

# FINAL EXAMINATION

FINAL EXAMINATION- The Entrepreneurial Mind

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It is associated with words such as vision, creativity, dynamism, change, and risk-taking. \*

LEADERSHIP

An \_\_\_\_\_ is a person or an organization who is one of the first to introduce into reality something better than before. \*

INNOVATOR

The \_\_\_\_\_ is conducted when the entrepreneur decides to seek and obtain resources. \*

PROJECT



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It is the process by which individuals, teams, or organizations identify and pursue entrepreneurial opportunities without being immediately constrained by the resources they currently control. \*

ENTREPRENEURSHIP

They can provide several million dollars or more to a fledgling company, with the expectation that the backers will have a hands-on role in running your business. \*

INVESTORS

An \_\_\_\_\_ is a person who organizes and directs a business enterprise, assumes all the risks for the sake of profit. \*

ENTREPRENEUR

They are not only skilled in the dynamics of planned change and goal-achievement; they also empower others. \*

EFFECTIVE LEADERS

Most entrepreneurs fund their business from \_\_\_\_\_ or by borrowing from friends or lending institutions. \*

PERSONAL SAVINGS



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The strategy and business plan begin to develop day by day, and the use of resources are invested in favor of building a \_\_\_\_\_. \*

SUCCESSFUL COMPANY

They attempt to meet the goals provided by the organization. \*

MANAGERS

This process involves the gathering of data based on communication with a representative sample of individuals. \*

SURVEYS

It is primarily self-determined behavior, that is, individuals decide for themselves what courses of action they will follow. \*

ENTREPRENEURIAL BEHAVIOR

He appears to be the person who introduced the term entrepreneur to the world. \*

RICHARD CANTILLON

The types of \_\_\_\_\_ include leadership and motivation, communication skills, listening, personal relations, negotiation, and ethics. \*

INTERPERSONAL SKILLS



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This is a process in which a small group of people interact with very little structure, with the goal of producing a large quantity of novel and imaginative ideas \*

BRAINSTORMING

A \_\_\_\_\_ that drive the development of the business at each stage as with most human behavior, entrepreneurial traits are shaped by personal attributes and environment. \*

CRITICAL FACTOR

\_\_\_\_\_ is an attribute that all successful entrepreneurs exhibit. \*

DEDICATION

He refined Cantillon's perspective on entrepreneurs and risk by distinguishing insurable risk as something separate from uncertainty, which is not insurable. \*

FRANK KNIGHT

They strive to change the organization to best meet needs as they perceive them. \*

LEADERS



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If you need financial assistance, a commercial loan through a bank is a good starting point, although these are often difficult to secure. \*

BUSINESS LOANS

All successful entrepreneurs work long hours, which cuts into their \_\_\_\_\_.

PERSONAL LIFE

According to him, entrepreneurs provide a service to risk-averse income earners by assuming risk on their behalf. \*

ADOLPH REIDEL

This can be an excellent way to examine the products of many potential competitors, uncover product trends and identify potential products. \*

TRADESHOWS AND ASSOCIATION MEETINGS

It was characterized by attributes such as a special way of thinking, a vision of accomplishment, the ability to see situations in terms of unmet needs, and creates a unique combination. \*

UNIQUENESS



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The \_\_\_\_\_ is occasionally the title of the general manager or company secretary who reports to a corporate board of directors. \*

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