Kapil Nirwan



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TECHNICAL SKILLS

Power BI | Advance Excel | Data visualization | Data Cleaning | SQL | Tableau

PROFESSIONAL EXPERIENCE

Niva Bupa Health Insurance Company Limited.

Noida sector-18

Branch Manager

from 11/June/2023 to till date

- Developing and implementing to achieve assigned annual target of the branch by driving sales
- Recruitment of new managers for the vacant role in Branch
- Training and development of new managers: Product Training, Sales Pitch.
- Taking Morning and evening reporting to ensure completion of task
- Daily Operation of Branch: Agent recruitment, Customer handling, Claim handling process
- Ensure compliance with company policies and regulations

INTERNSHIP

Motherson Automotive Technologies and Engineering *Management Intern.*

Company Location

June 1st,2022 to July 2nd,2022

- Screening resumes: Identifying potential candidates for job openings
- Scheduling interviews: Confirming availability of potential candidates
- Posting job advertisements: On social media (Linkedin, Naukri.com)
- Updating databases: Adding new employee information
- Processing data: Filing documents and HR forms
- Providing feedback: Writing communications about HR policy updates

PROJECTS

Project: Analyses of Customer Service Data using Microsoft Excel *Hero Vired.*

- Data-driven insights and actionable recommendations based on sentiment analysis and root cause identification.
- Analytical skills, MS Excel File & MS Power Point.

Project: Analysis of Airbnb Data Using Power BI

Hero Vired.

- Analyzing Airbnb data to reveal insights into user experiences and satisfaction levels
- Analytical Tools: Power Bi

CERTIFICATION

Hero Vired

Accelerator Program in Business Analytics and Data science

• Analytical skills, Advance excel, Power BI, Tableau, SQL, Python

EDUCATION

Amity University
MBA
2021-2023

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Mewar Law InstituteGhaziabadBA-LLB (5 year)2016-2021

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