

Project Report Template

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1. INTRODUCTION

1.1 Overview

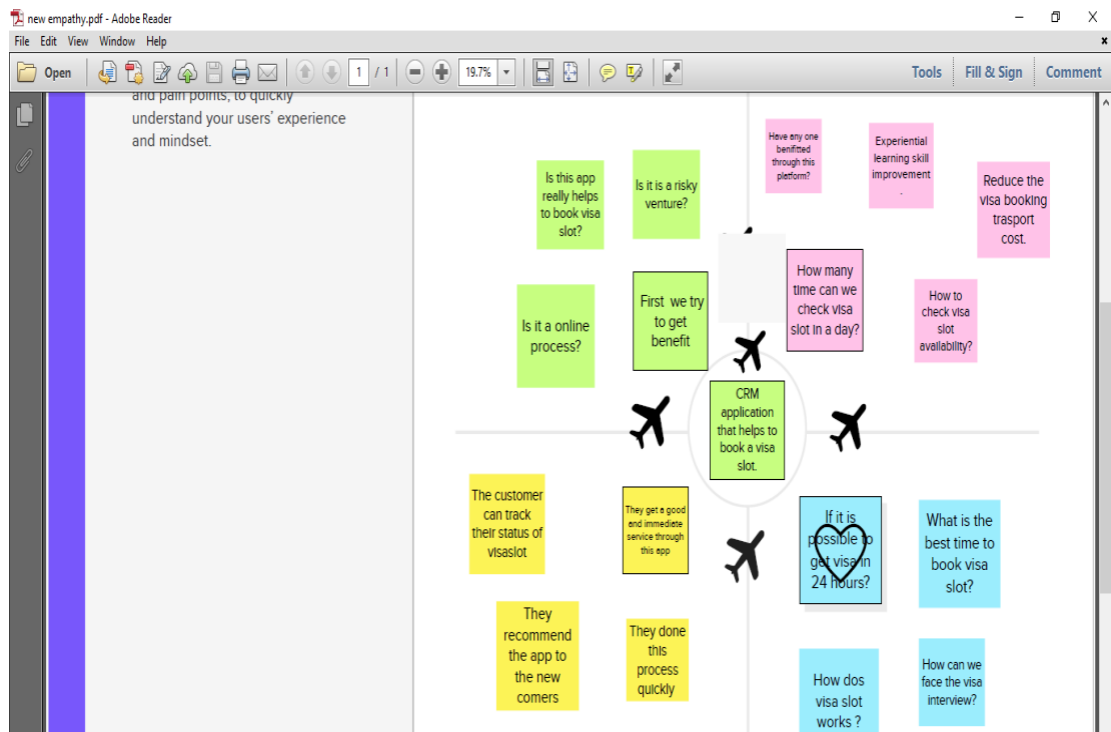
A visa slot management project is a system that is used to track and manage the availability of visa slots, which are appointments that are required for certain visa applications. It might be used by a government agency or a visa processing center to schedule and manage appointments with applications.

1.2 Purpose

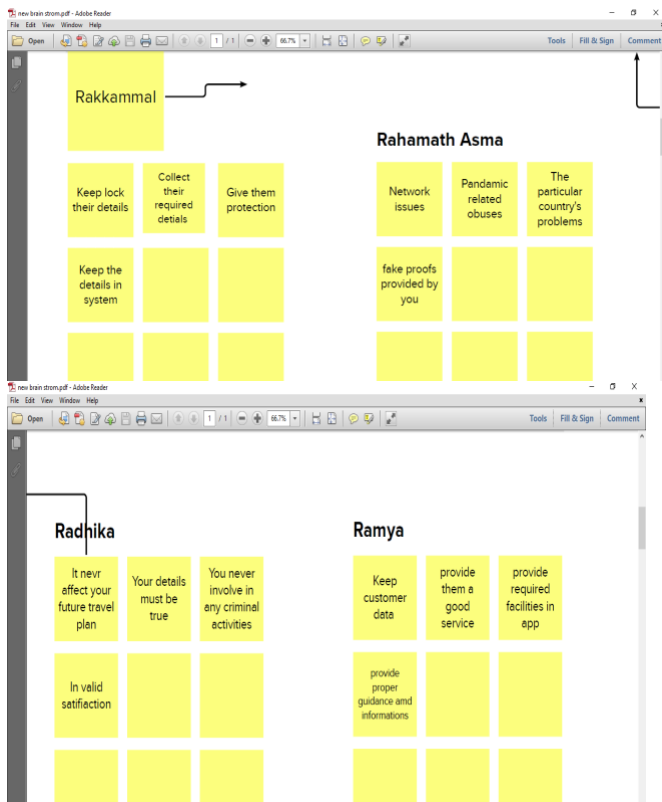
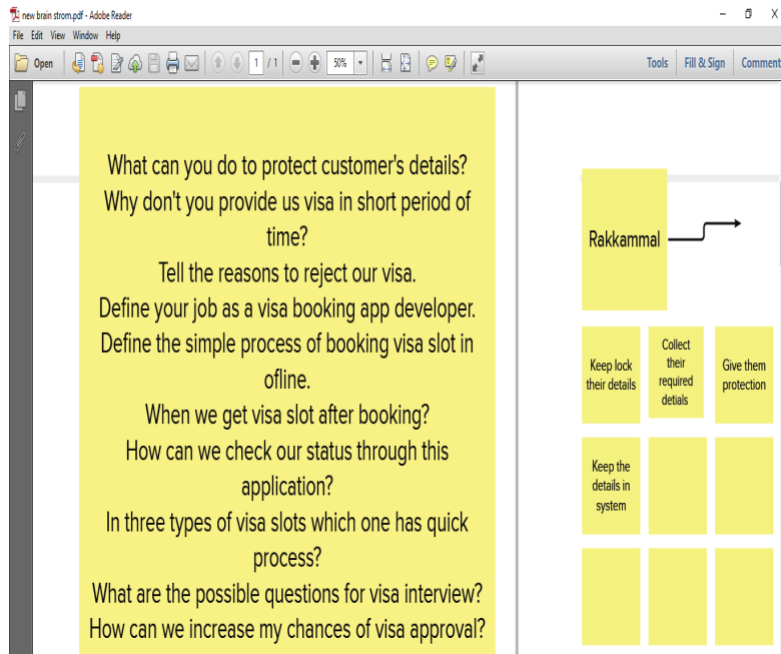
Saving the time of the customers who want to book it by using CRM application of booking a Visa Slot. Wandering for booking the Visa Slot and tracking can be reducing here. Reduce the paper filling as must the customer expecting. Ensuring the safety of the customer and panic of many verification.

2. Problem Definition & Design Thinking

2.1 Empathy map



2.2 Ideation & Brainstorming map



new brain strom.pdf - Adobe Reader

File Edit View Window Help

IDEAS

e customer detas in the system in security
 e the visa providing time.
 the right informations and reduce rejection
 s developer we satisfies the customers requirements and hence achieve our goals

IMP

Add customer tags to allow
 notes to be used in this
 browser, reports, and
 integrate important lines of
 business with your notes

Prioritize

We give first priority to our customer
 We give them guidance through the social media
 We satisfies their travel goals as a app developer

20 minutes

Importance

Each of these
 items could get
 done without any
 effects on cost,
 effort, or time
 to market
 impact?

Feasibility

Explanation about visa interview and make assurance services

solve the customers problems by good service.

They are Specific, Achievable, Relevant and Time based goals.

Create awareness about our application

Achieve our business goals by satisfying the customers requirements

IMP

Participants can use their
 customer points to allow
 sticky notes should go on
 the grid. The facilitator can
 confirm the spot by using
 the bear pointer holding the
 allign on the top-left corner

AFTER YOU COLLABORATE

We collaborating on a crossfunctional project
 within our team members
 We define the customer issues that a
 proposed service aims to solve it

Quick add-ons

Show the mural!
 Share a view link to the mural with stakeholders to keep
 them in the loop about the outcomes of the session.

Export the mural
 Export a copy of the mural as a PNG or PDF to attach to
 emails, include in slides, or save in your drive.

Keep moving forward

Strategy blueprint
 Define the components of a new idea or
 strategy
 Open the template








Customer experience journey map
 Understand customer needs, motivations, and
 obstacles for an experience.
 Open the template

Strengths, weaknesses, opportunities & threats
 Identify strengths, weaknesses, opportunities,
 and threats (SWOT) to develop a plan.
 Open the template

Share template feedback

3 Result

3.1 Data Model:

Object name	Fields in the Object
 Passport	Text
 Passport Number	Text
 Visa Slot Number	Text
 Passport ID	Text
 Contact Number	Number
 Passport with Visa Location	Text
 Locations	Text

3.2 Activity & screenshot

Milestone:1

Activity 1: Creating developers account

Developer Edition Signup | Sales: X +

developer.salesforce.com/signup?utm_source=ID1322_idr17820

Sign up for your Salesforce Developer Edition

A full-featured copy of the Platform, for free

Complete the form to start your free trial. Our team will be in touch to help you make the most of your trial.

First Name*
Your first name

Last Name*
Your last name

Email*
Your email address

Role*
Your job role

Company*
Company Name

Country/Region*
Select Country/Region

Postal Code*
xx xx xx

- Build apps fast with drag and drop tools
- Customize your data model with clicks
- Go further with Apex code
- Integrate with anything using powerful APIs
- Stay protected with enterprise-grade security
- Customize UI with clicks or any leading-edge web framework

Creating a developer org in salesforce.

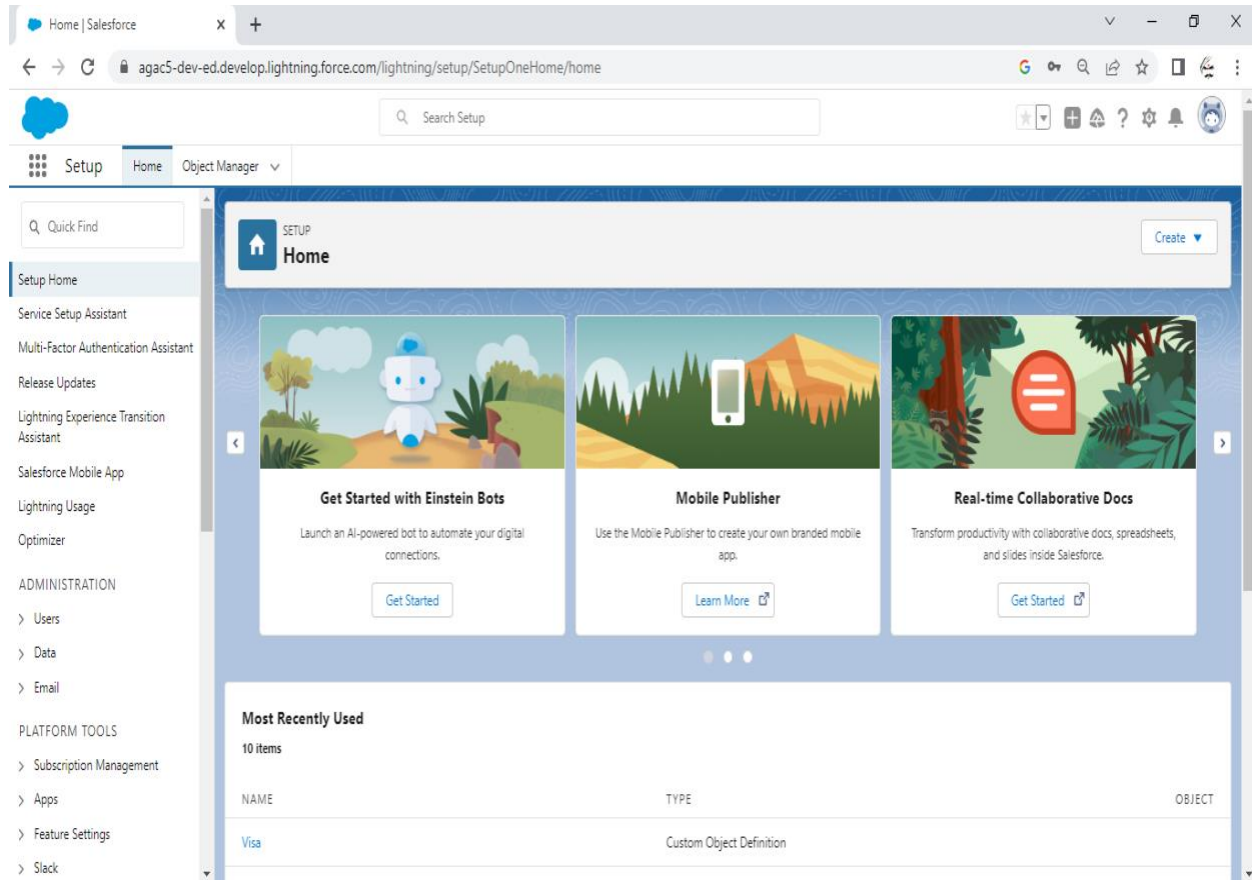
1. Go to developers.salesforce.com/
2. Click on sign up.
3. On the sign up form, enter the following details :
 1. First name & Last name
 2. Email
 3. Role : Developer
 4. Company : College Name
 5. County : India
 6. Postal Code : pin code
7. Username : should be a combination of your name and company

This need not be an actual email id, you can give anything in the format :

username@organization.com

Milestone-2: Objects:

Activity-1:



Creation of custom object: Passport

- 1) Navigate to setup and select object manager.
- 2) At the top of the right side there you can find create custom object.
- 3) You will navigate to custom object definition edit where you have to give the objectname.
- 4) The label name has Passport and Plural label has Passports.
- 5) In enter record name label and format enter name record name has passport number
- 6) And the data type has text.
- 7) In deployment status select deployed option.
- 8) Ensure that you have to select at least one option in the object creation option; it is available only once when a custom object is created.
- 9) Then click on next you will navigate to the new custom object tab where you have to select tab style and click on next.
- 10) After tab selection you will be navigated to add to profiles select default on click on next.
- 11) Thereafter you have to select a custom app select include tab so that object will be available in all objects and select save option.

Activity-2: Creation of fields on custom object

- 1) Select your object from object selection has passport.
- 2) And select the option fields and relationships.
- 3) At the top right side you can find a new select that option.
- 4) Now you have to select data type, select number has data type.
- 5) And you will navigate to enter the details page where you give the field label.
- 6) And give the label name has Contact number.
- 7) And length should be 10 at the bottom of the object you can find options like required, unique, external id select required option so that always require a value in this field in order to save.
- 8) Click next you will navigate to field level security click on visible checkbox so that it is visible to all profiles.
- 9) Select the next option, select the page layout and save it.

The screenshot shows the Salesforce 'New Custom Object' setup page. The browser address bar displays 'aga5-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/new'. The page title is 'New Custom Object'. Below the title, there are tabs for 'Setup', 'Home', and 'Object Manager'. The main content area is titled 'New Custom Object' and contains a 'Custom Object Definition Edit' section. This section includes fields for 'Label' (with an example of 'Account'), 'Plural Label' (with an example of 'Accounts'), 'Object Name' (with an example of 'Account'), and a 'Description' text area. There are also checkboxes for 'Starts with vowel sound' and 'Context Sensitive Help Setting'. At the bottom, there is a section for 'Enter Record Name Label and Format' with a 'Record Name' field. The page includes a 'Save' button and a 'Help for this Page' link.

The screenshot shows the Salesforce Setup interface. The left sidebar contains a 'Quick Find' search bar and a list of setup categories: Setup Home, Service Setup Assistant, Multi-Factor Authentication Assistant, Release Updates, Lightning Experience Transition Assistant, Salesforce Mobile App, Lightning Usage, Optimizer, ADMINISTRATION (Users, Data, Email), and PLATFORM TOOLS (Subscription Management, Apps, Feature Settings, Slack). The main content area is titled 'Most Recently Used' and lists 10 items. The items are as follows:

NAME	TYPE	OBJECT
Visa	Custom Object Definition	
Passport Number	Custom Field Definition	Visa
Passport	Custom Object Definition	
82200872.28	Custom Field Definition	Passport
Location	Custom Object Definition	
user in	Custom Object Definition	
user	Custom Object Definition	
Passport	Custom Object Definition	
Passport with visa location	Custom Object Definition	
Passport with visa slot	Custom Object Definition	

Milestone-3: Relationship between Objects:

Activity-1

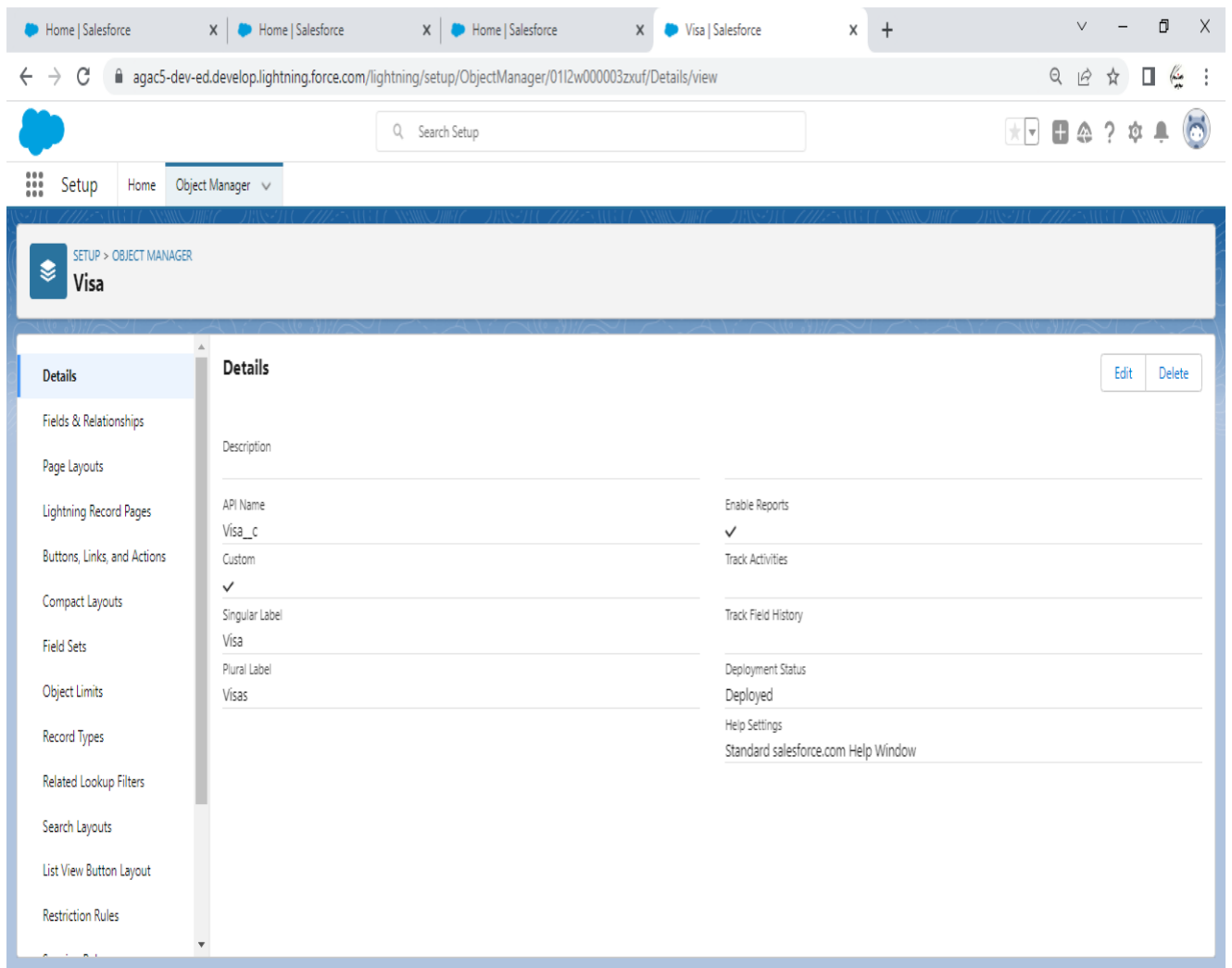
Creation of Relationship:

The screenshot shows the Salesforce Object Manager interface. The top header includes the 'Object Manager' title, a search bar with 'visa' entered, and buttons for 'Schema Builder' and 'Create'. Below the header is a table listing custom objects. The table has columns for LABEL, API NAME, TYPE, DESCRIPTION, LAST MODIFIED, and DEPLOYED. The objects listed are:

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Passport with visa location	Passport_with_visa_location__c	Custom Object		28/03/2023	✓
Passport with visa slot	Passport_with_visa_slot__c	Custom Object		28/03/2023	✓
Visa	Visa__c	Custom Object		27/03/2023	✓

To create a Master Detail relationship between Passport and Visa.

- 1) Go to the Set Up option from the Home Page and click on it.
- 2) Go to the object manager and select 'visa' object from the list.
- 3) And select fields and relationships and click on new.
- 4) Select the data type has Master detail relationship
- 5) And select related to the object has passport, and click on next
- 6) You will navigate to the label name page where you give the label name for the field, give it has passport number and click next.
- 7) Select visible for all profiles in field level security and select page layout in next page and save it.



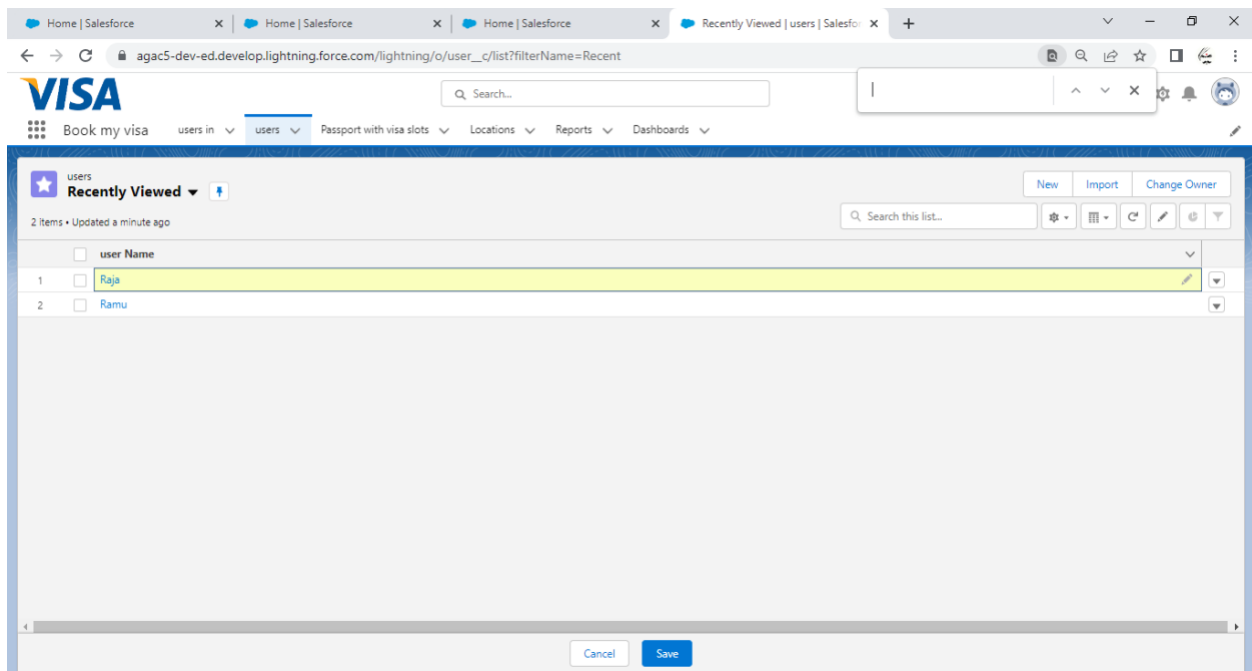
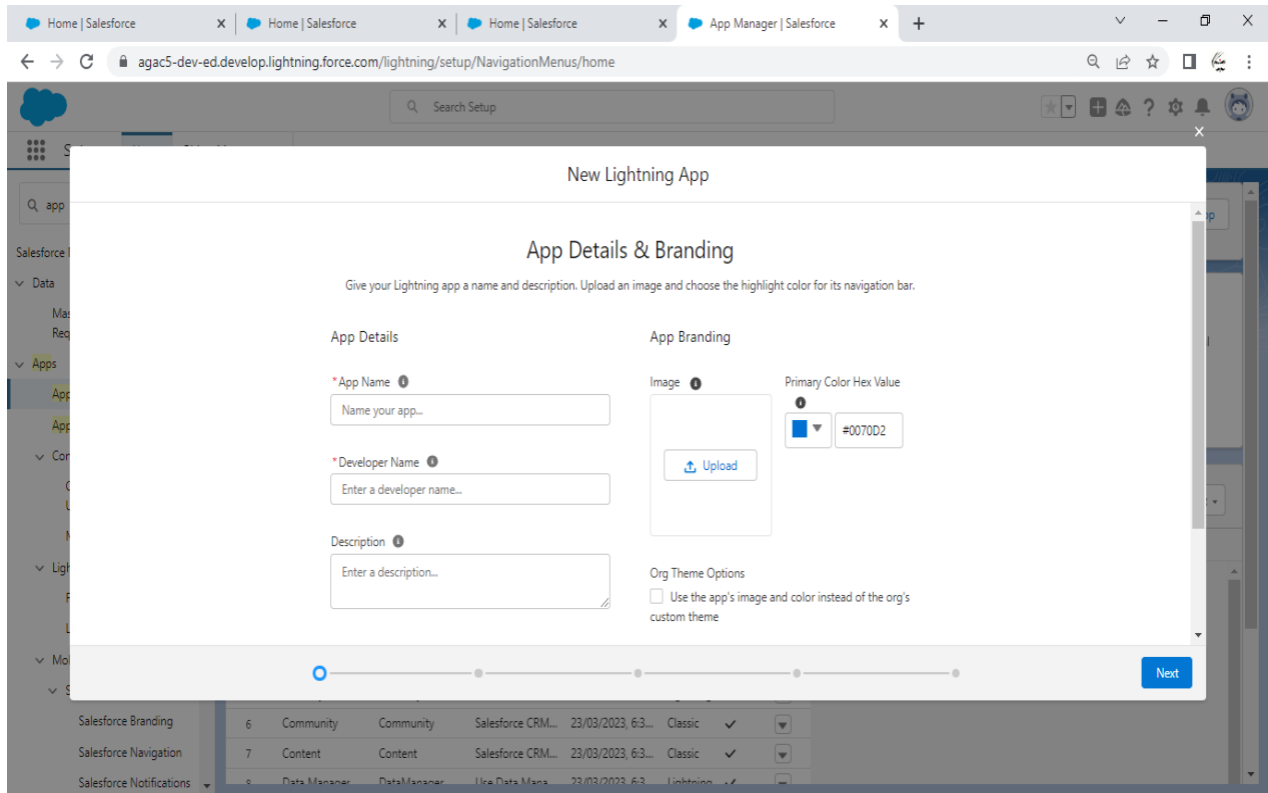
Milestone-4: App

Activity-1: Creation of App

- 1) Navigate to setup and search for app manager
- 2) And select an option for a new lightning app.
- 3) Give the app name has book my visa.
- 4) Upload the picture and click next.
- 5) Choose the app option as navigation style- standard navigation, support from factors-desktop & mobile and select next.
- 6) And move the objects from available items to selected items.
- 7) Passport, visa slots, payments,reschedule/cancel to selected items.
- 8) And system admin profile to available items to selected items.

The screenshot shows the Salesforce Lightning Experience App Manager interface. The left sidebar contains a navigation menu with categories like Data, Apps, Connected Apps, Lightning Bolt, and Mobile Apps. The main content area is titled 'Lightning Experience App Manager' and features a 'Clone Apps(Beta)' section with a toggle for 'Enable App Cloning'. Below this is a table listing 22 items, sorted by App Name. The table has columns for App Name, Developer, Description, Last Modified, App Type, and Visibility. The 'Book my visa' app is highlighted in the list.

	App Name	Developer	Description	Last Modified	App Type	Visibility
1	All Tabs	AllTabSet		23/03/2023, 6:3...	Classic	
2	Analytics Studio	Insights	Build CRM Anal...	23/03/2023, 6:3...	Classic	✓
3	App Launcher	AppLauncher	App Launcher t...	23/03/2023, 6:3...	Classic	✓
4	Bolt Solutions	LightningBolt	Discover and m...	23/03/2023, 6:3...	Lightning	✓
5	Book my visa	Book_my_visa		28/03/2023, 11:...	Lightning	✓
6	Community	Community	Salesforce CRM...	23/03/2023, 6:3...	Classic	✓
7	Content	Content	Salesforce CRM...	23/03/2023, 6:3...	Classic	✓
8	Data Manager	DataManager	Use Data Mana...	23/03/2023, 6:3...	Lightning	✓



Milestone-5 User:

Activity-1: Creation of user

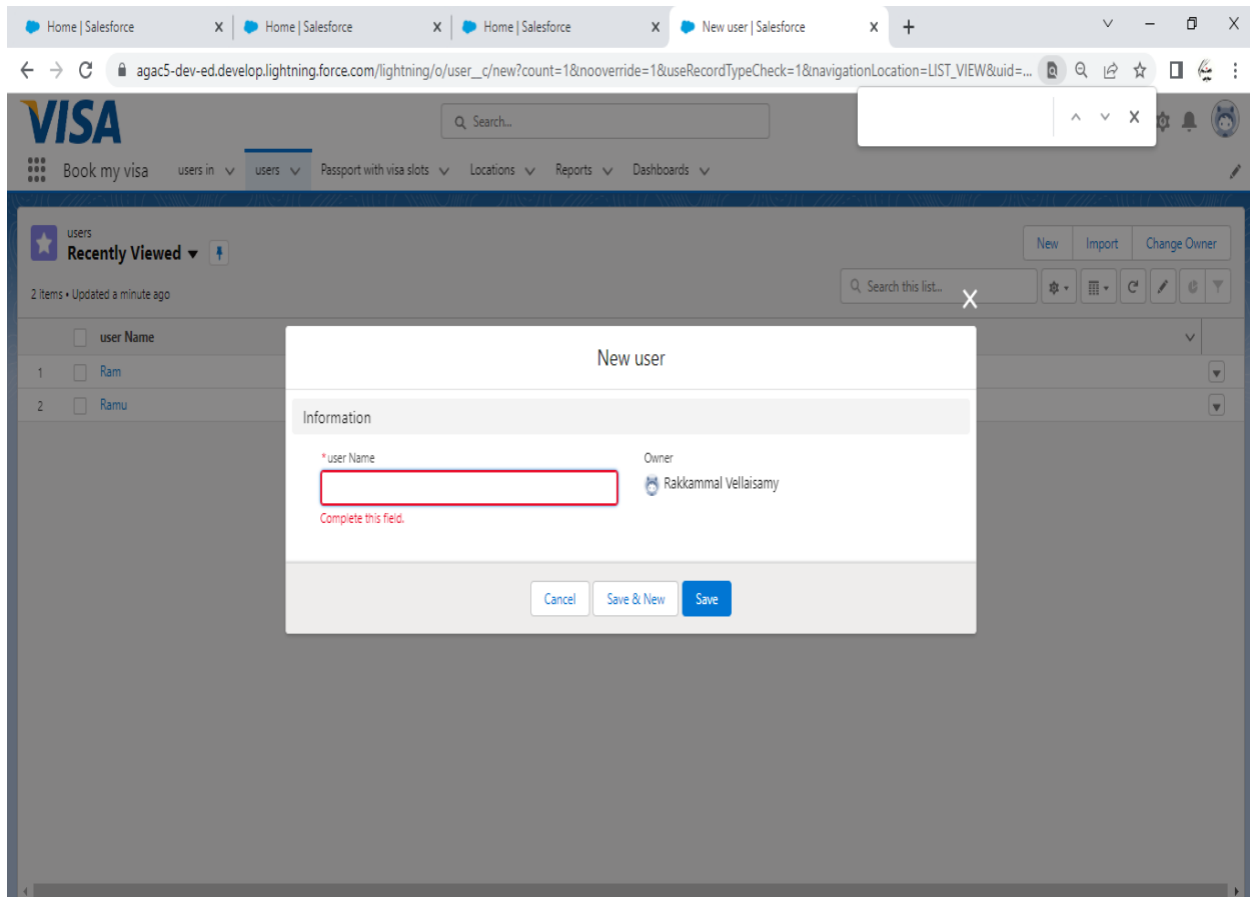
- 1) Navigate to setup in quick find search bar
- 2) Type user in and select it and click on new user.
- 3) Give the first name and last name.
- 4) Enter your email in the email field.
- 5) Enter username; it must be unique.
- 6) Select the user license of salesforce.
- 7) In the profile field select standard user.
- 8) At the bottom of the page check the box to generate a new password and notify the user immediately.

Activity-2:

OWD:organization wide default settings,

This can be used to give permissions to the organization wide and it can be used for restrict the access, we can control the record level access .

- 1) Navigate to setup in quick find search bar
- 2) Type sharing settings and you will navigate to the sharing settings page.
- 3) Go down to the page and select owd.
- 4) And click edit on the owd.
- 5) Navigate to the bottom of the page and select the passport object.
- 6) And change the default external access to public/Read/write.



Milestone-6 Reports

Activity-1:

- 1) Click on the app launcher and search for reports.
- 2) And select a new report, for the record type category select other reports.
- 3) Select passport with visa slots for the report type name.
- 4) Select the start button to create a new report.
- 5) At the left side of the report you can find an outline pane.
- 6) In the group rows select location.
- 7) In the group columns select passport:passport number to display.
- 8) And in columns select visa slot number.
- 9) Now navigate to the filter pane available next to the outline pane and ensure in the show me section all passports is selected.
- 10) And in the passport created date select all time.
- 11) And give the label name Passports with visa locations.
- 12) Click on save and run for saving the report.

Home | Salesforce x Home | Salesforce x Home | Salesforce x Passport with visa location | Sale: x

agac5-dev-ed.develop.lightning.force.com/lightning/r/Report/00O2w00000DtkLJEa3/view?queryScope=userFolders

VISA

Book my visa users in users Passport with visa slots Locations Reports Dashboards

Report: Passport with visa slots
Passport with visa location

Enable Field Editing Add Chart Edit

Total Records
5

Location	Passport with visa slot: ID →	a062w00000PjG0h	a062w00000PjG7x	a062w00000PjG8C	a062w00000PjG8R	a062w00000PjG8b	Total
-	Record Count	1	0	0	0	0	1
Chennai	Record Count	0	0	0	1	0	1
Hyderabad	Record Count	0	0	0	0	1	1
Mumbai	Record Count	0	0	1	0	0	1
New Delhi	Record Count	0	1	0	0	0	1
Total	Record Count	1	1	1	1	1	5

Details (5 Rows) Click an intersection in the table above to filter details.

Visa slot Number	Passport:Passport Number
-	-
V-00004	3536we
V-00001	09r1246
V-00003	09r1243
V-00002	09r1243

Row Counts Detail Rows Grand Total Stacked Summaries

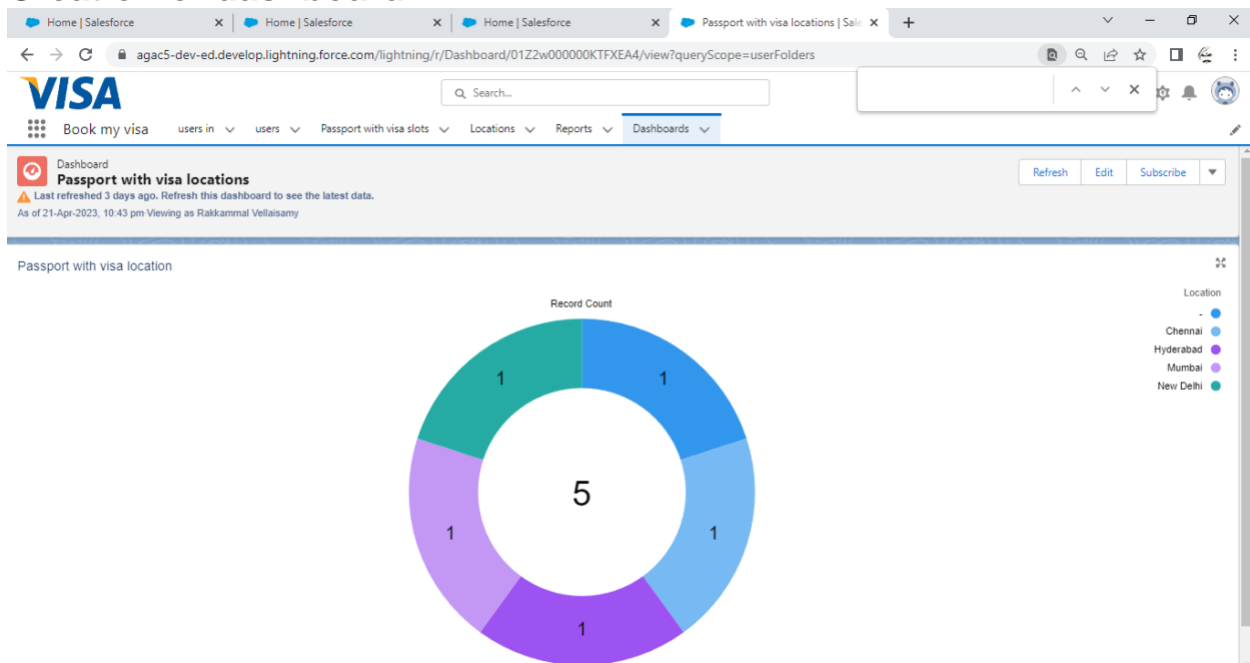
Try Out the Compact Setting

See more without scrolling

Salesforce user research found that users overwhelmingly prefer the Compact density setting because it shows 30% more content on the page. You'll have all the information you need at a glance, without the extra whitespace.

Try It Out

Milestone-7 Dashboards: Activity Creation of dashboard



- 1) Click on the app launcher and search for dashboards.
- 2)
- 3) Select the new dashboard option.
- 4) Name the dashboard has a Passport with visa locations.
- 5) And select create option.

- 6) Now click on Add component and for report select passport with locations.
- 7) Select the donut chart in display as section.
- 8) Ensure that value is record count and sliced by locations.
- 9) Leave the default values.
- 10) Click on add.
- 11) And save the dashboard.

4.Trailhead Profile Public URL

Team Lead : <https://trailblazer.me/id/raksmart1012>

Team Member 1: <https://trailblazer.me/id/rramya82>

Team Member 2: <https://trailblazer.me/id/asma123>

Team Member 3: <https://trailblazer.me/id/prathika123>

5.Advantages and Disadvantages

Advantages:

1. Customization: Salesforce is highly customizable, allowing property management companies to tailor the application to their specific needs. Companies can easily add or remove features, fields, and functionality as their needs change.
2. Integration: Salesforce integrates with many other platforms, such as accounting software and marketing automation tools. This integration can help streamline processes and improve overall efficiency.
3. Mobile Access: Salesforce offers mobile access, allowing property managers to access information and complete tasks on the go. This feature can help managers stay productive while out in the field.
4. Automated Workflows: Salesforce allows for the creation of automated workflows that can streamline processes and reduce errors. For example, notifications can be sent when a lease is up for renewal, or work orders can be automatically generated when a maintenance request is submitted.
5. Data Analysis: Salesforce provides robust reporting and analytics capabilities that can help property managers make informed decisions based on real-time data. Managers can track leasing metrics, revenue, expenses, and other important KPIs to make data-driven decisions.
6. Collaboration: Salesforce enables collaboration among teams, allowing property managers to work together on projects and share information easily. This feature can improve communication and enhance productivity.

Disadvantages:

1. Cost: Salesforce can be expensive, particularly for small property management companies. The cost of licensing, customization, and training can add up quickly, making it difficult for some companies to justify the investment.
2. Complexity: Salesforce is a complex platform that can take time to learn and master. Property management companies may need to invest in training or hire consultants to help them get the most out of the system.
3. Customization: While customization is a strength of Salesforce, it can also be a potential disadvantage. Companies may become overly reliant on customized features, making it difficult to switch to a different platform in the future.
4. Integration: While Salesforce does integrate with many other platforms, some integrations may require additional development or customization, which can add to the cost and complexity.
5. Limited Support: Salesforce support is typically limited to technical issues with the platform, rather than specific property management challenges. This can make it difficult for property management companies to get the support they need when facing complex challenges.

6 APPLICATIONS

salesforce can be applied in many areas of property management.

examples:

1. Leasing and Tenant Management: Salesforce can be used to manage leasing and tenant data, including lease terms, rent payments, and maintenance requests. It can also be used to automate lease renewal processes and track tenant satisfaction.
2. Maintenance Management: Salesforce can be used to manage maintenance requests, work orders, and preventative maintenance schedules. It can also track vendor performance and costs associated with maintenance activities.
3. Accounting and Financial Management: Salesforce can be used to manage financial data, including rent collections, expenses, and revenue. It can also be used to automate accounting processes and generate financial reports.
4. Marketing and Sales: Salesforce can be used to manage leads and prospects, track marketing campaigns, and automate follow-up processes. It can also be used to manage sales pipelines and track the performance of sales teams.
5. Property and Asset Management: Salesforce can be used to manage property and asset data, including property details, asset tracking, and insurance information. It can also be used to automate property inspections and track compliance with regulatory requirements.

7 CONCLUSION

property management applications using Salesforce offer several advantages, including customization, integration, mobile access, automated workflows, data analysis, and collaboration. However, there are also potential disadvantages to consider, such as cost, complexity, customization limitations, integration challenges, and limited support.

Property management applications using Salesforce can be applied in many areas, including leasing and tenant management, maintenance management, accounting and financial management, marketing and sales, and property and asset management. By leveraging the capabilities of Salesforce, property management companies can improve operational efficiency, increase productivity, and make data-driven decisions based on real-time data

In summary, Salesforce can be an effective solution for property management applications, providing numerous advantages such as customization, integration, mobile access, automated workflows, data analysis, and collaboration. However, there are also potential disadvantages to consider such as cost, complexity, customization, integration, and limited support.

Salesforce can be applied to various areas of property management including leasing and tenant management, maintenance management, accounting and financial management, marketing and sales, and property and asset management. It provides a unified platform for managing data and automating processes, which can improve operational efficiency, increase productivity, and help property managers make data-driven decisions based on real-time data.

8 FUTURE SCOPE

1. Artificial Intelligence and Machine Learning: Salesforce is already incorporating AI and machine learning capabilities into their platform. These technologies could be used to automate tasks, predict maintenance needs, and improve decision-making in property management.
2. Internet of Things (IoT) Integration: Integrating IoT devices with Salesforce could allow for real-time monitoring and data collection of property assets, such as heating and cooling systems, lighting, and security systems.
3. Augmented Reality: Augmented reality could be used to visualize property designs and layouts, allowing property managers to make more informed decisions and improve communication with tenants.
4. Blockchain: The use of blockchain could improve security, transparency, and efficiency in property management. It could be used for things like rent payments, property ownership, and maintenance records.
5. Virtual Assistants: Virtual assistants could be used to automate repetitive tasks and provide 24/7 support to tenants and property managers.
6. Mobile Apps: While Salesforce already offers mobile access, a dedicated mobile app for property management could provide additional features and functionality for managers on the go.

Demo link: <https://youtu.be/ygryZIkCa-Y>