

Product Manager – Role Overview

The **Product Manager (PM)** is responsible for defining the **vision**, **strategy**, and **roadmap** of digital products and ensuring they deliver real value to users and the business. They act as the bridge between **market needs**, **user experience**, **business goals**, and the **development team**.

Responsibilities		
S. N.	Responsibility	Details
1.	Product Strategy	Define the product vision and align it with business goals. Identify opportunities based on market trends, customer needs, and company objectives.
2.	Market & User Research	Conduct competitor analysis, customer interviews, and market research to identify gaps and opportunities.
3.	Roadmap Planning	Develop and maintain a product roadmap. Prioritize features and enhancements based on business value, feasibility, and user impact.
4.	Requirement Gathering	Collaborate with stakeholders to gather detailed product requirements and translate them into user stories or functional specs.
5.	Cross-Functional Coordination	Work closely with design, development, QA, marketing, and sales teams to ensure successful product execution.
6.	Product Lifecycle Management	Oversee the product from ideation through launch and post-launch improvements. Continuously iterate based on feedback.
7.	Stakeholder Communication	Present product updates, roadmaps, and performance metrics to internal teams and leadership.
8.	Data-Driven Decisions	Use product analytics and user feedback to guide decisions and validate assumptions.

Collaboration Map Summary		
S. N.	Responsibility	Details
1.	Strategy & Requirements	Clients, Business Analysts, Sales, Support
2.	Planning & Resources	Project Manager, CEO, Finance
3.	Design & Dev	Designers, Tech Leads, Developers, QA
4.	Go-to-Market & Feedback	Marketing, Data Teams, Support

Collaboration Map Details			
S.N.	Collaborates With	Collaborates For	Why
1.	Clients / Customers	Requirement Gathering	To understand business needs, pain points, and user goals.
2.	Business Analysts	Product Strategy	To refine requirements, conduct feasibility studies, and map business processes.
		Performance Monitoring	To measure product performance, user behavior, and KPI outcomes.
3.	Sales & Marketing Teams	Product Strategy	To align product features with market demand and customer feedback.
		Project Launch	To plan product launches, messaging, and go-to-market strategies.
4.	Customer Support / Success Teams	Product Strategy	To collect post-launch feedback and identify recurring issues or feature requests.
		Launch & Performance Monitoring	To train them on new features and prepare FAQs or help documentation.
5.	Project Manager	Planning & Roadmapping	To align timelines, resources, and delivery plans with the product roadmap.
6.	CEO / Founders / Executives	Planning & Roadmapping	To ensure product strategy supports business goals and vision.

7.	Finance / Operations	Planning & Roadmapping	To ensure product plans are aligned with budget and resource availability.
8.	UI/UX Designers	Design Execution	To define user flows, wireframes, and ensure intuitive design.
9.	Tech Lead / Software Architects	Development Execution	To validate technical feasibility and guide feature architecture.
10.	Developers (Frontend & Backend)	Development Execution	To clarify feature specs, priorities, and ensure smooth development.
11.	QA/Testers	Development Execution	To confirm acceptance criteria, validate functionality, and ensure quality.

Work Areas / Tools Used		
S. N.	Area	Examples
1.	Product Management Tools	Jira, Trello, ClickUp, Aha!, Productboard
2.	Documentation	Confluence, Notion, Google Docs
3.	Wireframing/Prototyping	Figma, Adobe XD, Balsamiq
4.	Analytics	Google Analytics, Mixpanel, Hotjar, Amplitude
5.	User Research	SurveyMonkey, Typeform, UsabilityHub
6.	Communication	Slack, Zoom, Teams, Loom

Key Skills Needed

- Strategic thinking & business acumen
- Strong communication & negotiation skills
- UX/UI understanding
- Technical literacy (not coding, but understanding feasibility)
- Data analysis & decision-making

- Time & priority management
- Empathy for users and stakeholders

Typical Deliverables

- Product roadmap
- PRDs (Product Requirement Documents)
- User personas & journey maps
- Feature backlog & prioritization matrix
- Success metrics & KPIs