# **Project Title**

Blinkit Sales & Outlet Performance Dashboard

# **Project Description**

This project involves building a dynamic and interactive Power BI dashboard for Blinkit, a leading instant delivery platform in India. The dashboard visualizes and analyzes sales trends, outlet performance, item category breakdowns, and customer ratings across multiple dimensions.

# **Objective**

To convert raw retail sales data into actionable insights that help:

- Monitor overall sales performance
- Understand outlet trends by location and size
- Analyze product-level performance and visibility
- Make data-driven decisions using clear KPIs

# **Key Features**

- KPI Cards: Total Sales (\$1.20M), Avg Sales, Item Count, Avg Ratings
- Dynamic Slicers: Outlet Size, Location Type, Item Type
- Time Series Chart: Outlet establishment trends (2010-2022)
- Pie & Bar Charts: Item type, fat content, outlet type analysis
- Heatmaps: Outlet rating vs item visibility
- Responsive Filters: Entire dashboard responds to user inputs

#### **Dataset Overview**

- Over 8,500 item records
- Dimensions: Outlet Type, Size, Tier, Item Category, Ratings
- Measures: Sales, Item Visibility, Fat Content, Establishment Year

# **Tools & Technologies Used**

- Power BI Desktop

- DAX (Data Analysis Expressions)
- Data Modeling (Star Schema)
- Custom Visuals & UX Design

# **Insights Derived**

- Tier 3 outlets generate the highest sales (\$472K+)
- Supermarket Type2 leads in total sales (~\$787K)
- Low Fat items perform well in Tier 3 and Tier 2 outlets
- Outlet establishment peaked in 2018, then declined