

**TO,  
OM FUTARIYA  
AEONS TECHNOLOGIES'**

**Date: 5<sup>th</sup> April 23**

**SUBJECT: Calling of ERP Quotation for Real Estate Marketing & Project Management System Web Application.**

Res. Sir / Madam,

**We are looking for** Comprehensive Document Management Solution to switch to a paperless office, for Digitization of Paper Document's & Files, To increase our Efficiency in Filing System, To Improve our Productivity & Ensures Compliance and Security of our Precious Documents for Speedy Approvals and Execution Process and Flexibility to Improve Collaboration Capabilities, Automatically Back-Up of Documents, which will ultimately save our Precious Time & Money and will simultaneously Reduce Future Environmental Impact.

We are also looking for a Inbuilt state of art ERP solution for Real Estate Marketing & Construction Business to resolve all the burning issues related to our industry whether it is Multi Location Inventory, Man power deployment and material billing, Multiple Project Monitoring, Sub Contracting, Project Estimation, Financial Management etc. A system / software which is developed on net frame work to allow Project Managers, Accountants, Management tool that provide integrated visibility. The result is organizational efficiency and improved profitability. In all we are interested where we can handle CRM & SALES, LEAD MANAGEMENT, PROCUREMENT, INVENTORY, CONSTRUCTION, ACCOUNTS, PAYROLLS, MACHINE, INFRASTRUCTURE & OFFICE MAINTENANCE.

- Fully secured; configurable multilevel security.
- Connecting Branch Offices & Sites Online.
- Auto Email's / SMS / Face Book / Instagram / and Digital Market Alert Features.
- Highly scalable; architecture supports future technological growth.
- Weighbridge interface.
- Inbuilt standard and best practices business processes.
- User friendly menus supporting user adaptability to the system.
- Ease to generate MIS reports and graphical dashboards.
- Ease to implement with minimal to no customization.

## **Challenges in our Constructions and Real Estate Business**

- Effective control over profit margins.
- Accurate accounting management of project costing, estimation and revenue recognition.
- Streamlining project management to smooth day-to-day operations.
- Gaining real-time visibility into project performance versus budgets and time line

## **SOLUTION'S WE SEEK**

An integrated system which will allow our Project Managers, Accountants, Management and other stake holders to work in unison with a common information system and management tools that provide integrated visibility. The result is organizational efficiency and improved profitability.

### **Key Functionalities we Need in this Inbuilt System:**

- ✓ Leverage of previous cost data.
- ✓ Track customer status.
- ✓ Conduct opportunity mapping and pipeline analysis.
- ✓ Material planning and control.
- ✓ Work-in-progress monitoring.
- ✓ Information sharing through single database.
- ✓ Detailed financial reporting.
- ✓ Automate time and material billing.
- ✓ Maximize resource utilization.

### **Features we Seek:**

- Efficient Land Bank Management.
- Access to Multi-location, Multi-user, Multi-projects.
- Web Interface.
- Unique Dashboard.

- Daily Running Report.
- Machine Breakdown Report.
- Equipment / Vehicle Log Report.
- Machine / Equipment history.
- Machine maintenance record.
- Machine wise cost of operation.
- Complaint Tracking.

Your assurance after sales for services and training of our office staff members as and when required will be the essence of this sales order.

Thanking you in anticipation for your positive response.

Bhushan Shah (CS)

For  
Ayush Infra