# Understanding the Data

---

Total Predictor Variables Provided: 79

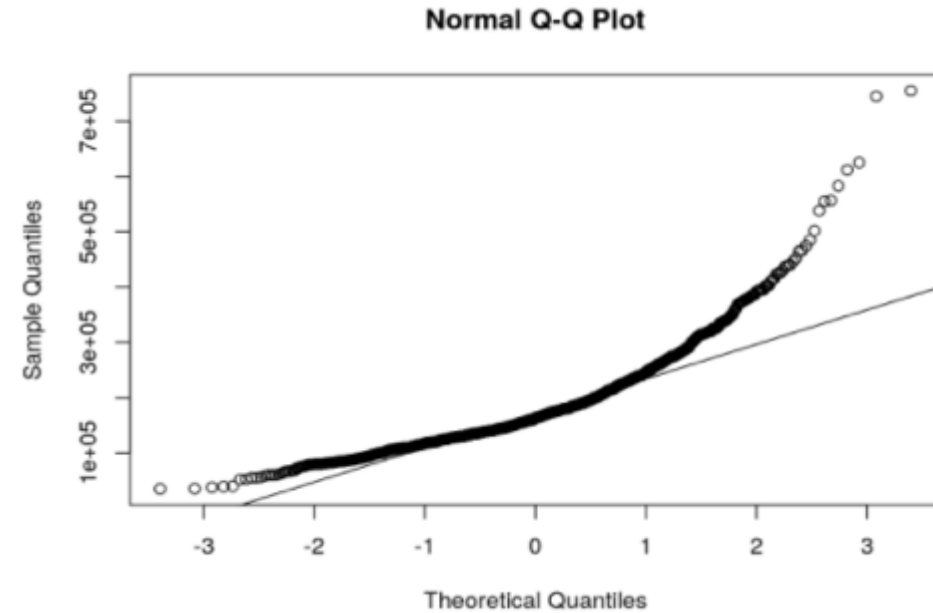
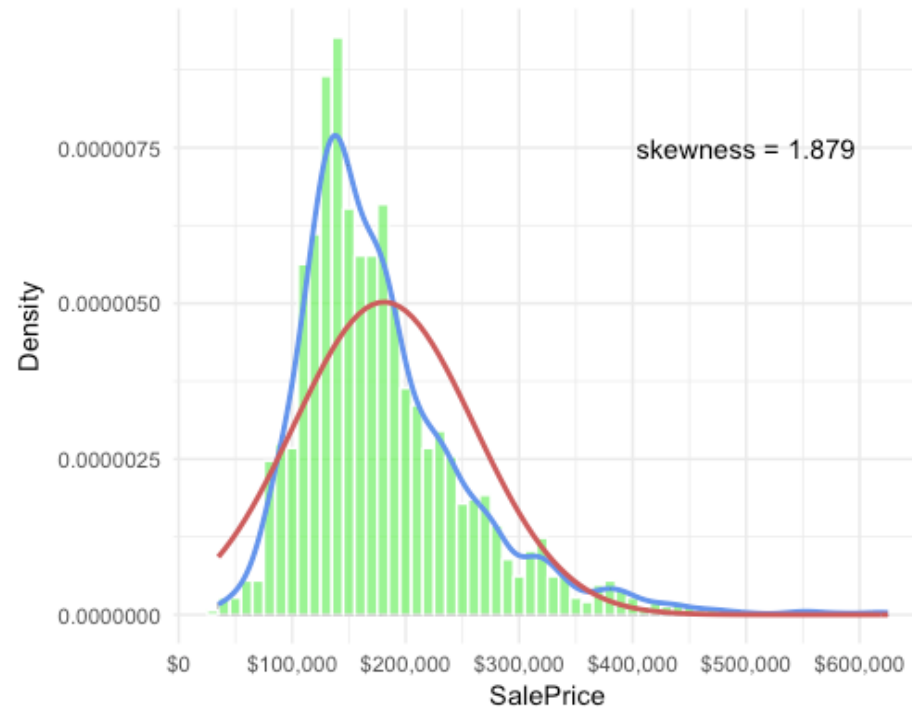
- Continuous Variables: 28
- Categorical Variables: 51

Combined test and train data sets to get a holistic view of each variable

- (i.e., total missing values, total categories in categorical variable)

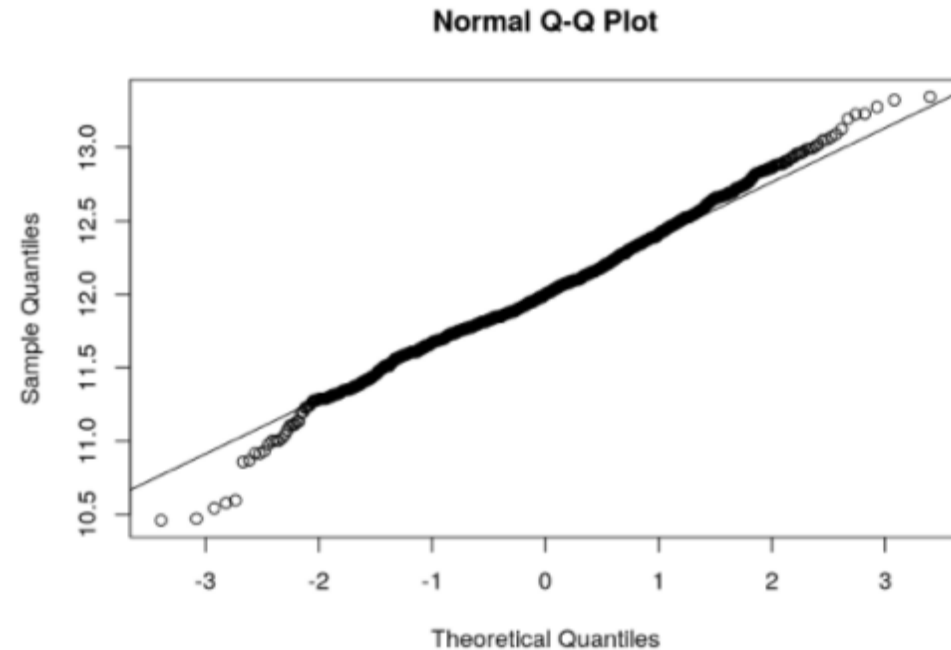
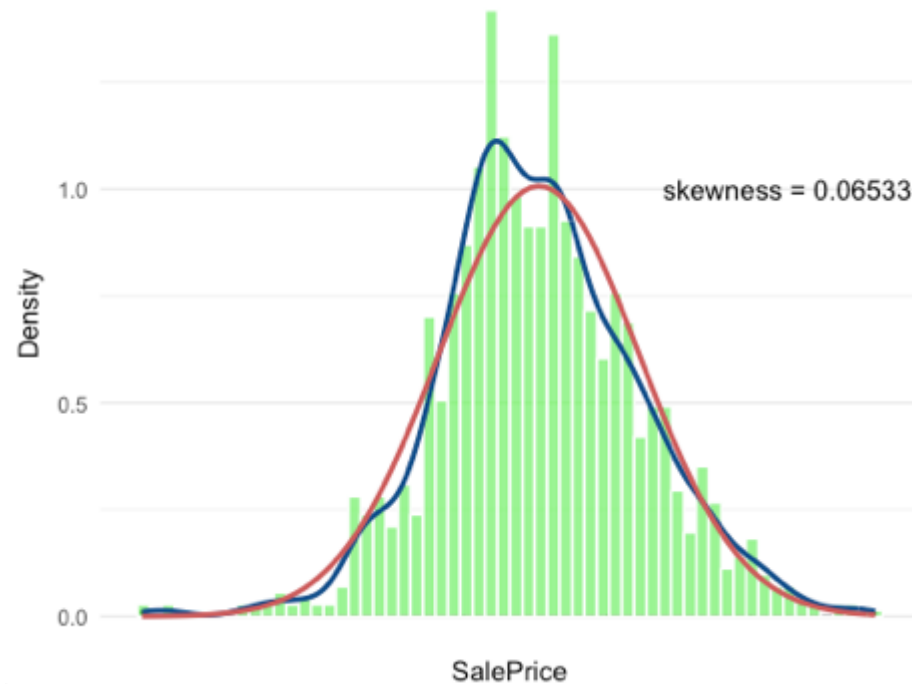
# Processing the Data: Response Variable

---



# Processing the Data: Response Variable

**Treat response variable with log + 1 transformation**



Remember to inverse log before submitting to Kaggle

# Processing the Data: Overview of Missingness

---

34 predictors with  
missing values

##	PoolQC	MiscFeature	Alley	Fence	FireplaceQu
##	2909	2814	2721	2348	1420
##	LotFrontage	GarageYrBlt	GarageFinish	GarageQual	GarageCond
##	486	159	159	159	159
##	GarageType	BsmtCond	BsmtExposure	BsmtQual	BsmtFinType2
##	157	82	82	81	80
##	BsmtFinType1	MasVnrType	MasVnrArea	MSZoning	Utilities
##	79	24	23	4	2
##	BsmtFullBath	BsmtHalfBath	Functional	Exterior1st	Exterior2nd
##	2	2	2	1	1
##	BsmtFinSF1	BsmtFinSF2	BsmtUnfSF	TotalBsmtSF	Electrical
##	1	1	1	1	1
##	KitchenQual	GarageCars	GarageArea	SaleType	
##	1	1	1	1	

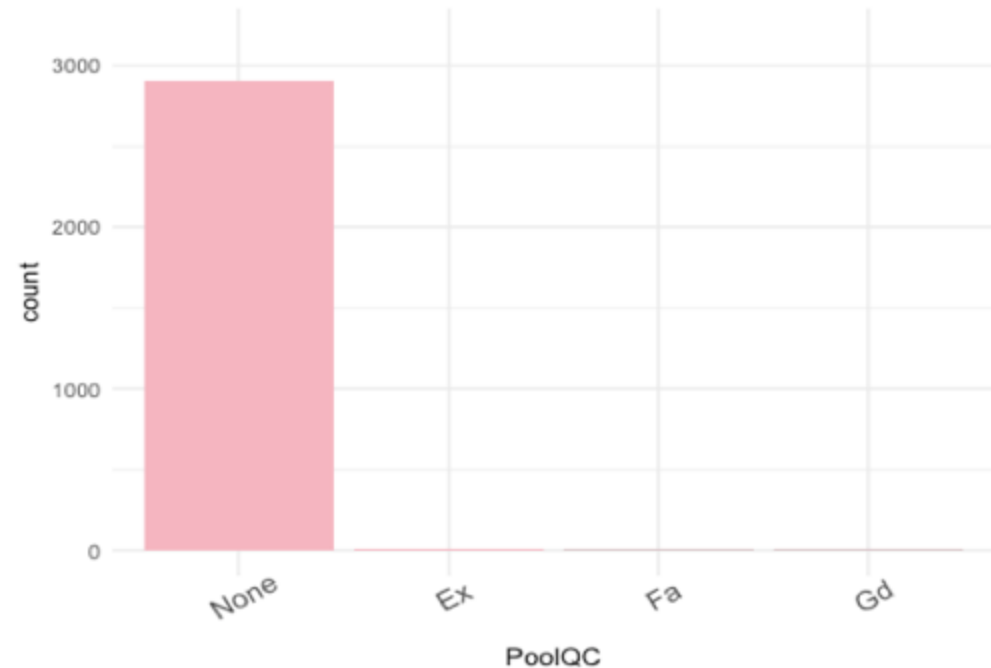
# Processing the Data: Handling Missing Data

---

## 1) Are data really missing?

Ex. Pool Quality

- 2909 out of 2919 observations have "NA" values
- Most NAs are due to houses not having pools
- Solution:
- Replace (most) NAs with new category: "None"



# Processing the Data: Handling Missing Data

---

## 2) Not all NA values indicate a missing feature

Ex. Pool Quality

##	PoolQC	PoolArea
## 2421	<NA>	368
## 2504	<NA>	444
## 2600	<NA>	561

##	PoolQC	mean	counts
##	<chr>	<dbl>	<int>
## 1	Ex	359.7500000	4
## 2	Fa	583.5000000	2
## 3	Gd	648.5000000	4
## 4	<NA>	0.4719835	2909

- Solution: Use related numerical variable to impute categorical variable
  - Calculate average area of each pool class within Pool Quality and fill for NAs



# Processing the Data: Handling Missing Data

---

## 2) Not all NA values indicate a missing feature

Ex. Sale Type (1 Missing observation, but we know Sale Condition)

- Solution: Use related categorical variables to impute
  - For Sale Condition that is “Normal” we see by far most common Sale Type value is “WD” and we can impute.

##										
##		COD	Con	ConLD	ConLI	ConLw	CWD	New	Oth	WD
##	Abnorml	46	0	3	2	0	1	0	5	133
##	AdjLand	0	0	0	0	0	0	0	0	12
##	Alloca	0	0	0	0	0	0	0	0	24
##	Family	2	0	1	2	1	1	0	1	38
##	Normal	39	4	21	5	7	10	0	1	2314
##	Partial	0	1	1	0	0	0	239	0	4



# Processing the Data: Handling Missing Data

---

## 3) Use domain knowledge

Ex. Lot Frontage (486 NAs)

- Houses in close proximity likely have similar lot areas
- Solution: use categorical variable to impute numerical
- Use median Lot Frontage by neighborhood to impute missing value

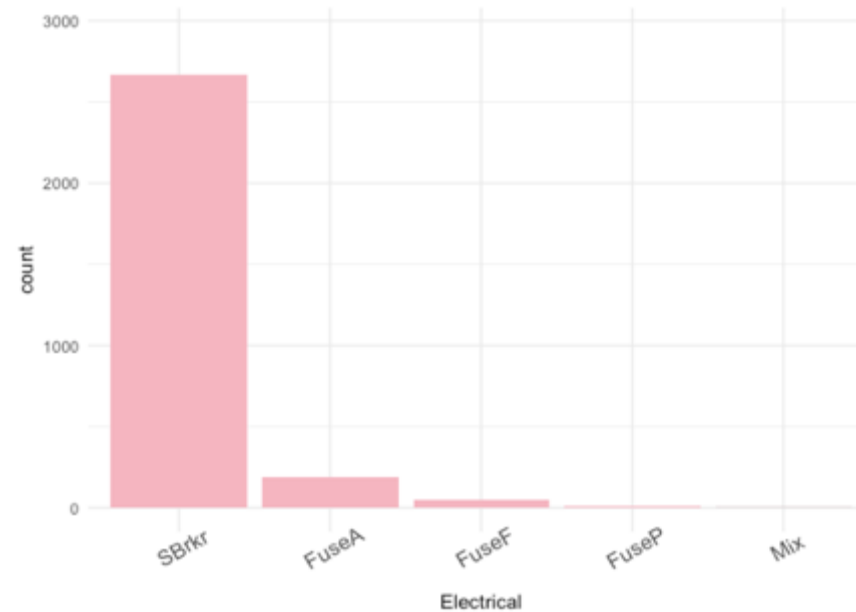
```
##      Neighborhood median
##      <chr>    <dbl>
##  1      Blmngtn    43.0
##  2      Blueste    24.0
##  3      BrDale     21.0
##  4      BrkSide    51.0
##  5      ClearCr    80.5
##  6      CollgCr    70.0
##  7      Crawfor    70.0
##  8      Edwards    65.0
##  9      Gilbert    64.0
## 10      IDOTRR     60.0
## # ... with 15 more rows
```

# Processing the Data: Handling Missing Data

---

## 4) Variables with little to no relation to other variables

Ex. Electrical

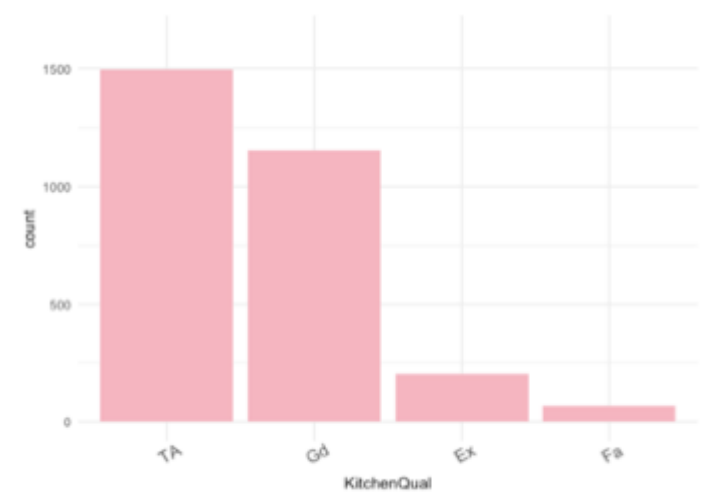


- Solution: Impute by most commonly occurring class within variable

# Processing the Data: Categorical Variables (Ordinal)

Some machine learning algorithms cannot handle non-numerical values

Ex. Kitchen Quality



##	KitchenQual	mean.Quality	mean.Price	n
## 1	Fa	4.49	105565.2	39
## 2	TA	5.34	139962.5	735
## 3	Gd	6.79	212116.0	586
## 4	Ex	8.27	328554.7	100

('None' = 0, 'Po' = 1, 'Fa' = 2, 'TA' = 3, 'Gd' = 4, 'Ex' = 5)

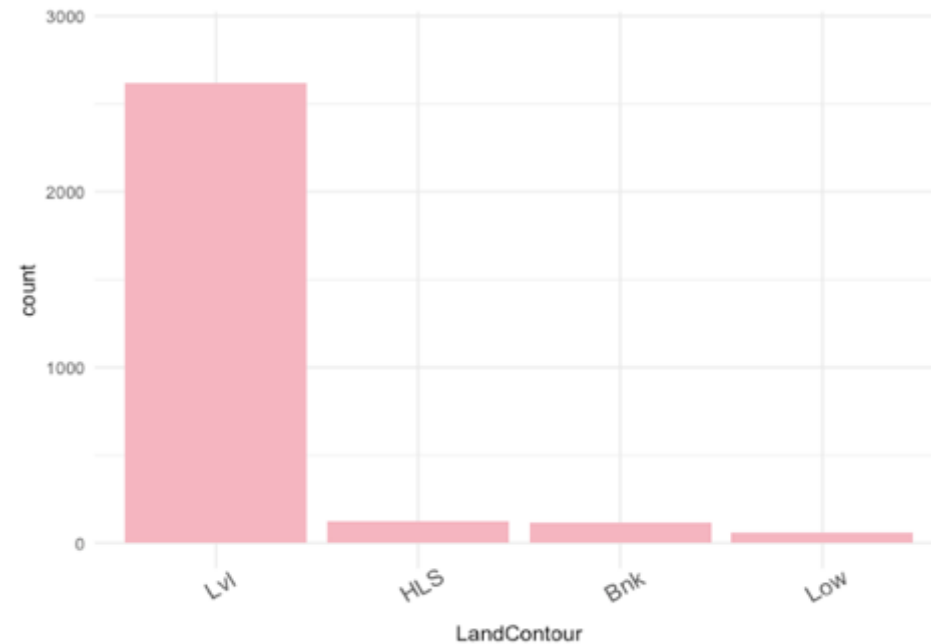
- Solution: Use average Sale Price to assign ordered numerical values to categories

# Processing the Data: Categorical Variables (Nominal)

---

**Some machine learning algorithms cannot handle non-numerical values**

Ex. Land Contour



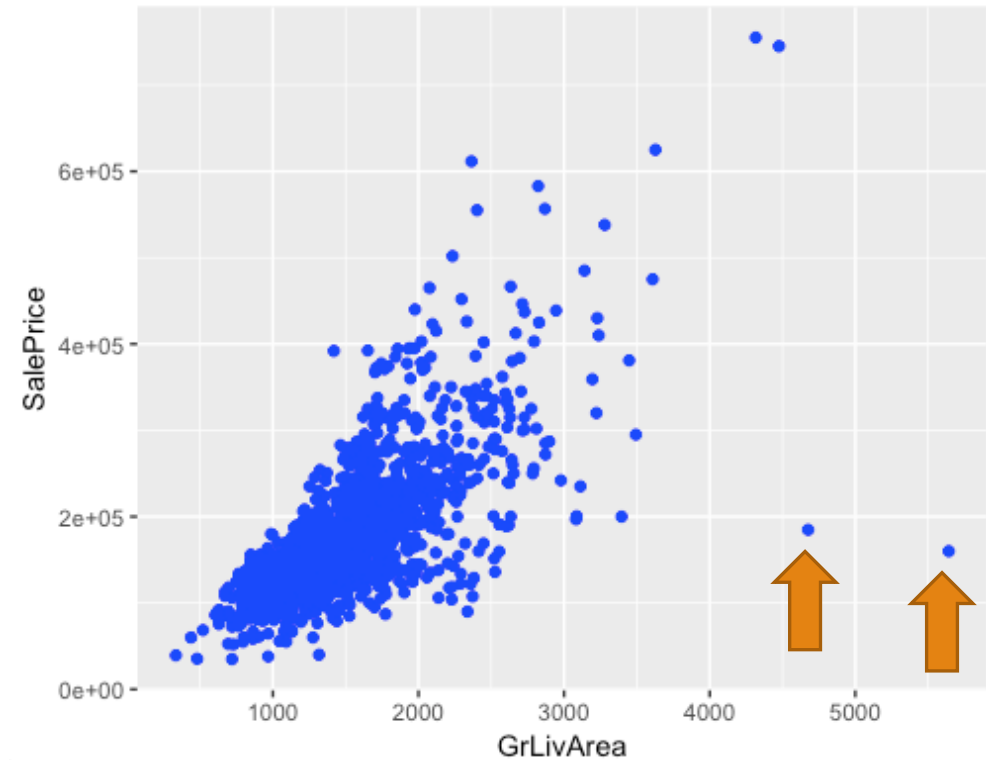
- Solution: One-hot encoding technique: binarizing classes of each variable

# Processing the Data: Outliers

**Some observations may be abnormally far from other values**

Ex. Ground Living Area vs Sale Price

- Two points with very large area but very low sale price
- Solution: Remove outliers

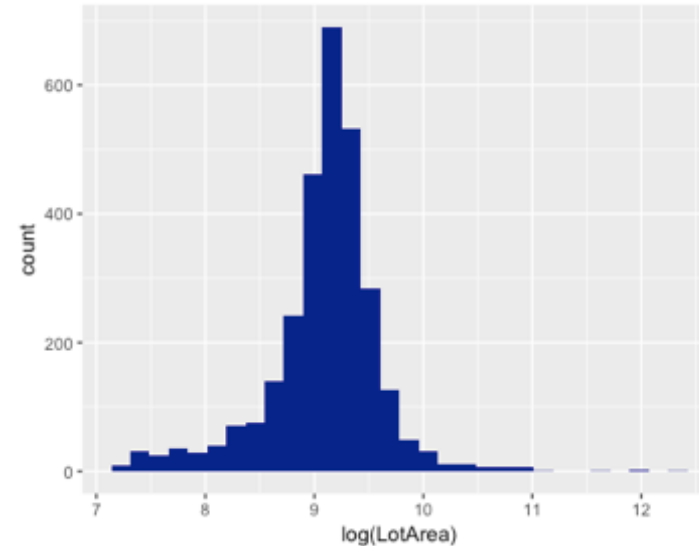
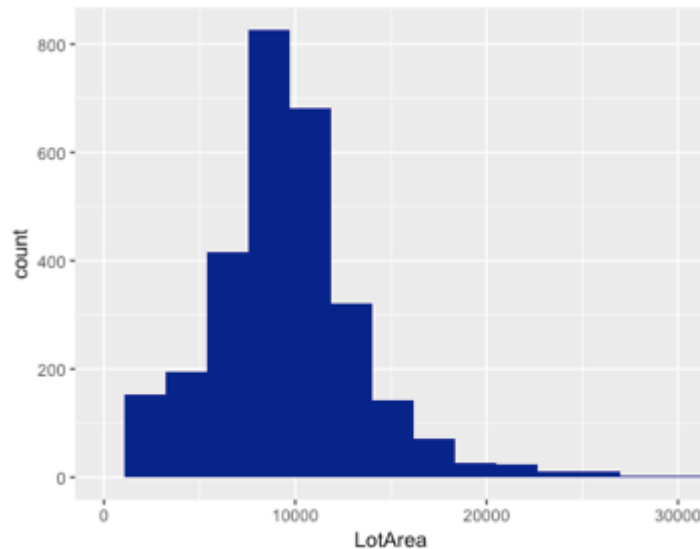


# Processing the Data: Skewness and Scaling

---

**Distributions of some variables may be highly skewed**

Ex. Lot Area




- Solution: Log + 1 Transformation

# Processing the Data: Near Zero Variance Predictors

## Low variance predictors add little value to models

- Calculate ratio of most frequent vs. second most frequent value
- Ratios  $\gg 1$  suggest very low variance
- Solution: Remove near zero predictors with cutoffs of 95:5

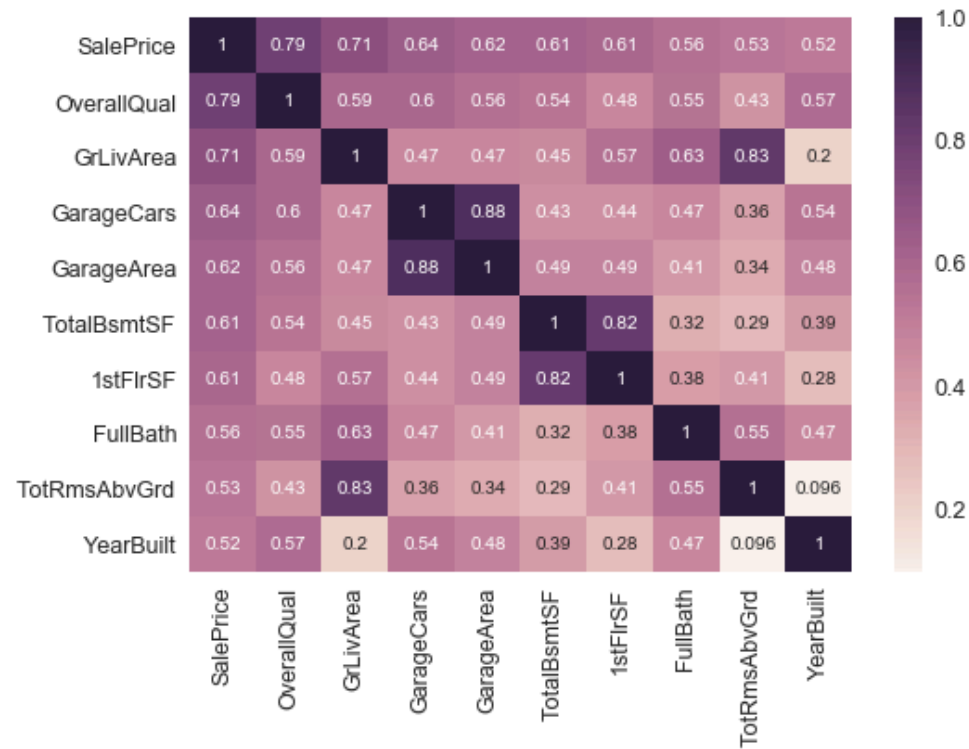


	freqRatio	percentUnique	zeroVar	nzv
Id	1.000000	100.000000	FALSE	FALSE
MSSubClass	1.792642	1.0273973	FALSE	FALSE
MSZoning	5.279817	0.3424658	FALSE	FALSE
LotFrontage	2.042857	7.5342466	FALSE	FALSE
LotArea	1.041667	73.4931507	FALSE	FALSE
Street	242.333333	0.1369863	FALSE	TRUE
Alley	1.219512	0.1369863	FALSE	FALSE
LotShape	1.911157	0.2739726	FALSE	FALSE
LandContour	20.809524	0.2739726	FALSE	TRUE
Utilities	1459.000000	0.1369863	FALSE	TRUE
LotConfig	4.000000	0.3424658	FALSE	FALSE
LandSlope	21.261538	0.2054795	FALSE	TRUE
Neighborhood	1.500000	1.7123288	FALSE	FALSE
Condition1	15.555556	0.6164384	FALSE	FALSE
Condition2	240.833333	0.5479452	FALSE	TRUE
BldgType	10.701754	0.3424658	FALSE	FALSE
HouseStyle	1.631461	0.5479452	FALSE	FALSE
OverallQual	1.061497	0.6849315	FALSE	FALSE
OverallCond	3.257937	0.6164384	FALSE	FALSE
YearBuilt	1.046875	7.6712329	FALSE	FALSE
YearRemodAdd	1.835052	4.1780822	FALSE	FALSE
RoofStyle	3.989510	0.4109589	FALSE	FALSE



# Processing the Data: Numerical Variables

Top10 Numerical Variables With Greatest Covariance vs. SalePrice



As expected, important quantitative factors to consider are space/size, date, overall quality.

# Feature Engineering

---

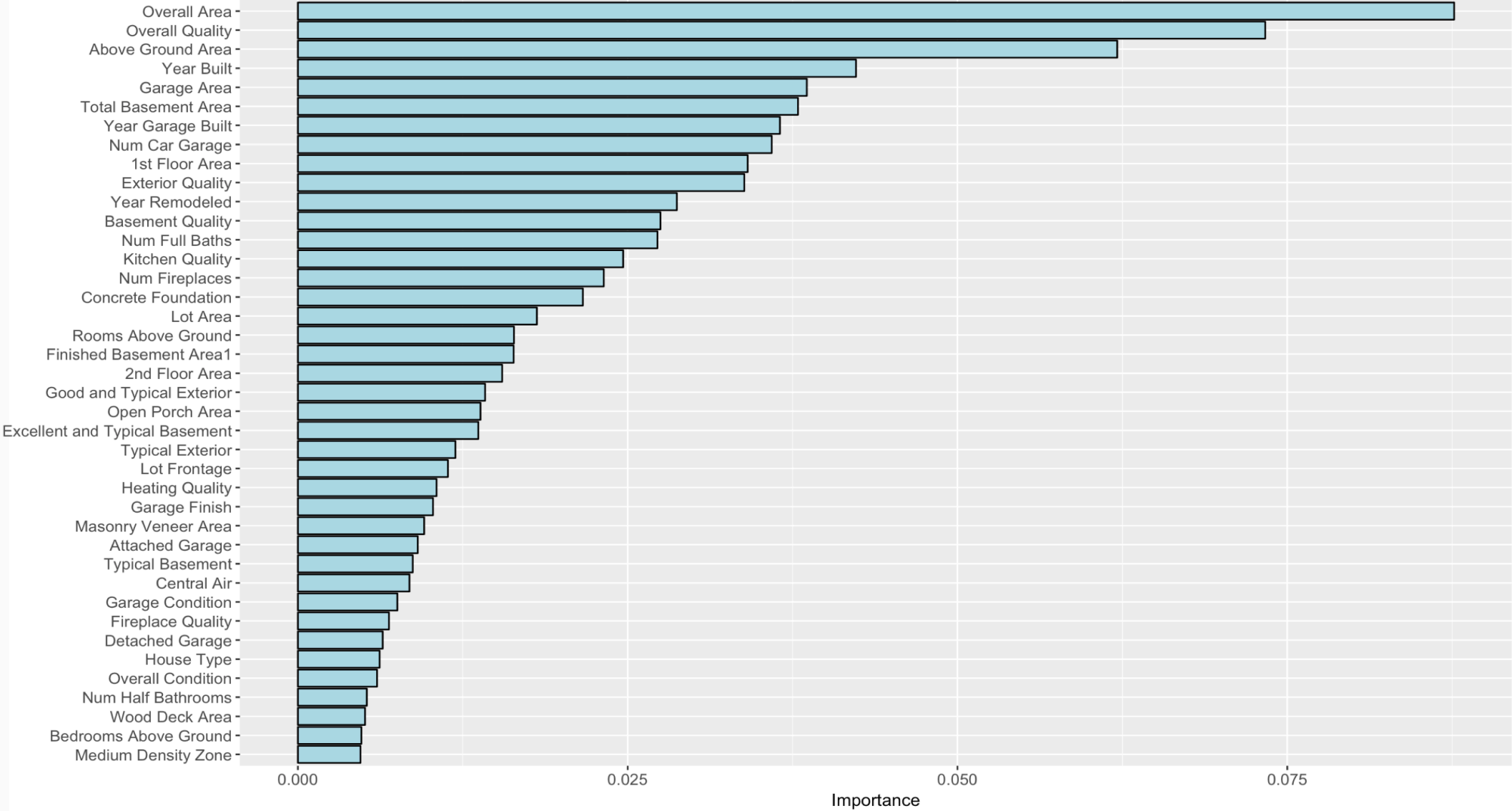
## **Ideas for new features:**

- Remodeled – Year Built not equal to Year Additional Remodeling
- Seasonality – Combine Month Sold and Year Sold
- New House – Year Built same as Year Sold
- Total Area – sum all variables denoting square footage
- Inside Area – sum all variables denoting square footage referring to space inside the house
- Overall Basement – Basement Quality and Basement Condition
- Overall Condition – Condition 1 and Condition 2
- Overall Quality – External Quality and External Condition
- Overall Sale – Sale Type and Sale Condition
- Sale and Condition – Sale Type and Overall Condition

# Models

	Pros	Cons	Hyperparameters	Cross-Validated RMSE Score	Kaggle Score
Random Forest	Lower variance, Decorrelates data, Scale invariant	High bias, Difficult to interpret	Num features = 48, Num trees = 1000	0.14997	0.14758

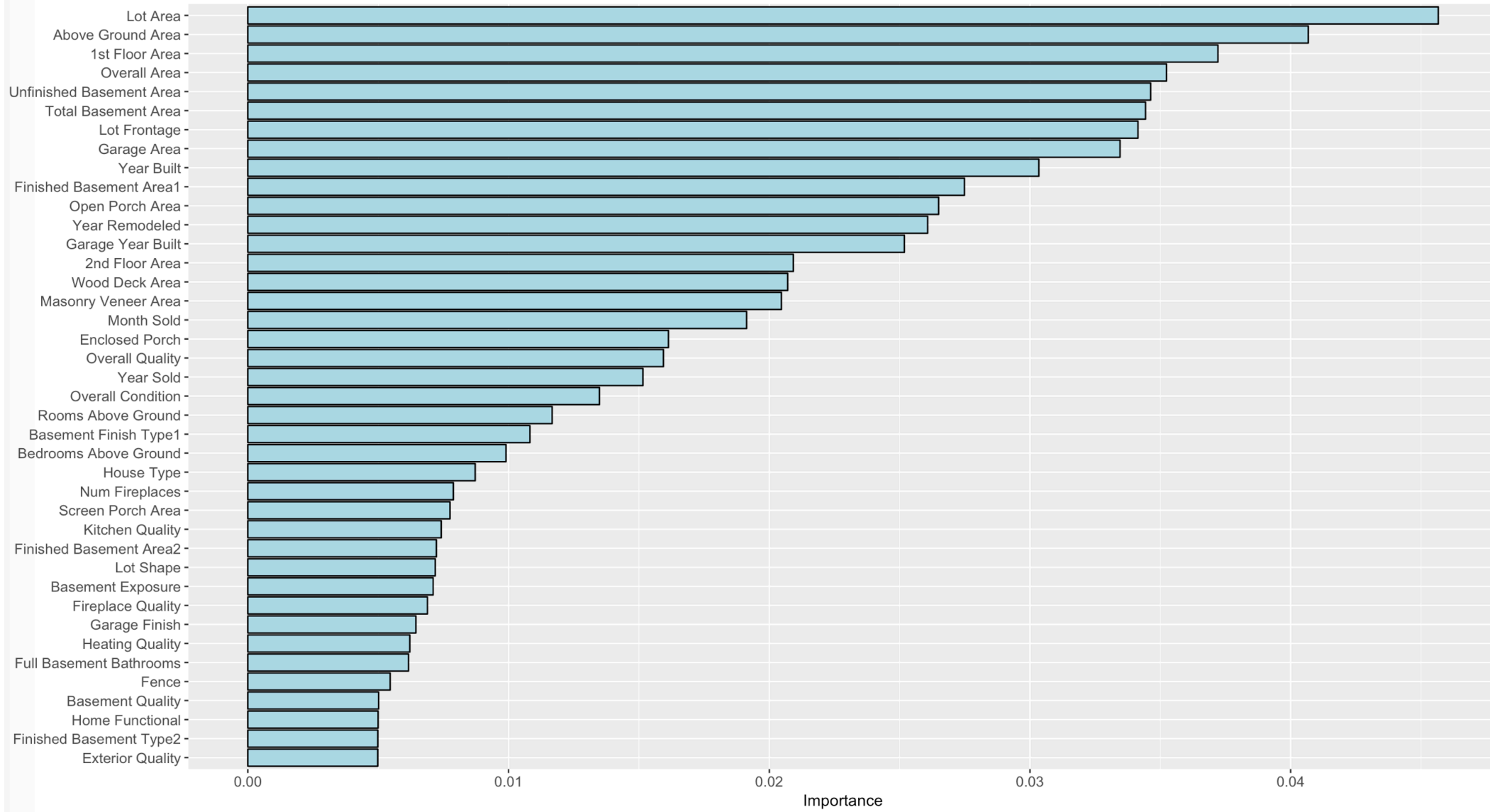
Top 40 Features by Relative Importance



# Models

	Pros	Cons	Hyperparameters	Cross-Validated RMSE Score	Kaggle Score
Random Forest	Lower variance, Decorrelates data, Scale invariant	High bias, Difficult to interpret	Num features = 48, Num trees = 1000	0.14997	0.14758
Gradient Boost	<b>Feature scaling not needed, High accuracy</b>	<b>Computationally expensive, Overfitting</b>	<b>Num trees = 1000, Depth = 2, Num Features = sqrt, Samples/leaf = 15, Learning rate = 0.05</b>	<b>0.1128</b>	<b>0.12421</b>

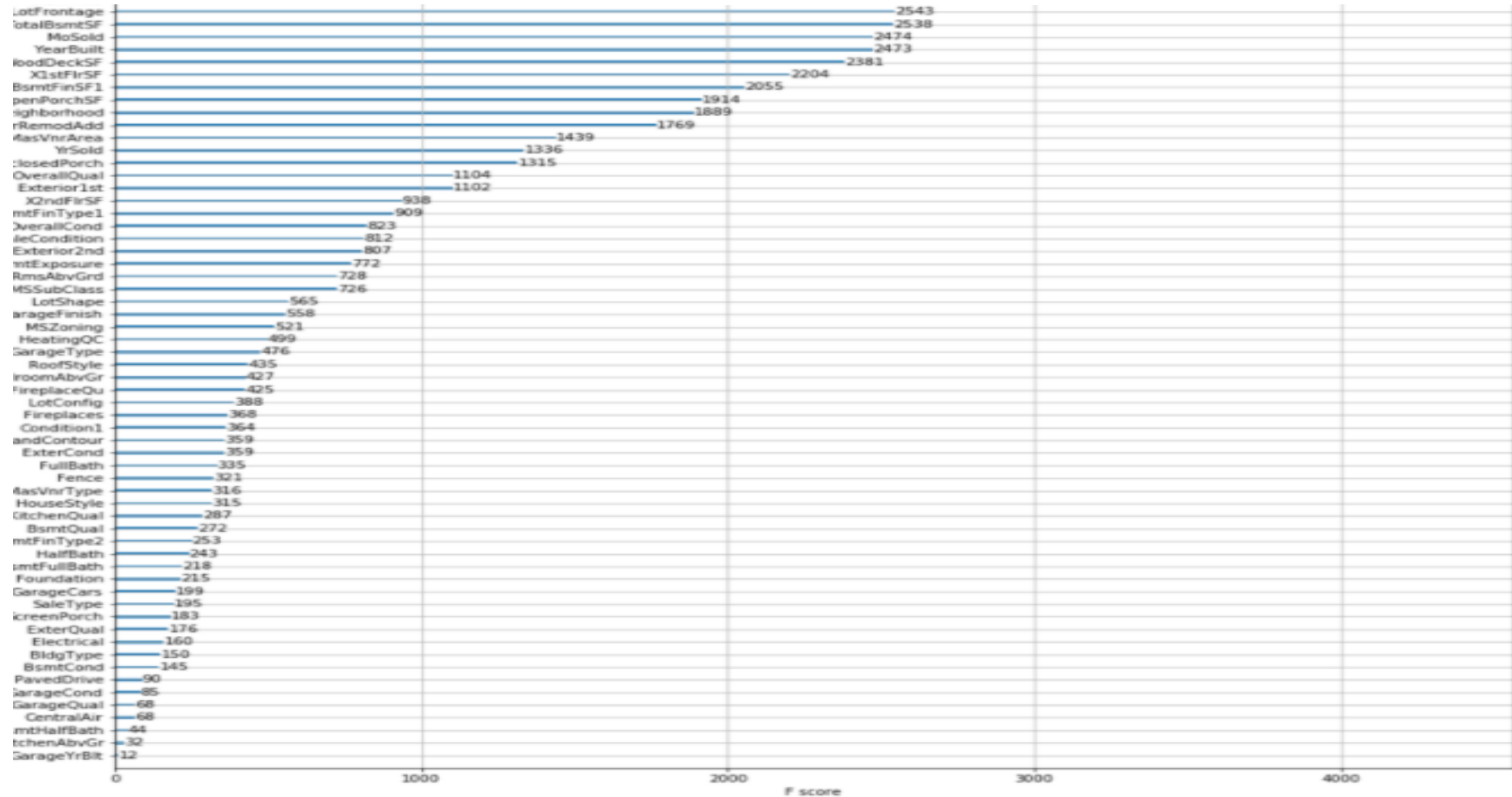
Top 40 Features by Relative Importance



# Models

	Pros	Cons	Hyperparameters	Cross-Validated RMSE Score	Kaggle Score
Random Forest	Lower variance, Decorrelates data, Scale invariant	High bias, Difficult to interpret	Num features = 48, Num trees = 1000	0.14997	0.14758
Gradient Boost	Feature scaling not needed, High accuracy	Computationally expensive, Overfitting	Num trees = 1000, Depth = 2, Num Features = sqrt, Samples/leaf = 15, Learning rate = 0.05	0.1128	0.12421
<b>XGBoost</b>	<b>Extremely fast, Allows parallel computing</b>	<b>Difficult to interpret, Overfits vs gradient boosting</b>	<b>Num trees = 2724, Max depth = 30, Gamma = 0.0, Minimum child weight = 4</b>	<b>0.13642</b>	<b>0.13082</b>

## Top 40 Features by Relative Importance XGBoost

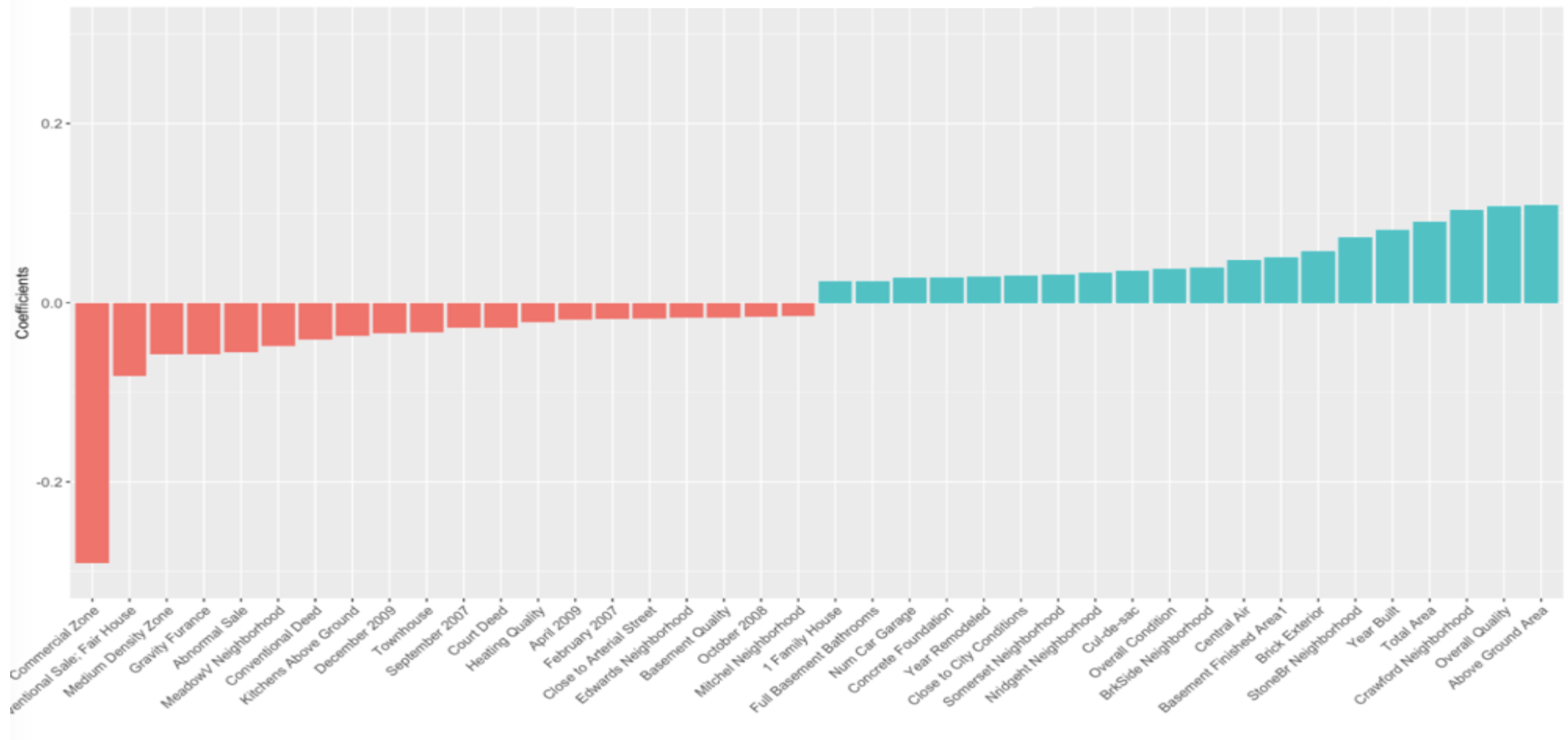




# Models

	Pros	Cons	Hyperparameters	Cross-Validated RMSE Score	Kaggle Score
Random Forest	Lower variance, Decorrelates data, Scale invariant	High bias, Difficult to interpret	Num features = 48, Num trees = 1000	0.14997	0.14758
Gradient Boost	Feature scaling not needed, High accuracy	Computationally expensive, Overfitting	Num trees = 1000, Depth = 2, Num Features = sqrt, Samples/leaf = 15, Learning rate = 0.05	0.1128	0.12421
XGBoost	Extremely fast, Allows parallel computing	Difficult to interpret, Overfits vs gradient boosting	Num trees = 2724, Max depth = 30, Gamma = 0.0, Minimum child weight = 4	0.13642	0.13082
Regularize Linear Regression	Easily interpretable, Computationally inexpensive, Less prone to overfitting	Requires scaled variables, Requires numerical variables	Lambda = 0.0005, Alpha = 0.9	0.1111	0.11922

Coefficients of Top 40 Predictors



# Models

	Pros	Cons	Hyperparameters	Cross-Validated RMSE Score	Kaggle Score
Random Forest	Lower variance, Decorrelates data, Scale invariant	High bias, Difficult to interpret	Num features = 48, Num trees = 1000	0.14997	0.14758
Gradient Boost	Feature scaling not needed, High accuracy	Computationally expensive, Overfitting	Num trees = 1000, Depth = 2, Num Features = sqrt, Samples/leaf = 15, Learning rate = 0.05	0.1128	0.12421
XGBoost	Extremely fast, Allows parallel computing	Difficult to interpret, Overfits vs gradient boosting	Num trees = 2724, Max depth = 30, Gamma = 0.0, Minimum child weight = 4	0.13642	0.13082
Regularize Linear Regression	Easily interpretable, Computationally inexpensive, Less prone to overfitting	Requires scaled variables, Requires numerical variables	Lambda = 0.0005, Alpha = 0.9	0.1111	0.11922
<b>Ensembling</b>	<b>Can improve accuracy</b>	<b>Lose interpretability</b>	<b>Lasso, Enet, Gradient Boost, Gradient Boost Lite</b>	<b>0.1071</b>	<b>0.11751</b>

# Conclusions

---

## Prediction

Our RMSE yields an error of:  $\approx \pm \$9000$   
for average sale price (\$181000)

## What Drives Sale Price?

Size, Age

Overall Quality/Condition

Neighborhood (both good and bad)

Commercial Zone

Year sold (housing crash)

# Questions?

---