

# Arham Zar

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## EDUCATION

### Rutgers University - Rutgers Business School

New Brunswick, New Jersey

Bachelor of Science in Finance, Business Analytics & Information Technology

Graduated: May 2025

Cum Laude Academic Honors

- **Honors & Scholarships:** Cum Laude, Dean's List, Louis Tuckman scholarship, Kenneth & Jessica Miller scholarship
- **Coursework:** Derivatives, Time Series Modeling, Investment Analysis, Corporate Finance, Fixed Income

## EXPERIENCE

### Capital One

Boston, Massachusetts

#### Commercial Real Estate Banking Analyst (REIT & REIF)

Jul 2025 - Present

- Assisted in in-depth credit underwriting and due diligence on large-scale real estate transactions for REIT and REIF clients, supporting deal sizes between \$1Bn-\$6Bn with direct portfolio exposure ranging from \$150Mn-\$500Mn
- Partnered with senior relationship managers and credit officers to structure term sheets, revolving credit facilities, bridge loans, and CMBS structures tailored to institutional real estate sponsors
- Supported syndication efforts by preparing investor marketing materials, loan tapes, and covenant summaries, contributing to the oversubscription of multiple CRE debt issuances
- Executed market and asset-level research across office, multifamily, industrial, and retail properties, enabling strategic insights for clients and internal credit strategy

### Kyndryl - IBM's Global Technology Services

New York, New York

#### Financial Analyst Co-op (Extended to 1Yr. based on performance)

May 2024 - Jun 2025

- Executed month-end close processes by reconciling internal and intercompany settlements, reallocating costs, and analyzing revenue sources across 60 countries, ensuring accurate financial reporting and compliance
- Analyzed monthly P&L statements and identified key trends, providing actionable insights to support strategic planning and resource allocation while working alongside the worldwide top spend and cost teams
- Assisted in data migration processes, ensuring a smooth transition of data from legacy systems to SAP/S4HANA, and worked on integrating SAP with other enterprise systems for seamless information flow.

### General Motors

Detroit, Michigan

#### Business Intelligence & Analytics Summer Analyst

Jun 2024 - Aug 2024

- Built reporting systems within Power BI, reducing manual reporting time and improving visibility into key performance indicators with newly launched PowerUp, PowerUp+, and V2H systems, enhancing efficiency
- Developed comprehensive PowerBI dashboards for General Motors, leveraging data from Salesforce to analyze consumer battery problems and error codes on powerup and powerup+ systems, providing actionable insights
- Assisted the Corporate Development team on an ad-hoc project focusing on an acquisition of a Chinese lithium-ion battery recycling company and F-1 Racing partnership, assisting in the analysis of financial statements and IRA

### Bank Al Habib

Islamabad, Pakistan

#### Corporate & Investment Banking, Structured Credits Summer Analyst

Jun 2023 - Aug 2023

- Assisted in the syndication and distribution of corporate loans into structured credit products, enhancing liquidity and risk distribution within the Pakistani banking market
- Played a role in enhancing market liquidity by facilitating the due diligence and financial modeling in the issuance and trading of Islamic structured credit products, resulting in new investment opportunities.
- Produced research and due diligence for corporate clients and institutional investors on structured credit strategies, such as risk assessment and diversification of portfolios

## LEADERSHIP & EXTRACURRICULARS

### Phi Kappa Tau Fraternity

New Brunswick, New Jersey

#### Treasurer/ Member Orientation Officer

Sep 2022 - May 2025

- Managed a \$60,000 budget for the fraternity, meticulously disbursing funds to support various philanthropic activities

### Little Investment Bankers of Rutgers

New Brunswick, New Jersey

#### Market Researcher

Sep 2021 - May 2025

- Compiled updates on the recent market events focused on Energy and Healthcare, distributed among 2000 readers

## SKILLS & INTERESTS

**Skills:** Proficiency in Microsoft Excel & Office Suite, SAP, PowerBI, Tableau, Salesforce, **Beginner** in SQL, Python, VBA

**Interests:** Stock Trading, Skiing, Comics, Soccer, NY Giants, MMA, Pool, Golf **Languages:** Multilingual in English, Urdu