

Hi, I'm Rajul Singh.

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SUMMARY

Leadership | Analytical | Technology | Team Player | Written & Verbal Communication | Strategic Thinking

SKILLS

- TECHNICAL SKILLS
- Python, CSS, JavaScript, Bash/ Shell Scripting,
- VS Code, Spyder, GitHub, Jira, Smartsheet, Excel, Kanban, Adobe Suite, SharePoint, Spreadsheet
- Database Systems- HTML, MySQL, PostgreSQL, Oracle, RDBMS, Microsoft Access
- cloud - Amazon web service, Digital Ocean
- Visualization- Power BI, Tableau, Chart.js

EXPERIENCE

Business Operation Manager

04/2022 - 05/2022

Highgate New York, NY

- Achieved Targeted Budget for hotel and monitored profitability for all departments using Excel & digital tools
- Worked closely with General Manager to Achieve sales around \$110,000 – \$120,000 each day
- Created a positive work culture of teamwork, communication, and a can-do attitude for clients and employees
- Initiate and worked with all department managers in all facets (group management, training, counseling)
- Coordinated with all departments to run operation smoothly and mitigate Risk
- Oversaw room inventory availability and assured it was up to customer and hotel standards using Oracle Framework (dashboard)
- Learned & gained Leadership and Customer service skills during this Internship period.

Front-End developer

07/2018 - 05/2020

WORLDSoft TECHNOLOGY Bhopal, India

- Developed websites and applications for areas such as Real Estate and Restaurant's with 15-person team
- Web scripting according to clients till final Launch of a Projects with complete Coordination with team members
- Resolved issues related to alignment fixes, jQuery other fixes to develop web interfaces
- Applied off-page SEO, Planning & managing to upload website content to improve the number of views and followers
- Communicated with clients and stakeholders to create, update, and maintain styles simultaneously for 20+ webpages
- Conducted continuous follow up with clients to assure increased customer satisfaction with service provided

Academic Project

Real Estate Management

- Technical Project: - Real Estate Web and Mobile Application Development Jan 2017 - Apr 2017
- Tools Used: HTML, CSS and JS, Droid Edit
- Project Description:
- Real Estate mobile app development where people search for properties, from luxurious villa to beautiful penthouse
- Featured location selection, type of property and price range, that make shortlisting a property efficient and easy
- Property seekers no longer go through the newspaper classified ads with limited property options and information
- Organized Weekly meetings at University Café to discuss project progress and worked independently on assigned task
- Insert Filter options to choose specific search Criteria regarding Client's interest
- Specialized and part of designing to Generate Logo and Name of website created through Adobe Illustrator and Canva

EDUCATION

Master of Business Administration (MBA): Information Systems

Oriental Institute of Science & Technology, New York, NY

GPA: 3.70

Bachelor of Technology: Information Systems

Oriental Institute of Science & Technology, Madhya Pradesh, India

- GPA 7 / 10

ACCOMPLISHMENTS

- Awards/Honor/ Certificates
- BETA GAMMA SIGMA – Honored with the highest recognition a business student anywhere in the world can receive in a business program accredited by AACSB International
- Google Project Manager Certification - Google
- Scrum Master Certification - Coursera
- Customer Service Program - Pace University

PROFILE

- <https://www.linkedin.com/in/rajul-singh93/>