

Marketing Leads Dashboard

Budgetary Quotation Form

Fill details below to submit the form

Quotation Details

SI. No

BQ Title

Customer

Lead Owner

Financial & Classification

Defence / Non-Defence

Estimated Value (in Crore without G...

Submitted Value (in Crore without G...

Submission & Status

Date of Letter Submission

dd-mm-yyyy



Reference Number

Competitors

Present Status



SUBMIT

RESET

Marketing Leads Dashboard



Defence Leads

Civil Leads

Budgetary Quotation

Lead Submitted Form

Domestic Leads Form

Export Leads Form

CRM Leads Form

Order Received Form

Lost Form

Settings

Logout

Budgetary Quotation Form

Fill details below to submit the form

Quotation Details

SI. No

BQ Title

Customer

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Financial & Classification

Defence / Non-Defence

Estimated Value (in Crore without G...

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Reference Number

Competitors

Present Status



SUBMIT

RESET

Marketing Leads Dashboard

Lead Submitted Form

Fill tender details below to submit the form

Tender Details

Lead Submitted

Bid Owner

Tender Name

Customer Name

Tender Date

dd-mm-yyyy



Timeline & Approvals

RFP Received On

dd-mm-yyyy

Value of EMD (in Crore)



RFP Due Date

dd-mm-yyyy

Dmktg In-principle Approval Received On

dd-mm-yyyy



Selling Price Approval Initiated On

dd-mm-yyyy

Bid Submitted On

dd-mm-yyyy

Approval from SBU Finance On

dd-mm-yyyy

Approval from GM

dd-mm-yyyy



Sent to Finance GM On

dd-mm-yyyy

Dmktg Approval Received On

dd-mm-yyyy

Next Step: Review and Submit

Marketing Leads Dashboard

Bid Owner

Timeline & Approvals

RFP Received On

dd-mm-yyyy

Value of EMD (in Crore)

RFP Due Date

dd-mm-yyyy

Dmktg In-principle Approval Received On

dd-mm-yyyy

Selling Price Approval Initiated On

dd-mm-yyyy

Bid Submitted On

dd-mm-yyyy

Approval from SBU Finance On

dd-mm-yyyy

Approval from GM

dd-mm-yyyy

Sent to Finance GM On

dd-mm-yyyy

Dmktg Approval Received On

dd-mm-yyyy

Reference & Classification

Tender Reference Number

Tender Type

Tender Website / Portal Name

Present Status

SUBMIT TENDER

RESET

Marketing Leads Dashboard

Domestic Leads Form

Fill all details below to submit the tender form

Domestic Leads Forms

Tender Name

Customer

Location

Tender Type

Classification & Financial Details

Document Type

Lead Owner

Civil / Defence

Business Domain

Value of EMD

Estimated Value in Crore (without G...

Submitted Value in Crore (without G...

Submission Timeline

Tender Dated

dd-mm-yyyy

Last Date of Submission

dd-mm-yyyy

Sole / Consortium

Pre-Bid Meeting Date & Time

dd-mm-yyyy --:-- --

Marketing Leads Dashboard

Classification & Financial Details

Document Type

Lead Owner

Civil / Defence

Business Domain

Value of EMD

Estimated Value in Crore (without G...

Submitted Value in Crore (without G...

Submission Timeline

Tender Dated

dd-mm-yyyy

Last Date of Submission

dd-mm-yyyy

Sole / Consortium

Pre-Bid Meeting Date & Time

dd-mm-yyyy --:-- --

Competitors & Result

Competitors Info

Won / Lost / Participated / Not Part...

Open / Closed

Order Won Value in Crore (without G...

Present Status

Reason for Losing / Participated / N...

Corrigendums – Date & File

SUBMIT

RESET

Marketing Leads Dashboard

Export Leads Form

Fill all details below to submit the tender form

📌 Tender Basic Details

Tender Name

Customer

Location

Tender Type

🏷️ Classification & Financial

Document Type

Lead Owner

Civil / Defence

Business Domain

Value of EMD

Estimated Value in Crore (without G...

Submitted Value in Crore (without G...

📅 Submission Timeline

Tender Dated

dd-mm-yyyy

Last Date of Submission

dd-mm-yyyy

Sole / Consortium

Pre-Bid Meeting Date & Time

dd-mm-yyyy --:--

Marketing Leads Dashboard

Classification & Financial

Document Type

Lead Owner

Civil / Defence

Business Domain

Value of EMD

Estimated Value in Crore (without G...

Submitted Value in Crore (without G...

Submission Timeline

Tender Dated

dd-mm-yyyy

Last Date of Submission

dd-mm-yyyy

Sole / Consortium

Pre-Bid Meeting Date & Time

dd-mm-yyyy --::--

Competitors & Result

Competitors Information

Won / Lost / Participated / Not Part...

Open / Closed

Order Won Value in Crore (without G...

Present Status

Reason for Losing / Participated / N...

Corrigendums – Date & File

SUBMIT

RESET