

**FILTERS**

region All  
 division All  
 market All  
 customer All  
 FY **2019**

**P & L****By Fiscal Years**

All values are in USD

Note: Do Not Modify the Pivot table

Metrics	Fiscal Years							
	Q1				Q3			
	Sep	Oct	Nov	Jan	Feb	Mar	Apr	
Net Sales	6.5M	8.0M	10.7M	6.5M	6.1M	6.4M	6.3M	
COGS	3.8M	4.7M	6.3M	3.9M	3.5M	3.8M	3.7M	
Gross_Margin	2.6M	3.4M	4.5M	2.7M	2.6M	2.7M	2.6M	
GM%	40.9%	42.0%	41.5%	40.9%	41.9%	41.5%	41.4%	

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Metrics	Fiscal Years							
	Q1				Q3			
	Sep	Oct	Nov	Jan	Feb	Mar	Apr	
Net Sales	17.1M	20.6M	28.7M	17.1M	15.9M	2.1M	7.8M	
COGS	10.6M	12.8M	18.1M	10.7M	9.9M	1.3M	4.8M	
Gross_Margin	6.5M	7.8M	10.6M	6.5M	6.0M	0.8M	2.9M	
GM%	37.8%	37.8%	37.0%	37.8%	37.7%	36.7%	37.7%	

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 FY **2021**

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Metrics	Fiscal Years							
	Q1				Q3			
	Sep	Oct	Nov	Jan	Feb	Mar	Apr	

# AtliQ Hardwares



Metrics	Sep	Oct	Nov	Jan	Feb	Mar	Apr
Net Sales	44.8M	54.6M	74.3M	44.8M	41.8M	44.0M	43.5M
COGS	28.4M	34.7M	47.4M	28.4M	26.5M	28.0M	27.7M
Gross_Margin	16.4M	19.9M	27.0M	16.4M	15.3M	16.0M	15.8M
GM%	36.7%	36.5%	36.3%	36.7%	36.5%	36.4%	36.3%

## NetSales

### Comprasion

<b>21 vs 20</b>	262.1%	264.7%	259.1%	261.4%	262.5%	#####	561.2%
<b>20 vs 19</b>	264.6%	256.6%	267.3%	262.8%	262.0%	32.9%	122.7%



Q3	Q4		Grand Total	
May	Jun	Jul	Aug	
6.5M	6.2M	6.5M	6.3M	87.5M
3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.6M	2.7M	2.6M	36.2M
40.8%	42.0%	41.5%	41.4%	41.4%

Q3	Q4		Grand Total	
May	Jun	Jul	Aug	
9.9M	14.9M	16.1M	16.5M	196.7M
6.2M	9.3M	10.2M	10.5M	123.4M
3.7M	5.5M	5.9M	6.1M	73.3M
37.5%	37.3%	36.7%	36.8%	37.3%

Q3	Q4	Grand Total
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# AtliQ Hardwares

May	Jun	Jul	Aug	
44.4M	41.5M	44.0M	43.0M	598.9M
28.1M	26.4M	28.0M	27.4M	380.7M
16.3M	15.1M	16.0M	15.6M	218.2M
36.6%	36.4%	36.4%	36.3%	36.4%

447.0%	278.6%	273.9%	260.3%	304.5%
153.1%	240.7%	248.0%	262.0%	308.6%