- SMS alerts & notification.
- Billing of Common Area Maintenance.
- · Comprehensive Broker Management.
- Handle Multiple Project Operations.
- Track Multi-location Inventories.
- Manage Multiple payment plan and stage wise payment scheduling.
- Able to access real-time inventory information with ageing & rate history analysis.
- Efficiently handle quotes for sub-contracted work.
- Automate Manpower deployment and material billing.
- Have an efficient Machinery/Vehicle deployment and Cost Controls.
- To Have some methods and tools for an effective Customer Relationship.
- Mobile Interface.

<u>Lead Management:</u> Will help us to Track Prospect, Interaction, Event Management, Sales Scheduling besides regular events & schemes.

(Lead Generation through various sources to)

- Maintain Improved client records
- Generate Customer Card to follow up
- Assigning Task to create Customer profile
- Tracking of events and follow-up
- Monitoring Sales Force Activities
- Close eyes on missing appointments & follow-up
- Performance analysis
- Targeted Follow-up & Better Conversion
- Expense Analysis Prospect wise

CRM & Sales Module to manage Unit Booking, Tracking Variable Payment Cycles, Payment Scheduling, Managing Incentive & Brokerage and also Optimizing Staff Resources.

- Define Multiple Unit Price List & Schemes.
- Unit Booking Linked with CRM.

- Define Customer wise Payment Schedule.
- Unit Transfer & Cancellation mechanism.
- Generation of Booking / Demand / Possession / Letters.
- · Payment recovery on time.
- Auto discount calculation for timely payments.
- Unit status display & unit wise outstanding.
- Tracking of Customization in Units.
- Interest Posting for Delay Payments.
- · Better Broker Management.

Procurement

- Procurement of the material at the right time at right place.
- Price Comparison helps getting better prices.
- Integration of process from Indent to Purchase Invoice.
- Better Vendor Analysis.
- Indent Generation with Approval.
- Enquiry Generation along with Comparative Statement.
- Purchase Order Linked with Indent & Quotations.
- GRN with optional weighbridge Interface.
- Item Wise Rate History.
- Material QC integrated with Stocks & PO.
- Purchase Order Life Cycle Analysis.
- Tracking of Un-billed Material & delayed supplies.
- Reduction in events of delay in material received.
- Better Pricing.

INVENTORY

- Site Wise Inventory Tracking.
- Cumulative Stock Summary.
- Stock Valuation on LIFO, FIFO & weighted average.
- Item Ageing Analysis.

- Non Moving and Slow Moving Item Analysis.
- Issue & Receiving of stock based on Batch or Lot No.
- Job Work Management.
- Material Tracking at Contractor.
- Stock Transfer & Stock in Transit.
- Easy Calculation of Taxes.
- Monitoring of stock at each site.
- Tracking of Stock Transfers from site to site.
- Better Stock positioning to avoid blockage.
- · Age Wise Item Tracking.

Better Estimation of Project, Easy Project Planning, Timely Project Completion, Project Monitoring on Day to Day Basis & PROJECT EXECUTION

- Defining a Project and setting up BOQ.
- Generation of Work Plan for Sub Contraction.
- Cost & Quantity Estimation as per BOM.
- Assigning Sub Contract along with rate comparison chart.
- Daily Progress Reports.
- Work Order Processing & payment.
- Actual Progress Mapping to find Deviations.
- Material & Resource Requirement as per BOM.
- BOQ Wise Cost Calculation.
- · Verification of Contractor's billing.

FINANCE

Tightly integrated with all Modules, Multi Company, Multi State Accounting, User Friendly Accounting Process, Track & Plan Funds, Multi Level Hierarchy from Voucher Generation to Posting.

- Maintains Financial year wise Transaction details.
- Generation of vouchers with Authorization.
- Bank reconciliation and Cheque return status maintained.
- Auto Calculations of TDS, VAT and other taxes before payments.
- Integrated with all Modules.
- TDS Tracking.
- Manage budget and its variance.
- Fixed Assets Register along with depreciation Chart.
- Cheque printing option available.
- Auto calculation of service tax on payments.

PAY ROLL

- Employee Record Tracking.
- Attendance System with optional Bio Matrix Device.
- Salary Slip & Reports.
- Generation of PF&ESI Statement.
- Covers over 20 Statutory Reports.
- Over Time Analysis.
- Tracking of leaves & Late Deductions.
- Track resources and their output.
- Gratuity and bonus reports.
- Increment and Demotion Tracking.

Machines & Maintenance

- Maintains Data of Machines & Office Equipment's.
- Tracking Record of Fuel & Spare Consumption.
- Service Due Report.