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```
import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
from scipy.stats import poisson, binom, expon, geom
from scipy.stats import norm

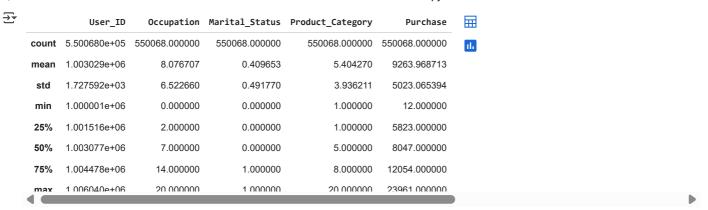
df=pd.read_csv("walmart_data.csv")
df
```

_											
<del>_</del> →		User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status	Product_Category	P
	0	1000001	P00069042	F	0- 17	10	А	2	0	3	,
	1	1000001	P00248942	F	0- 17	10	А	2	0	1	
	2	1000001	P00087842	F	0- 17	10	А	2	0	12	!
	3	1000001	P00085442	F	0- 17	10	А	2	0	12	!
	4	1000002	P00285442	М	55+	16	С	4+	0	8	}
	550063	1006033	P00372445	М	51- 55	13	В	1	1	20	)
	550064	1006035	P00375436	F	26- 35	1	С	3	0	20	)
	4										

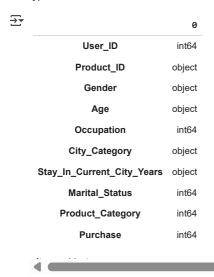
# Observing the Data given

df.describe()

```
df.shape
→ (550068, 10)
df.info()
→ <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 550068 entries, 0 to 550067
     Data columns (total 10 columns):
                                       Non-Null Count
      #
         Column
                                                        Dtype
     ---
      0
         User_ID
                                       550068 non-null int64
          Product_ID
                                       550068 non-null
                                                         object
          Gender
                                       550068 non-null
          Age
                                       550068 non-null object
          Occupation
                                       550068 non-null
          City_Category
                                       550068 non-null object
         Stay_In_Current_City_Years 550068 non-null Marital_Status 550068 non-null
                                                         object
                                                         int64
                                       550068 non-null
         Product_Category
                                                         int64
         Purchase
                                       550068 non-null int64
     dtypes: int64(5), object(5)
     memory usage: 42.0+ MB
```



df.dtypes



• table consist of data types "object" and "int"

# Detecting Null values and outliers

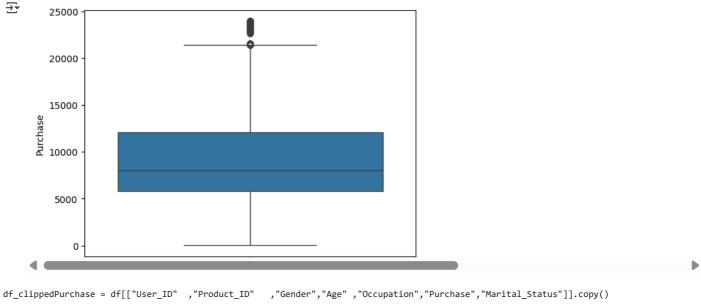
# Checking the missing values in the dataset
df.loc[pd.isna(df["User\_ID"])].count()



• No null values in the table

# Handling the outliers in Purchase

sns.boxplot(y=df["Purchase"])
plt.show()



```
# Clin the Duraness value at 5th and Ofth consenting
```

# Clip the 'Purchase' values at 5th and 95th percentiles
lower\_bound = df['Purchase'].quantile(0.05)
upper\_bound = df['Purchase'].quantile(0.95)

 $\label{limited_df_clippedPurchase} df\_clippedPurchase["Purchase"], a\_min=lower\_bound, a\_max=upper\_bound)$ 

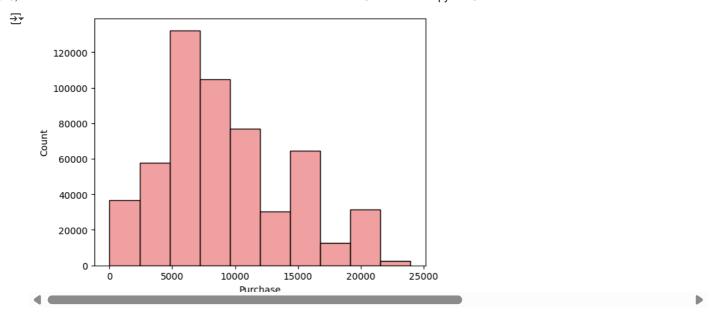
# Output the dataframe
df\_clippedPurchase

	User_ID	Product_ID	Gender	Age	Occupation	Purchase	Marital_Status
0	1000001	P00069042	F	0-17	10	8370	0
1	1000001	P00248942	F	0-17	10	15200	0
2	1000001	P00087842	F	0-17	10	1984	0
3	1000001	P00085442	F	0-17	10	1984	0
4	1000002	P00285442	М	55+	16	7969	0
550063	1006033	P00372445	М	51-55	13	1984	1
550064	1006035	P00375436	F	26-35	1	1984	0
550065	1006036	P00375436	F	26-35	15	1984	1
550066	1006038	P00375436	F	55+	1	1984	0
550067	1006039	P00371644	F	46-50	0	1984	1

# Data Exploration

Analysing which purchase amount is most prevalent

```
sns.histplot(df["Purchase"], bins=10, color='lightcoral')
# plt.hist(df["Purchase"], bins=30, color='lightcoral')
plt.show()
```



### Interpretation

- Most customers make low to mid-range purchases (₹2,000 to ₹10,000).
- here are some purchases reaching up to ₹25,000, but they're relatively rare.

## **Business Insights for Walmart**

- Position more products, bundles, and offers in ₹5,000-₹10,000 range
- Highlight these items more during Christmas,new years, Diwali sales, etc.
- · Walmart should optimize inventory, promotions, and discount strategies around this dominant mid-price range while
- Customers who spend ₹15,000 ₹25,000 are rare but valuable. Offer them VIP programs, cashback etc

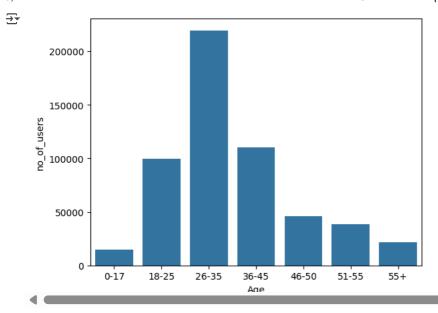
```
users_by_age=df.groupby("Age")["User_ID"].count().reset_index()
users_by_age = users_by_age.rename(columns={"User_ID":"no_of_users"})
```

users\_by\_age



Analysing which Age Group and purchase amount

```
sns.barplot(data=users_by_age, x="Age", y="no_of_users")
plt.show()
```



### Interpretation

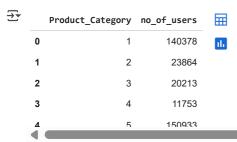
- 26-35 is the Core Customer Base
- 18-25 and 36-45 are Secondary Priority Groups
- Minimal Contribution from 0-17 and 55+

## **Business Insights for Walmart**

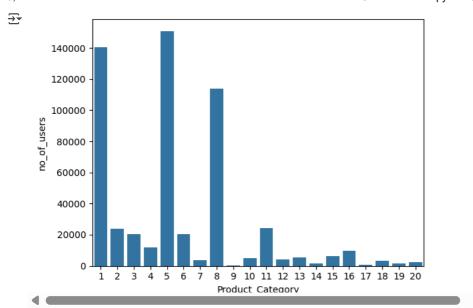
- Focus on 26-35 Group. Likely consists of Working professionals, Young parents, Digitally active users etc
- Prioritize this group in Product targeting , App UI/UX decisions, mail/SMS campaigns etc

## Finding most wanted Product Category

productcat\_df = df.groupby("Product\_Category")["User\_ID"].count().reset\_index()
productcat\_df=productcat\_df.rename(columns={"User\_ID":"no\_of\_users"})
productcat\_df.head(5)



 $sns.barplot(x='Product\_Category', y="no\_of\_users",data=productcat\_df)\\ plt.show()$ 



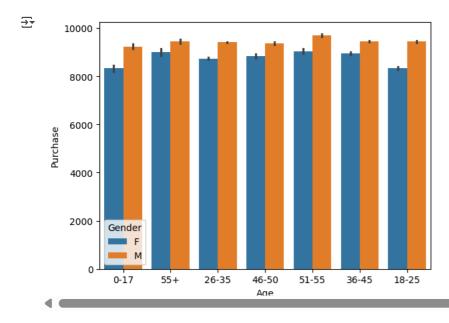
#### Interpretation

- Top Product Categories -Category 5 has the highest user count (~150,000+), Followed by Category 1 and 8
- Moderately Purchased Categories Categories like 2, 3, 6, 11
- Low Engagement Categories Categories 9, 12-20 have very low user counts, suggesting niche or underperforming segments.

## **Business Insights for Walmart**

- A small number of product categories (especially 1, 5, and 8) drive the majority of user engagement. Walmart should optimize
  promotions, inventory, and UX around these categories
- rethinking or repositioning the low-performing ones. Segmenting marketing efforts by category performance will improve both conversion and inventory turnover."
- Exploring data for the relation among age, gender and purchase amount

sns.barplot(x='Age',y='Purchase',hue='Gender',data=df)
plt.show()



### Interpretation

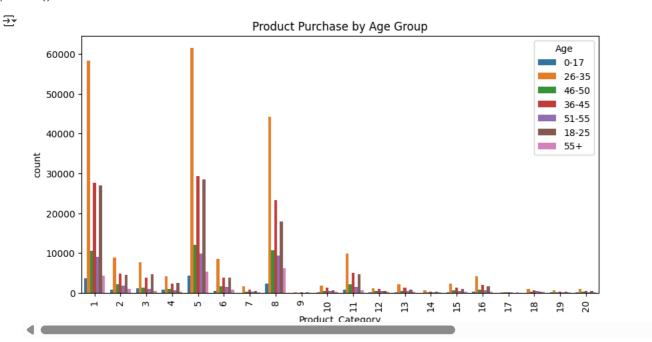
- The chart reveals that males consistently spend more than females across all age groups
- · Female spend is more consistent across age

### **Business Insights for Walmart**

- For males in high-spend age groups, promote EMIs, cashback, and premium memberships.
- For younger females, use value-based messaging and combo offers.

How various age groups are related to the various product category

```
plt.figure(figsize=(10, 5))
sns.countplot(data=df, x="Product_Category", hue="Age")
plt.title("Product Purchase by Age Group")
plt.xticks(rotation=90)
plt.show()
```

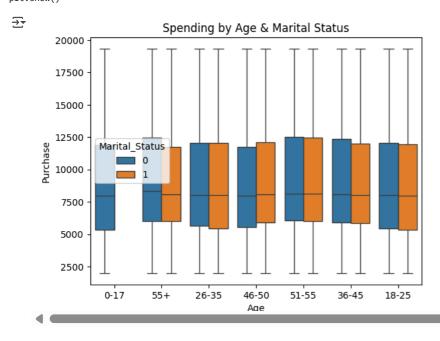


### **Business Insights for Walmart**

- This chart reveals that the 26–35 age group is the most active shopper across almost all product categories, especially Categories 1, 5, 7, and 8
- · Walmart should prioritize this group for high-margin offers, customized digital experiences, and loyalty programs.
- · Walmart should prioritize this group for high-margin offers, customized digital experiences, and loyalty programs.

## How Spending by Age & Marital Status are related

```
sns.boxplot(data=df_clippedPurchase, x="Age", y="Purchase", hue="Marital_Status")
plt.title("Spending by Age & Marital Status")
plt.show()
```

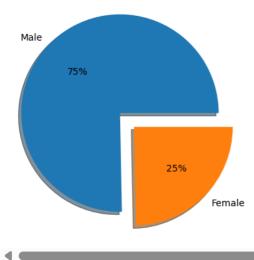


• Spending behavior is not significantly influenced by marital status across any age group. Therefore, Walmart should deprioritize marital status as a primary segmentation variable.

• Marketing strategies should instead focus on stronger predictors like age, gender, and product category preferences to optimize impact and efficiency.

# Analysing the relation between Gender and Purchase

# Share of number of male and female users



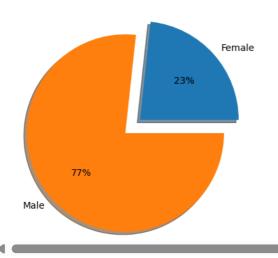
purchase\_by\_gender=df.groupby("Gender")["Purchase"].sum()
purchase\_by\_gender



 $plt.pie(purchase\_by\_gender , labels=["Female" , "Male"] , explode=[0,0.2] , shadow=True , autopct='%1.0f\%') \\ plt.title("Share of total amount spend by male and female") \\ plt.show()$ 

<del>∑</del>\*

## Share of total amount spend by male and female



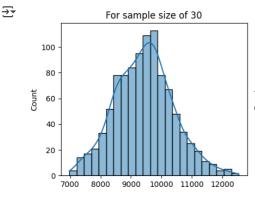
```
df_male_purchase_table=df.loc[df["Gender"]=="M"]
df_male_purchase = df_male_purchase_table["Purchase"]
df_male_purchase.head(5)
```

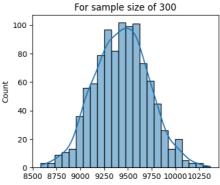
<del>}</del> ▼		Purchase
	4	7969
	5	15227
	6	19215
	7	15854
	8	15686

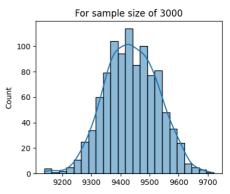
Using the central limit theorem to compute the 95% confidence intervals for the average amount spent per gender.

```
#FINDING FOR 30
n=30
z1=norm.ppf(.025)
z2=norm.ppf(1-.025)
mean t=np.mean(df male purchase) # Mean of the total Population
sample_30=[np.mean(df_male_purchase.sample(30)) for i in range(1000)]
mean_s = np.mean(sample_30) # Mean of the sample Population
print("mean of the sample - " , mean_s)
std_dev=df_male_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(30)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
mean of the sample - 9434.493266666666
     std deviation - 5092.186209777949
     std error - 929.7017513707056
     lower limit - 7612.3113176162715
upper limit - 11256.675215717061
     range - 3644.36389810079
#FINDING FOR 300
n=300
sample_300=[np.mean(df_male_purchase.sample(300)) for i in range(1000)]
mean\_s = np.mean(sample\_300) \# Mean of the sample Population
print("mean of the sample - " , mean_t , mean_s)
std_dev=df_male_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(300)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
```

```
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ mean of the sample - 9437.526040472265 9429.74575
     std deviation - 5092.186209777949
     std error - 293.9975078978999
     lower limit - 8853.521222975585
upper limit - 10005.970277024415
     range - 1152.4490540488296
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_male_purchase.sample(3000)) for i in range(1000)]
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_t , mean_s)
std_dev=df_male_purchase.std()
print("std deviation - " , std_dev)
std error=std dev/np.sqrt(3000)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ mean of the sample - 9437.526040472265 9436.909349666666
     std deviation - 5092.186209777949
     std error - 92.97017513707056
     lower limit - 9254.691154761627
     upper limit - 9619.127544571706
     range - 364.43638981007825
# FINDING FOR ENTIRE
n=len(df_male_purchase)
sample_entire=[np.mean(df_male_purchase) for i in range(1000)]
mean_s = np.mean(sample_entire)
print("mean of the sample - " , mean_t , mean_s)
std_dev=df_male_purchase.std()
# print("std dev " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ mean of the sample - 9437.526040472265 9437.526040472265
     std error - 7.91167247562093
     lower limit - 9422.01944736257
upper limit - 9453.032633581959
     range - 31.013186219388444
plt.figure(figsize=(15, 8))
plt.subplot(2, 3, 4)
plt.title("For sample size of 30")
sample_30=[np.mean(df_male_purchase.sample(30))for i in range(1000)]
sns.histplot(sample_30 , kde=True)
plt.subplot(2, 3, 5)
plt.title("For sample size of 300")
sample_300=[np.mean(df_male_purchase.sample(300)) for i in range(1000)]
sns.histplot(sample_300 , kde=True)
plt.subplot(2, 3, 6)
plt.title("For sample size of 3000")
sample_3000=[np.mean(df_male_purchase.sample(3000)) for i in range(1000)]
sns.histplot(sample_3000 , kde=True)
plt.show()
```



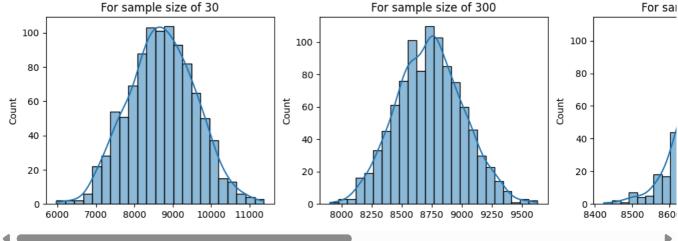




```
FOR FEMALE
_____
df_female_purchase_table=df.loc[df["Gender"]=="F"]
df_female_purchase = df_female_purchase_table["Purchase"]
#FINDING FOR 30
n=30
z1=norm.ppf(.025)
z2=norm.ppf(1-.025)
mean_t=np.mean(df_female_purchase)
sample_30=[np.mean(df_female_purchase.sample(30)) for i in range(1000)]
mean_s = np.mean(sample_30)
print("mean of the sample - " , mean_s)
{\sf std\_dev=df\_female\_purchase.std()}
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(30)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
    mean of the sample - 8725.486066666666
     std deviation - 4767.233289291444
     std error - 870.3737364781583
     lower limit - 7019.58489007992
upper limit - 10431.387243253412
     range - 3411.8023531734916
#FINDING FOR 300
n=300
sample_300=[np.mean(df_female_purchase.sample(300)) for i in range(1000)]
mean_s = np.mean(sample_300)
print("mean of the sample - " ,mean_s)
std_dev=df_female_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(300)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
⇒ mean of the sample - 8740.7094
     std deviation - 4767.233289291444
     std error - 275.236342286216
     lower limit - 8201.256081882477
upper limit - 9280.16271811752
     range - 1078.906636235044
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_female_purchase.sample(3000)) for i in range(1000)]
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_s)
std_dev=df_female_purchase.std()
print("std deviation - " , std_dev)
```

std\_error=std\_dev/np.sqrt(3000)
print("std error - " , std\_error)

```
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
    mean of the sample - 8734.523680333336
     std deviation - 4767.233289291444
     std error - 87.03737364781583
     lower limit - 8563.933562674662
     upper limit - 8905.11379799201
     range - 341.180235317348
# FINDING FOR ENTIRE
n=len(df_female_purchase)
sample_entire=[np.mean(df_female_purchase) for i in range(1000)]
mean_s = np.mean(sample_entire)
print("mean of the sample -" , mean t , mean s)
std_dev=df_female_purchase.std()
# print("std dev " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
    mean of the sample - 8734.565765155476 8734.565765155477
     std error - 12.936063220950688
     lower limit - 8709.211547140681
     upper limit - 8759.919983170274
     range - 50.70843602959212
plt.figure(figsize=(15, 8))
plt.subplot(2, 3, 4)
plt.title("For sample size of 30")
sample_30=[np.mean(df_female_purchase.sample(30))for i in range(1000)]
sns.histplot(sample\_30 , kde=True)
plt.subplot(2, 3, 5)
plt.title("For sample size of 300")
sample_300=[np.mean(df_female_purchase.sample(300))for i in range(1000)]
sns.histplot(sample_300 , kde=True)
plt.subplot(2, 3, 6)
plt.title("For sample size of 3000")
sample_3000=[np.mean(df_female_purchase.sample(3000))for i in range(1000)]
sns.histplot(sample_3000 , kde=True)
Axes: title={'center': 'For sample size of 3000'}, ylabel='Count'>
                        For sample size of 30
                                                                              For sample size of 300
         100
                                                               100
          80
                                                                80
```



## From the above calculated CLT following is the analysis.

- 1. Is the confidence interval computed using the entire dataset wider for one of the genders? Why is this the case?
  - $\circ~$  confidence interval computed using the entire dataset for Female = 50 and male =31  $\,$
  - This is because there are more number of male users (414259) than female users (135809) ,this results in lesser deviation in means of male users than female users

- 2. How is the width of the confidence interval affected by the sample size?
  - As the sample size increases the range of the upper and lower limit of the means decreases as the value of standard error also decrease with increase in sample size
- 3. Do the confidence intervals for different sample sizes overlap?
  - o Yes the sample size overlaps however range becomming more and more narrow with increase in sample size
- 4. How does the sample size affect the shape of the distributions of the means?
  - · Keeping the values in x axis unchanged , the graph becommes more and more narrow as sample size increases

### Interpretation of These Confidence Intervals:

- 1. The intervals do not overlap, which means?
  - · There is statistically significant difference in average spending between male and female customers.
  - Males spend more than females on average (by approx ₹700-₹1,000).
- 2. Reliability:
  - The sample size is large (3000), and with CLT, the estimate is reliable.
  - We are 95% confident that the true population mean lies within those ranges.

### **Business Implications for Walmart:**

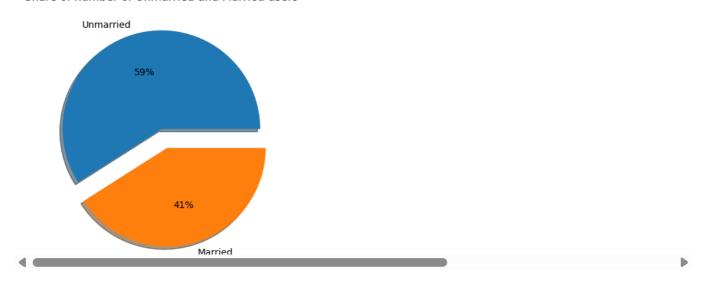
- · Male customers are higher spenders
  - o Target them with premium product bundles, high-ticket items.
  - o high-end electronics, gadgets, or hobby categories.
  - · Feature more male-targeted items (electronics, tools, fitness gear) at prominent store positions or online banners
- Female customers may be more price-sensitive
  - · Use value-oriented offers.
  - Highlight savings and essential items.

Walmart should segment customers by gender when planning promotional campaigns and inventory strategies. Males show a statistically higher average spend, making them ideal targets higher end products. Meanwhile, female-oriented campaigns should focus on value, deals, and utility-based product placements to drive engagement.

# Analysing the relation between Marital Status and Purchase

₹

## Share of number of Unmarried and Married users



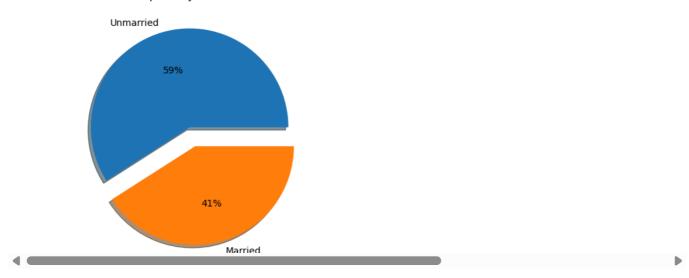
purchase\_by\_marstatus=df.groupby("Marital\_Status")["Purchase"].sum()
purchase\_by\_marstatus



plt.pie(purchase\_by\_marstatus , labels=[ "Unmarried" , "Married" ] , explode=[0,0.2] , shadow=True , autopct='%1.0f%%') plt.title("Share of total amount spend by married and unmarried users") plt.show()

## ₹

# Share of total amount spend by married and unmarried users



# **Finding CLT for Unmarried**

df\_unmaried\_purchase\_table=df.loc[df["Marital\_Status"]==0]
df\_unmaried\_purchase = df\_unmaried\_purchase\_table["Purchase"]
df\_unmaried\_purchase.head(5)

```
Purchase

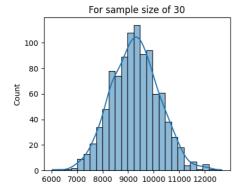
0 8370
1 15200
2 1422
3 1057
4 7969
```

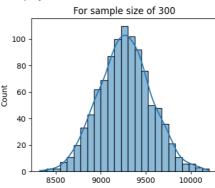
```
#FINDING FOR 30
z1=norm.ppf(.025)
z2=norm.ppf(1-.025)
mean_t=np.mean(df_unmaried_purchase)
print(mean_t)
sample_30=[np.mean(df_unmaried_purchase.sample(30)) for i in range(1000)]
mean_s = np.mean(sample_30)
print("mean of the sample - " ,mean s)
std_dev=df_unmaried_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ 9265.907618921507
     mean of the sample - 9221.221066666667
     std deviation - 5027.347858674457
     std error - 917.8639422070979
     lower limit - 7422.240797232801
upper limit - 11020.201336100532
     range - 3597.960538867731
#FINDING FOR 300
sample_300=[np.mean(df_unmaried_purchase.sample(300)) for i in range(1000)]
mean_s = np.mean(sample_300)
print("mean of the sample - " , mean s)
std_dev=df_unmaried_purchase.std()
print("std deviation - " , std_dev)
std error=std dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
⇒ mean of the sample - 9262.95027
     std deviation - 5027.347858674457
     std error - 290.2540639515586
     lower limit - 8694.062758288559
     upper limit - 9831.83778171144
     range - 1137.7750234228806
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_unmaried_purchase.sample(3000)) for i in range(1000)]
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_t , mean_s)
std_dev=df_unmaried_purchase.std()
print("std deviation - " , std_dev)
std error=std dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
   mean of the sample - 9265.907618921507 9268.65244
     std deviation - 5027.347858674457
     std error - 91.7863942207098
     lower limit - 9088.754413056613
```

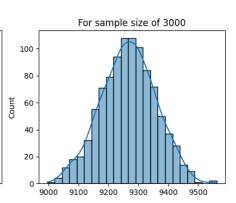
```
upper limit - 9448.550466943387
range - 359.79605388677373
```

```
# FINDING FOR ENTIRE
n=len(df_unmaried_purchase)
sample_entire=[np.mean(df_unmaried_purchase) for i in range(1000)]
mean_s = np.mean(sample_entire)
print("mean" , mean_s)
std\_error=std\_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ mean 9265.907618921508
     std error - 8.82220330129379
lower limit - 9248.616418186682
     upper limit - 9283.198819656334
     range - 34.58240146965181
plt.figure(figsize=(15, 8))
plt.subplot(2, 3, 4)
plt.title("For sample size of 30")
sample_30=[np.mean(df_unmaried_purchase.sample(30))for i in range(1000)]
sns.histplot(sample_30 , kde=True)
plt.subplot(2, 3, 5)
plt.title("For sample size of 300")
sample_300=[np.mean(df_unmaried_purchase.sample(300))for i in range(1000)]
sns.histplot(sample_300 , kde=True)
plt.subplot(2, 3, 6)
plt.title("For sample size of 3000")
sample 3000=[np.mean(df unmaried purchase.sample(3000))for i in range(1000)]
sns.histplot(sample_3000 , kde=True)
```









```
df_married_purchase_table=df.loc[df["Marital_Status"]==1]
df_married_purchase = df_married_purchase_table["Purchase"]
df_married_purchase
```

```
₹
              Purchase
        6
                 19215
        7
                 15854
        8
                 15686
                  7871
        9
        10
                  5254
     550060
                   494
     550061
                   599
     550063
                   368
     550065
                   137
     550067
                   490
    225337 rows × 1 columns
```

#FINDING FOR 30 n=30 z1=norm.ppf(.025) z2=norm.ppf(1-.025) mean\_t=np.mean(df\_married\_purchase) print(mean\_t) sample\_30=[np.mean(df\_married\_purchase.sample(30)) for i in range(1000)] mean\_s = np.mean(sample\_30) print("mean of the sample - " ,mean\_s) std dev=df married purchase.std() print("std deviation - " , std\_dev) std\_error=std\_dev/np.sqrt(n) print("std error - " , std\_error)  $val1 = mean_s + z1*(std_error)$ print("lower limit - " , val1) val2 = mean\_s + z2\*(std\_error) print("upper limit - " , val2) print("range - " , val2 - val1) **→** 9261.174574082374 mean of the sample - 9215.71886666668 std deviation - 5016.89737779313 std error - 915.9559541686049 lower limit - 7420.4781850711815 upper limit - 11010.959548262153 range - 3590.481363190972 #FINDING FOR 300 n=300 sample\_300=[np.mean(df\_married\_purchase.sample(300)) for i in range(1000)] mean\_s = np.mean(sample\_300)
print("mean of the sample - " , mean\_s) std\_dev=df\_married\_purchase.std() print("std deviation - " , std\_dev) std\_error=std\_dev/np.sqrt(n) print("std error - " , std\_error)  $val1 = mean_s + z1*(std_error)$ print("lower limit - " , val1)  $val2 = mean_s + z2*(std_error)$ print("upper limit - " , val2) print("range - " , val2 - val1) → mean of the sample - 9256.748366666667 std deviation - 5016.89737779313 std error - 289.65070515655907 lower limit - 8689.04341646318 upper limit - 9824.453316870153 range - 1135.4099004069722 #FINDING FOR 3000 sample\_3000=[np.mean(df\_married\_purchase.sample(3000)) for i in range(1000)] mean\_s = np.mean(sample\_3000) print("mean of the sample - " , mean\_s) std\_dev=df\_married\_purchase.std() print("std deviation - " , std\_dev)

```
std_error=std_dev/np.sqrt(n)
print("std error - " , std error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
⇒ mean of the sample - 9257.562018333332
     std deviation - 5016.89737779313
     std error - 91.59559541686048
     lower limit - 9078.037950173784
     upper limit - 9437.08608649288
     range - 359.04813631909565
# FINDING FOR ENTIRE
n=len(df_married_purchase)
sample_entire=[np.mean(df_married_purchase) for i in range(1000)]
mean s = np.mean(sample entire)
print("mean" , mean_s)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ mean 9261.174574082372
     std error - 10.568636561021444
     lower limit - 9240.460427057076
     upper limit - 9281.888721107667
     range - 41.42829405059092
plt.figure(figsize=(15, 8))
plt.subplot(2, 3, 4)
plt.title("For sample size of 30")
sample_30=[np.mean(df_married_purchase.sample(30))for i in range(1000)]
sns.histplot(sample_30 , kde=True)
plt.subplot(2, 3, 5)
plt.title("For sample size of 300")
sample 300=[np.mean(df married purchase.sample(300))for i in range(1000)]
sns.histplot(sample_300 , kde=True)
plt.subplot(2, 3, 6)
plt.title("For sample size of 3000")
sample_3000=[np.mean(df_married_purchase.sample(3000))for i in range(1000)]
sns.histplot(sample_3000 , kde=True)
Axes: title={'center': 'For sample size of 3000'}, ylabel='Count'>
                    For sample size of 30
                                                                For sample size of 300
                                                                                                            For sample size of 3000
                                                    100
        100
                                                                                                 100
                                                     80
         80
                                                                                                  80
                                                     60
                                                  Count
         60
                                                                                              Sount
                                                                                                 60
         40
                                                     40
                                                                                                  40
                                                     20
         20
                                                                                                  20
```

## From the above calculated CLT following is the analysis.

8000

6000 7000

1. Is the confidence interval computed using the entire dataset wider for Married or Unmarried? Why is this the case?

0

8500

9000

9500

10000

9000

9100

9200

9300

9400

9500

- o confidence interval computed using the entire dataset for Unmarried = 34 and married =41
- This is because there are more number of Unmarried users than Married users ,this results in lesser deviation in means of Unmarried users than Married users
- 2. How is the width of the confidence interval affected by the sample size?

9000 10000 11000 12000

- As the sample size increases the range of the upper and lower limit of the means decreases as the value of standard error also decrease with increase in sample size
- 3. Do the confidence intervals for different sample sizes overlap?
  - o Yes the sample size overlaps with range becomming more and more narrow with increase in sample size
- 4. How does the sample size affect the shape of the distributions of the means?
  - Keeping the values in x axis unchanged , the graph becommes more and more narrow as sample size increases , due to lesser statndard error

### Interpretation of These Confidence Intervals:

- 1. The Cls for married and unmarried users are almost identical, and they significantly overlap.
  - o no statistically significant difference in average spending between married and unmarried users at the 95% confidence level.
  - o Marital status does not influence purchase amount in a meaningful way.
- 2. Reliability:
  - The sample size is large (3000), and with CLT, the estimate is reliable.
  - We are 95% confident that the true population mean lies within those ranges.

### Significance for Walmart

Since married and unmarried customers spend similarly, Walmart:

- Should not use marital status alone to segment for promotions. There's no clear economic advantage in tailoring campaigns purely based on this variable.
- Instead, combine marital status with other factors like Age , Product , category , City , Purchase frequency etc

# Analysing the relation between Age group and Purchase

```
pie_data_age = df.groupby("Age")["Purchase"].sum()
pie_data_age
```



 $plt.pie(pie\_data\_age \ ,labels=["0-17","18-25","26-35","36-45","46-50","51-55","55+"], \ shadow=True \ , \ autopct='%1.0f%%') \\ plt.title("Share of sum of purchase amount grouped by the Age group of users ") \\ plt.show()$ 

<del>∑</del>₹

Share of sum of purchase amount grouped by the Age group of users

```
26-35

40%

18%

0-17

4%

55+

7%

51-55

46-50
```

```
df_age_0to17_purchase_table=df.loc[df["Age"]=="0-17"]
df_age_0to17_purchase = df_age_0to17_purchase_table["Purchase"]
df_age_0to17_purchase.head(5)
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_age_0to17_purchase.sample(3000)) for i in range(1000)]
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_s)
std_dev=df_age_0to17_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
    mean of the sample - 8936.129114
     std deviation - 5111.11404600277
     std error - 93.31574856590714
     lower limit - 8753.233607620426
     upper limit - 9119.024620379572
     range - 365.7910127591458
df_age_18to25_purchase_table=df.loc[df["Age"]=="18-25"]
df_age_18to25_purchase = df_age_18to25_purchase_table["Purchase"]
df_age_18to25_purchase.head(5)
#FINDING FOR 3000
n=3000
sample\_3000 = [np.mean(df\_age\_18to25\_purchase.sample(3000)) \ for \ i \ in \ range(1000)]
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_s)
std_dev=df_age_18to25_purchase.std()
print("std deviation - " , std dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ mean of the sample - 9170.842647999998
     std deviation - 5034.321997176577
     std error - 91.91372398660234
     lower limit - 8990.695059301303
upper limit - 9350.990236698693
     range - 360.29517739739094
df_age_26to35_purchase_table=df.loc[df["Age"]=="26-35"]
df_age_26to35_purchase = df_age_26to35_purchase_table["Purchase"]
df_age_26to35_purchase
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_age_26to35_purchase.sample(3000)) for i in range(1000)]
```

```
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean s)
std_dev=df_age_26to35_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
mean of the sample - 9249.721937333332
     std deviation - 5010.527303002927
     std error - 91.4792942950075
     lower limit - 9070.425815183977
upper limit - 9429.018059482687
     range - 358.5922442987103
df_age_36to45_purchase_table=df.loc[df["Age"]=="36-45"]
df_age_36to45_purchase = df_age_36to45_purchase_table["Purchase"]
df_age_36to45_purchase
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_age_36to45_purchase.sample(3000)) for i in range(1000)]
mean s = np.mean(sample 3000)
print("mean of the sample - " , mean_s)
std_dev=df_age_36to45_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
→ mean of the sample - 9328.837956999998
     std deviation - 5022.923879204652
     std error - 91.70562377572473
     lower limit - 9149.098237219798
     upper limit - 9508.577676780198
     range - 359.47943956040035
df_age_46to50_purchase_table=df.loc[df["Age"]=="46-50"]
df_age_46to50_purchase = df_age_46to50_purchase_table["Purchase"]
df_age_46to50_purchase
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_age_46to50_purchase.sample(3000)) for i in range(1000)]
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_s)
std_dev=df_age_46to50_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
mean of the sample - 9207.100094333335
     std deviation - 4967.216367142921
     std error - 90.68854840976802
     lower limit - 9029.353805639972
upper limit - 9384.846383026697
     range - 355.4925773867253
df age 51to55 purchase table=df.loc[df["Age"]=="51-55"]
df_age_51to55_purchase = df_age_51to55_purchase_table["Purchase"]
df_age_51to55_purchase.head(5)
#FINDING FOR 3000
sample_3000=[np.mean(df_age_51to55_purchase.sample(3000)) for i in range(1000)
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_s)
std_dev=df_age_51to55_purchase.std()
print("std deviation - " , std dev)
```

```
std_error=std_dev/np.sqrt(n)
print("std error - " , std error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
nrint("range - " . val2 - val1)
→ mean of the sample - 9529.056419333336
     std deviation - 5087.368079602116
     std error - 92.88220851766054
     lower limit - 9347.010635834182
upper limit - 9711.10220283249
     range - 364.0915669983078
df_age_55plus_purchase_table=df.loc[df["Age"]=="55+"]
df_age_55plus_purchase = df_age_55plus_purchase_table["Purchase"]
df_age_55plus_purchase.head(5)
#FINDING FOR 3000
n=3000
sample_3000=[np.mean(df_age_55plus_purchase.sample(3000)) for i in range(1000)]
mean_s = np.mean(sample_3000)
print("mean of the sample - " , mean_s)
std_dev=df_age_55plus_purchase.std()
print("std deviation - " , std_dev)
std_error=std_dev/np.sqrt(n)
print("std error - " , std_error)
val1 = mean_s + z1*(std_error)
print("lower limit - " , val1)
val2 = mean_s + z2*(std_error)
print("upper limit - " , val2)
print("range - " , val2 - val1)
mean of the sample - 9334.395127999998
     std deviation - 5011.493995603418
     std error - 91.49694360645626
     lower limit - 9155.064413835851
upper limit - 9513.725842164145
     range - 358.6614283282943
```

### Interpretation of These Confidence Intervals and Significance for Walmart

- The intervals overlap, which means?
  - · There is statistically no significant difference in average spending among various age group customers.
- Reliability:
  - The sample size is large (3000), and with CLT, the estimate is reliable.
  - We are 95% confident that the true population mean lies within those ranges.
- All age groups spend fairly close amounts The ranges overlap significantly, meaning spending does not vary sharply by age.
- 51–55 age group spends the most suggests stable financial standing and fewer dependents. Ideal group to target for: Luxury items, Health & wellness, Home improvement products
- 0-17 and 18-25 spend the least Likely dependents or early career customers with:Lower income,Limited decision-making power .

  Wallmart should Focus on: Budget-friendly deals, Education-related items,Digital products (gaming, headphones, etc.)
- ▼ Note: All the detailed Business recommendation are written within the sections.