

# Executive Summary



- Strong H1 closing with 1.6M GOP upside (0.3M over the forecast)
- Testing growth remains moderate so focus on improving bottom-line
- Large deals in pipe – GE, Disney, J&J, and others
- Growth trajectory continues for PBS, CNCA and most of the GBLs

## Key Wins (June 2024):



**154.4 M\$** TCV  
Digital, Data &  
Restaurant Platform



**103.0 M\$** TCV  
MICHELIN - Global IT  
ADM Contract – Harvest 3



**28.7 M\$** TCV  
KPMG - FOT Engage AMS Services  
(Jun 24 – Oct 27)



**21.2 M\$** TCV  
Digital Experience  
2024\_2025



**10.8 M\$** TCV  
New Sales PIS/FS Bradesco Banking  
(4700045170) NR Q3/2024



**8 M\$** TCV  
One ERP Program 2024-25

