



# Marketing Leads Dashboard

## Budgetary Quotation Form

Fill details below to submit the form

### Quotation Details

<input type="text" value="Sl. No"/>	<input type="text" value="BQ Title"/>	<input type="text" value="Customer"/>	<input type="text" value="Lead Owner"/>
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### Financial & Classification

<div>Defence / Non-Defence</div> <div></div>	<input type="text" value="Estimated Value (in Crore without G..."/>	<input type="text" value="Submitted Value (in Crore without G..."/>
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### Submission & Status

<div>Date of Letter Submission</div> <div>dd-mm-yyyy</div> <div></div>	<input type="text" value="Reference Number"/>	<input type="text" value="Competitors"/>	<div>Present Status</div> <div></div>
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SUBMIT

RESET



Defence Leads

Civil Leads

Budgetary Quotation

Lead Submitted Form

Domestic Leads Form

Export Leads Form

CRM Leads Form

Order Received Form

Lost Form

Settings

Logout

# Marketing Leads Dashboard

## Budgetary Quotation Form

Fill details below to submit the form



### Quotation Details

Sl. No

BQ Title

Customer

Lead Owner



### Financial & Classification

Defence / Non-Defence



Estimated Value (in Crore without G...)

Submitted Value (in Crore without G...)



### Submission & Status

Date of Letter Submission

dd-mm-yyyy



Reference Number

Competitors

Present Status



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Lead Submitted Form

Fill tender details below to submit the form

Tender Details

Lead Submitted

Tender Name

Customer Name

Tender Date

dd-mm-yyyy

Bid Owner

Timeline & Approvals

RFP Received On

dd-mm-yyyy

Value of EMD (in Crore)

RFP Due Date

dd-mm-yyyy

Dmktg In-principle Approval Received On

dd-mm-yyyy

Selling Price Approval Initiated On

dd-mm-yyyy

Bid Submitted On

dd-mm-yyyy

Approval from SBU Finance On

dd-mm-yyyy

Approval from GM

dd-mm-yyyy

Sent to Finance GM On

dd-mm-yyyy

Dmktg Approval Received On

dd-mm-yyyy



# Marketing Leads Dashboard

Bid Owner

## Timeline & Approvals

RFP Received On

dd-mm-yyyy



Value of EMD (in Crore)

RFP Due Date

dd-mm-yyyy



Dmktg In-principle Approval Received On

dd-mm-yyyy



Selling Price Approval Initiated On

dd-mm-yyyy



Bid Submitted On

dd-mm-yyyy



Approval from SBU Finance On

dd-mm-yyyy



Approval from GM

dd-mm-yyyy



Sent to Finance GM On

dd-mm-yyyy



Dmktg Approval Received On

dd-mm-yyyy



## Reference & Classification

Tender Reference Number

Tender Type



Tender Website / Portal Name

Present Status



SUBMIT TENDER

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# Marketing Leads Dashboard

## Domestic Leads Form

Fill all details below to submit the tender form

### Domestic Leads Forms

<input type="text" value="Tender Name"/>	<input type="text" value="Customer"/>	<input type="text" value="Location"/>	<input type="text" value="Tender Type"/>
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### Classification & Financial Details

<input type="text" value="Document Type"/>	<input type="text" value="Lead Owner"/>	<input type="text" value="Civil / Defence"/>	<input type="text" value="Business Domain"/>
<input type="text" value="Value of EMD"/>	<input type="text" value="Estimated Value in Crore (without G..."/>	<input type="text" value="Submitted Value in Crore (without G..."/>	

### Submission Timeline

<input type="text" value="Tender Dated"/> dd-mm-yyyy	<input type="text" value="Last Date of Submission"/> dd-mm-yyyy	<input type="text" value="Sole / Consortium"/>	<input type="text" value="Pre-Bid Meeting Date &amp; Time"/> dd-mm-yyyy --:-- --
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# Marketing Leads Dashboard

## Classification & Financial Details

Document Type	Lead Owner	Civil / Defence	Business Domain
Value of EMD	Estimated Value in Crore (without G...	Submitted Value in Crore (without G...	

## Submission Timeline

Tender Dated dd-mm-yyyy	Last Date of Submission dd-mm-yyyy	Sole / Consortium	Pre-Bid Meeting Date & Time dd-mm-yyyy --:-- --
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## Competitors & Result

Competitors Info	Won / Lost / Participated / Not Parti...	Open / Closed	Order Won Value in Crore (without G...
Present Status	Reason for Losing / Participated / N...	Corrigendums – Date & File	

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# Marketing Leads Dashboard

## Export Leads Form

Fill all details below to submit the tender form

### Tender Basic Details

<input type="text" value="Tender Name"/>	<input type="text" value="Customer"/>	<input type="text" value="Location"/>	<input type="text" value="Tender Type"/>
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### Classification & Financial

<input type="text" value="Document Type"/>	<input type="text" value="Lead Owner"/>	<input type="text" value="Civil / Defence"/>	<input type="text" value="Business Domain"/>
<input type="text" value="Value of EMD"/>	<input type="text" value="Estimated Value in Crore (without G..."/>	<input type="text" value="Submitted Value in Crore (without G..."/>	

### Submission Timeline

<div>Tender Dated</div> <div>dd-mm-yyyy</div> <div></div>	<div>Last Date of Submission</div> <div>dd-mm-yyyy</div> <div></div>	<div>Sole / Consortium</div> <div></div>	<div>Pre-Bid Meeting Date &amp; Time</div> <div>dd-mm-yyyy --:-- --</div> <div></div>
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# Marketing Leads Dashboard

## Classification & Financial

Document Type	Lead Owner	Civil / Defence	Business Domain
Value of EMD	Estimated Value in Crore (without G...	Submitted Value in Crore (without G...	

## Submission Timeline

Tender Dated dd-mm-yyyy	Last Date of Submission dd-mm-yyyy	Sole / Consortium	Pre-Bid Meeting Date & Time dd-mm-yyyy --:-- --
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## Competitors & Result

Competitors Information	Won / Lost / Participated / Not Parti...	Open / Closed	Order Won Value in Crore (without G...
Present Status	Reason for Losing / Participated / N...	Corrigendums – Date & File	

SUBMIT

RESET