

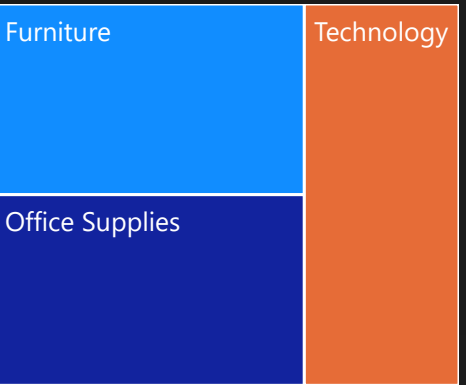
Sales Operations Dashboard

Year

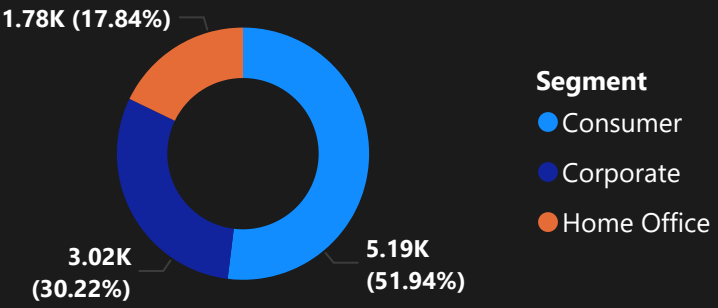
- ☐ Select all
- ☐ 2018
- ☐ 2019
- ☐ 2020
- ☐ 2021

Region_Heads	Region	Total_Profit	Total_Sales
Anna Andreadi	West	108382	725511
Cassandra Brandow	South	46721	391748
Chuck Magee	East	91518	678828
Kelly Williams	Central	39717	501252
Total		286338	2297339

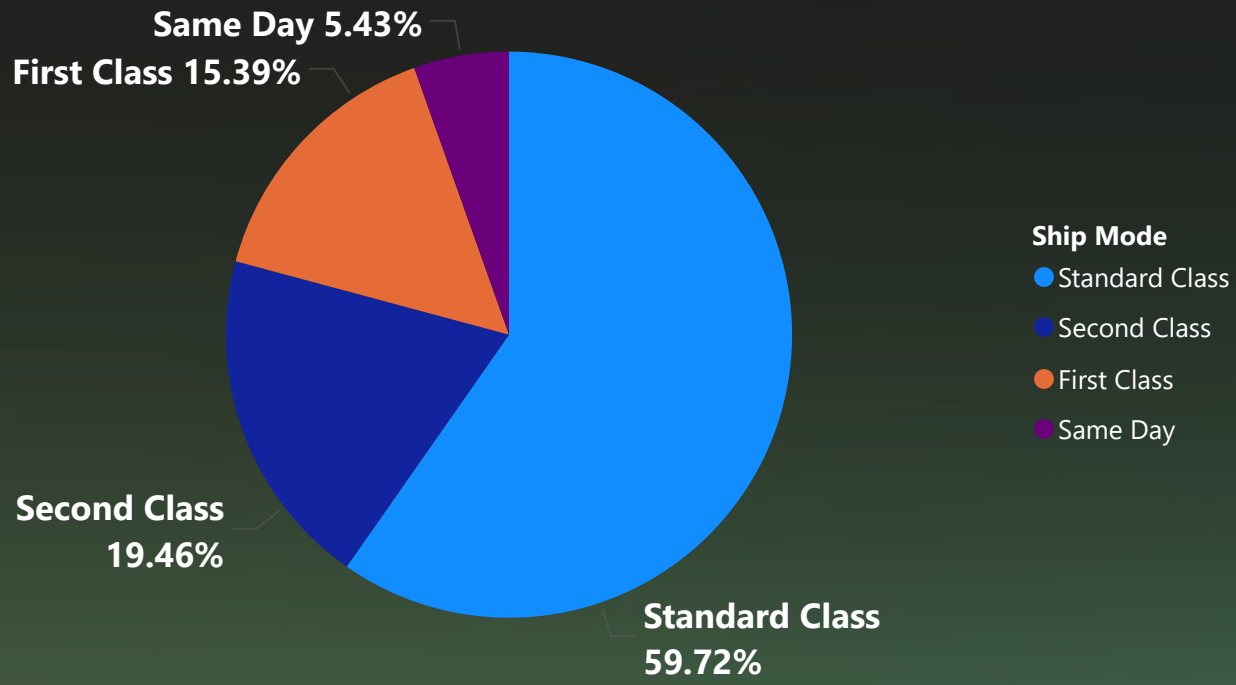
Product_Category



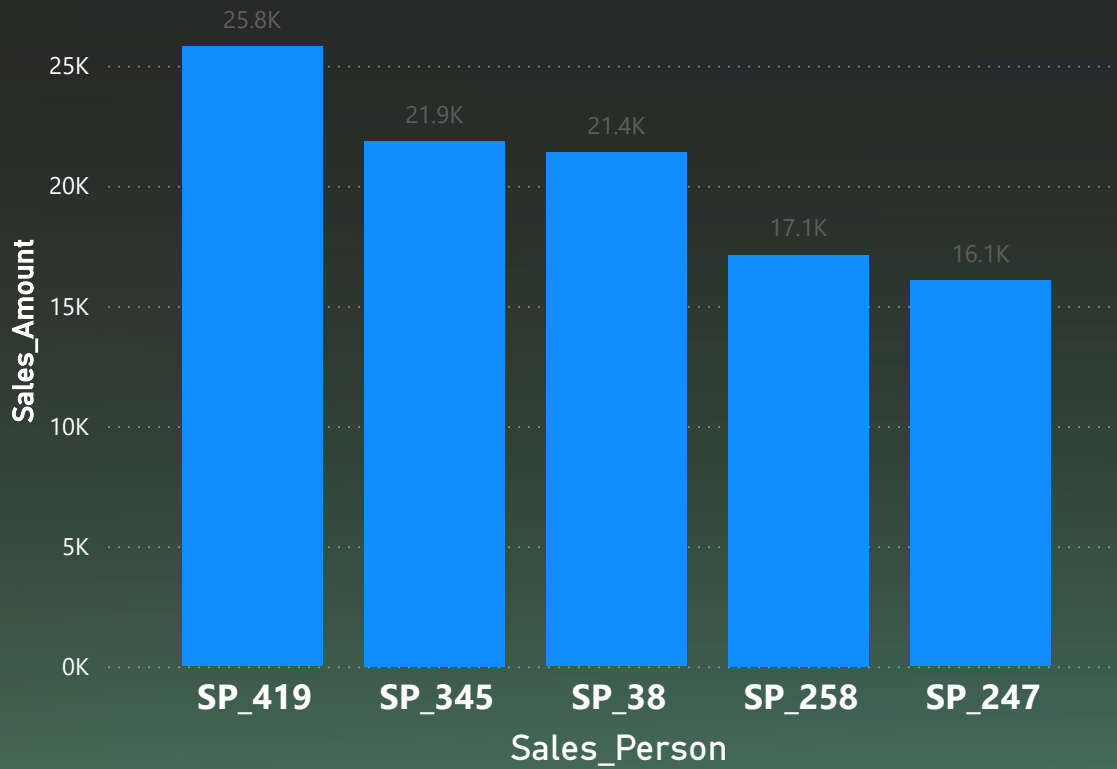
Segment Vs Sales_Quantity



Shipping Details



Top 5 SalesPersons





Margins Info

Over All % Margin

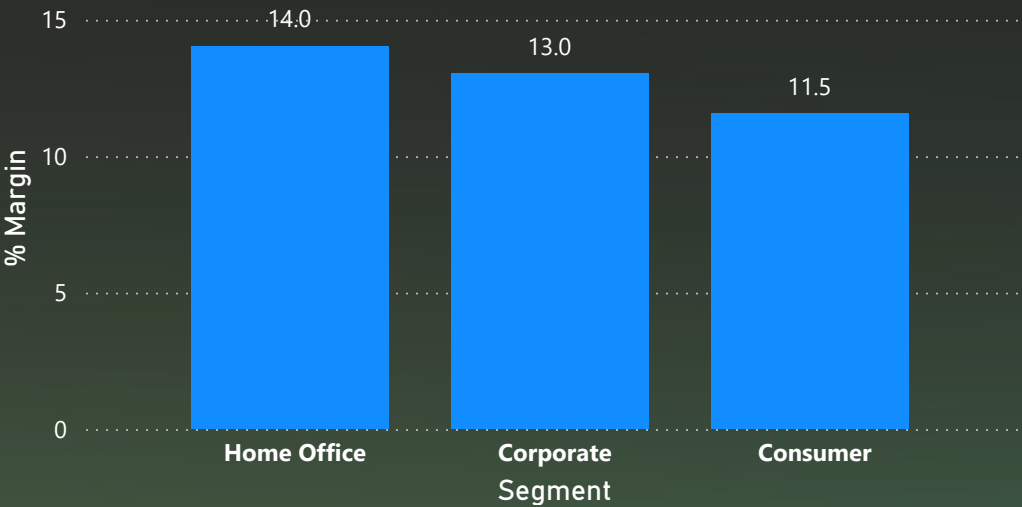
12.46

Year

2018	2020
2019	2021

Total Sales	Target Achieved	%GT	Sum of Profit	State	Region
	Not Achieved		28.25%	Indiana	Central
	Not Achieved		22.60%	Washington	West
	Not Achieved		16.95%	Delaware	East
	Not Achieved		16.63%	Michigan	Central
	Not Achieved		15.57%	Minnesota	Central
Total	Not Achieved		100.00%		

% Margin by Segment



% Margin by State

