



# Xhoana Rama

## KONTAKT

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📅 16.07.1992

🚗 Class B

## JOB-RELATED SKILLS

- SQL Server 2008 Database (Certified by ICT – February 2013)
- Writing Queries Using Microsoft SQL Server 2008 Transact – SQL (Certified by Microsoft IT Academy)
- Installing and Configuring Windows Active Directory TS: Microsoft Exchange Server 2010, Configuring (Certified by IriSoft – May 2013)
- Publisher, Photoshop, Access, (Certified by Wisdom – Sep 2008)
- Word, Excel, Power Point (Certified by Wisdom – Sep 2007)
- Unified Modeling Language (UML)
- Object Oriented Programming (OOP)
- C++, Joomla, Wordpress, html, css, javascript

## COMMUNICATION SKILLS

- I ask questions and work my way in depth.
- I am creative in teamwork.
- I take responsibility for creative tasks.
- My communication is clear and understandable.
- Quick comprehension.
- Active listening.
- Stay calm.



## WORK EXPERIENCE

**Groups Reservation Agent** SV Hotel Deutschland GmbH – Munich  
07/2024 – 07/2025

- Reservation Handling / Contract & Rate Negotiation
- Pre-Arrival Communication / Coordination with Operations Teams
- Room Block Management / Special Requests & Arrangements
- Deposit Invoice / Final Invoice

**Reception** Hotel Ibis Munich City – Munich  
02/2023 – 07/2024

- Check-in and Check-out
- Key Management
- Guest Assistance
- Reservation Management
- Hotel & Local Information

**Training as a Hotel Specialist** Hotel Ibis Munich City – Munich  
06/2022 – 02/2023

- Guest Service & Communication
- Reservations Management
- Billing & Payments
- Administrative Duties
- Customer Support & Problem Resolution
- Collaboration & Teamwork

**Training as a Hotel Specialist** Spa & Resort Bachmair Weissach – Tegernsee  
08/2020 – 06/2022

- Guest Service Management
- Room Reservation and Front Desk Operations
- Event Coordination and Conference Management
- Housekeeping and Maintenance Supervision
- Financial Management and Invoicing
- Team Management and Leadership

**Web Designer** Inser Company – Tirane, Albania  
06/2017 – 10/2017

- Writing and editing content
- Designing web page layout
- Solving code problems
- Fundamentals of design imaging

**Webmaster** Matrix Company – Tirane, Albania  
10/2015 – 05/2017

- Creating website layout/user interfaces by using standard HTML/CSS practices.
- Writing well designed testable, efficient code by using best software development practices.
- Gather and refine specifications and requirements based on technical needs.
- Develop SEO strategies, and implement and monitor campaigns.
- Created Facebook page to interact with regular guests and attract new seasonal customers.

## FURTHER TRAINING

- Business Guide for Young Entrepreneurs
- Entre Leadership, Time Management, Public Speaking, Effective International Business Communication
- Cultural Crossroads

## HOBBIES

- Community Involvement
- Learning Languages
- Travel
- Sports
- Cooking
- Chess The first price in the chess tournament in Elbasan of Albania (Certified – March 2006)

### Evaluation of Real Estate E-Arkitecture Studio – Tirane, Albania 01/2016 – 12/2016

- Completing commercial properties surveys.
- Observe, examine measure, inspect, gather data, and describe all aspects of a property, building, business.
- Taking digital photos.
- Prepare correspondence, reports of inspections or investigations, and recommendations for action.

### IT Internship Protik ICT Resources – Tirane, Albania 09/2014 – 12/2014

- System and Network Administrator
- Troubleshooting, investigating, and resolving issues across multiple systems.
- Routing and switching to improve the network.
- Data entry for training and activity.



## ACADEMIC STUDIES / VOCATIONAL TRAINING

### Hotel Specialist (Hotelfachfrau) – Miesbach, 2020 – 2023

### Computer Science

### Master of Science – Tirane, Albania, 2013 – 2016

### Computer Science

### Bachelor degree – Tirane, Albania, 2010 – 2013



## FOREIGN LANGUAGES

**Albanian:** Mother language

**German:**  C1  
Advanced knowledge

**English:**  C1  
Advanced knowledge

*Arjana Rama*